

# August 28, 2023<sup>(Revised)</sup>

# **Muthoot Finance Limited: Change in limits**

# Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action	
Non-convertible debenture programme (public placement)	8,981.61	8,981.61	[ICRA]AA+(Stable); outstanding	
Non-convertible debenture programme (private placement)	10,175.00	10,175.00	[ICRA]AA+(Stable); outstanding	
Long-term fund-based bank facility/CC	8,450.00#	7,380.00##	[ICRA]AA+(Stable); outstanding	
Short-term fund-based bank facilities	15,026.00#	14,793.00##	[ICRA]A1+; outstanding	
Term loans	19,870.00#	19,477.00##	[ICRA]AA+(Stable); outstanding	
Subordinated debt programme	274.10	274.10	[ICRA]AA+(Stable); outstanding	
Commercial paper programme	5,000.00	5,000.00	[ICRA]A1+; outstanding	
Total	58,445.71	58,445.71		

\*Instrument details are provided in Annexure I

#Long-term and short-term fund-based limits include an interchangeable limit of Rs. 6,285 crore; Term loan, long-term and short-term fund-based limits include an interchangeable limit of Rs. 1,473 crore; Term loan and short-term fund-based limits include an interchangeable limit of Rs. 100 crore; total rated bank facilities stand at Rs. 34,015 crore

## Long term and short-term fund-based limits include an interchangeable limit of Rs. 6,106 crore; Term loan, long term and short-term fund-based limits include an interchangeable limit of Rs. 658 crore; Term-loan and short-term fund-based limits include an interchangeable limits of Rs. 213 crore; total rated bank facilities stand at Rs. 34,015 crore

# Rationale

The ratings factor in Muthoot Finance Limited's (MFL) financial risk profile, characterised by its comfortable capitalisation and healthy earnings profile, notwithstanding the increasing competitive pressure in the gold loan segment in recent quarters. MFL's gold loan book has more than doubled over the last five years to Rs. 66,039 crore as of June 2023 and accounted for about 86% of its consolidated portfolio. The segment reported a slower growth of 8% in FY2023 due to intense competition, especially from banks in H1 FY2023. However, the growth has improved to 18% year-on-year (YoY) as of June 2023. The ratings continue to factor in MFL's long track record and its leadership position in the gold loan segment, its established franchise with a pan-India branch network, and its efficient internal control and monitoring systems. MFL's ability to raise funds from diverse sources and the short-term nature of gold loans result in a strong liquidity profile.

ICRA, however, notes the performance of the non-gold segments, which are of a relatively lower vintage. The sustained good quality growth and earnings performance of these segments would remain a monitorable. Some of the asset segments, namely microfinance (9.1% of the consolidated AUM1 as of June 2023), affordable housing (2.0%) and vehicle finance (0.6%), recorded gross stage 3 (GS3) of 1.6%, 4.0% and 2.5%, respectively, vis-à-vis 4.3% in the gold loan segment as of June 2023 (deteriorated from 3.8% as of March 2023 and 2.1% as of June 2022). ICRA takes note of the sizeable gold loan auctions undertaken by MFL in FY2023 and FY2022 vis-à-vis FY2021 and FY2020, largely on account of the loans originating when gold prices were high and there were Covid-19 pandemic-related defaults. The gold loan auctions undertaken in FY2023 and FY2022 stood at Rs. 2,203

<sup>&</sup>lt;sup>1</sup> Assets under management



crore and Rs. 5,211 crore, respectively, vis-à-vis Rs. 171 crore in FY2021 (Rs. 579 crore in FY2020). The weighted average portfolio loan-to-value (LTV) stood at 68% as of June 2023 and 63% as of March 2023 (68% as of June 2022).

ICRA expects the consolidated earnings performance to remain healthy at 4.0-4.5% over the medium term, as gold loans continue to account for 85-90% of the overall lending portfolio. Moreover, recoveries from gold loan overdues are expected to be good, which would keep the credit costs under control. Managing the net interest margin (NIM), going forward, in an increasing interest rate and competitive business environment, would be a monitorable. MFL's capitalisation profile, characterised by a consolidated managed gearing of 2.7 times as of June 2023 and 2.6 times as of March 2023 (2.9-3.5 times during FY2018-FY2022), would remain comfortable over the medium term, supported by healthy accruals and moderate growth expectations.

