

September 27, 2023

Northern Arc Capital Limited: Ratings reaffirmed; assigned for enhanced limits

Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Non-convertible debentures	280.00	280.00	[ICRA]AA-(Stable); reaffirmed
Market linked debentures	150.00	150.00	PP-MLD[ICRA]AA-(Stable); reaffirmed
Long term – Fund-based limits	86.00	71.00	[ICRA]AA-(Stable); reaffirmed
Long term – Term loans	4,349.15	5,319.15	[ICRA]AA-(Stable); reaffirmed/assigned for enhanced portion
Short-term bank facilities	470.00	515.00	[ICRA]A1+; reaffirmed/assigned for enhanced portion
Long term – Non-fund based credit exposure limits	94.85	94.85	[ICRA]AA-(Stable); reaffirmed
Subordinated debt	40.00	40.00	[ICRA]AA-(Stable); reaffirmed
Commercial paper	300.00	300.00	[ICRA]A1+; reaffirmed
Total	5,770.00	6,770.00	

*Instrument details are provided in Annexure I

Rationale

The ratings factor in the improvement in Northern Arc Capital Limited's (NACL) earnings profile as it continues to scale up its portfolio and increase the share of the retail asset segments. NACL's profitability indicators improved further in Q1 FY2024 with profit after tax (PAT)/average managed assets (AMA) at 2.8% vis-à-vis 2.7% in FY2023, supported by higher margins and lower credit costs. The assets under management (AUM) grew to Rs. 9,010 crore as of June 2023 from Rs. 7,111 crore in March 2022 (Rs. 5,225 crore in March 2021). The capital profile remained under control during this period as the consolidated managed gearing¹ stood at 3.8 times as of June 2023 (3.6 times as of March 2022).

However, NACL's exposures remain largely towards financial institutions (FIs) with moderate risk profiles. Over the years, the company has been gradually reducing its exposure towards FIs by diversifying into the retail segment, mostly via partnership arrangements with smaller non-banking financial companies (NBFCs)/digital platforms, and by engaging in direct lending to the retail segments. NACL scaled up this segment with a business correspondent (BC) arrangement through its subsidiary (Pragati Finserv Private Limited; Pragati), post the acquisition of the microfinance book of S.M.I.L.E. Microfinance Limited (SMILE) in April 2022. The company is also expected to focus on secured business loans, which it commenced in the recent past. NACL's overall non-FI exposure² continued to increase and stood at 41.6% of the AUM as of June 2023 compared to 34.8% as of March 2023 (23.4% as of March 2022). Within the non-FI segment, corporate finance accounted for 7.2% of the AUM as of June 2023.

ICRA takes note of the concentration of NACL's exposures, with the top 20 exposures accounting for 23% of the AUM (105% of net worth) as of June 2023 compared to 30% as of March 2022. ICRA notes that the company has focused on gradually reducing its top 20 exposures over the last few years (60% of the AUM as of March 2015). Going forward, a steady improvement in the concentration profile and the ability to maintain healthy asset quality, especially in the newer retail asset segments, would be key monitorables.

NACL has an established underwriting and risk management system, stemming from its track record and experience in these established asset segments, which would support its growth. It is also expected to derive benefits from Nimbus, its proprietary

¹ (Total borrowings + Off-balance sheet exposures)/Net worth excluding minority interest

² Corporate finance, partnership arrangements and direct retail lending

technology system, which provides a common system for many originator partners³ and investor partners⁴ to access fundraising and investment opportunities and execute transactions online. Nimbus enables the end-to-end processing of debt transactions (from loan application, credit evaluation, generation of legal documentation to transaction execution and closure).

ICRA notes that NACL raised sizeable equity in the past (Rs. 960 crore from FY2014, including Rs. 648 crore in FY2019 and FY2020) from investors such as Leapfrog Financial Inclusion India, IIFL Special Opportunities Fund, Affirma Capital, SMBC Bank, Eight Roads, etc. The company is expected to maintain its leverage under 4 times on a steady-state basis. Thus, managing growth and securing timely capital infusions, when required, would be crucial going forward.

Key rating drivers and their description

Credit strengths

Adequate track record in key target asset segments – NACL has a track record of more than 15 years in the placement (arranging funding for its clients via loan syndication, securitisation and assignment among others) and lending businesses. It provides diverse financing solutions to NBFCs operating in different segments and small & mid-sized corporates. NACL has built relationships with more than 400 investor partners, including NBFCs, banks, mutual funds, insurance companies, development finance institutions, private wealth institutions and alternative investment funds (AIFs) among others, which participate in the loan syndication and securitisation transactions facilitated by the company; it has also built partnerships with more than 350 originators. Well-established relationships with originators and investors have helped the company achieve cumulative business volumes of more than Rs. 1,20,000 crore since inception.

