

June 06, 2024

ECL Finance Limited: Update on material event

Summary of rating(s) outstanding

Instrument*	Previous Rated Amount Current Rated Amount (Rs. crore) (Rs. crore)		Rating Action	
Long-term/short-term fund- based bank lines	12,854.50 12,854.50		[ICRA]A+ Rating Watch with Negative Implications/ [ICRA] A1 Rating Watch with Negative Implications; outstanding	
Retail non-convertible debenture programme	637.62	637.62	[ICRA]A+ Rating Watch with Negative Implications; outstanding	
Non-convertible debenture programme	2,238.57	2,238.57	[ICRA]A+ Rating Watch with Negative Implications; outstanding	
Subordinated debt programme	690.00	690.00	[ICRA]A+ Rating Watch with Negative Implications; outstanding	
Total	16,420.69	16,420.69		

*Instrument details are provided in Annexure I

Rationale

While arriving at the rating, ICRA has considered the consolidated financials (excluding insurance businesses) of Edelweiss Financial Services Limited (Edelweiss) and has taken a consolidated view of the credit profiles of Edelweiss and its subsidiaries, which are engaged in the asset management business and retail and wholesale lending, due to the common promoters and senior management team, shared brand name, and financial and operational linkages. ICRA expects financial, managerial and operational support from the Edelweiss Group to continue to be available to all key Group companies.

Material event

On May 29, 2024, the Reserve Bank of India (RBI) had imposed business restrictions on two Edelweiss Group companies, namely ECL Finance Limited (ECLF) and Edelweiss Asset Reconstruction Company Limited (EARC). The <u>order</u> related to ECLF was on account of the observations about the wholesale business with respect to the company's financial position as of March 2023. The regulator directed ECLF to cease and desist from undertaking any structured transactions in respect of its wholesale exposures other than the repayment and closure of accounts in its normal course of business. The <u>order</u> related to EARC was on account of the observations in its operations and governance frameworks with respect to the financial position as of March 2023. The regulator directed EARC to cease and desist from the acquisition of financial assets, including security receipts (SRs), and reorganising existing SRs into senior and subordinate tranches. Both orders directed the Group to strengthen its assurance functions within the specified timelines. The business restrictions on ECLF and EARC would be reviewed after the rectification of the supervisory observations by the Group to the satisfaction of the regulator.

As per ECLF's press release dated May 29, 2024, the Group believes that these directions will not materially impact its strategy and business. Moreover, the reduction of the wholesale exposures will continue, as permitted, in the normal course of business. As per EARC's press release dated May 29, 2024, there will not be any material impact on the company's resolution and recovery efforts, which would continue normally, and it will take immediate steps to address the concerns raised by the RBI. Further, the company mentioned that its operations will be aligned with the regulatory expectations, wherever needed.

Impact of material event

The Edelweiss Group had witnessed a reduction in wholesale exposures in the past 2-3 years, supported by structured deals with investors. With the discontinuation of the wholesale business at ECLF (as announced in Q4 FY2024), the incremental impact of the order on the segment's profitability is expected to be remote. However, if the restrictions on ECLF continue for an extended period, the pace of decline in wholesale assets could be impacted even though the management had recently expressed their intent to drive a further decline in this book through collections.



For EARC, continued business restrictions would likely impact the ARC segment's growth plans and consequently its profitability. However, cash flows and income from the existing assets under management are not expected to be impacted. The management informed that they had addressed some of the regulator's observations in Q4 FY2024 and they intend to address the pending observations within the specified timelines. However, given the likely reputational impact, the timely resolution of the business restrictions on EARC and ECLF along with compliance with regulatory norms going forward, the impact on financial flexibility and developments pertaining to the proposed stake monetisation, the Group's fund-raising ability, and the rundown of its wholesale exposures in a timely manner will remain key monitorables.

Earlier, driven by the <u>regulations</u> on investments by regulated entities (RE) in the units of alternative investment funds (AIFs) with exposure to direct/indirect debtors of the RE, the Group had undertaken strategic arrangements for the impacted AIFs (in January 2024). Subsequently, it had also un-winded the AIF structures held in RE entities, wherein the underlying exposures continue to be with the Group. ICRA also notes the Group's publicly disclosed intent of monetising a 10-20% stake in Edelweiss Alternative Asset Advisors Limited (EAAA), which is expected to support it in augmenting its cushion for absorbing any impairment related to the residual risks residing in the balance sheet, liquidity generation and debt reduction. Additionally, given the appreciation of the investment in Nuvama Wealth Management Limited (Nuvama; stake valued at Rs. 2,300+ crore as of June 03, 2024) since its listing on September 26, 2023, the management's stated intention to divest the residual stake will also help pare down the debt, apart from residual fair valuation gains on the same, which shall offer some headroom to absorb losses, if required.

