

September 05, 2023

## Cholamandalam Investment and Finance Company Limited: Provisional [ICRA]AAA(SO) assigned to PTC Series A backed by vehicle loan receivables issued by PLATINUM TRUST AUG 2023 – TRANCHE II; Provisional [ICRA]A-(SO) assigned to second loss facility

### Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
PLATINUM TRUST AUG 2023 – TRANCHE II	PTC Series A	355.77	Provisional [ICRA]AAA(SO); Assigned
	Second loss facility	6.23	Provisional [ICRA]A-(SO); Assigned

\*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
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### Rationale

ICRA has assigned provisional ratings to the pass-through certificates (PTCs) and second loss facility (SLF) issued under a securitisation transaction originated by Cholamandalam Investment and Finance Company Limited {CIFCL/originator; rated [ICRA]AA+ (Stable)}. The PTCs are backed by a pool of Rs. 355.77-crore (pool principal; receivables of Rs. 456.08 crore) vehicle loan receivables.

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts, CIFCL's track record in the vehicle loan business and the credit enhancement available in the form of (i) a cash collateral (CC) of 6.75% of the initial pool principal (Rs. 24.01 crore) to be provided by the originator, (ii) excess interest spread (EIS) of 10.76% of the initial pool principal (Rs. 38.29 crore) in the structure, and the integrity of the legal structure. The ratings are subject to the fulfilment of all the conditions under the structure and the review of the documentation pertaining to the transaction by ICRA.

### Key rating drivers

#### Credit strengths

- Established position in vehicle finance market backed by strong franchisee base and diverse product portfolio
- Availability of credit enhancement in the form of EIS and cash collateral (CC)
- Absence of delinquent contracts in the pool as on the cut-off date

#### Credit challenges

- Proportion of contracts with loan-to-value (LTV) ratio of more than 80% is high in the initial pool at ~71%
- Performance of the pool would remain exposed to macroeconomic shocks/business disruptions

### Description of key rating drivers highlighted above

According to the transaction structure, the loan pool receivables will be assigned at par to the PTC investors. The monthly cash flow schedule comprises the promised interest payment to PTC Series A at the predetermined interest rate on the principal outstanding and the promised principal (100% of the pool principal billed). Any EIS, after making the payments to Series A PTCs, will flow back to the originator on a monthly basis. The CC will be used for any shortfall in the promised interest payment and the promised principal payment in any month.

The first line of support for meeting the scheduled PTC payouts is the EIS in the structure. Further credit support is available through a CC of 6.75% of the initial pool principal amount (Rs. 24.01 crore). The CC will be split into a first loss facility (FLF) amounting to Rs. 17.79 crore (5.00% of initial pool principal) and an SLF amounting to Rs. 6.23 crore (1.75% of initial pool principal).

There are no overdues in the pool as on the pool cut-off date (July 31, 2023). The pool is characterised by contracts with a weighted average seasoning of ~8 months and is well diversified with low obligator concentration as on the cut-off date. It consists of new and used multipurpose utility vehicle (New MUV: ~30% and Used MUV: ~7%), new and used light commercial vehicle (New LCV: ~25% and Used LCV: ~8%), new and used heavy commercial vehicle (New HCV: ~7% and Used HCV: ~6%), new and used construction equipment (New CE: ~7% and Used CE: ~1%) and tractor (7%) loan contracts. It has a high share of contracts with an LTV ratio of more than 80% (~71%) as on the cut-off date. Further, the performance of the pool would remain exposed to any macroeconomic shocks/business disruptions.

**Past rated pools:** ICRA had ratings outstanding on 13 vehicle finance PTC transactions of CIFCL as of August 2023. The performance of the live pools (which have completed at least three months post securitisation) remained healthy till the August 2023 payouts. Any CC utilisation in the past was fully topped up in subsequent months and there has been no CC utilisation in the past 12 months.

### Key rating assumptions

ICRA's cash flow modelling for rating asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after considering the performance of the originator's portfolio as well as the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

After making these adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated at 2.75-3.75% of the initial pool principal, with certain variability around it. The average prepayment rate for the underlying pool is estimated at 12.0% p.a.

