

September 13, 2024

## 360 ONE Prime Limited: Ratings reaffirmed; [ICRA]AA (Stable) assigned to NCD programme

### Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Long-term fund based	1,500.00	1,500.00	[ICRA]AA (Stable); reaffirmed
Long-term principal protected market linked debenture programme	3,745.58	3,745.58	PP-MLD[ICRA]AA (Stable); reaffirmed
Long-term principal protected market linked debenture programme	381.17	-	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
NCD programme	-	1,000.00	[ICRA]AA (Stable); assigned
NCD programme <sup>1</sup>	1,500.00	1,500.00	[ICRA]AA (Stable); reaffirmed
NCD programme	1,500.00	1,500.00	[ICRA]AA (Stable); reaffirmed
NCD programme	1,500.00	1,500.00	[ICRA]AA (Stable); reaffirmed
Unsecured NCD programme	593.70	593.70	[ICRA]AA (Stable); reaffirmed
Commercial paper programme	2,000.00	2,000.00	[ICRA]A1+; reaffirmed
Commercial paper programme (IPO financing)	1,000.00	1,000.00	[ICRA]A1+; reaffirmed
<b>Total</b>	<b>13,720.45</b>	<b>14,339.28</b>	

\*Instrument details are provided in Annexure I

### Rationale

The ratings for 360 ONE Prime Limited (360 ONE Prime) are based on the consolidated view of 360 ONE WAM Limited (360 One WAM) and its subsidiaries (referred to as 360 ONE/the Group), given the common senior management team and the strong financial and operational synergies among the Group companies.

The ratings factor in 360 ONE's leading market position in the wealth management business, supported by its experienced and stable senior management team. The ratings also consider the Group's comfortable capitalisation and strong profitability. However, the ratings are partly offset by the exposure of net flows, and hence the earnings, to fluctuations in the capital markets.

360 ONE's assets under management and distribution (AUM) stood at Rs. 5.21 lakh crore as on June 30, 2024. The franchisee, built over the years, has helped ensure low client attrition (loss of AUM of 1.4% in FY2024 due to annual client attrition). To reduce the volatility in income on account of transaction/brokerage assets, the management has been focussing on increasing the share of assets with a recurring nature of income (42% of AUM as on June 30, 2024). Supported by the growth in the AUM, the company's profitability has remained strong. The return on equity (RoE) and return on assets (RoA) were strong at 24.5% and 6.1%, respectively, in FY2024 (21.4% and 6.0%, respectively, in FY2023). Despite this, the consolidated gearing has seen an uptick due to the high dividend payout rate.

Apart from borrowing requirements for the lending operations for its wealth clients (undertaken by 360 ONE Prime), borrowings are needed for investments made towards sponsor contributions in alternative investment funds (AIFs) and for working capital, including margins at the stock exchanges. 360 ONE Prime had a loan book of Rs. 6,308 crore as on June 30, 2024 and is backed by the clients' AUM. The top 20 exposures formed 53% of the total loans and 98% of the consolidated net worth as on March 31, 2024. While the company's reliance on its captive client base has reduced, dependence on commercial

<sup>1</sup> Public issue

paper (CP) remained high at 22% of the overall borrowings as on June 30, 2024. Further, the Group's investments in AIFs remained high at 66% of the tangible net worth as on June 30, 2024. ICRA, however, expects that the investments in AIFs shall decline in the medium term and the short-term borrowings will be replaced by longer-term borrowings.

The outlook is Stable as the Group is expected to maintain its strong position in wealth management with the gearing (borrowings/tangible net worth) likely to remain under 3.5 times.

ICRA has withdrawn the rating assigned to 360 ONE Prime's Rs. 381.17-crore Long-term principal protected market linked debenture programme at the company's request and in accordance with ICRA's policy on the withdrawal of credit ratings. There is no amount outstanding against the instrument