ICRA is cognisant that one of the erstwhile companies of the Edelweiss Group (Nuvama Clearing Services Limited or NCSL; erstwhile Edelweiss Custodial Services Limited) had received a Securities Appellate Tribunal (SAT) order in the matter of Anugrah Stock & Broking Ltd. in December 2023. ICRA will continue to monitor developments in this matter and their impact on the Group's financial profile, if any. NCSL has currently initiated an appeal against the SAT order in the Supreme Court.

The Group's liquidity position is currently adequate with on-balance sheet liquidity of about Rs. 2,500 crore in May 2024 against debt repayment obligations (principal + interest) of ~Rs. 4,566 crore between June 2024 and March 2025. The on-balance sheet liquidity and envisaged inflows from the loan book are expected to support the Group in its repayment obligations. Additionally, the planned monetisation of its stake in Nuvama and EAAA is expected to support the liquidity position.

Please refer to the following link for the previous detailed rationale that captures the key rating drivers and their description, liquidity position, key financial indicators and rating sensitivities: <u>Click here</u>

Analytical Approach	Comments			
Applicable rating methodologies	Rating Methodology for Non-banking Finance Companies			
Parent/Group support	Not applicable; while arriving at the rating, ICRA has considered the consolidated financials (ex-insurance) of Edelweiss and has taken a consolidated view of the credit profiles of Edelweiss and its subsidiaries, which are engaged in retail lending and wholesale lending, and the asset management business due to the close linkages between the entities, common promoters and senior management team, shared brand name, and strong financial and operational synergies.			
Consolidation/Standalone	ICRA has considered the consolidated financials (ex-insurance) of Edelweiss. Details of the subsidiaries are provided in Annexure II.			

Analytical approach

About the company

ECL Finance Limited is a systemically important non-deposit taking non-banking financial company (NBFC-ND-SI) registered with the Reserve Bank of India (RBI). It is the primary wholesale lending company for the Edelweiss Group. The company currently carries out small and medium-sized enterprise (SME) loans. It reported a net profit of Rs. 135.2 crore in FY2024 compared to Rs. 110.8 in FY2023. As of March 31, 2023, the capitalisation profile was characterised by a net worth of Rs. 2,769 crore, a gearing of 2.3 times and a capital adequacy ratio of 40.7%.



Edelweiss Financial Services Limited (parent)

Edelweiss Financial Services Limited (Edelweiss), the holding company of the Edelweiss Group of companies, was incorporated in 1995 to offer investment banking services primarily to technology companies. At present, the Group is engaged in alternatives, asset management, wholesale and retail lending, home finance, distressed assets resolution, general insurance, and life insurance. On a consolidated basis, it posted a total income of Rs. 9,601 crore and a profit after tax (PAT) of Rs. 528 crore in FY2024 compared to Rs. 8,633 crore and Rs. 406 crore, respectively, in FY2023. As of March 31, 2024, the Group's capitalisation profile was characterised by a consolidated net worth of Rs. 6,049 crore and a gearing of 3.3 times compared to Rs. 7,846 crore and 2.8 times as of March 31, 2023.