The consolidated AUM grew by 27% in FY2023 (compound annual growth rate (CAGR) of around 28% from March 2020). As of June 2023, its AUM stood at Rs. 9,010 crore, comprising advances to NBFCs and corporates (46.1%), investment in debt instruments (12.2%; directly and via AIFs), advances to retail via partners (22.9%), direct retail loans (10.7%), subordinated tranches of retail loan pools and direct assignment (DA; 2.8%), managed DA book (3.8%) and guarantees (1.5%). On an asset class basis, NACL's exposure to the microfinance segment was ~26% as of June 2023, including the direct retail book (24% in March 2022 and 26% in March 2023). Other key asset classes, namely small business loans, vehicle finance and consumer finance (including via partners), stood at 25%, 7% and 22%, respectively, as of June 2023.

NACL, via its subsidiary (Northern Arc Investment Managers Private Limited; NAIM), manages five AIFs with a total fund AUM of about Rs. 3,225 crore as of June 2023. NACL's exposure to these funds was about Rs. 225 crore (7.0% of the fund AUM).

The company has a 10-member board comprising four independent directors, including the Chairman, and three nominee members from the private equity (PE) investors/shareholders. NACL benefits from the experience of its senior management team across key business functions.

Nimbus, the proprietary technology system, is expected to help NACL scale up its business operations backed by execution/functional efficiencies and data analytics. Nimbus provides a common system to NACL's originator and investor partners to access fundraising and investment opportunities and execute transactions online. N-POS, an extension of Nimbus, is designed to support retail co-lending transactions with originator partners, including underwriting capabilities (Nu Score), as a platform service to FIs. It provides a straight through processing (STP) approach for retail lending partnerships in the consumer loan, microfinance loan, vehicle finance and small business loan segments. Alfiti, a bond trading platform, allows individual investors to invest directly in debt instruments. Overall, NACL's technology systems are expected to provide value-added services to both investors and partners, which can support fee-based income going forward.

³ Financial institution corporates, technology platforms (such as fintechs) and other entities, which originate financial exposure

⁴ NACL's network of investors, across different investor classes, which uses its platform to access opportunities to invest in underserved sectors in India

Share of retail segment expected to increase – NACL’s retail exposures, direct and via partners, stood at 34% of the AUM as of June 2023 vis-à-vis 16% in March 2022 (10% in March 2021). It increased its retail segment exposures, namely consumer loans, small business loans and microfinance, via partnership arrangements with other NBFCs/digital platforms. These exposures are generally covered by a first loss default guarantee (FLDG) from regulated entities, which currently limit their credit risk to an extent. The share of these loans stood at 22.9% of the AUM as of June 2023 vis-à-vis 15.0% as of December 2022 (15.4% in March 2022).

Post the acquisition of the microfinance business of SMILE on a slump sale basis in April 2022, SMILE’s loan portfolio was taken over by NACL and it commenced direct retail lending in the microfinance asset segment with Pragati acting as its BC. As of June 2023, direct lending in the microfinance asset segment stood at 8.4% of the AUM (7.2% as of December 2022), including the book acquired through the SMILE acquisition. NACL also started providing secured business loans in FY2023, which stood at 2.2% of the AUM as of June 2023 (0.8% as of December 2022), spread across four states at present. This book is expected to remain regionally focussed on South India over the near-to-medium term to maintain tight control on the asset quality. While the diversification in the retail segments, at present, is largely in the unsecured asset segments, the existence of FLDGs and NACL’s internal sectoral exposure cap of 30% of the AUM provide support to its risk profile.

Improvement in profitability indicators – NACL’s consolidated revenue includes income from the lending portfolio, fee income from syndication services, and investment and management income from the AIFs. Its income growth accrued predominantly from balance sheet expansion with its AUM increasing at a CAGR of about 28% from March 2020. On the other hand, the contribution of placement fee income remained modest as a proportion of NACL’s net interest income (8% in FY2023 and 14% in FY2022). The yield on loans improved to 17.3% in Q1 FY2024 from 15.1% in FY2023 (13.4% in FY2022), partly supported by the increase in the proportion of the high-yielding retail segment in the AUM, thus resulting in a higher margin in FY2023 and Q1 FY2024. Correspondingly, the operating expense ratio (as a proportion of average managed assets) increased to 4.8% in Q1 FY2024 and 4.4% in FY2023 from 3.1% in FY2022 (2.3% in FY2021). NACL maintained its overall expected credit loss (ECL) provision at 1.4% and 1.6% of AUM as of March 2023 and June 2023, respectively. Accordingly, its net profitability improved further to 2.8% in Q1 FY2024 from 2.7% in FY2023 (2.6% in FY2022). ICRA takes note of the expected increase in the share of retail loans, including the direct retail lending business. The company’s ability to keep the operating and credits cost under control, in view of the above, while maintaining the margins given the increasing interest rate scenario, would be key from an incremental profitability perspective.

