

March 14, 2023

Tenshi Life Sciences Private Limited: Update on Material Event

Summary of rating action

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Outstanding |
|------------------------------------|--------------------------------------|-------------------------------------|-----------------------------|
| Issuer Rating | - | - | [ICRA]BB+(Stable) |
| Long Term/ Short Term – Fund Based | 1.25 | 1.25 | [ICRA]BB+(Stable)/[ICRA]A4+ |
| Total | 1.25 | 1.25 | |

^{*}Instrument details are provided in Annexure I

Rationale

On March 02, 2023, ICRA was informed that Tenshi Life Sciences Private Limited (Tenshi Life or the company) has received the final order from National Company Law Tribunal (NCLT) pertaining to the company's amalgamation with Tenshi Pharmaceuticals Private Limited.

ICRA takes note of the aforementioned update and awaits further relevant information pertaining to the same. ICRA will continue to monitor developments on this front and take appropriate rating action as and when necessary.

Please refer to the following link for the previous detailed rationale that captures the key rating drivers and their description, the liquidity position, rating sensitivities and key financial indicators: <u>Click here</u>

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable Rating Methodologies | Corporate Credit Rating Methodology Rating Methodology for Entities in the Pharmaceutical Industry |
| Parent/Group Support | Not applicable |
| Consolidation/Standalone | For arriving at the ratings, ICRA has considered the consolidated financials of Tenshi Life. |

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About the company

Incorporated in FY2017, the company is promoted by Mr. Arun Kumar, who hold 72.88% stake in the company as on March 31, 2022 (directly and through his family office). He has more than three decades of experience in the pharmaceutical industry and is the founder of Strides Pharma Science Limited. The company has various subsidiaries catering to various segments of pharmaceutical industry, ranging from R&D to product development, spread across India, USA and other regulated and semi-regulated markets. The manufacturing plants and R&D centres of these companies are present in Bengaluru, Hyderabad, Mysore, Vizag, Poland and Rudrapur. The company sold off stake in its majority revenue-generating company viz Sterling Pharma Solutions Limited (Sterling) during FY2019.

Key financial indicators

| Tenshi Life Consolidated | FY2021 | FY2022 |
|--|--------|--------|
| Operating income (Rs. crore) | 153.8 | 280.1 |
| PAT (Rs. crore) | -100.5 | -237.7 |
| OPBDITA/OI (%) | -7.4% | -40.9% |
| PAT/OI (%) | -65.4% | -84.9% |
| Total outside liabilities/Tangible net worth (times) | 1.6 | 2.2 |
| Total debt/OPBDITA (times) | -96.0 | -9.8 |
| Interest coverage (times) | -0.2 | -1.3 |

PAT: Profit after Tax; OPBDITA: Operating Profit before Depreciation, Interest, Taxes and Amortisation; All Amounts as per ICRA calculations

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| | | Current rating (FY2023) | | | | Chronology of rating history for the past 3 years | | | |
|---|-------------------------------|--------------------------------|-----------------|------------------------------|---------------------------------|---|--------------------------------------|-------------------------------|---------------------------------------|
| | Instrument | Туре | Amount Rated | Amount outstanding as of Mar | Date & Rati | ng in FY2023 | Date & Rating in FY2022 | Date & Rating in FY2021 | Date & Rating in FY2020 |
| | | | (Rs. crore) | 31, 2022 (Rs. crore) | Mar 14, 2023 | Jul 28, 2022 | Apr 22, 2021 | | Mar 25, 2020 |
| 1 | Issuer rating | Long term | | | [ICRA]BB+(Stable) | [ICRA]BB+(Stable) | [ICRA]BBB (Negative) | | [ICRA]BBB- (Negative) |
| 2 | Fund-based bank facilities | Long term/ short term | 1.25 | | [ICRA]BB+(Stable)/ [ICRA]A4+ | [ICRA]BB+(Stable)/ [ICRA]A4+ | [ICRA]BBB (Negative), [ICRA]A3 | | [ICRA]BBB- (Negative)/ [ICRA]A3 |

