

#### March 17, 2023

# Shriram Finance Limited (erstwhile Shriram Transport Finance Company Limited): Rating action for PTCs issued under vehicle loan securitisation transactions

# **Summary of rating action**

| Trust Name                  | Instrument*             | Initial Rated<br>Amount<br>(Rs. crore) | Amount O/s after<br>Last Surveillance<br>(Rs. crore) | Current<br>Outstanding<br>Amount after Feb-<br>23<br>Payout (Rs. crore) | Rating Action                 |
|-----------------------------|-------------------------|--|--|---|-------------------------------|
| Sansar Trust Dec            | PTC Series A            | 372.86                                 | NA   | 172.16  | [ICRA]AAA(SO);<br>Reaffirmed  |
| 2021 IV                     | Second Loss<br>Facility | 11.19                                  | NA   | 11.19   | [ICRA]BBB+(SO);<br>Reaffirmed |
|                             | PTC Series A1(a)        | 49.47                                  | NA   | 12.25   | [ICRA]AAA(SO);<br>Reaffirmed  |
|                             | PTC Series A1(b)        | 10.53                                  | NA   | 10.53   | [ICRA]AAA(SO);<br>Reaffirmed  |
| Sansar Trust Feb<br>2022 II | PTC Series A1(c)        | 36.74                                  | NA   | 36.74   | [ICRA]AAA(SO);<br>Reaffirmed  |
|                             | PTC Series A1(d)        | 5.80                                   | NA   | 5.80  | [ICRA]AAA(SO);<br>Reaffirmed  |
|                             | Second Loss<br>Facility | 4.61                                   | NA   | 4.61  | [ICRA]BBB+(SO);<br>Reaffirmed |
| Sansar Trust May            | PTC Series A            | 216.48                                 | 49.66  | 0.00  | [ICRA]AAA(SO);<br>Withdrawn   |
| 2019 II                     | Second Loss<br>Facility | 10.82                                  | 10.82  | 0.00  | [ICRA]AA(SO); Withdrawn       |

<sup>\*</sup>Instrument details are provided in Annexure I

#### **Rationale**

The pass-through certificates (PTCs) tabulated above are backed by commercial vehicle (CV), passenger vehicle (PV), construction equipment and tractor loan receivables originated by Shriram Finance Limited {SFL/Originator (erstwhile Shriram Transport Finance Company Limited); rated [ICRA]AA+(Stable)}. The rating reaffirmation factors in the sustained healthy collections witnessed in the pool. Due to the amortisation in the transaction, there has been a build-up of the credit enhancement (CE) cover over the future PTC payouts. The breakeven collection efficiency is also comfortable compared to the actual collection level observed in the pool. Nonetheless, the rating would remain exposed to macro-economic shocks/business disruptions.

ICRA has also withdrawn the ratings for PTC Series A and second loss facility (SLF) under Sansar Trust May 2019 II as all the payouts have been made and no further payments are due to the investors. The previous detailed rating rationale of surveillance exercise for this transaction is available at the following link: Click here

# **Pool performance summary**

| ,   |                          |                          |
|---|--------------------------|--------------------------|
| Parameter                                     | Sansar Trust Dec 2021 IV | Sansar Trust Feb 2022 II |
| Months post securitisation                    | 14                       | 10                       |
| Pool amortisation                             | 53.83%                   | 36.30%                   |
| PTC Series A/A1 amortisation                  | 53.83%                   | 36.30%                   |
| Cumulative collection efficiency <sup>1</sup> | 116.52%                  | 116.13%                  |
| Cumulative prepayment rate                    | 27.97%                   | 17.06%                   |

<sup>&</sup>lt;sup>1</sup> Cumulative collections till date (including advance collections) / (cumulative billings till date plus opening overdues)

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| Parameter   | Sansar Trust Dec 2021 IV | Sansar Trust Feb 2022 II |
|---|--------------------------|--------------------------|
| Average monthly prepayment rate                                     | 2.32%                    | 1.85%                    |
| Loss-cum-90+ dpd² (% of initial pool)                               | 2.04%                    | 0.41%                    |
| Loss-cum-180+ dpd³ (% of initial pool)                              | 0.73%                    | 0.24%                    |
| Cumulative credit collateral (CC) utilisation                       | 0.00%                    | 0.00%                    |
| Breakeven collection efficiency <sup>4</sup> for PTC Series A/A1(a) | 75%                      | 75%                      |
| CC (% of balance pool)  | 17.33%                   | 14.91%                   |
| Excess interest spread (EIS; % of balance pool) for PTC A15         | 14.02%                   | 15.70%                   |

