

March 22, 2024

STCI Finance Limited: Ratings reaffirmed

Summary of rating action

| Instrument* | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action |
|--------------------------------------|--------------------------------------|-------------------------------------|--------------------------------|
| Long-term bank lines | 1,700.00 | 1,700.00 | [ICRA]AA- (Stable); reaffirmed |
| Non-convertible debentures programme | 350.00 | 350.00 | [ICRA]AA- (Stable); reaffirmed |
| Commercial paper programme | 300.00 | 300.00 | [ICRA]A1+; reaffirmed |
| Total | 2,350.00 | 2,350.00 | |

*Instrument details are provided in Annexure I

Rationale

The ratings factor in the support received by STCI Finance Limited (STCI Finance) from its largest shareholder, i.e. Bank of India [BoI; rated [ICRA]AA+ (Stable)], holding a 29.96% stake, and the presence of two nominee directors on the board. The ratings are also supported by the comfortable capitalisation with a net worth of Rs. 1,935 crore (net worth of Rs. 1,352 crore reduced for investments¹) as on December 31, 2023 (adjusted gearing of 1.03 times). ICRA expects the existing capitalisation and internal capital generation to be comfortable to meet the growth plans in the medium term. STCI Finance's core profitability (core return on assets (RoA)² stood at 5.4% and 5.5%, respectively, in FY2023 and 9M FY2024) remains supported by the low gearing and the recoveries from erstwhile written-off accounts, which led to the reversal of credit provisions. The loan book growth has improved with assets under management (AUM) of Rs. 2,595 crore as on December 31, 2023 (YoY growth of ~31%) with the growth expected to sustain in the medium term.

The ratings are, however, constrained by the company's concentrated loan portfolio, comprising wholesale products. Corporate loans accounted for 29% of the portfolio, followed by loan against share (LAS; 28%), real estate (24%) and lending to non-banking financial companies (NBFCs; 19%). As LAS is a capital market exposure, its high share in the overall loan book constrains the financial flexibility to avail bank funding against such exposures. The top 10 exposures accounted for 29% of the total loan book and ~56% of the total adjusted net worth as on December 31, 2023. The ratings take note of the vulnerability of the asset quality to the inherent volatility in the capital markets and its exposure to the relatively riskier real estate financing segment.

The Stable outlook on the long-term rating is driven by the expectation of continued support from BoI, if required, and that the company will maintain stable asset quality and steady profitability while improving its AUM.

Key rating drivers and their description

Credit strengths

Support from largest shareholder – The ratings consider the support from BoI, which is the largest shareholder in the company. Apart from BoI, other public sector banks hold 39.74%, followed by public insurance companies (8.32%) and other banks and financial institutions (the balance). BoI has board oversight on the operations of STCI Finance with two nominee directors and BOI also includes STCI in its consolidated financial reporting. ICRA expects support from BoI to be forthcoming if required. BoI has extended funding support to the company in the past and is also one of its lenders.

¹ STCI Finance has a 100% subsidiary – STCI Primary Dealer Limited, while it holds a 10% stake in The Clearing Corporation of India Limited

² Core RoA is the profitability excluding dividend income from investee companies

Comfortable capitalisation with satisfactory core profitability – STCI Finance has a comfortable capitalisation level with a reported net worth of Rs. 1,935 crore and an adjusted net worth of Rs. 1,352 crore as of December 31, 2023 (as a sizeable portion of its net worth is deployed towards investments in its subsidiary, i.e. STCI Primary Dealer Limited (STCI PD) and CCIL). Despite this, STCI Finance had a capital-to-risk weighted assets ratio (CRAR) and a Tier I ratio of 57.27% and 56.14%, respectively, as on December 31, 2023 and the adjusted gearing remains modest and stood at 1.03 times as on December 31, 2023. With the likelihood of an improvement in the scale of the AUM, ICRA expects the company's borrowings to increase in the near to medium term. However, its reported and adjusted gearing are expected to remain below 2.5 times.

