

June 14, 2023

# Satya MicroCapital Ltd.: Provisional [ICRA]A+(SO) assigned to PTC Series A1 issued by Nile 05 2023, backed by a pool of microfinance loan receivables

#### **Summary of rating action**

| Trust Name                                     | Instrument*   | Rated Amount<br>(Rs. crore) | Rating Action                                      |  |  |  |  |
|--|---------------|-----------------------------|--|--|--|--|--|
| Nile 05 2023                                   | PTC Series A1 | 42.86                       | Provisional [ICRA]A+(SO); Assigned                 |  |  |  |  |
| *Instrument details are provided in Annexure I |               |                             |  |  |  |  |  |
| Rating in the absence of pending action        | ons/documents |                             | ng would have been assigned as it would meaningful |  |  |  |  |

## Rationale

ICRA has assigned a Provisional [ICRA]A+(SO) rating to PTC Series A1 under a securitisation transaction backed by microloan receivables originated by Satya MicroCapital Ltd. {Satya; rated [ICRA]BBB+ (Stable)}. The pass-through certificates (PTCs) are backed by a pool of Rs. 57.19-crore microfinance loan receivables (underlying pool principal of Rs. 47.62 crore).

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement (CE) available in the form of (i) a cash collateral (CC) of 9.00% of the pool principal to be provided by the originator, (ii) subordination/over-collateralisation of 10.00% of the pool principal for PTC Series A1, (iii) the entire excess interest spread (EIS) of 13.69% in the structure for PTC Series A1, and the integrity of the legal structure. The provisional rating is subject to the fulfilment of all the conditions under the structure and the review of the documentation pertaining to the transaction by ICRA.

#### **Key rating drivers**

#### **Credit strengths**

- Availability of CE in the form of EIS, subordination/over-collateralisation and CC
- Absence of overdue contracts as on pool cut-off date

#### **Credit challenges**

- Geographically concentrated pool at state level with top 3 states having a share of ~63% in the pool
- Performance of pool would remain exposed to natural calamities that may impact the income generating capability of the borrower, given the marginal borrower profile; further, pool performance would also be exposed to political and communal risks.
- Performance of the pool would remain exposed to macro-economic shocks / business disruptions, if any

# Description of key rating drivers highlighted above

The first line of support for PTC Series A1 in the transaction is in the form of a subordination/over-collateralisation of 10.00% of the pool principal. Further credit support is available in the form of an EIS of 13.69% for PTC Series A1. A CC of 9.00% of the initial pool principal, to be provided by Satya, would act as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the Trustee will utilise the CC to meet the shortfall.

As per the transaction structure, the collections from the pool, after making the promised interest payouts to PTC Series A1, will be used to make the expected principal payouts to PTC Series A1 (to the extent of pool principal billing). The entire principal



repayment to PTC Series A1 is promised on the scheduled maturity date. The residual cash flows available, after making the promised and expected payments, will flow back to the originator on a monthly basis. However, if the 90+ days past due (dpd) in any month is above 5% of the initial pool principal, the EIS for the month will flow to the PTC Series A1 investor.

There are no overdues in the pool as on the cut-off date. The pool consists of loans that have a weighted average seasoning of ~4 months and pre-securitisation amortisation of ~18% as on the pool cut-off date. The geographical concentration of the loan contracts in the current pool is high with the top 3 states and the top 5 districts constituting ~63% and ~21%, respectively, of the pool principal.

The pool's performance would remain exposed to macro-economic shocks/business disruptions. Given the marginal borrower profile, its performance would also be exposed to natural calamities and political and communal risks.

**Past rated pools' performance:** Till date, ICRA has rated 20 standalone PTC transactions of Satya. The live pools, which have completed at least two payouts, have shown high cumulative collection efficiency of more than 97% (including overdue collections), low delinquencies with the loss-cum-90+ dpd below 2.5%, and nil CC utilisation as of the May 2023 payout.

#### **Key rating assumptions**

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after taking into account the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 4.50-5.50% of the initial pool principal, with certain variability around it. The prepayment rate for the underlying pool is estimated in the range of 3.0-9.0% per annum.

#### Liquidity position: Strong

As per the transaction structure, only the interest amount is promised monthly to PTC Series A1 while the principal amount is promised on the scheduled maturity date of the transaction. The collections from the pool and the available CE are expected to be comfortable to meet the promised payouts to the PTC investors. The available CC would meet the promised interest payouts for the PTCs for a period of 11 months.

