

INDIAN AVIATION INDUSTRY

Domestic passenger traffic reported ~8% YoY growth in December 2023, ~6% higher than pre-Covid levels

January 2024

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BUSINESS OUTLOOK: STABLE



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ICRA expects the Indian aviation industry¹ to report a significantly lower net loss of \sim Rs. 30-50 billion in FY2024 over Rs. 170-175 billion in FY2023.

Supply chain challenges have recently plagued the sector.

The airlines' ability to raise the yields proportionate to their input cost increases will be key to expand their profitability margins.

For December 2023, domestic air passenger traffic was estimated at ~138.1 lakh, ~8.4% higher than ~127.4 lakh in November 2023. Further, it grew ~8% YoY and was higher by ~6% than the pre-Covid levels (i.e., December 2019). Domestic air passenger traffic in 9M FY2024 (April–December 2023) was 1,145.4 lakh, a YoY growth of 16%, and ~5% higher than the pre-Covid levels (i.e., April–December 2019). The airlines' capacity deployment in December 2023 was higher by ~3% than December 2022 and lower by 4% over the pre-Covid levels (December 2019). Further, for 8M FY2024 (April–November 2023), the international passenger traffic for Indian carriers stood at ~189.5 lakh, a YoY growth of ~28%, and higher than the pre-Covid (April–November 2019) levels of ~152.2 lakh by 24%.

- Stable outlook on the Indian aviation industry ICRA's outlook on the Indian aviation industry is Stable on the back of the fast-paced recovery in domestic passenger traffic in FY2023 and 9M FY2024, and expectations of the trend continuing for the rest of FY2024. Moreover, the industry witnessed improved pricing power, reflected in the higher yields (over pre-Covid levels) and, thus, the revenue per available seat kilometre cost per available seat kilometre (RASK-CASK) spread of the airlines. The momentum in air passenger traffic witnessed in the current fiscal is expected to continue in FY2025, though further expansion in yields from the current levels may be limited.
- Sequential decrease in ATF prices; however, still elevated over pre-Covid levels Despite a healthy recovery in air passenger traffic and improvement in yields, the movement of the latter will remain monitorable amid elevated aviation turbine fuel (ATF) prices and depreciation of the INR vis-à-vis the US\$ compared to the pre-Covid levels, both of which have a major bearing on the airlines' cost structure. Average ATF prices stood at Rs. 121,013/KL in FY2023 and Rs. 103,660/KL in 10M FY2024 compared to Rs. 65,368/KL in FY2020 (pre-Covid). ATF prices, which were sequentially lower since April 2023, reversed their trajectory from July 2023 and increased by 1.3% on a YoY basis in October 2023. However, from November 2023 onwards, the ATF prices have again declined sequentially. In January 2024, the ATF prices, at 103,593/KL, were lower by 3.6% sequentially and 6.4% on a YoY basis. Fuel cost accounts for ~30-40% of the airlines' expenses, while ~45-60% of the operating expenses—including aircraft lease payments, fuel expenses and a significant portion of aircraft and engine maintenance expenses—are denominated in dollar terms. Further, some airlines have foreign currency debt. While domestic airlines have a partial natural hedge to the extent of their earnings from international operations, overall, their net payables are in foreign currency. The airlines' efforts to ensure fare hikes, proportionate to their input cost increases, will be the key to expand their profitability margins.
- Gradual pace of recovery in earnings The pace of recovery in industry earnings is likely to be gradual owing to the high fixed-cost nature of the business. The industry reported a net loss of ~Rs. 170-175 billion in FY2023 due to elevated ATF prices twined with the

¹ Aggregate of AIX Connect Private Limited, Air India Limited, Interglobe Aviation Limited, Tata SIA Airlines Limited and SpiceJet Limited



depreciation of the INR against the USD. However, it is much lower than the net loss of ~Rs. 217 billion in FY2022, driven by the airlines' improved ability to shore up their yields without impacting the demand. The net loss is further expected to reduce significantly to Rs. 30-50 billion in FY2024 and FY2025 as airlines continue to witness healthy passenger traffic growth and maintain pricing discipline, following the ongoing consolidation in the industry.