## Key rating drivers and their description

### Credit strengths

**Strong market position in wealth management** – The Group offers advisory, asset management, broking and distribution services to high-net-worth individuals (HNIs) and ultra HNIs. Its leading market position is reflected in the AUM of Rs. 4.67 lakh crore as on March 31, 2024 (year-on-year (YoY) growth of 37% from Rs. 3.41 lakh crore as on March 31, 2023). The AUM grew further by 12% on a quarter-on-quarter (QoQ) basis to Rs. 5.21 lakh crore as on June 30, 2024, with strong market performance leading to mark-to-market (MTM) gains. The Group is one of the largest managers of AIFs with AUM of Rs. 40,118 crore as on June 30, 2024 (Rs. 38,313 crore as on March 31, 2024; Rs. 34,770 crore as on March 31, 2023). It has witnessed a transition with the increasing share of annual recurring assets and it had a presence in wealth management in 5 countries with 28 offices, 94 team leaders and 152 relationship managers as on March 31, 2024. While the company was previously focussed on the ultra HNI segment, it has been expanding its reach to the HNI segment. Further, it has acquired ET Money, which focusses on the advisory space targeting clients in the Rs. 10 lakh to Rs. 1 crore segment.

360 ONE Prime is the Group's non-banking financial company (NBFC), which mainly provides loan against securities (LAS) to the clients of the wealth management business. The Group's senior management team has significant experience and expertise in the wealth management business, which has helped it become a leading player in this industry. Apart from the senior management, the relationship managers have average experience of over five years in the Group and overall experience of more than 13 years.

**Comfortable capitalisation; demonstrated ability to raise equity** – The Group's consolidated tangible net worth stood at Rs. 3,031 crore as on June 30, 2024 with a gearing of 3.5 times<sup>2</sup> (basis tangible net worth). On a standalone basis, 360 ONE Prime reported a capital to risk (weighted) assets ratio of 20.7% as on June 30, 2024 (21.2% as on March 31, 2024; 19.8% as of March 31, 2023). The company has demonstrated the ability to raise equity capital from various investors (Rs. 904 crore in FY2016 from General Atlantic and Rs. 745.71 crore in Q1 FY2019 from Amansa, General Atlantic, HDFC Standard Life Insurance, Rimco, Steadview and Ward Ferry), which supported the Group's acquisitions.

The Group's consolidated profitability remains strong with a profit after tax (PAT) of Rs. 804 crore in FY2024 and an RoE of 24.5% (21.4% in FY2023). The cost-to-income ratio<sup>3</sup> increased to 55.6% in FY2024 (48.9% in FY2023) due to the strengthening of the sales team for business growth, expansion of the target segment and higher one-time marketing and promotion expenses. ICRA expects the company's profitability to remain strong, supported by the growth in the AUM. Its annualised RoE was 27.3% in Q1 FY2025.

Given the large AIF investments managed by the Group, it has sizeable AIF investments in its own balance sheet towards sponsor's own contribution as well as in-transit investments held for down-selling to clients. Overall AIF investments increased to 66% of the tangible net worth as on June 30, 2024 from 46% as on March 31, 2023 (64% as on March 31, 2024). Apart from investments in high-yielding credit, the AIFs are largely in the unlisted equity/real estate segment, exposing the on-balance sheet investments to valuation risks. The AIF investments are, however, expected to decline in the medium term with the

<sup>2</sup> Consolidated gearing (excluding collateralised borrowing and lending obligation (CBLO) borrowings) on tangible net worth of 2.9 times

<sup>3</sup> Income includes net gain on fair value changes and other income

redemption of some of the earlier schemes. With the expected reduction of these AIF investments, the low capital intensity of the wealth management business and the moderate growth plans for 360 ONE Prime's loan book, the Group's capitalisation remains comfortable. This is despite the high dividend payout ratio of ~75-80% in the last few years, which can be calibrated, if required, to support growth and keep the leverage within the desired levels.

**Comfortable asset quality** – 360 ONE Prime provides LAS (including loan against AIFs as security) to its clients in the wealth management business and the same is sourced by the wealth relationship managers. The loan book accounted for 1.2% of the wealth management AUM as on June 30, 2024.

360 ONE Prime reported nil gross non-performing advances (GNPAs) on June 30, 2024. While the asset quality remains comfortable, the loan book, which is backed by financial assets, is susceptible to a decline in prices that may lead to an increase in the loan-to-value (LTV) ratios. Although the collateral held by the company against most of its loans is liquid, a part of the same may not be liquid in a few instances, which could impact the asset quality. ICRA derives comfort from the fact that the loan portfolio largely comprises the clients of the wealth management business and the company does not have any aggressive plans to grow its loan portfolio.

