

## Reliance Home Finance Limited

February 21, 2019

### Summary of Rated Instruments

| Trust Name                                     | Instrument   | Initial Amount<br>(Rs. crore <sup>1</sup> ) | Rated Amount (Rs.<br>crore) | Rating action                                                |
|------------------------------------------------|--------------|---------------------------------------------|-----------------------------|--------------------------------------------------------------|
| Indian<br>Receivable<br>Trust 2018<br>Series 3 | PTC Series A | 272.84                                      | 272.84                      | Provisional rating of<br>[ICRA]AAA(SO) confirmed as<br>final |

*\*Instrument details are provided in Annexure I*

### Rating Action

ICRA has confirmed the provisional ratings assigned to PTCs issued by Indian Receivable Trust 2018 Series 3 trust as final, as tabulated above.

### Rationale

In October 2018, ICRA had assigned Provisional [ICRA]AAA(SO) rating to PTC Series A1, issued by Indian Receivable Trust 2018 Series 3 trust. Since the executed transaction documents are in line with the rating conditions, and the legal opinion for the transaction have been provided to ICRA, the said ratings have now been confirmed as final.

### Key rating drivers

#### Credit Strengths

- Availability of credit enhancement in the form of EIS and Credit Collateral;
- Pool is devoid of any delinquent contracts as on the pool cut-off date;
- Low obligor concentration with the top 10 obligors together accounting for only ~1.0% of the overall pool principal amount;
- Moderate seasoning profile of the pool contract with average seasoning of ~19.5 months;

#### Credit challenges

- High geographical concentration with top state (Gujarat) accounting for ~73% of overall pool.
- Moderately high share of contracts with high LTV in the current pool, with average LTV of ~75%.

### Description of key rating drivers highlighted above:

According to the transaction structure, the loan pool receivables will be transferred “at par” to a Special Purpose Vehicle (SPV) and the Trust will issue a single series of PTCs, backed by the same. The first line of support for meeting scheduled

<sup>1</sup> 100 lakh = 1 crore = 10 million

PTC payouts is the subordination of EIS in the structure (amounting to around 4% of the pool principal amount). Further credit support in the transaction is available through a Credit Collateral (CC) of 14.00% of the pool principal amount. The Credit Collateral will be in the form of a Fixed Deposit (FD) with a bank that is acceptable to ICRA.

The pool consists entirely of variable rate home loans given to individual borrowers. The pool is characterised by moderate seasoning (average seasoning of around 19.5 months). The pool does not have any overdue contracts as on the pool cut-off date. The pool has an average LTV of around 75.5%. The obligor concentration in the current pool is low with the top 10 obligors together accounting for around 1.00% of the pool principal.

## Key rating assumptions

ICRA's cash flow modelling for rating of ABS transactions involves simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for loss and the Coefficient of Variation (CoV) are arrived at after taking into account the past performance of the Originator's portfolio and rated pools, and also the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor the current operating environment and any industry specific factors that ICRA believes could impact the performance of the underlying pool contracts.

After making the aforementioned adjustments, the expected mean shortfall in principal collection during the tenure of the pool is given in the table below.

| Sr. No | Transaction Name                      | Expected Loss<br>(% of initial pool principal) | Prepayment   |
|--------|---------------------------------------|------------------------------------------------|--------------|
| 1      | Indian Receivable Trust 2018 Series 3 | 3.0%-4.0%                                      | 12%-24% p.a. |

## Liquidity Position:

There is credit collateral (cash reserve) available in the transaction amounting to 14.00% of the pool principal amount. Assuming even 50% monthly collection efficiency in the underlying pool contracts in a stress scenario, the credit collateral would cover 28 months of PTC payouts in full.

**Performance of past rated pools:** ICRA has rated 13 mortgage loan pools originated by RCL/RHFL till date. 3 of these transactions have not completed more than 2 payouts till date. All the remaining 10 live pools have performed well with collection efficiency of more than 99% and negligible/ low loss-cum-180+ dpd levels till Jan-19 payout month.

