

April 27, 2023

Namra Finance Limited: Provisional [ICRA]A+(SO) assigned to PTC Series A issued by EAGLE 01 2023, backed by a pool of microfinance loan receivables

Summary of rating action

Trust Name	Instrument*	Rated Amount (Rs. crore)	Rating Action
EAGLE 01 2023	PTC Series A	21.15	Provisional [ICRA]A+(SO); Assigned

*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
--	--

Rationale

ICRA has assigned a Provisional [ICRA]A+(SO) rating to PTC Series A under a securitisation transaction backed by microloan receivables originated by Namra Finance Limited (NFL). The pass-through certificates (PTCs) are backed by a pool of Rs. 30.47-crore microfinance loan receivables (underlying pool principal of Rs. 24.03 crore).

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement (CE) available in the form of (i) a cash collateral (CC) of 8.00% of the pool principal to be provided by the originator, (ii) subordination/over-collateralisation of 12.00% of the pool principal for PTC Series A, (iii) the entire excess interest spread (EIS) of 20.67% in the structure for PTC Series A, and the integrity of the legal structure. The provisional rating is subject to the fulfilment of all the conditions under the structure and the review of the documentation pertaining to the transaction by ICRA.

Key rating drivers

Credit strengths

- Availability of CE in the form of EIS, over-collateralisation and CC
- Absence of overdue contracts as on pool cut-off date

Credit challenges

- Geographically concentrated pool at state level with top 3 states having a share of ~73% in the pool
- Performance of pool would remain exposed to natural calamities that may impact the income generating capability of the borrower, given the marginal borrower profile; further, pool performance would also be exposed to political and communal risks.
- Performance of the pool would remain exposed to macro-economic shocks / business disruptions, if any.

Description of key rating drivers highlighted above

The first line of support for PTC Series A in the transaction is in the form of a subordination/over-collateralisation of 12.00% of the pool principal. Further credit support is available in the form of an EIS of 20.67% for PTC Series A. A CC of 8.00% of the initial pool principal, to be provided by NFL, would act as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the Trustee will utilise the CC to meet the shortfall.

As per the transaction structure, the collections from the pool, after making the promised interest payouts to PTC Series A, will be used to make the expected principal payouts to PTC Series A (to the extent of pool principal billing). The entire principal repayment to PTC Series A is promised on the scheduled maturity date. The residual cash flows available, after making the

promised and expected payments, would be used to accelerate the amortisation of PTC Series A. All prepayment amounts would be passed on to PTC Series A (till the PTC Series A principal is not fully amortised) every month.

There are no overdues in the pool as on the cut-off date. The pool consists of loans that have a weighted average seasoning of ~3 months and low pre-securitisation amortisation of ~8% as on the pool cut-off date. The geographical concentration of the loan contracts in the current pool is high with the top 3 states and the top 5 districts constituting ~73% and ~19%, respectively, of the pool principal.

The pool's performance would remain exposed to macro-economic shocks/business disruptions. Given the marginal borrower profile, its performance would also be exposed to natural calamities and political and communal risks.

Past rated pools' performance: Till date, ICRA has rated eleven standalone PTC transactions of NFL, including one that has matured. The live pools have shown a high cumulative collection efficiency in the range of ~98% to ~99% with loss cum 90+ dpd below sub 1.5% with nil CC utilisation as of the March 2023 payout.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.50-5.50% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated in the range of 3.0-9.0% per annum.

Liquidity position: Strong

As per the transaction structure, only the interest amount is promised monthly to the PTC Series A while the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available credit enhancement are expected to be comfortable to meet the promised payouts to PTC investors. The available cash collateral would meet promised interest payouts for the PTCs for a period of ten months.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the CE would result in a rating upgrade.

Negative factors – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher CE utilisation levels, would result in a rating downgrade.

Analytical approach

The rating action is based on the analysis of the performance of NFL's portfolio till December 2022, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the CE cover available in the transaction.

Analytical Approach

Applicable rating methodologies

[Rating Methodology for Securitisation Transactions](#)

Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Power of Attorney
6. Chartered Accountant's (CA) certificate
7. Any other documents executed for the transaction including for the CC

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at www.icra.in.

About the Originator

Namra Finance Limited ('Namra'), a wholly owned subsidiary of Arman Financial Services Limited. Micro-Finance is regulated by RBI & it allows only NBFC- MFI for the Microfinance operations, hence a wholly owned structure was set up in Namra.

Namra's operations are spread across central & western India in the states of Gujarat, Madhya-Pradesh, Uttar Pradesh, Uttarakhand, Maharashtra, Rajasthan & Haryana. The Lending is done with a ticket size of Rs. 45,000 through cashless transfers into borrower bank accounts. Namra lends mainly to women borrowers through Joint Liability Groups -JLGs. As of December 31, 2022, the microfinance operation of the group had 260 branches spread over 114 districts in eight states. The company had around 5.1 lakh+ customer active customers.

Key financial indicators

	FY2020 (Audited)	FY2021 (Audited)	FY2022 (Audited)	9M FY2023 (Provisional)
Total income	148.4	134.0	173.0	209.4
Profit after tax	25.2	4.9	18.5	37.7
Assets under management	621.1	642.4	1,022.0	1,367.0
Gross NPA	0.93%	4.63%	3.7%	3.3%
Net NPA	0.01%	2.98%	0.6%	0.1%

Amount in Rs. crore

Source: Company's financial statements, ICRA Research

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

Sr No	Trust Name	Instrument	Current Rating (FY2024)		Chronology of Rating History for the Past 3 Years			
			Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021
					April 27, 2023	-	-	-
1	EAGLE 01 2023	PTC Series A	21.15	21.15	Provisional [ICRA]A+(SO)	-	-	-

Complexity level of the rated instruments

Instrument	Complexity Indicator
PTC Series A	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
EAGLE 01 2023	PTC Series A	April 2023	10.25%	January 2025	21.15	Provisional [ICRA]A+(SO)

*Scheduled maturity date at transaction initiation; may change on account of prepayments

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable

ANALYST CONTACTS

Abhishek Dafria

+91 22 6114 3440

abhishek.dafria@icraindia.com

Sachin Joglekar

+91 22 6114 3470

sachin.joglekar@icraindia.com

Gaurav Mashalkar

+91 22 6114 3431

gaurav.mashalkar@icraindia.com

Vishal Oza

+91 22 6114 3432

vishal.oza@icraindia.com

Advait Athavale

+91 22 6114 3433

advait.athavale@icraindia.com

RELATIONSHIP CONTACT

L Shivakumar

+91 22 6114 3406

shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860

communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in

ICRA Limited



Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001
Tel: +91 11 23357940-45



Branches



© Copyright, 2023 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.