Credit challenges

Concentrated exposure to entities with moderate risk profiles; controlling asset quality in newer segments would be key monitorable – NACL remains exposed to moderate borrower profiles as it predominantly lends to small and mid-sized NBFCs and corporates. Its exposures are concentrated, with the top 20 entities accounting for about 23% of the AUM (105% of net worth) in June 2023 (28% in December 2022) because of the institutional nature of its exposure to NBFCs and corporates. NACL’s unrated exposures stood at 23.3% (excluding co-lending, retail book, AIF, guarantees & DA) of the AUM as of June 2023. Its exposure to the microfinance segment was 26% as of June 2023, including the direct retail book (24% in March 2022 and 29% in December 2022). The company commenced direct lending in the secured business loan segment in Q4 FY2022, which had grown to 2.2% of the AUM as of June 2023.

ICRA notes that the company kept the asset quality under control in FY2023, with minimal incremental slippages in its wholesale book. The overall 90+ days past due (dpd) stood at 0.45% of the AUM (excluding guarantees and DA) as of June 2023 vis-à-vis 0.39% as of March 2022. The co-lending book stood at 22.9% of the AUM as of June 2023 and it has some FLDG coverage, which is typically invoked once the assets become 90+dpd. With the 90+dpd in the co-lending book at 0.4%, NACL is expected to be made good through the existing FLDG. Thus, the credit losses are expected to be minimal. ICRA notes that the share of pass-through certificates (PTCs; largely subordinated investments) has reduced steadily over the past few years and stood at 1.2% of the AUM in June 2023 vis-à-vis 1.4% in December 2022. The company’s exposure to corporates (non-financial sector entities) stood at 7.2% of AUM as of June 2022 and is expected to remain around the same level. It is noted that NACL

has a relatively lower track record and portfolio seasoning in the retail segment, which remains a monitorable, given the average risk profile of these borrower segments.

Capital infusion critical for medium-term growth plans – With the sizeable expansion in its AUM in recent years, NACL’s managed gearing (consolidated) increased to 3.8 times (3.6 times as of March 2022 and 2.7 times as of March 2021) while net worth/AUM (standalone) declined to 22.3% as of June 2023 from 24.2% as of March 2022 (30.2% as of March 2021). The company was planning to launch an initial public offering (IPO) in FY2022, but the same has been delayed due to adverse market conditions. ICRA notes that NACL has raised sizeable equity in the past (Rs. 648 crore in FY2019 and FY2020) from various investors. It is expected to maintain its managed gearing under 4 times on a steady-state basis. Considering the moderate internal accruals in relation to the AUM growth expectations, timely capital infusion is crucial, going forward.

Liquidity position: Adequate

As of June 30, 2023, NACL had positive mismatches across all the buckets of the structural liquidity statement. The average tenor of the loan/investment portfolio is 1-2 years. On the other hand, NACL has secured a sizeable portion of its borrowings from longer-tenor loans (average tenor of ~3 years) while only 12% of the total borrowings is from short-term sources including commercial paper, cash credit and working capital demand loans as of June 2023. As of June 2023, term loans, working capital facilities from banks and FIs, non-convertible debentures (NCDs; including sub-debt), external commercial borrowings and commercial papers accounted for 59%, 8%, 16%, 13% and 4%, respectively, of the total borrowings.

NACL had cash and liquid investments of Rs. 456.9 crore and undrawn bank lines of Rs. 1,350.0 crore as on September 21, 2023, with a payment obligation of Rs. 2,156.1 crore during September 22, 2023 to February 29, 2024. The monthly collection efficiency remained robust throughout FY2023 and Q1 FY2024.

Rating sensitivities

Positive factors – ICRA could upgrade the ratings on a significant increase in the scale and diversification to retail asset classes while keeping tight control over delinquencies. A sustained reduction in the exposure concentration could also positively impact the ratings.

Negative factors – ICRA could revise the outlook to Negative or downgrade the ratings if there is a sustained deterioration in the asset quality (90+dpd/AUM beyond 3.0%), thereby impacting the earnings performance. An increase in the managed gearing beyond 4.0 times on a sustained basis would also negatively impact the ratings.