### Credit challenges

**Franchisee and reputational risks** – The Group relies on its brand and the franchisee developed over a period for the retention and acquisition of clients. Also, as a fund manager, it manages significant amounts of AUM across funds in its asset management business, leading to risks associated with the underperformance of the underlying investments. Any sustained underperformance may result in reputational damage, which could affect the overall business. Also, the company's ability to retain its relationship managers will be critical for maintaining low client attrition rates. However, ICRA notes that client attrition (in AUM) was low in FY2024 at 1.4% (1.7% in FY2023), while 49% of the team leaders have a vintage for over five years.

**Loan book remains concentrated; high reliance on CP** – 360 ONE Prime's lending operations remain modest with a loan book of Rs. 6,308 crore as on June 30, 2024. Further, the portfolio is largely concentrated on a single product, i.e. LAS to HNI clients. The portfolio is concentrated with the top 20 exposures<sup>4</sup> forming 53% of the total loans and 98% of the consolidated net worth as on March 31, 2024.

Apart from borrowing requirements for the lending operations, borrowings are also needed for investments towards sponsor contributions in AIFs and for working capital, including margins at the stock exchanges. With the changes in the taxation on PP-MLD instruments announced in the Union Budget 2023, incremental PP-MLD borrowings (through the captive client base) reduced to 20% of the overall borrowings as on June 30, 2024 (49% as on March 31, 2023; 24% as on March 31, 2024). The share of CP remained high at ~22% of the consolidated borrowings as on June 30, 2024. CP borrowings partly fund the loan book, AIF investments and the investment book for down-selling to clients. ICRA expects the share of CPs to decline, going forward, as the company looks to raise long-term borrowings and reduce AIF investments.

**Earnings remain exposed to capital market movements and regulatory uncertainties** – The Group's net inflows as well as AUM are exposed to fluctuations in the capital markets, which can impact revenue growth. Further, the revenues are susceptible to regulatory changes such as the regulations for the total expense ratio (TER). The Group's revenues had been impacted in FY2020 by the change in the revenue recognition model, whereby the revenues on distribution were received on a trailing basis even for portfolio management services (PMS) and AIFs. The management is focussing on increasing the share of recurring assets instead of transaction/brokerage assets, which has helped reduce the volatility in income. The Group's strategic shift to the advisory model from the broker model helps in reducing the regulatory uncertainties associated with distribution fees from the manufacturer. However, transaction-based income and other income, which would include MTM gains on the investment book and gains on the down-selling of in-transit investments among others, remained high at 32% of the overall revenues in FY2024 (26% in FY2023).

<sup>4</sup> Excluding loan non-convertible debentures (NCDs)

## Environmental and social risks

The Group's direct exposure to environmental/material physical climate risks is not significant due to the service-oriented nature of its business. While wealth management can be exposed to environmental risks indirectly through the portfolio of assets, such risks are not material for the Group as its portfolio is well-diversified. Further, the investments are typically short-to-medium-term, allowing the Group to adapt and take incremental exposure only to businesses that face relatively fewer downside environmental risks.

Data security and customer privacy are among the key sources of vulnerability in terms of social risk for wealth management institutions as any material lapse could be detrimental to their reputation and invite regulatory censure. The Group has not faced any such lapse over the years, which highlights its sensitivity to such risks. Moreover, the disclosures made by the Group outline the key policies, processes, and investments made by it to mitigate the occurrence of such instances.

## Liquidity position: Adequate

As on July 31, 2024, the Group's consolidated debt repayment obligations stood at Rs. 6,214 crore till January 2025. It has cash and liquid investments of Rs. 3,737 crore and sanctioned but unutilised bank lines of Rs. 100 crore. Moreover, the inflows from the loan book, which has a quarterly put/call option, provide comfort. 360 ONE Prime had positive cumulative mismatches in the less-than-1-year bucket, as on July 31, 2024, and its liquidity position remains adequate.

## Rating sensitivities

**Positive factors** – The ratings could be upgraded if the company shows a sustained performance, in terms of AUM and profitability, through market cycles along with a reduction in the AIFs in relation to the tangible net worth.

**Negative factors** – Pressure on the ratings could arise if there is a material and prolonged erosion in the AUM. A sustained increase in the consolidated tangible gearing beyond 3.5 times and in the AIF investments, in relation to the tangible net worth, would be a negative factor.