### Liquidity position

#### For PTC Series A: Superior

The liquidity of the rated transaction is expected to be superior, supported by the healthy collections expected from the pool of contracts and the presence of a CC amounting to 6.75% of the initial pool principal amount. Even assuming a monthly collection efficiency of only 50% in the underlying pool of contracts in a stress scenario, the CC would cover the shortfalls in the scheduled PTC payouts for a period of seven months.

#### For SLF: Strong

There is FLF available in the transaction amounting to 5.00% of the pool principal amount along with EIS for top up of SLF, if needed, as per the defined waterfall mechanism.

### Rating sensitivities

**Positive factors** – Not applicable for PTCs; the rating for the SLF can be upgraded on the sustained strong collection performance of the underlying pool of contracts, resulting in an increase in the credit enhancement cover available for the SLF.

**Negative factors** – Pressure on the ratings could emerge on the sustained weak collection performance of the underlying pool (monthly collection efficiency of <90% on a sustained basis), leading to higher-than-expected delinquency levels and credit enhancement utilisation levels.

## Analytical approach

The rating action is based on the analysis of the performance of CIFCL’s portfolio till March 2023, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical Approach	Comments
Applicable rating methodologies	<a href="#">Rating Methodology for Securitisation Transactions</a>
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

## Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned ratings are provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Chartered Accountant’s Know Your Customer (KYC) certificate
6. Any other documents executed for the transaction

## Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional ratings would be withdrawn for the transaction even if the instrument has been issued.

## Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the ratings, the provisional ratings will be withdrawn in accordance with ICRA’s Policy on Provisional Ratings available at [www.icra.in](http://www.icra.in).

## About the originator

CIFCL, a non-banking financial company, is a part of the Chennai-based Murugappa Group of companies. Incorporated in 1978, it operates through 1,204 branches across 29 states and Union Territories (UTs) with assets under management (AUM) of Rs. 1,14,796 crore as of June 2023. The company’s core business segments include vehicle finance (62%) and loan against property (20%). It has housing loan (8%) and small and medium enterprise (SME) loan (10%) segments, which largely constitute the rest of the portfolio. CIFCL has forayed into three new business divisions in the consumer and SME ecosystem, namely CSEL, SBPL and SME. The share and performance of these segments in the overall portfolio remains to be observed.

As of March 2023, CIFCL had two wholly-owned subsidiaries, Cholamandalam Home Finance Limited and Cholamandalam Securities Limited, a joint venture with Payswiff Technologies Private Limited, and the following associate entities – Vishvakarma Payments Private Limited and Paytail Commerce Private Limited. In FY2023, CIFCL (standalone) reported a net profit of Rs. 2,666 crore on assets under management (AUM) of Rs. 1,06,498 crore compared to Rs. 2,147 crore and Rs. 76,907 crore, respectively, in FY2022.

### Key financial indicators (audited)

CIFCL (standalone)	FY2022	FY2023	Q1 FY2024
Total income	10,139	12,978	4,134
Profit after tax	2,147	2,666	726
Assets under management (AUM)	76,907	1,06,498	1,14,796
Gross stage 3	4.37%	3.01%	3.06%
Net stage 3	2.64%	1.62%	1.67%

Source: Company & ICRA Research; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

### Rating history for past three years

Sr. No.	Trust Name	Current Rating (FY2024)				Chronology of Rating History for the Past 3 Years			
		Instrument	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Date & Rating in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	Date & Rating in FY2021	
					September 05, 2023				
1	PLATINUM TRUST AUG 2023 – TRANCHE II	PTC Series A	355.77	355.77	Provisional [ICRA]AAA(SO)	-	-	-	
		Second Loss Facility	6.23	6.23	Provisional [ICRA]A-(SO)	-	-	-	

### Complexity level of the rated instrument

Instrument	Complexity Indicator
PTC Series A	Simple
Second loss facility	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

**Annexure I: Instrument details**

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate (p.a.p.m.)	Maturity Date*	Amount Rated (Rs. crore)	Current Rating
<b>PLATINUM TRUST AUG 2023 – TRANCHE II</b>	PTC Series A	August 2023	7.90%	February 2029	355.77	Provisional [ICRA]AAA(SO)
	Second loss facility	August 2023	-	February 2029	6.23	Provisional [ICRA]A-(SO)

\* Scheduled PTC maturity date at transaction initiation; may change on account of prepayments

Source: Company

**Annexure II: List of entities considered for consolidated analysis**

Not Applicable

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## About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit [www.icra.in](http://www.icra.in)

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