# **Key rating drivers**

# **Credit strengths**

- Proven track record in pre-owned CV financing segment along with its well-established franchise
- Healthy amortisation of the pools leading to lower uncertainty regarding the performance of the balance pool of contracts
- Build-up in CC and EIS cover available for balance PTC payouts
- Low delinquencies observed in harder buckets in both the pools

# **Credit challenges**

Performance of the pools would remain exposed to macro-economic shocks/business disruption, if any

# Description of key rating drivers highlighted above

The underlying pools in both the transactions (Sansar Trust Dec 2021 IV and Sansar Trust Feb 2022 II) have reported healthy collections with the monthly collection efficiency exceeding 99%, since the first payout month. The loss-cum-30+ days past due (dpd) for both the pools was in the range of 4.6-9.4%, as of the January 2023 collection month (February 2023 payout month). Despite the higher 30+dpd numbers, the 90+dpd remains low for both the transactions.

The shortfall in collections in the past was mostly absorbed by the EIS in the structure with nil CC utilisation in the transaction. As the amortisation for both the pool remains healthy, there has been a build-up in the CE cover for the balance tenure of the PTC payouts even after CE utilisation.

ICRA will continue to monitor the performance of the transactions. Any further rating action will be based on the performance of the pool and the availability of CE relative to ICRA's expectations. Notwithstanding the improvement in collections in recent months, ICRA notes that the performance of the pool would remain exposed to macro-economic shocks/business disruptions.

## **Key rating assumptions**

ICRA's cash flow modelling for the surveillance of asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the past performance of the originator's portfolio and the rated pools, as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected loss and prepayments during the balance tenure of the pool are provided in the table below.

<sup>&</sup>lt;sup>2</sup> Inclusive of Unbilled and Overdue Principal portion of contracts delinquent for more than 90 days, as a % of Initial Pool Principal

<sup>&</sup>lt;sup>3</sup> Inclusive of Unbilled and Overdue Principal portion of contracts delinquent for more than 180 days, as a % of Initial Pool Principal

<sup>&</sup>lt;sup>4</sup> (Balance Cash flows payable to investor – CC available) / Balance Pool Cash flows

<sup>&</sup>lt;sup>5</sup> (Pool Cash flows – Cash flows to PTC) / Pool Principal outstanding



| Transaction Name         | Expected Loss<br>(% of initial pool principal) | Prepayment |
|--------------------------|--|------------|
| Sansar Trust Dec 2021 IV | 2.0%-3.0%                                      | 8-12% p.a. |
| Sansar Trust Feb 2022 II | 3.0%-4.0%                                      | 8-12% p.a. |

## **Liquidity position:**

## For Sansar Trust Dec 2021 IV and Sansar Trust Feb 2022 II: Superior

The liquidity of the rated transactions is expected to be superior, supported by the healthy collections expected from the pool of contracts and the presence of a credit collateral in both the transactions. Even assuming a monthly collection efficiency of only 50% in the underlying pool contracts in a stress scenario, the credit collateral would cover the shortfalls in the scheduled PTC payouts for a period of 12 and 10 months for Dec-21 IV and Feb-21 II transactions respectively.

## **Rating sensitivities**

**Positive factors** – Not applicable for the PTCs

The rating for the SLF can be upgraded on the sustained strong collection performance of the underlying pool contracts, resulting in an increase in the credit enhancement cover available for the SLF.

**Negative factors** – Pressure on the ratings could emerge on the weakening collection performance of the underlying pool (monthly collection efficiency <80% on a sustained basis)

# **Analytical approach**

The rating action is based on the performance of the pool till January 2023 (collection month), the present delinquency levels and the CE available in the pool, and the performance expected over the balance tenure of the pool.

| Analytical Approach             | Comments  |
|---------------------------------|---|
| Applicable rating methodologies | Policy on withdrawal of credit ratings Rating Methodology for Securitisation Transactions |
| Parent/Group support            | Not Applicable  |
| Consolidation/Standalone        | Not Applicable  |

#### **About the company**

Shriram Finance Limited [SFL; erstwhile Shriram Transport Finance Company Limited (STFC)], incorporated in 1979, is a part of the Shriram Group of companies and is a top-layer non-banking finance company (NBFC). Based on the National Company Law Tribunal (NCLT) order dated November 14, 2022, the operations of Shriram City Union Finance Company Limited (SCUF) and Shriram Capital Limited were merged with STFC and STFC and the entity was rechristened Shriram Finance Limited on November 30, 2022.

SFL enjoys leadership position in pre-owned commercial vehicle finance and has a pan-India presence with 2,910 branches. As of December 31, 2022, SFL had consolidated AUM of Rs. 1.8 lakh crore comprising pre-owned commercial vehicle finance (76%), SME lending (10%), personal loans (3%), gold loans (2%), two-wheeler loans (5%) and housing finance (4%; through its subsidiary SHFL).

