May 23, 2022

Indostar Capital Finance Limited: Rating confirmed as final for PTCs backed by vehicle loan finance receivables

Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
Solitaire CV Trust Feb 2022	PTC Series A	47.67	[ICRA]AAA(SO); provisional rating confirmed as final

**Instrument details are provided in Annexure-1*

Rationale

In March 2022, ICRA had assigned Provisional [ICRA]AAA(SO) rating to pass-through certificate (PTC) Series A issued by Solitaire CV Trust Feb 2022. The PTCs are backed by the loan receivables of a Rs. 47.67-crore pool (pool principal, receivables of Rs. 58.78 crore) of new commercial vehicle (CV), used CV, new passenger vehicle (PV), used PV, tractor and farm equipment loan contracts. originated by Indostar Capital Finance Limited (ICFL) (rated [ICRA]A1+@[1](rating put on watch with negative implications). Since the executed transaction documents are in line with the rating conditions, and the legal opinion for the transaction have been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool performance after the April 2022 payout is shown in the table below:

Parameter	Solitaire CV Trust Feb 2022
Months post securitisation	2
Pool amortisation	7.22%
PTC amortisation	8.03%
Cumulative Prepayment rate	1.38%
Cumulative collection efficiency	99.29%
Loss-cum-0+ dpd	1.78%
Loss cum 30+ dpd	0.00%
Cumulative cash collateral (CC) utilisation	0.00%

Key rating drivers

Credit strengths

- Availability of credit enhancement in the form of EIS and CC
- Absence of overdue contracts as on pool cut-off date
- Moderate weighted average seasoning (~8 months) of the pool

Credit challenges

- High geographical concentration (~52%) of the contracts in the pool from top 3 states
- High share of high LTV contracts (~44%) in pool with LTV greater than 80%.
- Pool's performance will remain exposed to any fresh disruptions that may arise due to the Covid-19 pandemic

[1] *The rating has been put on watch with negative implications following the disclosure by ICFL regarding preliminary findings of review of the CV loan portfolio undertaken by an independent external agency. The latest rating rationale of ICFL is available at the following link: [Click here]*

Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables have been assigned at par to the PTC investors. The promised cash flow schedule for PTC Series A on a monthly basis will comprise the interest (at the predetermined yield) on the outstanding PTC principal and the principal to the extent of 100% of the billed pool principal on each payout date. The excess available after meeting the promised and expected payouts to the PTCs will be passed on to the originator every month. The pool amortisation schedule and the promised payouts to the PTC investors are subject to modification on account of prepayments.

The first line of support for meeting any shortfall in the scheduled PTC payouts is available in the form of the subordination of the EIS in the structure. The residual EIS (after meeting the scheduled PTC payout and top-up of CC, if any, in any month) would leak out to the originator. Further support is available through the CC stipulated at 16.00% of the initial pool principal. The CC is in the form of a fixed deposit maintained with a Designated Bank acceptable to ICRA.

The pool consists predominantly of used vehicle loans (89.1% of pool principal) while new vehicles account for the balance (10.9%). Asset-class wise, used heavy commercial vehicle (HCV) forms the largest share (59.0%) followed by used light commercial vehicle (LCV; 13.6%), new and used construction equipment (CE; 8.6%), new LCV (6.9%), used PV (8.0%), new PV (2.5%), new HCV (0.6%) and tractors (0.8%). The pool consists of vehicle loans with a moderate seasoning profile and a weighted average seasoning of 7.9 months (based on number of instalments paid). All the contracts in the pool are current as on the cut-off date. The pool has high geographical concentration with the top 3 states (Telangana, Tamil Nadu and Haryana) accounting for 51.7% of the pool. The share of contracts in the pool with LTV of more than 80% is high at ~44%. The pool's performance will remain exposed to any fresh disruptions that may arise due to the pandemic. As per ICRA's discussion with the management, the CV loans under review by the independent external agency are not part of any securitised transaction.

Performance of past rated pools: In the past, ICRA has rated six standalone vehicle and equipment loans backed pools for Indostar with last fresh pool rated in March 2022. The performance of the live pools has been healthy with a cumulative collection efficiency above 96.0% and loss-cum-90+ dpd below 2.2% after the April 2022 payouts. There has been no CC utilisation in the pools as on April 2022 payout month, since the collections in the pool in the interim months have helped replenish the CC to initial level.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the past performance of the originator's portfolio and the rated pools as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 3.0-4.0%, with certain variability around it. The prepayment rate for the underlying pool is estimated in the range of 8.0-12.0% per annum.