ICRA takes note of the geographical concentration of the branches and the loan book in South India. South India accounts for 59% of MFL's gold loan branches, contributing about 48% to the gold loan book. A demonstrated track record in the non-gold segments and a steady improvement in geographical diversity would be key, going forward, from a rating perspective.

The Stable outlook factors in ICRA's expectation that MFL will continue to benefit from its established operational track record in the gold loan business, which is expected to account for 85-90% of the consolidated AUM over the medium term, and the comfortable overall financial risk profile.

Please refer to the following link for the previous detailed rationale that captures the key rating drivers and their description, liquidity position and rating sensitivities: <u>Click here</u>

Analytical Approach	Comments
Applicable rating methodologies	ICRA Rating Methodology for Non-banking Finance Companies Methodology for Consolidation and Rating Approach
Parent/Group support	Not applicable
Consolidation/Standalone	To arrive at the ratings, ICRA has considered the consolidated financials of the Muthoot Finance Group. The consolidated financials of the Group include seven subsidiaries as listed in Annexure II

# About the company

Muthoot Finance Limited (MFL) is the flagship company of the Kerala-based business house, The Muthoot Group, which has diversified operations in financial services, healthcare, education and hospitality. MFL was incorporated in 1997 and is India's largest gold loan focussed NBFC with total loan assets (standalone) of Rs. 67,639 crore and 4,742 branches as on June 30, 2023. The company derives a major portion of its business from South India (48% of the total gold loan portfolio as on June 30, 2023), where gold loans have traditionally been accepted as a means of availing short-term credit, although it has increased its presence beyond South India over the last few years.

MFL reported a standalone net profit of Rs. 3,474 crore on an asset base of Rs. 72,620 crore in FY2023 against a net profit of Rs. 3,954 crore on an asset base of Rs. 70,555 crore in FY2022. For Q1 FY2024, it reported a net profit of Rs. 975 crore on an asset base of Rs. 74,248 crore as on June 30, 2023. The consolidated portfolio stood at Rs. 76,799 crore as on June 30, 2023 compared to Rs. 71,497 crore as on March 31, 2023 (Rs. 64,494 crore as on March 31, 2022), with gold, microfinance and housing accounting for 86%, 9% and 2%, respectively.



#### Key financial indicators (audited)

	Standalone				Consolidated			
Muthoot Finance Limited	FY2021	FY2022	FY2023	Q1* FY2024	FY2021	FY2022	FY2023	Q1* FY2024
Total income	10,574	11,091	10,531	3,026	11,566	12,238	11,975	3,509
Profit after tax	3,722	3,954	3,474	975	3,819	4,031	3,670	1,045
Net worth	15,239	18,345	21,062	21,177	15,760	19,138	22,153	22,343
Loan book	54,063	59,384	64,265	68,603	58,809	64,528	70,554	75,810
Total managed assets	63 <i>,</i> 465	70,555	72,620	74,248	69,382	77,387	81,979	83,947
Return on managed assets	6.5%	5.9%	4.9%	5.3%	6.1%	5.5%	4.6%	5.0%
Return on net worth	27.8%	23.5%	17.6%	18.5%	27.5%	23.1%	17.8%	18.8%
Managed gearing (times)	3.1	2.8	2.4	2.4	3.2	2.9	2.6	2.7
Gross stage 3	0.9%	3.0%	3.8%	4.3%	-	-	-	-
Net stage 3	0.8%	2.7%	3.4%	3.8%	-	-	-	-
Net NPA / Net worth	2.6%	8.5%	10.2%	12.2%	-	-	-	-
CRAR	27.4%	30.0%	31.8%	30.0%	-	-	-	-

Source: Company, ICRA Research; All ratios as per ICRA's calculations; \*Provisional Amount in Rs. crore