In 9M FY2023, on a consolidated basis, SFL reported a net profit of Rs. 4,726 crore on an AUM of Rs. 1,84,676 crore and net worth of Rs. 41,140 crore<sup>#</sup>.

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On a standalone level, the company reported PAT of Rs. 4,671 crore on an AUM of Rs. 1,77,498 crore. Its reported capital adequacy stood at 22.99% as of December 31, 2022.

# **Key financial indicators**

|                               | FY2021*  | FY2022*  | 9M FY2023^  |
|-------------------------------|----------|----------|-------------|
|                               | Audited  | Audited  | Provisional |
| Net worth                     | 21,568   | 25,932   | 41,140#     |
| Profit after tax              | 2,487    | 2,708    | 4,726       |
| Assets under management (AUM) | 1,17,243 | 1,27,041 | 1,84,678    |
| Gross stage 3 (%)             | 7.1%     | 7.1%     | 6.1%        |
| Net stage 3 (%)               | 4.2%     | 3.7%     | 3.2%        |

Source: STFC, ICRA Research; All ratios are as per ICRA's calculations; Amount in Rs. Crore

#Adjusted for goodwill of Rs 1,408.6 crore

Amount is Rs. crore

# Status of non-cooperation with previous CRA: Not applicable

# Any other information: None

# **Rating history for past three years**

|           |                     |                         | Current  | Rating (FY2023 | 3)             | Chronology of Rating History for the Past 3 Years |                               |   |   |
|-----------|---------------------|-------------------------|--|----------------|----------------|---|-------------------------------|---|---|
| S.<br>No. | Trust<br>Name       | Instrument              | Amount Rated (Rs. (Rs. crore) Date & Rating in Date & Rating in FY2023 |                | ting in FY2022 | Date &<br>Rating in<br>FY2021                     | Date &<br>Rating in<br>FY2020 |   |   |
|           |                     |                         | crore)   | (KS. CIOIE)    | Mar 17, 2023   | Mar 31, 2022                                      | Dec 31, 2021^                 | - | - |
| 1         | Sansar<br>Trust Dec | PTC Series A            | 372.86   | 172.16         | [ICRA]AAA(SO)  | [ICRA]AAA(SO)                                     | Provisional [ICRA]AAA(SO)     | - | - |
| 1         | 2021 IV             | Second Loss<br>Facility | 11.19  | 11.19          | [ICRA]BBB+(SO) | [ICRA]BBB+(SO)                                    | Provisional [ICRA]BBB+(SO)    | - | - |

<sup>^</sup>Initial rating assigned

|           |                                |                     |                                   | Chronology of Rating History for the Past 3 Years |                         |               |   |                              |              |                         |
|-----------|--------------------------------|---------------------|-----------------------------------|---|-------------------------|---------------|---|------------------------------|--------------|-------------------------|
| S.<br>No. | Trust<br>Name                  | Instrument          | Amount<br>Rated<br>(Rs.<br>crore) | Amount Outstanding (Rs. crore)                    | Date & Rating in FY2023 |               |   | Date & Rating<br>in FY2022   | Rating<br>in | Date & Rating in FY2020 |
|           |                                |                     | crorej                            |   | Mar 17, 2023            | Jun 20, 2022  | Apr 06, 2022                                | Mar 29, 2022^                | -            | -                       |
|           |                                | PTC Series<br>A1(a) | 49.47                             | 12.25   | [ICRA]AAA(SO)           | [ICRA]AAA(SO) | Provisional<br>[ICRA]AAA(SO);<br>reaffirmed | Provisional<br>[ICRA]AAA(SO) | -            | -                       |
| 2         | Sansar<br>Trust Feb<br>2022 II | PTC Series<br>A1(b) | 10.53                             | 10.53   | [ICRA]AAA(SO)           | [ICRA]AAA(SO) | Provisional [ICRA]AAA(SO); reaffirmed       | Provisional<br>[ICRA]AAA(SO) |              |                         |
|           |                                | PTC Series<br>A1(c) | 36.74                             | 36.74   | [ICRA]AAA(SO)           | [ICRA]AAA(SO) | Provisional [ICRA]AAA(SO); reaffirmed       | Provisional<br>[ICRA]AAA(SO) |              |                         |

