



INDIAN AUTO COMPONENT INDUSTRY

**Indian auto component sector
navigates tariff and supply chain
related headwinds**

SEPTEMBER 2025



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The auto component industry currently faces two key risks - one arising from the US import tariffs and the other relating to the supply of rare earth magnets from China.

On tariffs, the auto component suppliers indicated that majority of the incremental costs would be passed on, however, ICRA believes that the extent of pass-through would be negotiated based on the suppliers' criticality, share of business, competition, and technological intensity, among others.

On the matter of rare earth magnet supplies from China, the issue is more geopolitical than economic and warrants monitoring.

The recent GST rationalisation measures are a structural positive for the automotive demand and auto components sector.



Demand for auto components is driven by domestic original equipment manufacturers (OEMs), replacement and export markets. Domestic OEM revenues for auto ancillaries are likely to grow at 8-10% in FY2026. Increase in vehicle parc, higher average age of vehicles/used car purchases, preventive maintenance and growth in organised spares, among other reasons, are likely to aid replacement revenue growth of 7-9% in FY2026. The GST rationalisation is also expected to improve affordability and support demand, both OE and replacements.



ICRA expects the revenue growth of the Indian auto component industry to ease to 6-8% in FY2026 (against 9% in FY2025), if there is mid to high single-digit revenue decline in exports to the US, stemming from the tariff-related impact. Operating profit margins are likely to moderate by 50-100 bps to 10.5-11.5% in FY2026, given that a part of the incremental costs due to tariff would be borne by Indian auto-component exporters. Nevertheless, the situation is evolving as tariff actions have been fluid and trade negotiations are ongoing. New vehicle registrations in Europe and the US are estimated to remain tepid in CY2025, impacted by the economic challenges and geopolitical tensions. Given these uncertainties, ICRA expects the export revenue growth to ease to 3-5% in FY2026.



While the additional tariff cost will be split among the US consumers, US importers and Indian exporters, the extent to which the Indian auto component exporters share the cost burden will be contingent on their competitiveness and the price elasticity of the products exported. The longer lead-time associated with product development and validation in the automotive industry, and safety-critical nature of products supplied by some auto component exporters are expected to protect the industry's business to a large extent from any tariff disruptions.



ICRA's interaction with large auto component suppliers indicate continued capex in FY2026. The industry is expected to incur Rs. 20,000-25,000 crore in FY2026. Capex is likely to hover around 7-8% of operating income (OI) over the medium term, funded largely through internal accruals, except for large projects (like battery cell localisation), that are seen to be funded primarily through debt. As a result, the debt metrics for ancillaries are likely to remain comfortable over the medium term.



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