Amount in Rs. Crore

Complexity level of the rated instruments

| Instrument | Complexity Indicator |
|----------------------------|----------------------|
| Issuer rating | NA |
| Fund-based bank facilities | Simple |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or

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complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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Annexure I: Instrument details

| ISIN No | Instrument Name | Date of Issuance | Coupon Rate | Maturity Date | Amount Rated (Rs. crore) | Current Rating and Outlook |
|------------|-----------------|----------------------|----------------|---------------|-----------------------------|------------------------------|
| NA | Issuer rating | = | - | - | = | [ICRA]BB+ (Stable) |
| NA | Fund based | November 22, 2018 | - | - | 1.25 | [ICRA]BB+ (Stable)/[ICRA]A4+ |

Source: Company; Note: Amounts in Rs. crore

Annexure II: List of entities considered for consolidated analysis

| Company Name | Ownership | Consolidation Approach |
|--|-----------|------------------------|
| Tenshi Pharmaceuticals Private Limited | 99.83% | Full Consolidation |
| Naari Pharma Private Limited | 60.00% | Full Consolidation |
| Tenshi Kaizen Private Limited | 47.75% | Full Consolidation |
| Tenshi Kaizen Inc | 99.95% | Full Consolidation |
| Tenshi Kaizen USA Inc. | 100.00% | Full Consolidation |
| Tenshi Life Science Pte Limited | 100.00% | Full Consolidation |
| Navad Life Sciences Pte Limited | 60.00% | Full Consolidation |
| Tenshi Kaizen Pharma Pte Limited | 100.00% | Full Consolidation |
| Tenshi Kaizen UK Private Limited | 100.00% | Full Consolidation |
| Tenshi Kaizen Canada Limited | 100.00% | Full Consolidation |
| Tenshi Kaizen BV | 100.00% | Full Consolidation |
| Tenshi Kaizen Australia Limited | 100.00% | Full Consolidation |
| Tenshi Healthcare Private Limited | 100.00% | Full Consolidation |
| Naari UA Pte Limited | 70.00% | Full Consolidation |
| Naari Pte Limited | 99.56% | Full Consolidation |
| Naari BV, Netherlands | 100.00% | Full Consolidation |
| Naari USA Inc. | 100.00% | Full Consolidation |
| Naari Esta Pte Ltd | 65.00% | Full Consolidation |
| SOP Pharma LLC, USA | 37.78% | Equity method |
| Stelis Pte Limited | 100.00% | Full Consolidation |
| Stelis Biopharma LLC, USA | 100.00% | Full Consolidation |
| Triphase Pharmaceuticals Private Limited | 60.00% | Full Consolidation |
| Biolexis Pte Limited | 50.00% | Equity method |
| Stelis Biopharma Private Limited | 15.28% | Equity Method |
| Outlook Therapeutics Inc. | 59.50% | Equity Method |
| Steriscience Specialities Private Limited | 100.00% | Full Consolidation |
| Steriscience Pte. Limited | 100.00% | Full Consolidation |
| Steriscience BV | 100.00% | Full Consolidation |
| Steriscience S.p. Zoo | 100.00% | Full Consolidation |
| Steriscience Pvt Ltd | 100.00% | Full Consolidation |
| SteriBrooks Penems Private Limited | 55.67% | Equity Method |
| Six Rays Holdings Pte Ltd | 26.13% | Full Consolidation |
| Brooks Steriscience Limited | 40.35% | Equity Method |
| Katsuyama Pharmaceuticals K K | 50.00% | Full Consolidation |
| Biolexis Private Limited | 100.00% | Full Consolidation |
| Velbiom Probiotics Private Limited (formerly Tenshi Life Care Private Limited) | 29.00% | Equity Method |

Source: Company; Tenshi consolidated financials FY2022; **Note:** ICRA has taken a consolidated view of the parent (Tenshi), its subsidiaries and associates while assigning the ratings



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