## Analytical approach

Analytical Approach	Comments
Applicable rating methodologies	<a href="#">Rating Methodology for Non-banking Finance Companies</a> <a href="#">Policy on Withdrawal of Credit Ratings</a>
Parent/Group support	Not applicable
Consolidation/Standalone	For arriving at the ratings, ICRA has considered the consolidated financials of 360 ONE WAM Limited

## About the company

360 ONE Prime Limited (360 ONE Prime; formerly Chephis Capital Markets Limited) is a 100% subsidiary of 360 ONE WAM (rated [ICRA]AA (Stable)/[ICRA]A1+). It was acquired by 360 ONE in March 2016. After the acquisition, its name was changed to IIFL Wealth Finance Limited in March 2016 (changed to IIFL Wealth Prime Limited in August 2020 and later to 360 ONE Prime Limited in April 2023). The company commenced operations in March 2016. 360 ONE Prime mainly provides loans against securities and property and unsecured loans.

360 ONE Prime's net worth stood at Rs. 1,497 crore as on June 30, 2024. It reported a net profit of Rs. 274 crore on total revenues of Rs. 897 crore in FY2024 compared to Rs. 235 crore and Rs. 672 crore, respectively, in FY2023.

### 360 ONE WAM Limited

360 ONE WAM Limited (erstwhile IIFL Wealth Management Limited), founded in 2008, is one of the largest private wealth management firms in India. It was a part of the IIFL Group with IIFL Holdings Limited (renamed IIFL Finance) holding a majority

stake of 53.3% as on March 31, 2019. After the scheme of arrangement (effective May 2019), the demerger of the wealth business undertaking of IIFL Finance Limited into IIFL Wealth became effective. It was listed on September 19, 2019.

360 ONE's (consolidated – referred to as 360 ONE/the Group) net worth stood at Rs. 3,689 crore as on June 30, 2024. It reported a net profit of Rs. 804 crore on total revenue of Rs. 2,925 crore in FY2024 against Rs. 658 crore and Rs. 2,062 crore, respectively, in FY2023.

#### Key financial indicators (audited)

360 ONE WAM Limited (consolidated)	FY2023	FY2024	Q1 FY2025*
Total revenues	2,062	2,925	936
Profit after tax	658	804	244
Total managed assets	11,192	15,119	NA
Return on managed assets	6.0%	6.1%	NA
Reported gearing (times)	2.19	2.78	2.84
Reported gearing basis tangible net worth (times)	2.71	3.36	3.46
Gross NPA	NIL	NIL	NIL
CRAR	19.8%	21.2%	20.7%

Source: Company, ICRA Research; Amount in Rs. crore; \* Provisional numbers; All ratios as per ICRA's calculations

360 ONE Prime Limited	FY2023	FY2024	Q1 FY2025*
Total revenues	672	897	267
Profit after tax	235	274	79
Total managed assets	7,720	8,133	NA
Return on managed assets	3.2%	3.4%	NA
Reported gearing (times)	4.41	4.63	4.65
Reported gearing basis tangible net worth (times)	4.41	4.62	NA
Gross NPA	NIL	NIL	NIL
CRAR	19.8%	21.2%	20.7%

Source: Company, ICRA Research; Amount in Rs. crore; \* Provisional numbers; All ratios as per ICRA's calculations

**Status of non-cooperation with previous CRA: Not applicable**

**Any other information: None**

## Rating history for past three years

Instrument	Type	Current (FY2025)				Chronology of rating history for the past 3 years					
		Amount Rated (Rs. crore)	Sep 13, 2024	FY2025		FY2024		FY2023		FY2022	
				Date	Rating	Date	Rating	Date	Rating	Date	Rating
Long-term fund based	Long term	1,500.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	20-SEP-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	-	-	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
NCD programme	Long term	1,000.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
NCD programme	Long term	1,500.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
NCD programme	Long term	1,500.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
NCD programme	Long term	1,500.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
Commercial paper programme (IPO financing)	Short term	1,000.00	[ICRA]A1+	08-MAY-2024	[ICRA]A1+	20-SEP-2023	[ICRA]A1+	12-OCT-2022	[ICRA]A1+	18-JAN-2022	[ICRA]A1+
				-	-	07-DEC-2023	[ICRA]A1+	27-OCT-2022	[ICRA]A1+	-	-
				-	-	29-FEB-2024	[ICRA]A1+	07-MAR-2023	[ICRA]A1+	-	-