The reported profitability remains modest with an annualised return on equity (RoE) of 7.9% in 9M FY2024. However, adjusting for capital deployed towards investments, the core profitability is satisfactory with the annualised core RoE at 11.1% in 9M FY2024. STCI Finance's wholly-owned subsidiary, STCI PD, is comfortably capitalised with a net worth of Rs. 790 crore as on March 31, 2023. Given the comfortable capitalisation and profitability, ICRA does not expect STCI PD to have any capital requirement.

Credit challenges

Asset quality exposed to concentration in loan book and exposure to real estate segment – The company had previously faced asset quality challenges (FY2020-FY2021; gross stage 3 peaked at 22.3% as on September 30, 2021) in the real estate as well as corporate loan segments. Supported by limited slippages, improved recoveries as well as write-offs, the reported asset quality improved in FY2023 and 9M FY2024 with gross and net stage 3 of 5.3% and 0.4%, respectively, as on December 31, 2023 (10.5% and 1.7%, respectively, as on March 31, 2022).

STCI Finance's AUM grew strongly by 31% on a YoY basis to Rs. 2,595 crore as on December 31, 2023. Corporate loans accounted for ~29% of the total AUM as on December 31, 2023, followed by LAS at ~28% while real estate and lending to NBFCs accounted for ~24% and ~19%, respectively. Given the high share of LAS and real estate in the overall AUM, the portfolio remains exposed to the inherent volatility in the capital markets and the relatively riskier real estate financing segment. Further, the exposures are concentrated, with the top 10 exposures accounting for 29% of the total loan book and ~56% of the total adjusted net worth as on December 31, 2023. Given the concentration, the company's asset quality remains exposed to lumpy slippages with the same unlikely to change materially in the medium term. The risks associated with real estate sector lending are partially mitigated by the company's exposure to mainly completed inventory and projects in advanced stages of construction. Further, the company is looking to foray into the relatively smaller ticket size secured micro, small and medium enterprise (MSME) lending segment, which is likely to provide granularisation to the portfolio. STCI Finance's ability to establish the systems and processes for MSME lending and grow in this segment while maintaining the asset quality will be a monitorable.

Borrowing profile remains concentrated – STCI Finance's borrowings are entirely through term loans from banks. ICRA notes that the LAS exposure is funded by net worth as it is classified as a capital market exposure, thereby constraining the company's ability to avail bank funding against the same. As growth is likely to be driven by non-LAS exposures, the borrowing requirement is expected to increase. Thus, STCI Finance's ability to tie up additional bank funding will be critical for AUM growth. Further, given its growth plans, the company's ability to diversify its funding profile, which will also enhance its financial flexibility, remains to be seen.

Liquidity position: Adequate

STCI Finance had free cash and cash equivalents of Rs. 237 crore and undrawn sanctioned bank lines of Rs. 315 crore as on December 31, 2023, which are adequate for meeting its debt obligations for the next six months. Given the low leverage, as of now, and the sizeable share of LAS exposure with put/call options, the company has positive cumulative mismatches in the Statement of Structural Liquidity.

Rating sensitivities

Positive factors – A substantial and sustained improvement in its AUM, with diversification in the borrowing profile and accompanied with improvement in the profitability and asset quality will be positive factors.

Negative factors – Material deterioration in the credit profile of Bol or a reduction in linkages with Bol will be negative factors. Additionally, a material weakening in the asset quality or a deterioration in the profitability or a substantial increase in the leverage on a sustained basis will also be negative factors.

