

June 15, 2023

Navi Finserv Limited: Rating confirmed as final for PTCs issued under a personal loan securitisation transaction

Summary of rating action

Trust Name	Instrument*	Rated Amount (Rs. Crore)	Rating Action
Nimbus 2023 PL Kobe	Series A PTC	82.31	[ICRA]AA(SO); provisional rating confirmed as final

*Instrument details are provided in Annexure I

Rationale

In March 2023, ICRA had assigned a provisional rating to Series A PTC issued under a securitisation transaction originated by Navi Finserv Limited (NFL/originator). The pass-through certificates (PTCs) are backed by a pool of Rs. 92.48 crore (pool principal; receivables of Rs. 124.66 crore) of personal loan (PL) receivables originated by Navi Finserv Limited (NFL). Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

A summary of the pool's performance post the May 2023 payout is shown in the table below.

Parameter	Nimbus 2023 PL Kobe
Months post securitisation	2
Pool amortisation	6.90%
Amortisation of Series A PTC	7.83%
Cumulative collection efficiency (including advance collections)	95.63%
Cumulative prepayment rate	4.49%
Loss-cum-0+ days past due (dpd)	1.64%
Loss-cum-30+ dpd	0.14%
Loss-cum-90+ dpd	0.00%
Cumulative cash collateral utilisation	0.00%

Key rating drivers

Credit strengths

- No overdues in the pool as on the cut-off date.
- Availability of credit enhancement in the form of excess interest spread, overcollateral (subordination) and cash collateral to support the future PTC payouts.
- Average seasoning of the pool at ~7 months and pre-assignment amortization at ~13% as on cut-off date.
- All the contracts in the pool have CIBIL score of atleast 700 and ~80% of the pool has contracts with CIBIL score of 750 and above as on cut-off date.

Credit challenges

- The pool is geographically concentrated with top 3 states comprising of ~39% of the initial pool principal.
- Limited track record of operations of the servicer with major book building happening over the past one year.
- Exposed to inherent credit risk associated with the unsecured nature of the asset class; Performance of the pool would remain exposed to macro-economic shocks / business disruptions, if any.

Description of key rating drivers highlighted above

As per the transaction structure, the interest amount and the principal amount (89% of pool principal billing) are promised to the Series A PTC holder(s) on a monthly basis. The balance principal collection (11% of the principal billing) will be passed on to the Series A PTC investors as expected payout. All the collections from the pool, after making the promised and expected payouts to Series A PTC, will be passed on to the originator every month.

The first line of support for Series A PTC in the transaction is in the form of an OC of 11.00% of the pool principal. Additionally, the EIS of 20.60% of the pool principal provides CE support. A CC of 10.00% of the initial pool principal (Rs. 9.25 crore), to be provided by NFL, would act as further CE in the transaction. In the event of a shortfall in meeting the promised PTC payouts during any month, the trustee will utilise the CC to meet the shortfall.

There were no overdues in the pool as on the cut-off date. The pool has average seasoning of 7.2 months and pre-assignment amortisation of 13.0% as on the cut-off date. All the contracts in the initial pool had a CIBIL score of at least 700 while 79.6% had a CIBIL score of 750 and above. The top 3 states, i.e., Maharashtra, Karnataka and Telangana, comprise 39.4% of the initial pool principal. NFL's PL portfolio has a limited track record of operations with major book building happening over the past one year. The pool is exposed to the inherent credit risk associated with the unsecured nature of the asset class. Also, its performance would remain exposed to macro-economic shocks/business disruptions.

Past rated pools: Previously, ICRA has rated six securitisation transactions backed by PLs originated by NFL. The transactions which have completed at least 3 payouts post securitisation have reported healthy cumulative collection efficiency of greater than 95% with nil CC utilisation as of the May 2023 payout month.

Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The mean and the coefficient of variation (CoV) are calibrated on the basis of the values observed in the analysis of the past performance of NFL's loan portfolio. Given NFL's short track record in the personal loan business, ICRA has also considered the credit quality experience of other more established players and its expectation of the credit quality of personal loans. The resulting collections from the pool – after incorporating the impact of losses and prepayments as above – are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction. Various possible scenarios are simulated and the incidences of default to the investor(s) as well as the extent of losses are measured. These are then compared with ICRA's internal benchmarks for the target rating.