Instrument	Current (FY2025)					Chronology of rating history for the past 3 years					
	Type	Amount Rated (Rs. crore)	Sep 13, 2024	FY2025		FY2024		FY2023		FY2022	
				Date	Rating	Date	Rating	Date	Rating	Date	Rating
Long-term principal protected market linked debenture programme	Long term	3,745.58	PP-MLD[ICRA]AA (Stable)	08-MAY-2024	PP-MLD[ICRA]AA (Stable)	20-SEP-2023	PP-MLD[ICRA]AA (Stable)	12-OCT-2022	PP-MLD[ICRA]AA (Stable)	18-JAN-2022	PP-MLD[ICRA]AA (Stable)
				-	-	07-DEC-2023	PP-MLD[ICRA]AA (Stable)	27-OCT-2022	PP-MLD[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	PP-MLD[ICRA]AA (Stable)	07-MAR-2023	PP-MLD[ICRA]AA (Stable)	-	-
Commercial paper	Short term	2,000.00	[ICRA]A1+	08-MAY-2024	[ICRA]A1+	20-SEP-2023	[ICRA]A1+	12-OCT-2022	[ICRA]A1+	18-JAN-2022	[ICRA]A1+
				-	-	20-SEP-2023	[ICRA]A1+	27-OCT-2022	[ICRA]A1+	-	-
				-	-	07-DEC-2023	[ICRA]A1+	07-MAR-2023	[ICRA]A1+	-	-
NCD programme	Long term	1,500.00	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
Unsecured NCD programme	Long term	593.70	[ICRA]AA (Stable)	08-MAY-2024	[ICRA]AA (Stable)	20-SEP-2023	[ICRA]AA (Stable)	12-OCT-2022	[ICRA]AA (Stable)	18-JAN-2022	[ICRA]AA (Stable)
				-	-	20-SEP-2023	[ICRA]AA (Stable)	27-OCT-2022	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	07-DEC-2023	[ICRA]AA (Stable)	07-MAR-2023	[ICRA]AA (Stable)	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-
				-	-	29-FEB-2024	[ICRA]AA (Stable)	-	-	-	-

^ Public issue

## Complexity level of the rated instruments

Instrument	Complexity Indicator
Long-term fund based	Simple
Long-term PP-MLD programme	Moderately complex
Commercial paper programme	Very simple
NCD programme	Very simple/Simple^
Unsecured NCD programme	Very simple
Commercial paper programme (IPO financing)	Very simple

<sup>^</sup> The applicable indicator is 'Very Simple' for ISINs with a fixed rate payout and 'Simple' for ISINs with a fixed rate payout and a call option

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)



**Annexure I: Instrument details**

ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount (Rs. crore)	Current Rating and Outlook
INE248U07CT8	Long-term principal protected market linked debenture programme	Mar 31, 2020	Linked to performance of Nifty	Mar 29, 2030	4.10	PP-MLD[ICRA]AA (Stable)
INE248U07DA6		May 20, 2021	Linked to G-sec	May 15, 2024	15.16	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DA6		Jun 01, 2021	Linked to G-sec	May 15, 2024	11.25	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DA6		Jun 02, 2021	Linked to G-sec	May 15, 2024	24.50	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DA6		Jun 17, 2021	Linked to G-sec	May 15, 2024	9.79	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DA6		Jun 30, 2021	Linked to G-sec	May 15, 2024	2.94	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DA6		Jul 06, 2021	Linked to G-sec	May 15, 2024	4.13	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DG3		Jun 22, 2022	Linked to G-sec	Jan 01, 2025	7.80	PP-MLD[ICRA]AA (Stable)
INE248U07DG3		Oct 06, 2022	Linked to G-sec	Jan 01, 2025	12.30	PP-MLD[ICRA]AA (Stable)
INE248U07DI9		Apr 26, 2022	Linked to G-sec	Nov 26, 2031	250.00	PP-MLD[ICRA]AA (Stable)
INE248U07DJ7		Jun 07, 2022	Linked to G-sec	Sep 12, 2024	69.50	PP-MLD[ICRA]AA (Stable)
INE248U07DJ7		Jun 17, 2022	Linked to G-sec	Sep 12, 2024	47.20	PP-MLD[ICRA]AA (Stable)
INE248U07DJ7		Jun 29, 2022	Linked to G-sec	Sep 12, 2024	42.20	PP-MLD[ICRA]AA (Stable)
INE248U07DL3		Jul 07, 2022	Linked to G-sec	Jul 31, 2024	6.50	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Jul 14, 2022	Linked to G-sec	Jul 31, 2024	38.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Jul 21, 2022	Linked to G-sec	Jul 31, 2024	13.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Sep 30, 2022	Linked to G-sec	Jul 31, 2024	25.60	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Oct 04, 2022	Linked to G-sec	Jul 31, 2024	8.90	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Oct 19, 2022	Linked to G-sec	Jul 31, 2024	5.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Oct 20, 2022	Linked to G-sec	Jul 31, 2024	15.10	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 01, 2022	Linked to G-sec	Jul 31, 2024	20.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 02, 2022	Linked to G-sec	Jul 31, 2024	29.40	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 09, 2022	Linked to G-sec	Jul 31, 2024	29.40	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 10, 2022	Linked to G-sec	Jul 31, 2024	15.70	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 14, 2022	Linked to G-sec	Jul 31, 2024	12.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 17, 2022	Linked to G-sec	Jul 31, 2024	6.50	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Nov 24, 2022	Linked to G-sec	Jul 31, 2024	3.10	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Dec 01, 2022	Linked to G-sec	Jul 31, 2024	17.50	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Dec 22, 2022	Linked to G-sec	Jul 31, 2024	2.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Dec 23, 2022	Linked to G-sec	Jul 31, 2024	6.00	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn

ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount (Rs. crore)	Current Rating and Outlook
INE248U07DL3		Dec 29, 2022	Linked to G-sec	Jul 31, 2024	8.20	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Jan 12, 2023	Linked to G-sec	Jul 31, 2024	12.90	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DL3		Jan 23, 2023	Linked to G-sec	Jul 31, 2024	38.60	PP-MLD[ICRA]AA (Stable); reaffirmed and withdrawn
INE248U07DM1		Sep 15, 2022	Linked to performance of Nifty	Sep 23, 2024	154.80	PP-MLD[ICRA]AA (Stable)
INE248U07DM1		Oct 18, 2022	Linked to performance of Nifty	Sep 23, 2024	10.10	PP-MLD[ICRA]AA (Stable)
INE248U07DN9		Sep 30, 2022	Linked to performance of Nifty	Sep 30, 2024	35.00	PP-MLD[ICRA]AA (Stable)
INE248U07DV2		Mar 17, 2023	Linked to G-sec	Mar 11, 2033	30.27	PP-MLD[ICRA]AA (Stable)
Not placed*		-	-	-	3,082.31	PP-MLD[ICRA]AA (Stable)
Not placed*	Unsecured programme	-	-	-	593.70	[ICRA]AA (Stable)
INE248U07DR0	NCD programme	Mar 14, 2023	7.65%	May 07, 2025	254.29	[ICRA]AA (Stable)
INE248U07DR0		Mar 21, 2023	7.65%	May 07, 2025	499.17	[ICRA]AA (Stable)
INE248U07EG1		Jul 21, 2023	8.50%	Jan 21, 2025	41.50	[ICRA]AA (Stable)
INE248U07EG1		Aug 03, 2023	8.50%	Jan 21, 2025	10.00	[ICRA]AA (Stable)
INE248U07EY4		Jan 31, 2024	9.03%	Jan 28, 2026	150.00	[ICRA]AA (Stable)
Not placed*		-	-	-	545.04	[ICRA]AA (Stable)
INE248U07EZ1	NCD programme	Feb 14, 2024	9.61%	Feb 14, 2027	50.00	[ICRA]AA (Stable)
INE248U07EZ1		Mar 27, 2024	9.61%	Feb 14, 2027	35.00	[ICRA]AA (Stable)
INE248U07EZ1		May 14, 2024	9.61%	Feb 14, 2027	100.00	[ICRA]AA (Stable)
INE248U07FA1		Feb 28, 2024	9.30%	Feb 28, 2026	400.00	[ICRA]AA (Stable)
INE248U07FA1		Mar 14, 2024	9.30%	Feb 28, 2026	100.00	[ICRA]AA (Stable)
INE248U07FB9		Mar 07, 2024	9.20%	Sep 05, 2025	100.00	[ICRA]AA (Stable)
INE248U07FC7		Apr 12, 2024	8.50%	Oct 15, 2025	50.00	[ICRA]AA (Stable)
INE248U07FN4		Jun 19, 2024	9.50%	Jun 19, 2026	200.00	[ICRA]AA (Stable)
INE248U07FO2		Aug 08, 2024	9.00%	Mar 13, 2026	190.00	[ICRA]AA (Stable)
Not placed*		-	-	-	275.00	[ICRA]AA (Stable)
INE248U07EQ0	NCD programme^	Jan 18, 2024	9.41%	Jan 18, 2026	488.87	[ICRA]AA (Stable)
INE248U07ER8		Jan 18, 2024	9.66%	Jan 18, 2029	79.30	[ICRA]AA (Stable)
INE248U07ES6		Jan 18, 2024	9.26%	Jan 18, 2029	11.63	[ICRA]AA (Stable)
INE248U07ET4		Jan 18, 2024	9.21%	Jan 18, 2027	7.02	[ICRA]AA (Stable)
INE248U07EU2		Jan 18, 2024	9.03%	Jan 18, 2026	7.33	[ICRA]AA (Stable)
INE248U07EV0		Jan 18, 2024	9.22%	Jul 18, 2025	96.31	[ICRA]AA (Stable)
INE248U07EW8		Jan 18, 2024	9.61%	Jan 18, 2027	271.00	[ICRA]AA (Stable)
INE248U07EX6		Jan 18, 2024	8.91%	Jul 18, 2025	38.53	[ICRA]AA (Stable)
INE248U07FL8		Jun 12, 2024	8.86%	Dec 12, 2025	3.05	[ICRA]AA (Stable)
INE248U07FD5		Jun 12, 2024	9.16%	Dec 12, 2025	69.88	[ICRA]AA (Stable)
INE248U07FK0		Jun 12, 2024	8.98%	Jun 12, 2026	5.62	[ICRA]AA (Stable)
INE248U07FJ2		Jun 12, 2024	9.35%	Jun 12, 2026	34.36	[ICRA]AA (Stable)
INE248U07FH6		Jun 12, 2024	9.16%	Jun 12, 2027	35.82	[ICRA]AA (Stable)
INE248U07FG8		Jun 12, 2024	9.55%	Jun 12, 2027	102.29	[ICRA]AA (Stable)
INE248U07FF0		Jun 12, 2024	9.21%	Jun 12, 2029	13.30	[ICRA]AA (Stable)
INE248U07FE3		Jun 12, 2024	9.60%	Jun 12, 2029	15.67	[ICRA]AA (Stable)
INE248U07FI4		Jun 12, 2024	9.44%	Jun 12, 2034	4.83	[ICRA]AA (Stable)
INE248U07FM6		Jun 12, 2024	9.85%	Jun 12, 2034	18.24	[ICRA]AA (Stable)
Not placed*		-	-	-	196.95	[ICRA]AA (Stable)
Not placed*	NCD programme	-	-	-	1,000.00	[ICRA]AA (Stable)
INE248U14OG6		Oct 20, 2023	8.50%	Oct 18, 2024	11.00	[ICRA]A1+