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 $<sup>\</sup>hbox{\it *For SFL, prior to the merger with SCUF and SCL, $^{\circ}$ Consolidated post-merger.}$ 



|  | PTC Series<br>A1(d)     | 5.80 | 5.80 | [ICRA]AAA(SO)  | [ICRA]AAA(SO)  | Provisional [ICRA]AAA(SO); reaffirmed        | Provisional<br>[ICRA]AAA(SO)  |   |   |
|--|-------------------------|------|------|----------------|----------------|--|-------------------------------|---|---|
|  | Second Loss<br>Facility | 4.61 | 4.61 | [ICRA]BBB+(SO) | [ICRA]BBB+(SO) | Provisional<br>[ICRA]BBB+(SO);<br>reaffirmed | Provisional<br>[ICRA]BBB+(SO) | - | - |

<sup>^</sup>Initial rating assigned

|           |                 |                         | Current         | Rating (FY202         | 3)                          | Chronology of Rating History for the Past 3 Years |               |                         |                |                |  |
|-----------|-----------------|-------------------------|-----------------|-----------------------|-----------------------------|---|---------------|-------------------------|----------------|----------------|--|
| S.<br>No. | Trust<br>Name   | Instrument              | Amount<br>Rated | Amount<br>Outstanding | Date & Rating in FY2023     | Date & Rating Date & Rating in FY2022 in FY2021   |               | Date & Rating in FY2020 |                | 020            |  |
|           |                 |                         | (Rs.<br>crore)  | (Rs. crore)           | Mar 17, 2023                | Mar 17, 2022                                      | Mar 23, 2021  | Feb 07, 2020            | Nov 14 2019    | May 24, 2019   |  |
| 3         | Sansar<br>Trust | PTC Series A            | 216.48          | 0.00                  | [ICRA]AAA(SO);<br>withdrawn | [ICRA]AAA(SO)                                     | [ICRA]AAA(SO) | [ICRA]AAA(SO)           | [ICRA]AAA(SO)  | [ICRA]AAA(SO)  |  |
|           | May<br>2019 II  | Second Loss<br>Facility | 10.82           | 0.00                  | [ICRA]AA(SO);<br>withdrawn  | [ICRA]AA(SO)                                      | [ICRA]A-(SO)  | [ICRA]BBB+(SO)          | [ICRA]BBB+(SO) | [ICRA]BBB+(SO) |  |

# **Complexity level of the rated instrument**

| Trust Name                | Instrument           | Complexity Indicator |
|---------------------------|----------------------|----------------------|
| Consent Trust Dec 2024 NV | PTC Series A         | Simple               |
| Sansar Trust Dec 2021 IV  | Second Loss Facility | Simple               |
|                           | PTC Series A1(a)     | Simple               |
|                           | PTC Series A1(b)     | Simple               |
| Sansar Trust Feb 2022 II  | PTC Series A1(c)     | Simple               |
|                           | PTC Series A1(d)     | Simple               |
|                           | Second Loss Facility | Simple               |
| C                         | PTC Series A         | Moderately Complex   |
| Sansar Trust May 2019 II  | Second Loss Facility | Moderately Complex   |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here

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# **Annexure I: Instrument details**

| Trust Name                  | Instrument              | Date of Issuance / Sanction | Coupon<br>Rate | Maturity Date*    | Amount Rated<br>(Rs. crore) | Current Rating           |
|-----------------------------|-------------------------|-----------------------------|----------------|-------------------|-----------------------------|--------------------------|
| Sansar Trust Dec            | PTC Series A            |                             | 6.85%          | November          | 172.16                      | [ICRA]AAA(SO)            |
| 2021 IV                     | Second Loss<br>Facility | December 2021               | -              | 2026              | 11.19                       | [ICRA]BBB+(SO)           |
|                             | PTC Series<br>A1(a)     |                             | 5.95%          | January 2024      | 12.25                       | [ICRA]AAA(SO)            |
|                             | PTC Series<br>A1(b)     |                             | 5.95%          | May 2024          | 10.53                       | [ICRA]AAA(SO)            |
| Sansar Trust Feb<br>2022 II | PTC Series<br>A1(c)     | March 2022                  | 5.95%          | March 2026        | 36.74                       | [ICRA]AAA(SO)            |
|                             | PTC Series<br>A1(d)     |                             | 5.95%          | September<br>2026 | 5.80                        | [ICRA]AAA(SO)            |
|                             | Second Loss<br>Facility |                             | -              | September<br>2026 | 4.61                        | [ICRA]BBB+(SO)           |
| Compan Trust May            | PTC Series A            |                             | 8.80%          |                   | 0.00                        | [ICRA]AAA(SO); withdrawn |
| Sansar Trust May<br>2019 II | Second Loss<br>Facility | May 2019                    | -              | December 2023     | 0.00                        | [ICRA]AA(SO); withdrawn  |

<sup>\*</sup> Scheduled PTC maturity date at transaction initiation; may change on account of prepayments

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable

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