Analytical approach

Analytical Approach	Comments
Applicable rating methodologies	ICRA’s Credit Rating Methodology for Non-banking Finance Companies Rating Approach – Consolidation
Parent/Group support	Not Applicable
Consolidation/Standalone	Consolidated

About the company

Northern Arc Capital is a systemically important NBFC. It acts as a platform in the financial services sector with the objective of catering to the diverse credit requirements of under-served households and businesses by providing access to debt finance. This is done either through direct lending and investments or by providing syndication and structuring services. The company commenced its business by targeting microfinance institutions (MFIs) and has diversified into other sectors including micro, small, and medium enterprise (MSME) finance, vehicle finance (includes commercial vehicle and two-wheeler finance),

consumer finance, affordable housing finance and agricultural supply chain finance. Further, over the years, NACL has steadily diversified across products, geographies, and borrower segments. Nimbus, NACL's proprietary technology system, forms the backbone of its growth as a platform and enables the scaling up of business operations with execution and functional efficiencies and data analytics.

As of June 2023, on a fully-diluted basis, IIFL Special Opportunities Fund was the largest shareholder with a stake of 25.6% in NACL, followed by Leapfrog Financial Inclusion India II Limited (22.6%), Augusta Investments II Pte Ltd (19.5%), Eight Roads Investments (Mauritius) (II) Limited (10.2%), Dvara Trust (7.5%), Accion (5.8%), SMBC (5.3%) and others (3.5%).

Northern Arc Investment Managers Private Limited

Incorporated in February 2014, Northern Arc Investment Managers Private Limited (NAIM) is a wholly-owned subsidiary of NACL, which provides investment management services to several AIFs. The company manages five AIFs, at present, while it has already provided full exit from four other AIFs. Additionally, it manages two portfolio management services (PMS) strategies.

Northern Arc Investment Adviser Services Private Limited

Incorporated in September 2012, Northern Arc Investment Adviser Services Private Limited (NAIAPL) is a wholly-owned subsidiary, which provides investment advisory services.

Northern Arc Foundation

It was constituted as a Section 8 company (not for profit) in FY2019. NACL holds a 100% stake in the company. Northern Arc Foundation is primarily engaged in the business of, inter alia, providing vocational training and skill training for the development of members of marginalised communities, conducting workshops, seminars and symposiums, carrying out educational programmes for social upliftment, and undertaking research to identify areas for improving the standard of living.

Pragati Finserv Private Limited

Pragati is a recently incorporated subsidiary of NACL (90% holding). In April 2022, NACL had acquired the microfinance business of SMILE. Pragati is operating as a BC for the direct MFI lending of NACL.

Key financial indicators (audited; IndAS) – Consolidated

	FY2022	FY2023	Q1 FY2024
Total income	917	1,311	405
Profit after tax	182	242	69
Net worth*	1,832	2,068	2,118
AUM (lending)	7,111	9,036	9,010
Total managed assets	8,211	9,841	10,014
Return on managed assets	2.6%	2.7%	2.8%
Return on net worth	10.4%	12.5%	13.2%
Managed gearing (times)	3.6	3.8	3.8
Gross stage 3	0.5%	0.8%	0.5%
Net stage 3	0.2%	0.4%	0.2%
Solvency (Net stage 3/Net worth) #	0.7%	1.8%	0.8%
CRAR#	22.8%	20.8%	21.5%

Source: Company, ICRA Research; *Including minority interest (IFMR FImpact Long Term Credit Fund); #Standalone Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

Instrument	Type	Amount Rated (Rs. crore)	Amount Outstanding (Rs. crore)	Current Rating (FY2024)		Chronology of Rating History for the Past 3 Years									
				Date & Rating in FY2024			Date & Rating in FY2023			Date & Rating in FY2022			Date & Rating in FY2021		
				Sep 27, 2023	Jul 25, 2023	Jun 23, 2023	Mar 30, 2023	Jul 21, 2022	Jun 17, 2022	Mar 18, 2022	Mar 02, 2022	Sep 25, 2020	Jul 30, 2020	Jul 20, 2020	
					Aug 07, 2023			Aug 29, 2022			Sep 15, 2021	Aug 14, 2020	Jun 16, 2020		
1	NCD	280.00	280.00	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]A+(Positive)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Negative)	[ICRA]A+(Negative)		
2	MLD	150.00	150.00	PP-MLD [ICRA]AA-(Stable)	PP-MLD [ICRA]AA-(Stable)	PP-MLD [ICRA]AA-(Stable)	PP-MLD [ICRA]AA-(Stable)	PP-MLD [ICRA]A+(Positive)	PP-MLD [ICRA]A+(Stable)	PP-MLD [ICRA]A+(Stable)	PP-MLD [ICRA]A+(Stable)	PP-MLD [ICRA]A+(Negative)	PP-MLD [ICRA]A+(Negative)		
3	Long term – Fund-based limits	71.00	71.00	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]A+(Positive)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Negative)	[ICRA]A+(Negative)		
4	Long term – Term loan	5,319.15	5,319.15	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]A+(Positive)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Negative)	[ICRA]A+(Negative)		
5	Long term – non-fund based limits	94.85	94.85	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	-	-	-	-	-	-	-	-		
6	Long term – Unallocated	0.00	0.00	-	-	-	-	-	-	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Negative)	[ICRA]A+(Negative)		
7	Short-term bank facilities	515.00	515.00	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	-	-	-	-	-		
8	Subordinated debt	40.00	40.00	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]AA-(Stable)	[ICRA]A+(Positive)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+(Negative)	[ICRA]A+(Negative)		
9	Commercial paper	300.00	300.00	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+	[ICRA]A1+		