Status of non-cooperation with previous CRA: Not applicable

Any other information: None



Rating history for past three years

			Current Rating (FY2025)				Chronology of Rating History for the Past 3 Years				
	Instrument	Туре	Amount Rated	Amount Outstanding	Date & Ratii	ng in FY2025	Date & Rating	in FY2024	Date & Rating in FY2023	Date & Rating in FY2022	
			(Rs. crore) (Rs. crore)		Jun 06, 2024	May 09, 2024 Dec 28, 2023		Jun 22, 2023	Jun 24, 2022	Jun 29, 2021	
1	Long-term/Short- term fund-based bank lines	Long/Short term	12,854.50	1,818.42^	[ICRA]A+; Rating Watch with Negative Implications/[ICRA]A1; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications/[ICRA]A1; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications/[ICRA]A1; Rating Watch with Negative Implications	[ICRA]A+ (Stable)/[ICRA]A1	[ICRA]A+ (Stable)/[ICRA]A1	[ICRA]A+ (Negative)/[ICRA]A1	
2	Retail non- convertible debenture programme	Long term	637.62	637.32	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+ (Stable)	[ICRA]A+ (Stable)	[ICRA]A+ (Negative)	
3	Non-convertible debenture programme	Long term	2,238.57	992.80^	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+ (Stable)	[ICRA]A+ (Stable)	[ICRA]A+ (Negative)	
4	Subordinated debt programme	Long term	690.00	690.00	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+; Rating Watch with Negative Implications	[ICRA]A+(Stable)	[ICRA]A+(Stable)	[ICRA]A+ (Negative)	
5	Long-term principal protected market linked debenture programme (unsecured and subordinated)	Long term	-	-	-	PP-MLD [ICRA]A+ Rating Watch with Negative Implications; withdrawn	PP-MLD [ICRA]A+; Rating Watch with Negative Implications	PP-MLD [ICRA]A+ (Stable)	PP-MLD [ICRA]A+ (Stable)	PP-MLD [ICRA]A+ (Negative)	

^ Balance yet to be issued/allocated

Complexity level of the rated instrument

Instrument	Complexity Indicator		
Non-convertible debenture programme	Simple		
Subordinated debt programme	Moderately Complex		
Retail non-convertible debenture programme	Simple		
Long-term/Short-term fund-based bank lines	Very Simple		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



Annexure I: Instrument details

ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
NA	Long-term/Short-term fund-based bank lines	Jun 18, 2017	NA	Jun 27, 2025	11,060.00	[ICRA]A+; Rating Watch with Negative Implications/ [ICRA]A1 Rating Watch with Negative Implications
NA	Long-term/short-term fund-based bank lines – Unallocated	NA	NA	NA	1,794.50	[ICRA]A+; Rating Watch with Negative Implications /[ICRA]A1 Rating Watch with Negative Implications
INE804IA7022	Retail non-convertible debenture	Jan 04, 2019	10.60%	Jan 04, 2029	195.26	[ICRA]A+; Rating Watch with Negative Implications
INE804IA7014	Retail non-convertible debenture	Jan 04, 2019	10.15%	Jan 04, 2029	111.10	[ICRA]A+; Rating Watch with Negative Implications
INE8041078Y8	Retail non-convertible debenture	Aug 06, 2018	9.43%	Aug 06, 2028	59.13	[ICRA]A+; Rating Watch with Negative Implications
INE8041079Y6	Retail non-convertible debenture	Aug 06, 2018	9.85%	Aug 06, 2028	272.13	[ICRA]A+; Rating Watch with Negative Implications
INE804107J05	Non-convertible debenture	Jan 19, 2016	9.60%	Jan 13, 2026	0.80	[ICRA]A+; Rating Watch with Negative Implications
INE804107H64	Non-convertible debenture	Dec 23, 2015	9.60%	Dec 19, 2025	1.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107E00	Non-convertible debenture	Sep 18, 2015	9.75%	Sep 12, 2025	7.00	[ICRA]A+; Rating Watch with Negative Implications
INE804108684	Non-convertible debenture	May 03, 2016	9.50%	Apr 28, 2026	11.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107C93	Non-convertible debenture	Aug 17, 2015	9.75%	Aug 14, 2025	3.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107YF6	Non-convertible debenture	Dec 01, 2014	10.50%	Dec 01, 2024	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107YP5	Non-convertible debenture	Dec 24, 2014	10.40%	Dec 24, 2024	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107ZE6	Non-convertible debenture	Feb 16, 2015	10.10%	Feb 14, 2025	5.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107ZT4	Non-convertible debenture	Mar 28, 2015	10.20%	Mar 28, 2025	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107ZY4	Non-convertible debenture	Apr 21, 2015	10.00%	Apr 21, 2025	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107E34	Non-convertible debenture	Oct 05, 2015	10.00%	Oct 03, 2025	20.00	[ICRA]A+ Rating Watch with Negative Implications
INE804107E42	Non-convertible debenture	Oct 06, 2015	9.80%	Oct 06, 2025	12.50	[ICRA]A+ Rating Watch with Negative Implications
INE804107E59	Non-convertible debenture	Oct 12, 2015	9.18%	Oct 10, 2025	300.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107H49	Non-convertible debenture	Dec 22, 2015	9.81%	Dec 22, 2025	25.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107032	Non-convertible debenture	Mar 18, 2016	9.65%	Mar 18, 2026	25.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107V09	Non-convertible debenture	May 11, 2016	9.60%	May 11, 2026	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107V82	Non-convertible debenture	May 20, 2016	9.61%	May 20, 2026	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804107X49	Non-convertible debenture	Jun 07, 2016	9.60%	Jun 05, 2026	22.50	[ICRA]A+; Rating Watch with Negative Implications
INE8041078Q4	Non-convertible debenture	Mar 06, 2017	9.00%	Mar 05, 2027	500.00	[ICRA]A+; Rating Watch with Negative Implications
NA	Non-convertible debenture – Yet to be issued	NA	NA	NA	1,245.77	[ICRA]A+; Rating Watch with Negative Implications
INE804108643	Sub debt	Feb 04, 2015	11.25%	May 03, 2025	300.00	[ICRA]A+; Rating Watch with Negative Implications



ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
INE804108668	Sub debt	Sep 03, 2015	10.62%	Sep 03, 2025	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804108676	Sub debt	Sep 30, 2015	10.60%	Sep 30, 2025	10.00	[ICRA]A+; Rating Watch with Negative Implications
INE804108692	Sub debt	Jun 16, 2016	10.15%	Jun 16, 2026	250.00	[ICRA]A+; Rating Watch with Negative Implications
INE804108833	Sub debt	Sep 12, 2017	9.25%	Sep 15, 2027	20.00	[ICRA]A+; Rating Watch with Negative Implications
INE804108841	Sub debt	Oct 06, 2017	9.25%	Oct 06, 2027	100.00	[ICRA]A+; Rating Watch with Negative Implications

Source: Company

Please click here to view details of lender-wise facilities rated by ICRA

Annexure II: List of entities considered for consolidated analysis*

	Edelweiss's Ownership	Consolidation Approach
Edelweiss Financial Services Limited	Parent	Approach
Subsidiaries:		
ECL Finance Limited	100.00%	
Edelcap Securities Limited	100.00%	
Edelweiss Asset Management Limited	100.00%	
ECap Equities Limited	100.00%	
Edelweiss Trusteeship Company Limited	100.00%	
Edelweiss Housing Finance Limited	100.00%	
Edelweiss Investment Adviser Limited	100.00%	
Edel Land Limited	100.00%	
Edel Investments Limited	100.00%	
Edelweiss Rural & Corporate Services Limited	100.00%	
Comtrade Commodities Services Limited	100.00%	
Edel Finance Company Limited	100.00%	
Edelweiss Retail Finance Limited	100.00%	
Edelweiss Multi Strategy Fund Advisors LLP	100.00%	ICRA has considered
Edelweiss Resolution Advisors LLP	100.00%	 the consolidated
Edelweiss Securities and Investment Private Limited	100.00%	— financials (ex- insurance) of
EC International Limited	100.00%	 insurance) of Edelweiss
EAAA LLC	100.00%	Lueiweiss
Edelweiss Alternative Asset Advisors Pte. Limited	100.00%	
Edelweiss International (Singapore) Pte. Limited	100.00%	
Edelgive Foundation	100.00%	
Edelweiss Alternative Asset Advisors Limited	99.05%	
Edelweiss Private Equity Tech Fund	95.60%	
Edelweiss Value and Growth Fund	70.05%	
Edelweiss Asset Reconstruction Company Limited	59.82%	
EW Special Opportunities Advisors LLC	67.00%	
Allium Finance Private Limited	85.00%	
Edelweiss Global Wealth Management Limited	100.00%	
Edelweiss Capital Services Limited	51.00%	
India Credit Investments Fund - II	100.00%	
Edelweiss Real Assets Managers Limited	100.00%	
Sekura India Management Limited	100.00%	

Source: Edelweiss Financial Services Limited; * As on June 23, 2023



ANALYST CONTACTS

Karthik Srinivasan +91 22 6114 3444 karthiks@icraindia.com

Deep Inder Singh +91 124 4545 830 deep.singh@icraindia.com

Kruti Jagad +91 22 6114 3447 kruti.jagad@icraindia.com Anil Gupta +91 124 4545 314 anilg@icraindia.com

Subhrajyoti Mohapatra +91 080 4332 6406 subhrajyoti.mohapatra@icraindia.com

RELATIONSHIP CONTACT

L. Shivakumar +91 22 6169 3304 shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani Tel: +91 124 4545 860 communications@icraindia.com

Helpline for business queries

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

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ICRA Limited



Registered Office

B-710, Statesman House, 148, Barakhamba Road, New Delhi-110001 Tel: +91 11 23357940-45



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