- Engine failure issues impacting the industry's capacity The Indian aviation industry has been facing issues of engine failures for the Prat and Whitney (P&W) engines supplied to various airlines. In FY2023, Go Airlines (India) Limited grounded half of its fleet due to faulty P&W engines, which led to the stalling of its operations. InterGlobe Aviation Limited (IndiGo) has also grounded 40-plus aircraft due to P&W engine issues. IndiGo has also recently announced that aircraft in the range of mid-thirties would be incrementally grounded in Q4 FY2024 due to a powder metal (used to manufacture certain engine parts) contamination issue with its P&W fleet. It is estimated that 20-22% of the total fleet in operations is grounded at present, which is expected to rise to 22-24% by March 2024. Considering the bulk recall of the engines globally by P&W and other existing issues with the OEM's engines, the testing by P&W is likely to take longer at 250-300 days. This will result in high operating expenses towards the cost of grounding, increase in lease rentals due to additional aircraft being taken on lease to offset the grounded capacity, rising lease rates and lower fuel efficiency, which will adversely impact an airline's cost structure, and thus the overall cash flow generation.
- Select airlines face financial distress, stretched liquidity issues While some airlines have adequate liquidity and/or financial support from a strong parent, supporting their credit profiles, the credit metrics and liquidity profile of the others will remain under stress over the near term, despite some improvement relative to the last few years. As mentioned above, Go Airlines (India) Limited grounded half of its fleet due to faulty P&W engines, which led to payment defaults to vendors, aircraft lessors and financial creditors. Consequently, GoFirst filed for insolvency with the National Company Law Tribunal (NCLT), which imposed a moratorium on the airline's assets and prohibited the lessors to repossess their aircraft, which was upheld in the National Company Law Appellate Tribunal (NCLAT). However, the Delhi High Court allowed leasing companies to inspect the aircraft and carry out maintenance work on their fleet, which was challenged in the Supreme Court. The Supreme Court dismissed GoFirst's plea, and GoFirst also lost its airline code 'G8' assigned by International Air Transport Association (IATA) for being non-operational since May 2023. On October 3, 2023, the Union Corporate Affairs Ministry notified that no Indian airline will be able to hold on to its leased assets (aircraft and engines) under the asset protection (moratorium) provided for a limited time by the Insolvency and Bankruptcy Code (IBC) and lessors can repossess their planes after an airline files for bankruptcy.



PASSENGER TRAFFIC

Domestic passenger traffic: ~138.05 lakh

Sequential growth of: ~8.4%

YoY growth of: ~8.4%

YoY growth (pre-Covid) of: ~6.0%

Domestic capacity deployment: ~ 90,940

departures

Sequential growth of: ~2.8%

CAPACITY DEPLOYMENT

YoY growth of: ~3.4%

YoY de-growth (pre-Covid) of: ~4.2%

DOMESTIC PASSENGER LOAD FACTOR

Estimated PLF of ~93% in December 2023 against ~89% in December 2022 and ~88% in December 2019 (pre-Covid)

AVIATION TURBINE FUEL PRICES

Prices in January 2024 lower by ~6.4% on a YoY basis over January 2023; sequential decline of 3.6% (over December 2023)

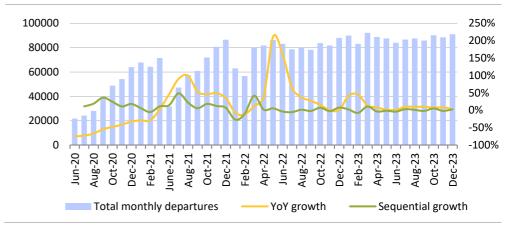




DOMESTIC PASSENGER TRAFFIC: YOY GROWTH OF ~8% IN DECEMBER 2023 AND HIGHER BY ~6% AGAINST PRE-COVID LEVELS

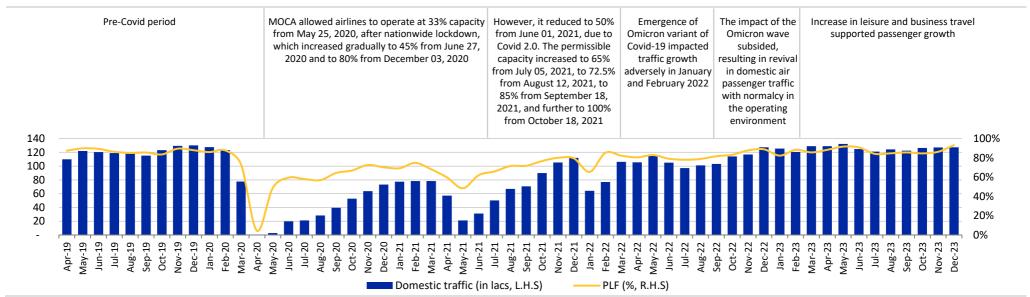
With the onset of Covid 2.0, the Ministry of Civil Aviation (MoCA) reduced the permissible capacity deployment by airlines on domestic routes to 50% of the pre-Covid levels, with effect from June 01, 2021. The increase in the permissible capacity deployment was gradual before removing the restrictions, with effect from October 18, 2021. The capacity deployment for December 2023 was higher by ~3% over December 2022 (90,940 departures in December 2023 against 87,984 departures in December 2022). Further, the number of departures in December 2023 were higher by ~2.8% on a sequential basis but lower by ~4.2% compared to the departures of 94,910 in December 2019 (pre-Covid).

EXHIBIT 1: Trend in Capacity Deployment by Domestic Airlines



Source: MoCA, DGCA, ICRA Research

EXHIBIT 2: Domestic Passenger Growth & PLF



Source: MoCA, DGCA, ICRA Research



For December 2023, domestic air passenger traffic stood at ~138 lakh against ~127 lakh in December 2022, implying a YoY growth of ~8.4%. Further, on a sequential basis, domestic air passenger traffic in December 2023 was higher by ~8.4%.