Complexity level of the rated instrument

Instrument	Complexity Indicator
NCD	Simple
MLD	Moderately Complex
Long term – Fund-based limits	Simple
Long term – Term loan	Simple
Long term – Non-fund based limits	Very Simple
Short-term bank facilities	Simple
Subordinated debt	Complex
Commercial paper	Very Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

ISIN	Instrument	Date of Issuance/ Sanction	Coupon Rate	Maturity Date	Amount Rated	Current Rating and Outlook
					(Rs. crore)	
INE850M14BT6	Commercial paper	Aug-24-2023	8.25%	Nov-23-2023	20.00	[ICRA]A1+
INE850M14BR0	Commercial paper	Jun-27-2023	8.40%	Oct-09-2023	15.00	[ICRA]A1+
INE850M14BS8	Commercial paper	Jun-27-2023	9.10%	Jun-25-2024	100.00	[ICRA]A1+
INE850M14BQ2	Commercial paper	Jun-19-2023	9.25%	Jun-17-2024	100.00	[ICRA]A1+
INE850M14BU4	Commercial paper	Sep-08-2023	8.30%	Dec-07-2023	30.00	[ICRA]A1+
Not placed	Commercial paper	NA	NA	NA	35.00	[ICRA]A1+
INE850M07251*	Non-convertible debentures	Jun 26, 2020	11.25%	Jun 26, 2023	25.00	[ICRA]AA-(Stable)
INE850M07269*	Non-convertible debentures	Jul 13, 2020	10.40%	Jul 13, 2023	33.33	[ICRA]AA-(Stable)
INE850M07178	Non-convertible debentures	Dec 20, 2018	9.60%	Dec 20, 2023	71.43	[ICRA]AA-(Stable)
INE850M08085*	Non-convertible debentures	Sep 25, 2019	11.60%	Sep 25, 2023	0.24	[ICRA]AA-(Stable)
INE850M07251*	Non-convertible debentures	Jun 26, 2020	11.25%	Jun 26, 2023	25.00	[ICRA]AA-(Stable)
INE850M07442	Non-convertible debentures	Sep 29, 2022	8.95%	Jun 30, 2024	20.00	[ICRA]AA-(Stable)
INE850M07459	Non-convertible debentures	Jun 12, 2023	9.00%	Jul 12, 2024	57.10	[ICRA]AA-(Stable)
Not placed	Non-convertible debentures	NA	NA	NA	47.90	[ICRA]AA-(Stable)
INE850M07426	Market linked debentures	Jul 27, 2022	Linked to IGB 5.85%	Jan 27, 2025	114.10	PP-MLD[ICRA]AA-(Stable)
Not placed	Market linked debentures	NA	NA	NA	35.90	PP-MLD[ICRA]AA-(Stable)
NA	Term loan 1	Sep-30-2021	NA	Oct-01-2024	8.33	[ICRA]AA-(Stable)
NA	Term loan 2	Jun-30-2023	NA	Jun-30-2026	40.00	[ICRA]AA-(Stable)
NA	Term loan 3	Mar-25-2022	NA	Mar-31-2024	43.76	[ICRA]AA-(Stable)
NA	Term loan 4	Mar-25-2022	NA	Mar-31-2024	14.59	[ICRA]AA-(Stable)
NA	Term loan 5	Dec-16-2022	NA	Dec-16-2027	42.74	[ICRA]AA-(Stable)
NA	Term loan 6	Dec-29-2022	NA	Dec-29-2027	95.00	[ICRA]AA-(Stable)
NA	Term loan 7	Jan-18-2023	NA	Dec-16-2027	171.00	[ICRA]AA-(Stable)
NA	Term loan 8	Sep-21-2020	NA	Sep-21-2023	1.11	[ICRA]AA-(Stable)
NA	Term loan 9	Jul-30-2021	NA	Jul-30-2024	15.28	[ICRA]AA-(Stable)
NA	Term loan 10	Sep-28-2022	NA	Sep-27-2024	43.75	[ICRA]AA-(Stable)
NA	Term loan 11	Jun-27-2023	NA	Jun-27-2026	48.61	[ICRA]AA-(Stable)
NA	Term loan 12	Jul-28-2023	NA	Jul-27-2026	50.00	[ICRA]AA-(Stable)
NA	Term loan 13	Sep-30-2021	NA	Oct-01-2025	64.29	[ICRA]AA-(Stable)
NA	Term loan 14	Mar-30-2022	NA	Mar-29-2026	34.38	[ICRA]AA-(Stable)
NA	Term loan 15	Mar-30-2022	NA	Mar-29-2025	29.17	[ICRA]AA-(Stable)
NA	Term loan 16	Sep-30-2022	NA	Sep-29-2025	56.25	[ICRA]AA-(Stable)
NA	Term loan 17	Dec-31-2022	NA	Dec-31-2025	41.67	[ICRA]AA-(Stable)
NA	Term loan 18	Jan-31-2023	NA	Jan-31-2026	20.83	[ICRA]AA-(Stable)
NA	Term loan 19	Dec-30-2021	NA	Dec-30-2024	44.39	[ICRA]AA-(Stable)
NA	Term loan 20	Nov-30-2022	NA	Nov-30-2025	149.88	[ICRA]AA-(Stable)
NA	Term loan 21	Dec-31-2021	NA	Dec-31-2025	33.26	[ICRA]AA-(Stable)
NA	Term loan 22	Mar-06-2023	NA	Mar-06-2027	23.44	[ICRA]AA-(Stable)

