

STEEL INDUSTRY – TRENDS & OUTLOOK

Safeguard Duty and moderation in coal cost help steel mills start FY2026 on a strong note; first quarter earnings slated for a significant positive surprise

MAY 2025





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Domestic steel companies are expected to have a strong start to FY2026 following the imposition of the Safeguard Duty. As steel prices rallied from the Dec'24 lows and coking coal costs remained soft, spreads for a flat steel producer can sequentially inch up by \$50-55/MT in Q1 FY2026, reaching a seven-quarter high. However, weakness in Asian steel prices can open downside risks, leading to the possibility of the first quarter gains withering away in H2 FY2026.



- **The escalation in trade war between USA and China since February 2025 and the prospects of a slowdown of Chinese economy has dampened sentiments**, leading to downward pressure on Chinese steel prices. Chinese hot-rolled coil (HRC) export offers were trading at around \$450-455/MT in the fourth week of May '25, correcting by \$15/MT from the fourth week of Feb '25.



- **While Asian steel prices corrected in recent months, the expectations of a moderation in steel imports following SGD led to domestic HRC prices sequentially rallying** by 13.5% since end-Dec '24. Domestic rebar prices also rallied by 9.4% during this period. However, with broader Asian prices remaining under pressure, domestic steel prices sequentially corrected by ~2% from the Apr'25 peaks.



- **Elevated steel imports nibbled at the market share of domestic mills for most of FY2025.** However, following the announcement of SGD, monthly steel imports started to sequentially decline from Feb '25 as fresh bookings dried up. That said, with Asian steel prices on a decline, prospects of a rise in imports from the prevailing low levels remains a possibility.



- **Steel demand growth is expected to moderate to 7-8% in FY2026** as Government of India's (GoI) capex drive to steel-intensive sectors witness moderation compared to the FY2021-FY2024 peaks. FY2025 industry capacity utilisation slipped below 80% after a gap of four years as elevated imports nibble at market share. However, as imports moderate following the SGD imposition, FY2026 utilisation levels are likely to improve.



- **The industry's large expansion plans have channelised cash flows towards growth** over deleveraging in recent years as earnings moderated from the FY2022 high watermark. However, the industry's bank debt for the steel sector stood at U\$176/MT of installed capacity in Mar '25, being significantly lower than the peak level of \$450/MT. This suggests a much higher ability to withstand exogenous shocks.



- **The industry's* total debt/ OPBITDA trended up to ~3.5 times in FY2025**, being still lower than the through-the-cycle median leverage of 4.1 times. Industry leverage could, however, moderate to ~2.5 times in FY2026 following an upward revision in the industry's earnings after the SGD imposition.

**Industry: Calculated for a set of 4 top listed domestic steel companies for their consolidated operations which account for ~47% of the domestic installed capacity*

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