As seen in Exhibit 4, passenger traffic dropped to 70,098 on Day 372 (May 31, 2021) during the second wave of Covid-19 but peaked at 3,93,245 on day 545 (November 21, 2021). However, in January 2022, due to a new Covid-19 variant and consequent travel restrictions, the traffic declined again. It subsequently picked up as the Omicron wave waned.

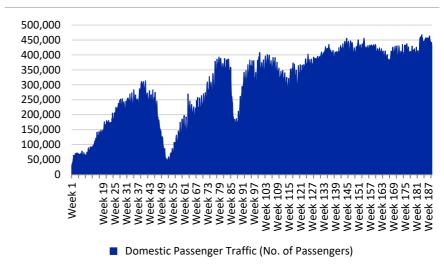
On April 17, 2022, domestic passenger traffic was 4,07,975, crossing the 4-lakh daily passenger mark for the first time since the start of the pandemic. Daily passenger traffic at 4,56,082, on April 30, 2023, surpassed the previous historic highs. For December 2023, the average daily departures were ~3,031, higher than the average daily departures of ~2,933 in December 2022, but lower than the average daily departures of ~2,949 in November 2023. The average number of passengers per flight in December 2023 was 152, higher than 144 passengers per flight in November 2023 and 145 passengers per flight in December 2022. The same was also higher than ~137 in December 2019 (pre-Covid levels). It is estimated that the domestic aviation industry operated at a passenger load factor (PLF) of ~93% in December 2023 against ~89% in December 2022 and ~88% in December 2019.

EXHIBIT 3: Domestic Daily Flight Departures Since May 25, 2020



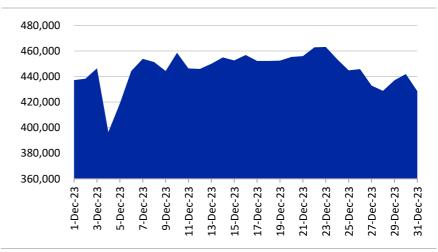
Source: MoCA, DGCA, ICRA Research

EXHIBIT 4: Daily Domestic Passenger Traffic Since May 25, 2020



Source: MoCA, DGCA, ICRA Research

EXHIBIT 5: Daily Domestic Passenger Traffic in December 2023



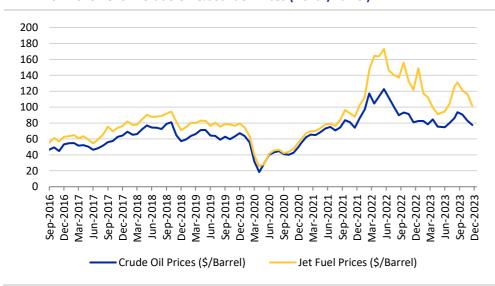
Source: MoCA, DGCA, ICRA Research



ATF PRICES: PRICES IN JANUARY 2024 LOWER BY ~6.4% ON A YOY BASIS AND BY ~3.6% SEQUENTIALLY

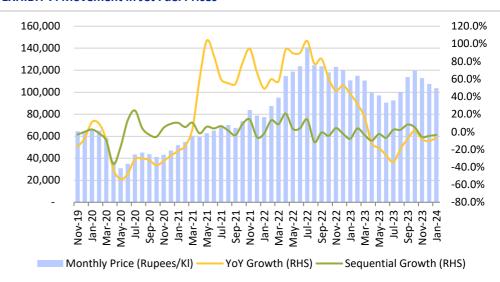
Following the pandemic, crude oil prices declined materially, reaching a low of ~\$19/ barrel in April 2020 (the sharpest decline since Q4 CY2018). However, crude oil prices have increased gradually since then, and are currently at around ~\$79/ barrel. The increase is attributable to geopolitical tensions. The ATF prices have been gradually declining sequentially since August 2022 (barring Nov 2022 and Feb 2023) till June 2023. Subsequently, the prices increased sequentially by 2% in July 2023, 8% in August 2023, 14% in September 2023 and 5% in October 2023. However, they decreased sequentially again by 6% in November 2023, 5% in December 2023 and 4% in January 2024. From April 2023 to September 2023, ATF prices were lower on a YoY basis, but increased by 1.3% YoY in October 2023, for the first time in FY2024, driven by rising crude oil prices over the past four months. Nevertheless, the prices were lower YoY by 8.3% in November 2023, 10.5% in December 2023 and 6.4% in January 2024, following the trend in crude oil prices.

EXHIBIT 6: Movement in Crude Oil & Jet Fuel Prices (Dollar/Barrel)



Source: International Air Transport Association (IATA), ICRA Research

EXHIBIT 7: Movement in Jet Fuel Prices



Source: Indian Oil Corporation Limited, ICRA Research



ICRA-RATED AIRLINE COMPANIES

EXHIBIT 8: Rating Distribution of ICRA-Rated Universe of Airline Companies as on January 9, 2024

Company Name	Rating Outstanding	Last Rating Action
Interglobe Aviation Limited	[ICRA]A+ (Stable) / [ICRA]A1+	Upgraded
Tata SIA Airlines Limited	[ICRA]A% / [ICRA]A1%	Continues on rating watch with positive implications

Source: ICRA Research; %: Ratings on watch with positive implications



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