NA	Term loan 23	Jan-29-2022	NA	Jan-29-2026	24.00	[ICRA]AA-(Stable)
NA	Term loan 24	Feb-21-2022	NA	Jan-29-2026	12.00	[ICRA]AA-(Stable)
NA	Term loan 25	Jun-28-2023	NA	Jun-28-2027	100.00	[ICRA]AA-(Stable)
NA	Term loan 26	Nov-30-2021	NA	Nov-30-2024	22.73	[ICRA]AA-(Stable)
NA	Term loan 27	Dec-30-2022	NA	Mar-30-2025	39.58	[ICRA]AA-(Stable)
NA	Term loan 28	Sep-27-2022	NA	Feb-29-2024	6.00	[ICRA]AA-(Stable)
NA	Term loan 29	Dec-23-2021	NA	Dec-23-2024	21.00	[ICRA]AA-(Stable)
NA	Term loan 30	Mar-12-2022	NA	Mar-11-2025	47.50	[ICRA]AA-(Stable)
NA	Term loan 31	Jun-30-2022	NA	Jun-30-2025	77.00	[ICRA]AA-(Stable)
NA	Term loan 32	Jun-30-2022	NA	Jun-30-2025	29.33	[ICRA]AA-(Stable)
NA	Term loan 33	Feb-14-2023	NA	Feb-14-2025	75.00	[ICRA]AA-(Stable)
NA	Term loan 34	Feb-14-2023	NA	Mar-13-2026	50.00	[ICRA]AA-(Stable)
NA	Term loan 35	Aug-13-2021	NA	Aug-13-2024	20.00	[ICRA]AA-(Stable)
NA	Term loan 36	Mar-31-2023	NA	Mar-31-2025	39.58	[ICRA]AA-(Stable)
NA	Term loan 37	Jun-05-2023	NA	Jun-04-2025	22.92	[ICRA]AA-(Stable)
NA	Term loan 38	Mar-30-2021	NA	Mar-30-2024	8.67	[ICRA]AA-(Stable)
NA	Term loan 39	Aug-31-2021	NA	Aug-31-2024	33.33	[ICRA]AA-(Stable)
NA	Term loan 40	Sep-01-2021	NA	Aug-31-2024	16.67	[ICRA]AA-(Stable)
NA	Term loan 41	Sep-28-2021	NA	Sep-28-2024	20.83	[ICRA]AA-(Stable)
NA	Term loan 42	Mar-21-2023	NA	Mar-21-2026	103.33	[ICRA]AA-(Stable)
NA	Term loan 43	Mar-25-2022	NA	Mar-25-2025	105.56	[ICRA]AA-(Stable)
NA	Term loan 44	Mar-31-2023	NA	Mar-30-2027	143.33	[ICRA]AA-(Stable)
NA	Term loan 45	Dec-15-2021	NA	Dec-15-2025	33.33	[ICRA]AA-(Stable)
NA	Term loan 46	Dec-15-2021	NA	Dec-15-2025	33.33	[ICRA]AA-(Stable)
NA	Term loan 47	Mar-31-2022	NA	Mar-31-2026	36.67	[ICRA]AA-(Stable)
NA	Term loan 48	May-30-2022	NA	May-30-2026	110.00	[ICRA]AA-(Stable)
NA	Term loan 49	Mar-24-2022	NA	Mar-24-2026	17.86	[ICRA]AA-(Stable)
NA	Term loan 50	Jul-31-2023	NA	Jul-31-2027	25.00	[ICRA]AA-(Stable)
NA	Term loan 51	Sep-30-2021	NA	Sep-30-2024	25.28	[ICRA]AA-(Stable)
NA	Term loan 52	Sep-30-2022	NA	Oct-10-2025	35.10	[ICRA]AA-(Stable)
NA	Term loan 53	Oct-31-2022	NA	Oct-31-2025	36.49	[ICRA]AA-(Stable)
NA	Term loan 54	Dec-28-2022	NA	Dec-28-2024	46.67	[ICRA]AA-(Stable)
NA	Term loan 55	Mar-12-2021	NA	Dec-09-2023	5.80	[ICRA]AA-(Stable)
NA	Term loan 56	Mar-21-2022	NA	Dec-21-2024	14.99	[ICRA]AA-(Stable)
NA	Term loan 57	Jul-28-2023	NA	Jul-28-2027	50.00	[ICRA]AA-(Stable)
NA	Term loan 58	Jul-31-2023	NA	Jul-31-2027	50.00	[ICRA]AA-(Stable)
NA	Term loan 59	Jun-28-2023	NA	Jun-28-2026	47.22	[ICRA]AA-(Stable)
NA	Term loan 60	Sep-28-2021	NA	Sep-30-2024	9.03	[ICRA]AA-(Stable)
NA	Term loan 61	Sep-29-2022	NA	Sep-29-2025	52.08	[ICRA]AA-(Stable)
NA	Term loan 62	Sep-20-2021	NA	Oct-01-2023	5.00	[ICRA]AA-(Stable)
NA	Term loan 63	Mar-31-2023	NA	Mar-31-2025	71.25	[ICRA]AA-(Stable)
NA	Term loan 64	Mar-31-2021	NA	Mar-31-2024	7.78	[ICRA]AA-(Stable)