#### **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the CE would lead to a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and CE utilisation levels, would lead to a rating downgrade.

#### **Analytical approach**

The rating action is based on the analysis of the performance of Satya's portfolio till March 2023, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the CE cover available in the transaction.



| Analytical Approach             |  |  |  |
|---------------------------------|--|--|--|
| Applicable rating methodologies | Rating Methodology for Securitisation Transactions |  |  |
| Parent/Group support            | Not Applicable                                     |  |  |
| Consolidation/Standalone        | Not Applicable                                     |  |  |

# Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

- 1. Trust deed
- 2. Assignment agreement
- 3. Legal opinion
- 4. Trustee letter
- 5. Power of Attorney
- 6. Chartered Accountant's (CA) certificate
- 7. Any other documents executed for the transaction including for the CC

#### Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

#### Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at www.icra.in.

#### About the originator

Satya MicroCapital Ltd. is a Delhi-based non-banking financial company (NBFC), which was incorporated in 1995. It started its microfinance operations in FY2017 by adopting the joint liability group (JLG) model with fortnightly and monthly collection cycles. The company primarily offers JLG loans with ticket sizes in the median range of Rs. 25,000-75,000 and individual microloans with ticket sizes in the range of Rs. 45,000-80,000 at interest rates of 24-26%, along with a processing fee of 0.75-0.50% for JLG loans and 3% for individual loans. Satya mainly focusses on lending to women (husbands/sons above 18 years of age act as nominees) aiming to start a new business or enhance an existing business. Typically, the average tenure of loans under JLG is slightly over two years. As on March 31, 2023, the operations were spread geographically in 279 districts across 22 states/Union Territories.

In FY2023, the company reported a profit after tax (PAT) of Rs. 55.1 crore (provisional) against Rs. 32.5 crore in FY2022. Its assets under management (AUM) grew 62% to Rs. 4,684 crore (after write-offs and sale to an asset reconstruction company) as on March 31, 2023.



#### Key financial indicators (audited-Ind-AS)

|  | FY2021 | FY2022 | FY2023* |  |
|--|--------|--------|---------|--|
| Net interest income                          | 116.7  | 162.2  | 275.9   |  |
| Profit after tax                             | 10.2   | 32.5   | 55.1    |  |
| Gross AUM (IGAAP valuation)<br>Gross NPA (%) | 1,476  | 2,884  | 4,684   |  |
|  | 1.5%   | 3.3%   | 1.3%    |  |
| Net NPA (%)                                  | 0.6%   | 2.5%   | 0.4%    |  |

Source: Company, ICRA Research; \* Provisional numbers; All ratios as per ICRA's calculations; Amount in Rs. crore

#### Status of non-cooperation with previous CRA: Not applicable

#### Any other information: None

#### **Rating history for past three years**

|          |              | Current Rating (FY2024) |                                |                                      | Chronology of Rating History<br>for the Past 3 Years |                            |                            |                            |
|----------|--------------|-------------------------|--------------------------------|--------------------------------------|--|----------------------------|----------------------------|----------------------------|
| Sr<br>No | Trust Name   | Instrument              | Amount<br>Rated<br>(Rs. crore) | Amount<br>Outstanding<br>(Rs. crore) | Date & Rating in<br>FY2024                           | Date & Rating<br>in FY2023 | Date & Rating<br>in FY2022 | Date & Rating<br>in FY2021 |
|          |              |                         | (                              | (                                    | June 14, 2023  | -                          | -                          | -                          |
| 1        | Nile 05 2023 | PTC Series A1           | 42.86                          | 42.86                                | Provisional<br>[ICRA]A+(SO)                          | -                          | -                          | -                          |

# **Complexity level of the rated instruments**

| Instrument    | Complexity Indicator |
|---------------|----------------------|
| PTC Series A1 | Moderately Complex   |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### **Annexure I: Instrument details**

| Trust Name   | Instrument    | Date of<br>Issuance /<br>Sanction | Coupon<br>Rate | Maturity Date* | Amount Rated<br>(Rs. crore) | Current Rating              |
|--------------|---------------|-----------------------------------|----------------|----------------|-----------------------------|-----------------------------|
| Nile 05 2023 | PTC Series A1 | June 2023                         | 9.95%          | February 2025  | 42.86                       | Provisional<br>[ICRA]A+(SO) |

\*Scheduled maturity date at transaction initiation; may change on account of prepayments Source: Company

## Annexure II: List of entities considered for consolidated analysis

## Not applicable



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#### **About ICRA Limited:**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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