For the current pool, after taking into account the above-mentioned factors regarding the asset class and after adjusting for key features like seasoning, overdues, ticket size, interest rate, bureau score, and geographical distribution, ICRA estimates the shortfall in the pool principal collection within the pool's tenure at 5.0-6.0%, with certain variability around it. The average annual prepayment rate in the pool is estimated at 8.0% p.a.

Liquidity position: Strong

As per the transaction structure, the interest amount and the principal amount (89% of purchase consideration) are promised to the Series A PTC holder(s) on a monthly basis, while the remaining 11% of the purchase consideration is to be paid to the PTC holders on an expected basis with ultimate repayment by the final maturity date. Assuming a monthly collection efficiency of only 50% in the underlying pool of contracts in a stress scenario, the CC would cover the shortfalls in the promised cash flows to the PTCs for approximately nine months. Overall, the cash flows from the pool and the available CE are expected to be comfortable to meet the payouts to the Series A PTC investors.

Rating sensitivities

Positive Factors – The rating could be upgraded on the strong collection performance of the underlying pool (monthly collection efficiency >95%), on a sustained basis, leading to the build-up of credit enhancement cover for the remaining payouts

Negative Factors - Pressure on the rating could emerge on any sustained weak collection performance (monthly collection efficiency <90%) of the underlying pool leading to higher-than-expected delinquency levels and CE utilisation levels

Analytical approach

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Analytical Approach	Comments
Applicable rating methodologies	Rating Methodology for Securitisation Transactions
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

About the company

Navi Finserv Limited (NFL/formerly known as Navi Finserv Private Limited) was incorporated on February 14, 2012 as a private limited company. In April 2022, it was converted into a public limited company. NFL, a wholly-owned subsidiary of the Navi Group (main holding company is Navi Technologies Limited), holds a 100% stake in Chaitanya India Fin Credit Private Limited (CIFCPL), which has been in operations since 2009. NFL, on a standalone basis, had a gross portfolio of Rs. 7,798 crore as on March 31, 2023 (Rs. 5,941 crore as on September 30, 2022, and Rs. 4,298 crore as on March 31, 2022).

Key financial indicators:

Particulars	FY2021	FY2022	FY2023
Total income	336.74	459.9	470.59
Profit after tax	97.54	(66.9)	163.54
Assets under management	3,418	4,298	7,798.46
Gross non-performing assets (NPA)	-	4.43%	0.87%
Net NPA	0.79%	0.20%	0.04%

Source: Company data, ICRA Research; Amount in Rs. crore;

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

	Trust Name	Current Rating (FY2024)				Chronology of Rating History for the Past 3 Years		
		Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021
					June 15, 2023	March 31, 2023	-	-
1	Nimbus 2023 PL Kobe	Series A PTC	82.31	82.31	[ICRA]AA(SO)	Provisional [ICRA]AA(SO)	-	-

Complexity level of the rated instrument

Instrument	Complexity Indicator
Series A PTC	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate	Maturity Date*	Amount Rated (Rs. crore)	Rating
Nimbus 2023 PL Kobe	Series A PTC	March 2023	9.95%	August 2027	82.31	[ICRA]AA(SO)

* Scheduled maturity date at transaction initiation; may change on account of prepayments

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not Applicable

ANALYST CONTACTS

Abhishek Dafria

+91 22 6114 3440

abhishek.dafria@icraindia.com

Himanshi Doshi

+91 22 6114 3410

himanshi.doshi@icraindia.com

Diptajyoti Banik

+91 22 6114 3412

diptajyoti.banik@icraindia.com

Sachin Joglekar

+91 22 6114 3470

sachin.joglekar@icraindia.com

Ritu Rita

+91 22 6114 3409

ritu.rita@icraindia.com

RELATIONSHIP CONTACT

Mr. L Shivakumar

+91 22 6169 3304

shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860

communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in

ICRA Limited



Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001
Tel: +91 11 23357940-45



Branches



© Copyright, 2023 ICRA Limited. All Rights Reserved.

Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.