ISIN	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount (Rs. crore)	Current Rating and Outlook
INE248U14OH4	Commercial paper programme	Oct 23, 2023	8.50%	Oct 21, 2024	28.00	[ICRA]A1+
INE248U14OU7		Feb 01, 2024	9.25%	Jan 30, 2025	75.00	[ICRA]A1+
INE248U14OZ6		Feb 29, 2024	8.85%	Feb 27, 2025	16.00	[ICRA]A1+
INE248U14PB4		Mar 04, 2024	9.08%	Mar 03, 2025	150.00	[ICRA]A1+
INE248U14PD0		Mar 18, 2024	8.85%	Sep 17, 2024	5.00	[ICRA]A1+
INE248U14PF5		Mar 18, 2024	9.00%	Mar 17, 2025	5.00	[ICRA]A1+
INE248U14PJ7		Apr 16, 2024	8.40%	Oct 14, 2024	12.00	[ICRA]A1+
INE248U14PK5		Apr 23, 2024	8.60%	Apr 22, 2025	28.00	[ICRA]A1+
INE248U14PQ2		Jun 06, 2024	8.75%	Mar 04, 2025	10.00	[ICRA]A1+
INE248U14PR0		Jun 07, 2024	8.75%	Sep 05, 2024	90.00	[ICRA]A1+
INE248U14PS8		Jun 13, 2024	8.75%	Aug 30, 2024	100.00	[ICRA]A1+
INE248U14PD0		Jun 19, 2024	8.60%	Sep 17, 2024	10.00	[ICRA]A1+
INE248U14PT6		Jul 02, 2024	8.15%	Sep 30, 2024	15.00	[ICRA]A1+
INE248U14PU4		Jul 03, 2024	8.50%	Dec 30, 2024	40.00	[ICRA]A1+
INE248U14PV2		Jul 16, 2024	8.65%	Dec 13, 2024	100.00	[ICRA]A1+
INE248U14PW0		Jul 24, 2024	9.00%	Jul 23, 2025	6.00	[ICRA]A1+
INE248U14PW0		Jul 26, 2024	9.00%	Jul 23, 2025	10.00	[ICRA]A1+
INE248U14PX8		Aug 02, 2024	8.50%	Oct 31, 2024	100.00	[ICRA]A1+
INE248U14PY6		Aug 08, 2024	8.75%	Mar 07, 2025	100.00	[ICRA]A1+
INE248U14PZ3		Aug 12, 2024	8.50%	Nov 08, 2024	200.00	[ICRA]A1+
INE248U14QA4		Aug 13, 2024	8.50%	Nov 11, 2024	200.00	[ICRA]A1+
INE248U14QA4		Aug 14, 2024	8.50%	Nov 11, 2024	20.00	[ICRA]A1+
INE248U14QB2		Aug 22, 2024	8.50%	Jan 21, 2025	15.00	[ICRA]A1+
INE248U14QC0		Aug 23, 2024	8.50%	Nov 20, 2024	130.00	[ICRA]A1+
Not placed*		-	-	7-365 days	524.00	[ICRA]A1+
Not placed*	Commercial paper (IPO financing)	-	-	7-30 days	1,000.00	[ICRA]A1+
Not applicable	Long-term fund based	NA	NA	NA	1,500.00	[ICRA]AA (Stable)