Liquidity position: Superior

The liquidity of the rated transaction is expected to be superior, supported by the healthy collections expected from the pool of contracts and the presence of a cash collateral amounting to 16% of the pool principal amount. Even assuming a monthly collection efficiency of only 50% in the underlying pool contracts in a stress scenario, the cash collateral would cover the shortfalls in the PTC payouts for a period of 10 months.

Rating sensitivities

Positive factors - Not applicable

Negative factors - Sustained weak collection performance of the underlying pool (Monthly collection efficiency <90%) leading to higher than expected delinquency levels and CE utilization levels

Analytical approach

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Analytical Approach	Comments
Applicable Rating Methodologies	Rating Methodology for Securitisation Transactions
Parent/Group Support	Not Applicable
Consolidation/Standalone	Not Applicable

About the company

Indostar Capital Finance Limited (ICFL) was originally incorporated as R V Vyapaar Private Ltd. in July 2009. Its name was changed to IndoStar Capital Finance Private Limited in November 2010 and to Indostar Capital Finance Limited in April 2014. ICFL is registered with the Reserve Bank of India (RBI) as a systemically important non-deposit accepting non-banking financial company. The company is sponsored by a group of financial institutions including Evertone Capital, Goldman Sachs Group, Baer Capital Partners and ACPI Investment Managers.

As of December 31, 2021, Brookfield held a 56% stake in ICFL, followed by Indostar Capital Mauritius at 33% (including ECP II & ECP III). The Brookfield Group invested Rs. 1,225 crore in ICFL (through BCP V Multiple Holdings Pte Ltd) in May 2020 to become the largest shareholder and co-promoter of the company. ICFL was originally established by a group of financial institutions including Everstone Capital, Goldman Sachs, Baer Capital Partners, CDIB Capital and ACPI Investment Managers through Indostar Capital Mauritius with an initial capital of about Rs. 900 crore. Subsequently, the company got listed on stock exchanges in May 2018 and received a fresh equity infusion of Rs. 700 crore.

ICFL initially provided wholesale loans to the real estate and non-real estate segments. It commenced CV financing in addition to small and medium enterprise (SME) financing. The company also provides housing finance through its fully-owned subsidiary – Indostar Home Finance Private Limited.

On a consolidated basis, ICFL reported a net loss of Rs. 214 crore in FY2021 on assets under management (AUM) of about Rs. 8,990 crore compared to a net loss of Rs. 325 crore on AUM of Rs. 9,690 crore in FY2020. In 9M FY2022, the company reported a profit after tax (PAT) of Rs. 17 crore against a PAT of Rs. 103 crore in 9M FY2021.

Key financial indicators

ICFL	FY2020 (audited)	FY2021 (audited)	9M FY2022 (provisional)
Total revenues (net)	738	581	436
Profit after tax	(325)	(214)	17
Assets under management (AUM)	9,690	8,990	9,236
Gross stage 3 (%)	4.8%	4.4%	4.3%

ICFL	FY2020 (audited)	FY2021 (audited)	9M FY2022 (provisional)
Net stage 3 (%)	3.8%	2.1%	2.3%

Source: *Company, ICRA Research; Amount in Rs. crore*

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

	Trust	Current Rating (FY2023)				Chronology of Rating History for the past 3 years		
		Instrument	Initial Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating	Date & Rating in FY2022	Date & Rating in FY2021	Date & Rating in FY2020
					May 23, 2022	March 04, 2022	-	-
1	Solitaire CV Trust Feb 2022	PTC Series A	47.67	47.67	**[ICRA]AAA(SO)**	**Provisional [ICRA]AAA(SO)**	-	-

Complexity level of the rated instrument

Instrument	Complexity Indicator
PTC Series A	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: www.icra.in

Annexure-1: Instrument details

Trust Name	Instrument Type	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating and Outlook
Solitaire CV Trust Feb 2022	PTC Series A	February 2022	8.00%	August 2025	47.67	[ICRA]AAA(SO)

**Scheduled maturity at transaction initiation; may change on account of prepayments in the underlying pool*

Annexure-2: List of entities considered for consolidated analysis

Not Applicable

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About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in

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