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|--|
| Applicable rating methodologies | Non-banking Finance Companies |
| Parent/Group support | ICRA has factored in the support of STCI Finance's largest shareholder, i.e. Bol. ICRA expects support from Bol to be forthcoming, if required. |
| Consolidation/Standalone | To arrive at the ratings, ICRA has considered the standalone financials of STCI Finance. However, in line with ICRA's consolidation approach, the capital/funding requirement of STCI PD, going forward, has been factored in. Details are mentioned in Annexure II. |

About the company

STCI Finance Limited is a systemically important non-deposit taking NBFC providing loans against shares, corporate loans, real estate loans and loans to NBFCs. Bank of India is the largest shareholder with an equity stake of 29.96% in the company as on December 31, 2023. The rest of the shareholding is distributed among State Bank of India, IDFC First Bank Limited, Punjab National Bank, Life Insurance Corporation of India and other financial institutions and public sector banks. STCI Finance has a wholly-owned subsidiary – STCI Primary Dealer Limited.

Key financial indicators (audited) – Standalone

| | FY2022 | FY2023 | 9M FY2024* |
|---------------------------------------|--------|--------|------------|
| Total income | 213 | 270 | 232 |
| Profit after tax | 190 | 139 | 113 |
| Total assets | 2,365 | 3,092 | 3,416 |
| Core return on assets [#] | 7.3% | 5.4% | 5.5% |
| Adjusted gearing (times) [§] | 0.49 | 0.91 | 1.03 |
| Gross stage 3 | 10.5% | 6.0% | 5.3% |
| CRAR | 78.4% | 60.3% | 57.3% |

Source: STCI Finance Limited, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore; *Provisional; [#] Core RoA is the profitability excluding dividend income from investee companies; [§]Adjusted gearing = Total debt/Adjusted net worth; Adjusted net worth excludes investment in STCI PD and The Clearing Corporation of India Limited (CCIL)

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

| Instrument | Type | Current rating (FY2024) | | Chronology of rating history for the past 3 years | | | |
|---------------------------------------|------------|--------------------------|---|---|-------------------------|-------------------------|------------------------------|
| | | Amount rated (Rs. crore) | Amount outstanding as of Feb 15, 2024 (Rs. crore) | Date & rating in FY2024 | Date & rating in FY2023 | Date & rating in FY2022 | Date & rating in FY2021 |
| | | | | Mar 22, 2024 | Mar 17, 2023 | Mar 10, 2022 | Mar 26, 2021 Mar 15, 2021 |
| 1 Long-term bank lines | Long term | 1,700.00 | 1,660.63 | [ICRA]AA-(Stable) | [ICRA]AA-(Stable) | [ICRA]AA-(Negative) | [ICRA]AA-(Negative) |
| 2 Non-convertible debenture programme | Long term | 350.00 | - | [ICRA]AA-(Stable) | [ICRA]AA-(Stable) | [ICRA]AA-(Negative) | [ICRA]AA-(Negative) |
| 3 Commercial paper programme | Short term | 300.00 | - | [ICRA]A1+ | [ICRA]A1+ | [ICRA]A1+ | [ICRA]A1+ |

Complexity level of the rated instruments

| Instrument | Complexity Indicator |
|--------------------------------------|----------------------|
| Commercial paper programme | Very Simple |
| Non-convertible debentures programme | Very Simple* |
| Long-term bank lines | Simple |

* The complexity indicator mentioned here is subject to change when the terms will be finalised

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

Annexure I: Instrument details

| ISIN | Instrument Name | Date of Issuance | Coupon Rate | Maturity | Amount Rated (Rs. crore) | Current Rating and Outlook |
|------------------|--------------------------------------|------------------|-------------|----------|--------------------------|----------------------------|
| NA | Long-term bank lines | - | - | - | 1,700.00 | [ICRA]AA- (Stable) |
| Yet to be placed | Non-convertible debentures programme | NA | NA | NA | 350.00 | [ICRA]AA- (Stable) |
| Yet to be placed | Commercial paper programme | NA | NA | NA | 300.00 | [ICRA]A1+ |

Source: STCI Finance Limited

[Please click here to view details of lender-wise facilities rated by ICRA](#)

Annexure II: List of entities considered for consolidated analysis

| Company Name | Ownership | Consolidation Approach |
|---------------------------------------|-----------|------------------------|
| STCI Primary Dealer Limited (STCI PD) | 100% | Full consolidation |

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Branches



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