NA	Term loan 65	Dec-29-2021	NA	Dec-29-2023	16.65	[ICRA]AA-(Stable)
NA	Term loan 66	Sep-27-2022	NA	Sep-26-2024	28.92	[ICRA]AA-(Stable)
NA	Term loan 67	Jun-17-2022	NA	Jun-01-2025	17.50	[ICRA]AA-(Stable)
NA	Term loan 68	Jun-24-2021	NA	Jun-01-2024	6.25	[ICRA]AA-(Stable)
NA	Term loan 69	Aug-14-2023	NA	Sep-01-2026	60.00	[ICRA]AA-(Stable)
NA	Term loan 70	Mar-30-2022	NA	Mar-29-2025	23.75	[ICRA]AA-(Stable)
NA	Term loan 71	Sep-29-2021	NA	Sep-29-2024	39.39	[ICRA]AA-(Stable)
NA	Term loan 72	Mar-31-2022	NA	Feb-10-2025	84.72	[ICRA]AA-(Stable)
NA	Term loan 73	Mar-31-2022	NA	Feb-10-2025	30.47	[ICRA]AA-(Stable)
NA	Term loan 74	Jun-30-2022	NA	Jun-10-2025	70.00	[ICRA]AA-(Stable)
NA	Term loan 75	Jun-27-2023	NA	Jun-27-2025	100.00	[ICRA]AA-(Stable)
NA	Term loan 76	Oct-27-2022	NA	Apr-26-2024	26.67	[ICRA]AA-(Stable)
NA	Term loan 77	Oct-27-2022	NA	Jan-27-2025	33.33	[ICRA]AA-(Stable)
NA	Term loan 78	Jun-29-2021	NA	Jun-28-2024	2.73	[ICRA]AA-(Stable)
NA	Term loan 79	Dec-31-2021	NA	Dec-31-2024	15.00	[ICRA]AA-(Stable)
NA	Term loan 80	Jun-21-2023	NA	Jun-21-2026	10.00	[ICRA]AA-(Stable)
NA	Term loan 81	Feb-22-2021	NA	Dec-31-2023	36.38	[ICRA]AA-(Stable)
NA	Term loan 82	Jan-19-2022	NA	Jan-19-2025	75.00	[ICRA]AA-(Stable)
NA	Term loan 83	Feb-24-2022	NA	Jan-19-2025	49.85	[ICRA]AA-(Stable)
NA	Term loan 84	Dec-14-2022	NA	Dec-14-2025	83.33	[ICRA]AA-(Stable)
NA	Term loan 85	Feb-28-2023	NA	Dec-14-2025	83.33	[ICRA]AA-(Stable)
NA	Term loan 86	Feb-28-2023	NA	Dec-14-2025	41.67	[ICRA]AA-(Stable)
NA	Term loan 87	Dec-14-2022	NA	Dec-14-2025	83.33	[ICRA]AA-(Stable)
NA	Term loan 88	Mar-24-2023	NA	Dec-14-2025	41.66	[ICRA]AA-(Stable)
NA	Term loan 89	Aug-29-2023	NA	Sep-05-2024	40.00	[ICRA]AA-(Stable)
NA	Term loan 90	Jan-29-2021	NA	Apr-30-2024	8.62	[ICRA]AA-(Stable)
NA	Term loan 91	Mar-09-2023	NA	Mar-31-2026	36.67	[ICRA]AA-(Stable)
NA	Term loan 92	Mar-31-2022	NA	Mar-31-2025	11.57	[ICRA]AA-(Stable)
NA	Term loan 93	Mar-31-2022	NA	Mar-31-2025	11.57	[ICRA]AA-(Stable)
NA	Term loan 94	Jun-30-2023	NA	Jun-30-2025	36.67	[ICRA]AA-(Stable)
NA	Term loan 95	May-31-2022	NA	May-31-2024	11.25	[ICRA]AA-(Stable)
NA	Term loan 96	Mar-28-2022	NA	Mar-28-2025	63.64	[ICRA]AA-(Stable)
NA	Term loan 97	Mar-29-2023	NA	Mar-29-2026	75.00	[ICRA]AA-(Stable)
NA	Term loan 98	Mar-24-2022	NA	Mar-25-2025	15.57	[ICRA]AA-(Stable)
NA	Term loan 99	Jun-30-2021	NA	Jun-30-2024	7.33	[ICRA]AA-(Stable)
NA	Term loan 100	Mar-29-2022	NA	Mar-29-2024	14.58	[ICRA]AA-(Stable)
NA	Term loan 101	NA	NA	NA	600.00	[ICRA]AA-(Stable)
NA	Term loan 102	NA	NA	NA	300.00	[ICRA]AA-(Stable)
NA	Term loan – Proposed	NA	NA	NA	223.78	[ICRA]AA-(Stable)
NA	Non-fund based – Credit exposure limits	NA	NA	NA	94.85	[ICRA]AA-(Stable)
NA	Cash credit 1	Mar-25-2022	NA	NA	10.00	[ICRA]AA-(Stable)

