

October 03, 2022

## Varthana Finance Private Limited (erstwhile Thirumeni Finance Private Limited): Provisional [ICRA]A-(SO) assigned to PTC Series A1 backed by school finance loans issued by Shiksha 07 2022

### Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
Shiksha 07 2022	PTC Series A1	23.22	Provisional [ICRA]A-(SO); Assigned

*\*Instrument details are provided in Annexure I*

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
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### Rationale

ICRA has assigned a provisional rating to the pass-through certificates (PTCs) issued under a securitisation transaction originated by Varthana Finance Private Limited {VFPL/originator; rated [ICRA]BBB-(Stable)}. The PTCs are backed by receivables from a Rs. 37.27-crore (principal amount; receivables of Rs. 25.80 crore) pool of school finance loans.

The provisional rating is based on the strength of the cash flows from the selected pool of contracts and the credit enhancement (CE) available in the form of (i) a cash collateral (CC) of 5.00% of the pool principal to be provided by the originator, (ii) subordination of 10.00% of the pool principal for PTC Series A1, and (iii) subordination of the entire excess interest spread (EIS) in the structure. The provisional rating is also based on the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure and the review of the documentation pertaining to the transaction by ICRA.

### Key rating drivers

#### Credit strengths

- Availability of CE in the form of Excess Interest Spread, subordination and cash collateral
- No overdue contracts in the pool as on the cut-off date
- High average seasoning of ~39 months

#### Credit challenges

- Higher share of longer tenure contracts in pool
- Stress in asset quality with elevated delinquency levels and moderate share of restructured book
- Performance of the pool would be exposed to any fresh disruptions being caused by the Covid-19 pandemic.

### Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. The promised cash flow schedule for PTC Series A1 on a monthly basis will comprise the interest at the predetermined yield on the outstanding PTC principal on each payout date and the entire principal on the final maturity date. The pool amortisation schedule is subject to modification on account of prepayments. On each payout date, collections from the pool, after meeting

the promised interest payouts to PTC Series A1, will be paid out to meet the expected Series A1 PTC principal amortisation (to the extent of 100% of pool principal billing).

The first line of support for PTC Series A1 in the transaction is in the form of a subordination of 10.00% of the pool principal. Additionally, the EIS available in the structure will provide CE support to the transaction. The EIS will be used every month to amortise PTC Series A1. A CC of 5.00% of the initial pool principal to be provided by VFPL acts as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the shortfall.

There are no overdues in the pool as on the cut-off date. The pool consists of loans that are highly seasoned with a weighted average seasoning of ~39 months. The pool is moderately concentrated with the top 10 obligors contributing 23% to the pool principal. The geographical concentration of the loan contracts in the current pool is high with the top 3 states constituting 36% of the pool principal. Also, the loans in the pool have been given to schools, which are likely to have moderate credit quality. The performance of the pool would remain exposed to any fresh disruptions that may arise on account of the pandemic.

**Past rated pools' performance:** ICRA has rated six pools originated by VFPL, which are backed by school finance loans. The performance of the three live pools has been good till date with the cumulative collection efficiency exceeding 94% as of the August 2022 payout. No CC has been utilised till date.

### Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.50-5.50% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated in the range of 12.0-18.0% per annum.

### Liquidity position: Strong

As per the transaction structure, only the interest amount is promised to the PTC Series A1 holders on a monthly basis while the principal amount is promised on the scheduled maturity date of the transaction. The cash flows from the pool and the available CE are expected to be comfortable to meet the promised payouts to the PTC investors.

### Rating sensitivities

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the t would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade.

## Analytical approach

The rating action is based on the analysis of the performance of VFPL's portfolio till June 2022, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the CE cover available in the transaction.

Analytical Approach	Comments
Applicable rating methodologies	<a href="#">Rating Methodology for Securitisation Transactions</a>
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

## Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Power of Attorney
6. Chartered Accountant's (CA) certificate
7. Any other documents executed for the transaction including for the CC

## Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

## Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at [www.icra.in](http://www.icra.in).

## About the company

Varthana Finance Private Limited (VFPL) is a non-deposit taking non-banking financial company, incorporated in Cochin (Kerala) in June 1984. It was acquired by the current promoters – Mr. Steve Hardgrave and Mr. Brajesh Mishra – in May 2012 and commenced financing operations in January 2013. As on September 31, 2021, the promoters held a 10.6% stake in the company with the balance held by institutional investors (83.5%), individual investors (2.4%) and an employee share ownership trust (3.4%). VFPL offers credit facilities to private schools, including affordable private schools, for improvement, capacity expansion and growth. It operates in 16 states, including the top 3 states of Karnataka, Maharashtra and Tamil Nadu, with its head office in Bengaluru. As on March 31, 2022, VFPL had a loan book of Rs. 957 crore.

ICRA has a rating outstanding of [ICRA]BBB- (Stable) on VFPL's non-convertible debenture (NCD) programme and long-term bank lines.

### Key financial indicators

Varthana Finance Private Limited	FY2020	FY2021	FY2022
Total income	227.4	211.6	190.73
Profit after tax	15.3	-7.7	2.52
Total assets	1,225.9	1,164.4	957.8
Gross stage 3	7.1%	2.9%	12.0%
Net stage 3	4.3%	1.5%	5.5%

Amount in Rs. crore

Source: Company's financial statements, ICRA Research

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

### Rating history for past three years

Sr No	Trust Name	Current Rating (FY2023)				Chronology of Rating History for the Past 3 Years		
		Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021	Date & Rating in FY2020
					October 03, 2022			
1	Shiksha 07 2022	PTC Series A1	23.22	23.22	Provisional [ICRA]A-(SO)	-	-	-

### Complexity level of the rated instruments

Instrument	Complexity Indicator
PTC Series A1	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [www.icra.in](http://www.icra.in)

## Annexure I: Instrument details

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
<b>Shiksha 07 2022</b>	PTC Series A1	September 2022	11.25%	September 2029	23.22	Provisional [ICRA]A-(SO)

\*Scheduled maturity date at transaction initiation; may change on account of prepayments

Source: Company

## Annexure II: List of entities considered for consolidated analysis

Not applicable

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## About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit [www.icra.in](http://www.icra.in)

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