## Analytical approach:

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

| Analytical Approach             | Comments                                                           |
|---------------------------------|--------------------------------------------------------------------|
| Applicable Rating Methodologies | <a href="#">Rating Methodology for Securitisation Transactions</a> |
| Parent/Group Support            | Not Applicable                                                     |
| Consolidation / Standalone      | Not Applicable                                                     |

## About the Originator:

Reliance Home Finance Limited (RHFL), a subsidiary of Reliance Capital Limited (RCL), was incorporated in FY2008. Registered as a Housing Finance Company with the National Housing Bank, RHFL is engaged in mortgaged based lending operations. RHFL was listed on the stock exchanges in India in the second half of September 2017 after it was hived off

from RCL. Following this RCL's stake in the entity reduced to ~48%, while the overall promoter holding in the entity was ~75% as on December 31, 2017.

Since commencing business operations in July 2009, majority of incremental housing loans (HL) are booked on RHFL while the majority of incremental Loan Against Property (LAP) accounts are booked on RCL. RHFL reported a profit before tax of Rs. 172 crore in H1 FY2019 on a total income of Rs. 921 crore compared to a profit before tax of Rs. 127 crore on a total income of Rs. 932 crore in H1 FY2018.

The short-term debt of RHFL has a rating outstanding of [ICRA]A1+ from ICRA.

## Key financial indicators

| RHFL (Standalone)      | FY2016 | FY2017 | FY2018 |
|------------------------|--------|--------|--------|
| Net Operating Income   | 132    | 142    | 296    |
| Profit after tax       | 87     | 173    | 181    |
| Networth               | 620    | 1,130  | 1,929  |
| Loan Book (AUM)        | 7,357  | 11,174 | 16,379 |
| Total assets           | 7,694  | 11,305 | 15,684 |
| Return on assets       | 1.31%  | 1.82%  | 1.34%  |
| Return on equity       | 15.04% | 19.73% | 11.81% |
| Gross NPA              | 0.97%  | 0.84%  | 0.87%  |
| Net NPA                | 0.74%  | 0.58%  | 0.67%  |
| Capital adequacy ratio | 16.3%  | 19.3%  | 19.8%  |
| Gearing                | 10.61  | 8.68   | 6.90   |

Amounts in Rs. crore, ratios as per ICRA calculations

**Status of non-cooperation with previous CRA:** Not Applicable

**Any other information:** Not Applicable

## Rating history for last three years:

| S.No | Name of Instrument                    | Current Rating |                                   |                                 | Chronology of Rating History for the past 3 years |                              |                               |                               |                               |
|------|---------------------------------------|----------------|-----------------------------------|---------------------------------|---------------------------------------------------|------------------------------|-------------------------------|-------------------------------|-------------------------------|
|      |                                       | Type           | Initial Amount Rated (Rs. Crores) | Amount Outstanding (Rs. Crores) | Month-year & Rating Feb 2019                      | Month-year & Rating Oct 2018 | Month-year & Rating in FY2018 | Month-year & Rating in FY2017 | Month-year & Rating in FY2016 |
| 1    | Indian Receivable Trust 2018 Series 3 | PTC Series A   | 272.84                            | 272.84                          | [ICRA]AAA(SO)                                     | Provisional [ICRA]AAA(SO)    | -                             | -                             | -                             |

## Complexity level of the rated instrument: Highly Complex

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website [www.icra.in](http://www.icra.in)

## Annexure-1: Instrument Details

| Sl. | Trust Name | Instrument | Date of Issuance | Coupon Rate <sup>#</sup> | Scheduled Maturity Date* | Rated Amount (Rs. crore <sup>2</sup> ) | Current Rating |
|-----|------------|------------|------------------|--------------------------|--------------------------|----------------------------------------|----------------|
|-----|------------|------------|------------------|--------------------------|--------------------------|----------------------------------------|----------------|

|   |                                       |              |          |         |          |        |               |
|---|---------------------------------------|--------------|----------|---------|----------|--------|---------------|
| 1 | Indian Receivable Trust 2018 Series 3 | PTC Series A | Oct 2018 | 10.05%* | Jun 2041 | 272.84 | [ICRA]AAA(SO) |
|---|---------------------------------------|--------------|----------|---------|----------|--------|---------------|

*# per annum payable monthly*

*\*Floating; Linked to 1 year MCLR of investor*

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<sup>2</sup> 100 lakh = 1 crore = 10 million

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