NA	Cash credit 2	Jan-11-2023	NA	NA	5.00	[ICRA]AA-(Stable)
NA	Cash credit 3	Dec-31-2021	NA	NA	1.00	[ICRA]AA-(Stable)
NA	Cash credit 4	Dec-22-2021	NA	NA	55.00	[ICRA]AA-(Stable)
NA	Short-term bank facilities 1	Dec-28-2022	NA	NA	25.00	[ICRA]A1+
NA	Short-term bank facilities 2	Jun-27-2023	NA	NA	25.00	[ICRA]A1+
NA	Short-term bank facilities 3	Jun-28-2023	NA	NA	15.00	[ICRA]A1+
NA	Short-term bank facilities 4	Jul-07-2023	NA	NA	50.00	[ICRA]A1+
NA	Short-term bank facilities 5	Mar-31-2023	NA	NA	50.00	[ICRA]A1+
NA	Short-term bank facilities 6	Dec-31-2022	NA	NA	40.00	[ICRA]A1+
NA	Short-term bank facilities 7	Jun-21-2023	NA	NA	50.00	[ICRA]A1+
NA	Short-term bank facilities 8	Aug-31-2023	NA	NA	160.00	[ICRA]A1+
NA	Short-term bank facilities 9	Jul-31-2023	NA	NA	100.00	[ICRA]A1+
Not applicable	Subordinated debt*	Dec 28, 2017	NA	Jun 27, 2023	25.00	[ICRA]AA-(Stable)
Not applicable	Subordinated debt*	Dec 29, 2017	NA	Jun 28, 2023	15.00	[ICRA]AA-(Stable)

Source: Company; *ICRA is awaiting the relevant documentation from the company on these recently matured securities for withdrawal of the ratings outstanding.

[Please click here to view details of lender-wise facilities rated by ICRA](#)

Annexure II: List of entities considered for consolidated analysis

Name of the Entity	Ownership	Consolidation Approach
Northern Arc Investment Managers Private Limited	100.00%	Full Consolidation
Northern Arc Investment Adviser Services Private Limited	100.00%	Full Consolidation
Pragati Finserv Private Limited	90.10%	Full Consolidation
IFMR FImpact Long Term Credit Fund#		Full Consolidation
Emerging Corporate Bond Fund		Equity method
Northern Arc Money Market Alpha Trust Fund#		Full Consolidation (until Aug 8, 2019)
IFMR FImpact Medium Term Opportunities Fund#		Full Consolidation (until Dec 6, 2018)

#Based on an evaluation of the existence of control on these AIFs, in accordance with IndAS 110 (Consolidated Financial Statements), these funds have been included as a part of the consolidated financial statements of NAEL

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