### Status of non-cooperation with previous CRA: Not applicable

### Any other information: None

### **Rating history for past three years**

		Cu	irrent Rating (F	Y2024)	Chronology of Rating History for the Past 3 Years				
Instrument	Amou		Amount	Date & Ra	ting in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	Date & Ratin	g in FY2021
	Туре	Rated (Rs. crore)	Outstanding (Rs. crore)			Jul 08, 2022 Nov 11, 2022 Mar 03, 2023	Jul 30, 2021 Feb 02, 2022 Mar 02, 2022	Mar 16, 2021 Mar 16, 2021 Dec 03, 2020	
NCD programme	LT	8,981.61	8,981.61	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA
(public placement)		-,	-,	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)
NCD programme	LT	10,175.00	10,175.00	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA
(private placement)	L'			(Stable)	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)
Long-term fund-based	LT	7 200 00##	7 280 00##	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA
bank facility / CC		7,380.00##	7,380.00##	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)
Short-term fund-	ST	14.793.00##	14.793.00##	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+
based bank facilities	51	14,795.00	14,793.00		[ICRAJA1+	[ICRAJAIT			
Term loans	LT	19.477.00##	19,477.00##	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA
		.1 19,477.00""	19,477.00""	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)
Subordinated debt		274.10	274.10	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA+	[ICRA]AA
programme	LT	274.10	274.10	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)	(Stable)
CP programme	ST	5,000.00	5,000.00	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+

## Long term and short-term fund-based limits include an interchangeable limit of Rs. 6,106 crore; Term loan, long term and short-term fund-based limits include an interchangeable limit of Rs. 658 crore; Term-loan and short-term fund-based limits include an interchangeable limits of Rs. 213 crore; total rated bank facilities stand at Rs. 34,015 crore

LT – Long term, ST – Short term



# **Complexity level of the rated instruments**

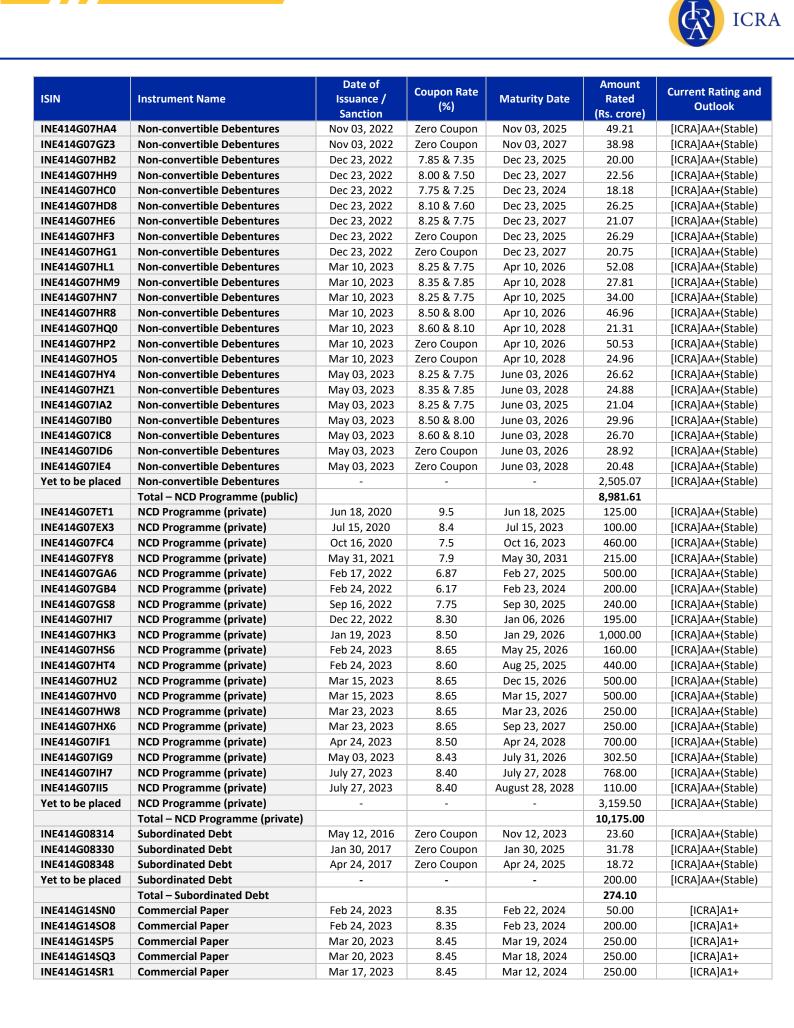
Instrument	Complexity indicator
NCD programme	Simple
Bank facilities	Simple
Subordinated debt programme	Moderately Complex
Commercial paper	Very Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### **Annexure I: Instrument details**

ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate (%)	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
INE414G07DA3	Non-convertible Debentures	Mar 20, 2019	Zero Coupon	Mar 20, 2024	46.75	[ICRA]AA+(Stable)
INE414G07DD7	Non-convertible Debentures	Mar 20, 2019	9.75	Mar 20, 2024	110.64	[ICRA]AA+(Stable)
INE414G07DG0	Non-convertible Debentures	Mar 20, 2019	10	Mar 20, 2024	91.76	[ICRA]AA+(Stable)
INE414G07DJ4	Non-convertible Debentures	Jun 14, 2019	9.75	Jun 14, 2024	105.81	[ICRA]AA+(Stable)
INE414G07DM8	Non-convertible Debentures	Jun 14, 2019	10	Jun 14, 2024	179.47	[ICRA]AA+(Stable)
INE414G07DP1	Non-convertible Debentures	Jun 14, 2019	Zero Coupon	Jun 14, 2024	20.82	[ICRA]AA+(Stable)
INE414G07DQ9	Non-convertible Debentures	Jun 14, 2019	Zero Coupon	Dec 14, 2026	32.24	[ICRA]AA+(Stable)
INE414G07DV9	Non-convertible Debentures	Nov 01, 2019	Zero Coupon	Nov 01, 2024	89.82	[ICRA]AA+(Stable)
INE414G07DY3	Non-convertible Debentures	Nov 01, 2019	Zero Coupon	Nov 01, 2024	53.62	[ICRA]AA+(Stable)
INE414G07EB9	Non-convertible Debentures	Nov 01, 2019	Zero Coupon	Nov 01, 2024	14	[ICRA]AA+(Stable)
INE414G07EC7	Non-convertible Debentures	Nov 01, 2019	Zero Coupon	May 01, 2027	43.2	[ICRA]AA+(Stable)
INE414G07EJ2	Non-convertible Debentures	Dec 27, 2019	Zero Coupon	Dec 27, 2024	81.83	[ICRA]AA+(Stable)
INE414G07EM6	Non-convertible Debentures	Dec 27, 2019	Zero Coupon	Dec 27, 2024	54.38	[ICRA]AA+(Stable)
INE414G07EF0	Non-convertible Debentures	Dec 27, 2019	Zero Coupon	Dec 27, 2024	12.66	[ICRA]AA+(Stable)
INE414G07EG8	Non-convertible Debentures	Dec 27, 2019	Zero Coupon	Jun 27, 2027	44.6	[ICRA]AA+(Stable)
INE414G07FD2	Non-convertible Debentures	Nov 05, 2020	7.15 & 7.40	Jan 05, 2024	24.04	[ICRA]AA+(Stable)
INE414G07FE0	Non-convertible Debentures	Nov 05, 2020	7.50 & 7.75	Nov 05, 2025	37.32	[ICRA]AA+(Stable)
INE414G07FF7	Non-convertible Debentures	Nov 05, 2020	7.40 & 7.65	Jan 05, 2024	1,773.86	[ICRA]AA+(Stable)
INE414G07FG5	Non-convertible Debentures	Nov 05, 2020	7.75 & 8.00	Nov 05, 2025	75.71	[ICRA]AA+(Stable)
INE414G07FH3	Non-convertible Debentures	Nov 05, 2020	Zero Coupon	Jan 05, 2024	59.55	[ICRA]AA+(Stable)
INE414G07FI1	Non-convertible Debentures	Nov 05, 2020	Zero Coupon	Nov 05, 2025	29.52	[ICRA]AA+(Stable)
INE414G07FJ9	Non-convertible Debentures	Jan 11, 2021	7.15 & 6.75	Mar 11, 2024	43.3	[ICRA]AA+(Stable)
INE414G07FK7	Non-convertible Debentures	Jan 11, 2021	7.50 & 7.10	Jan 11, 2026	43.03	[ICRA]AA+(Stable)
INE414G07FL5	Non-convertible Debentures	Jan 11, 2021	7.40 & 7.00	Mar 11, 2024	62.69	[ICRA]AA+(Stable)
INE414G07FM3	Non-convertible Debentures	Jan 11, 2021	7.75 & 7.35	Jan 11, 2026	55.38	[ICRA]AA+(Stable)
INE414G07FN1	Non-convertible Debentures	Jan 11, 2021	Zero Coupon	Mar 11, 2024	43.62	[ICRA]AA+(Stable)
INE414G07FO9	Non-convertible Debentures	Jan 11, 2021	Zero Coupon	Jan 11, 2026	44.96	[ICRA]AA+(Stable)
