

May 24, 2024

Brookfield India Real Estate Trust: Update on material event

Summary of rating action

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Outstanding | |
|------------------|--------------------------------------|-------------------------------------|---------------------------------|--|
| Issuer Rating | - | - | [ICRA]AAA (Stable); outstanding | |
| Commercial Paper | 1250.0 | 1250.0 | [ICRA]A1+; outstanding | |
| Total | 1250.0 | 1250.0 | | |

^{*}Instrument details are provided in Annexure-I

Rationale

While assigning the ratings, ICRA has undertaken a consolidated financial analysis of Brookfield India Real Estate Trust (BIRET) and its 7 special purpose vehicles (SPVs) namely –Candor Gurgaon One Realty Projects Private Limited (CGORPPL), Candor India Office Parks Private Limited (CIOPPL), Candor Kolkata One Hi-Tech Structures Private Limited (CKOHSPL), Festus Properties Private Limited (FPPL), Kairos Property Private Limited (KPPL), Seaview Developers Private Limited (SDPL), Shantiniketan Properties Private Limited (SPPL). There are seven commercial office assets under six SPVs and one operational service provider (CIOPPL).

Material Event

On May 16, 2024, Brookfield India Real Estate Trust (BIRET) announced the plans to acquire 50% stake in 3.3 million square feet (msf) commercial portfolio located in Delhi-NCR from Bharti Group for a total equity consideration of ~Rs. 1228 crore which will be paid through a preferential issue. The remaining 50% will be continued to be held by Brookfield Group. The proposed acquisition is subject to unitholder approval whose meeting will be held on June 14, 2024, post which BIRET plans to complete the acquisition by end of June 2024.

Impact of Material Event

The assets under proposed acquisition comprise of 3.3 million sft in Worldmark (Delhi), Airtel Center (Gurugram), Worldmark Gurugram and Pavilion Mall (Ludhiana) operating at an occupancy of 91% (on consolidated basis) as of March 2024. This transaction is expected to result in an increase of BIRET's operational area by 16% to 24.2 msf from 20.9 msf, improvement in overall committed occupancy to 82.5% from existing 82%, decrease in the tenant concentration with share of top 5 declining to 24% from existing 30%. However, post-acquisition, the net Loan to Value (LTV) of BIRET is expected to increase to ~35.6% from exiting 34.3% as the proposed assets have a higher LTV of ~52%. Since, the LTV post-acquisition is well within the negative trigger threshold of 40%, ICRA expects there is no impact of the material event on the company. Further, the management intends to keep the LTV in the range of 30-33% in the medium term supported by an equity raise.

Please refer to the following link for the previous detailed rationale that captures Key rating drivers and their description, Liquidity position and Rating sensitivities: Click here

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable rating methodologies | Corporate Credit Rating Methodology Real Estate Investment Trusts (REIT) |
| Parent/Group support | NA |

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| Consolidation/Standalone | For arriving at the ratings, ICRA has consolidated the financials of BIRET and its subsidiaries (as mentioned in Annexure II) |
|--------------------------|---|
| Consolidation/Standalone | |

About the company

BIRET is registered under SEBI's REIT Regulations, 2014 on September 14, 2020, in Mumbai. It is incorporated as a registered trust and listed through a public issue of units. It was India's third commercial office REIT which was listed on February 16, 2021. Post listing, BIRET has acquired three assets held by three SPVs – N2 (100%) in February 2022 and G1 (50%) and downtown, Powai (50%) in August 2023. As of March 2024, BIRET has total of six SPVs holding seven assets and one operational service provider with total operational area of 20.9 msf. It owns 100% of four SPVs and 50% of two SPVs with the remaining 50% stake at SPV level held by affiliates of GIC.

Key financial indicators (audited)

| Consolidated (in Rs. crore) | FY2023 | FY2024 |
|--|---------|--------|
| Operating income | 1,198.6 | 1783.3 |
| PAT | 131.2 | -3.9 |
| OPBDIT/OI | 68.2% | 70.2% |
| PAT/OI | 10.9% | -0.2% |
| Total outside liabilities/Tangible net worth (times) | 0.7 | 1.1 |
| Total debt/OPBDIT (times) | 6.7 | 9.6 |
| Interest coverage (times) | 1.9 | 1.5 |

Source: BIRET, ICRA Research PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| | | Current rating (FY2025) | | | Chronology of rating history for the past 3 years | | | | |
|---|------------------|------------------------------|----------------|---------------------------------------|---|------------------------|-------------------------|-------------------------|--|
| | Instrument | Amount Type rated (Rs. crore | | Amount outstanding as on Dec 31, 2023 | Date & rating in FY2024 | | Date & rating in FY2023 | Date & rating in FY2022 | |
| | | | (1.51 51 51 57 | (Rs. crore) | May 24, 2024 | Mar 21, 2024 | Dec 22, 2023 | | |
| 1 | Issuer rating | Long term | | | [ICRA] AAA (Stable) | [ICRA] AAA (Stable) | [ICRA] AAA (Stable) | | |
| 2 | Commercial paper | Short term | 1250.0 | 714.9 | [ICRA] A1+ | [ICRA]A1+ | | | |

Complexity level of the rated instruments

| Instrument | Complexity Indicator | |
|------------------|----------------------|--|
| Issuer rating | Not Applicable | |
| Commercial paper | Very Simple | |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or

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complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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Annexure I: Instrument details

| ISIN | ISIN Instrument Name | | Coupon Rate | Maturity | Amount Rated (Rs. crore) | Current Rating and Outlook |
|--------------|----------------------------|--------------|----------------|-------------------|--------------------------------|-------------------------------|
| NA | Issuer rating | NA | NA | NA | | [ICRA]AAA (Stable) |
| INEOFDU14014 | Commercial paper | Aug 17, 2023 | NA | Aug 16, 2024 | 750.00 | [ICRA]A1+ |
| INE0FDU14022 | Commercial paper | Apr 29, 2024 | NA | March 14, 2025 | 200.00 | [ICRA]A1+ |
| NA | Proposed commercial paper* | NA | NA | NA | 300.00 | [ICRA]A1+ |

Source: Company; *yet to be placed

Annexure II: List of entities considered for consolidated analysis

| Company Name | Ownership | Consolidation Approach |
|---|------------------------|---------------------------|
| Brookfield India Real Estate Trust | 100% (Rated Entity) | Full Consolidation |
| Candor Kolkata One Hi-Tech Structures Private Limited | 100% | Full Consolidation |
| Shantiniketan Properties Private Limited | 100% | Full Consolidation |
| Seaview Developers Private Limited | 100% | Full Consolidation |
| Festus Properties Private Limited | 100% | Full Consolidation |
| Candor India Office Parks Private Limited | 100% | Full Consolidation |
| Candor Gurgaon One Realty Projects Private Limited | 50% | Full Consolidation |
| Kairos Properties Managers Private Limited | 50% | Full Consolidation |

Source: BIRET, ICRA Research



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