\*Proposed; ^Public issue

Source: Company

[Please click here to view details of lender-wise facilities rated by ICRA](#)

## Annexure II: List of entities considered for consolidated analysis

Company Name	360 ONE WAM Ownership	Consolidation Approach
360 ONE Distribution Services Limited (formerly IIFL Wealth Distribution Services Limited)	100%	Full Consolidation
360 ONE Investment Adviser and Trustee Services Limited (formerly known as IIFL Investment and Adviser Trustee Services Limited)	100%	Full Consolidation
360 ONE Portfolio Managers Limited (formerly known as IIFL Wealth Portfolio Managers Limited)	100%	Full Consolidation
360 ONE Asset Management Limited (formerly known as IIFL Asset Management Limited)	100%	Full Consolidation
360 ONE Foundation (formerly known as IIFLW CSR Foundation)	100%	Full Consolidation
360 ONE Asset Trustee Limited (formerly known as IIFL Trustee Limited)	100%	Full Consolidation
360 ONE Prime Limited (formerly known as IIFL Wealth Prime Limited)	100%	Full Consolidation
360 ONE IFSC Limited (formerly known as IIFL Wealth Securities IFSC Limited)	100%	Full Consolidation
MAVM Angels Network Private Limited	100%	Full Consolidation
360 ONE Alternates Asset Management Limited	100%	Full Consolidation

Company Name	360 ONE WAM Ownership	Consolidation Approach
<b>360 ONE Asset Management (Mauritius) Limited (formerly known as IIFL Asset Management (Mauritius) Limited)</b>	100%	Full Consolidation
<b>360 ONE INC (formerly known as IIFL INC)</b>	100%	Full Consolidation
<b>360 ONE Capital Pte. Limited (formerly known as IIFL Capital Pte Limited)</b>	100%	Full Consolidation
<b>360 ONE Private Wealth (Dubai) Limited (formerly known as IIFL Private Wealth Management (Dubai) Limited)</b>	100%	Full Consolidation
<b>360 ONE Capital (Canada) Limited (formerly known as IIFL Capital (Canada) Limited)</b>	100%	Full Consolidation

Source: Company

Note: ICRA has taken a consolidated view of the parent (360 ONE WAM Limited), its subsidiaries and associates while assigning the ratings

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### Branches



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