INE414G07FQ4	Non-convertible Debentures	Apr 20, 2021	7.10 & 6.85	Jun 20, 2024	10.5	[ICRA]AA+(Stable)
INE414G07FR2	Non-convertible Debentures	Apr 20, 2021	7.60 & 7.35	Apr 20, 2024	17.16	[ICRA]AA+(Stable)
INE414G07FS0	Non-convertible Debentures	Apr 20, 2021	6.85 & 6.60	Jun 20, 2023	384.89	[ICRA]AA+(Stable)
INE414G07FT8	Non-convertible Debentures	Apr 20, 2021	7.35 & 7.10	Jun 20, 2023	596.54	[ICRA]AA+(Stable)
INE414G07FU6	Non-convertible Debentures	Apr 20, 2021	7.85 & 7.60	Apr 20, 2024	384.81	[ICRA]AA+(Stable)
INE414G07FV4	Non-convertible Debentures	Apr 20, 2021	8.25 & 8.00	Apr 20, 2020	229.05	[ICRA]AA+(Stable)
INE414G07FW2	Non-convertible Debentures	Apr 20, 2021	Zero Coupon	Jun 20, 2031	15.28	[ICRA]AA+(Stable)
INE414G07FX0	Non-convertible Debentures	Apr 20, 2021	Zero Coupon	Apr 20, 2024	61.77	[ICRA]AA+(Stable)
INE414G07GD0	Non-convertible Debentures	May 05, 2021	7.00 & 6.50	May 05, 2025	52.65	[ICRA]AA+(Stable)
INE414G07GE8	Non-convertible Debentures	May 05, 2022	7.25 & 6.75	May 05, 2025	52.67	[ICRA]AA+(Stable)
INE414G07GF5	Non-convertible Debentures	May 05, 2022	7.25 & 6.75	May 05, 2027 May 05, 2025	111.66	[ICRA]AA+(Stable)
INE414G07GG3	Non-convertible Debentures	May 05, 2022 May 05, 2022	7.50 & 7.00	May 05, 2025	37.52	[ICRA]AA+(Stable)
	Non-convertible Debentures			· · · · · · · · · · · · · · · · · · ·		
INE414G07GH1		May 05, 2022 May 05, 2022	7.75 & 7.25	May 05, 2029	8.62	[ICRA]AA+(Stable)
INE414G07GI9 INE414G07GJ7	Non-convertible Debentures Non-convertible Debentures		8.00 & 7.50	May 05, 2032	23.72	[ICRA]AA+(Stable)
		May 05, 2022	Zero Coupon	May 05, 2025	62.64	[ICRA]AA+(Stable)
INE414G07GK5	Non-convertible Debentures	May 05, 2022	Zero Coupon	May 05, 2027	28.23	[ICRA]AA+(Stable)
INE414G07GL3 INE414G07GM1	Non-convertible Debentures	Jun 23, 2022	7.25 & 6.75	Jun 23, 2025	62.78	[ICRA]AA+(Stable)
	Non-convertible Debentures	Jun 23, 2022	7.50 & 7.00	Jun 23, 2027	35.4	[ICRA]AA+(Stable)
INE414G07GN9	Non-convertible Debentures	Jun 23, 2022	7.50 & 7.00	Jun 23, 2025	51.82	[ICRA]AA+(Stable)
INE414G07G07	Non-convertible Debentures	Jun 23, 2022	7.75 & 7.25	Jun 23, 2027	13.07	[ICRA]AA+(Stable)
INE414G07GP4	Non-convertible Debentures	Jun 23, 2022	8.00 & 7.50	Jun 23, 2029	35.6	[ICRA]AA+(Stable)
INE414G07GQ2	Non-convertible Debentures	Jun 23, 2022	Zero Coupon	Jun 23, 2025	48.32	[ICRA]AA+(Stable)
INE414G07GR0	Non-convertible Debentures	Jun 23, 2022	Zero Coupon	Jun 23, 2027	18.19	[ICRA]AA+(Stable)
INE414G07GU4	Non-convertible Debentures	Nov 03, 2022	7.50 & 7.00	Nov 03, 2025	48.84	[ICRA]AA+(Stable)
INE414G07GV2	Non-convertible Debentures	Nov 03, 2022	7.75 & 7.25	Nov 03, 2027	35.13	[ICRA]AA+(Stable)
INE414G07GW0	Non-convertible Debentures	Nov 03, 2022	7.50 & 7.00	Nov 03, 2024	40.94	[ICRA]AA+(Stable)
INE414G07GX8	Non-convertible Debentures	Nov 03, 2022	7.75 & 7.25	Nov 03, 2025	28.98	[ICRA]AA+(Stable)





ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate (%)	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
INE414G14SS9	Commercial Paper	Mar 17, 2023	8.45	Mar 07, 2024	250.00	[ICRA]A1+
INE414G14ST7	Commercial Paper	Apr 12, 2023	8.35	Apr 11, 2024	475.00	[ICRA]A1+
INE414G14SU5	Commercial Paper	Apr 12, 2023	8.35	Apr 08, 2024	525.00	[ICRA]A1+
INE414G14SV3	Commercial Paper	May 16, 2023	8.30	May 13, 2023	400.00	[ICRA]A1+
INE414G14SW1	Commercial Paper	May 16, 2023	8.30	May 14, 2024	600.00	[ICRA]A1+
INE414G14SX9	Commercial Paper	June 05, 2023	8.25	May 30, 2024	500.00	[ICRA]A1+
INE414G14SY7	Commercial Paper	June 05, 2023	8.25	June 04, 2024	500.00	[ICRA]A1+
INE414G14SZ4	Commercial Paper	July 17, 2023	8.25	July 16, 2024	450.00	[ICRA]A1+
INE414G14TA5	Commercial Paper	July 17, 2023	8.25	July 12, 2024	150.00	[ICRA]A1+
INE414G14TB3	Commercial Paper	July 19, 2023	8.25	July 18, 2024	150.00	[ICRA]A1+
	Total – Commercial Paper	-	-	-	5,000.00	
NA	Term Loans	Aug 2020 to Jul 2023	-	Aug 2023 to Jul 2028	19,477.00##	[ICRA]AA+(Stable)
NA	Long-term Bank Facilities	-	-	-	7,380.00##	[ICRA]AA+(Stable)
NA	Short-term Bank Facilities	-	-	-	14,793.00##	[ICRA]A1+
	Total – Bank Facilities	-	-	-	34,015.00	

Source: Company; ##Long term and short-term fund-based limits include an interchangeable limit of Rs. 6,106 crore; Term loan, long term and short-term fund-based limits include an interchangeable limit of Rs. 658 crore; Term-loan and short-term fund-based limits include an interchangeable limits of Rs. 213 crore; total rated bank facilities stand at Rs. 34,015 crore

Please click here to view details of lender-wise facilities rated by ICRA

### Annexure II: List of entities considered for consolidated analysis

Company Name	MFL Ownership	Consolidation Approach
Muthoot Finance Limited	Parent	Full consolidation
Muthoot Homefin (India) Limited	100%	Full consolidation
Muthoot Insurance Brokers Private Limited	100%	Full consolidation
Muthoot Money Limited	100%	Full consolidation
Muthoot Trustee Private Limited	100%	Full consolidation
Muthoot Asset Management Private Limited	100%	Full consolidation
Belstar Microfinance Limited	56.97%	Full consolidation
Asia Asset Finance PLC	72.92%	Full consolidation

Source: MFL

# Corrigendum

The rating rationale document dated August 28, 2023 has been corrected with the revision as detailed below:

1) Changes made in Page-4 (under Rating history for past three years).



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