

January 27, 2025

LE Marble Gallery Private Limited: Continues to remain under issuer Non-Cooperating category

Summary of rating action

| Instrument [^] | Previous Rated Amount (Rs. crore) | Current Rated Amount (Rs. crore) | Rating Action |
|------------------------------------|-----------------------------------|----------------------------------|---|
| Long Term- Fund Based-Cash Credit | 9.00 | 9.00 | [ICRA]B+(Stable); ISSUER NOT COOPERATING*; Rating continues to remain under 'Issuer Not Cooperating' category |
| Short Term- Non Fund Based- Others | 7.00 | 7.00 | [ICRA]A4; ISSUER NOT COOPERATING*; Rating continues to remain under 'Issuer Not Cooperating' category |
| Total | 16.00 | 16.00 | |

*Issuer did not cooperate; based on best available information.

[^]Instrument details are provided in Annexure-I

Rationale

ICRA has kept the Long-Term and Short-Term ratings of LE Marble Gallery Private Limited in the 'Issuer Not Cooperating' category. The ratings are denoted as "[ICRA]B+(Stable); ISSUER NOT COOPERATING/[ICRA]A4; ISSUER NOT COOPERATING".

As part of its process and in accordance with its rating agreement with LE Marble Gallery Private Limited, ICRA has been trying to seek information from the entity so as to monitor its performance. Further, ICRA has been sending repeated reminders to the entity for payment of surveillance fee that became due. Despite multiple requests by ICRA, the entity's management has remained non-cooperative. In the absence of requisite information and in line with the aforesaid policy of ICRA, the rating has been continued to the "Issuer Not Cooperating" category. The rating is based on the best available information.

Please refer to the following link for the previous detailed rationale that captures Key rating drivers and their description, Liquidity position, Rating sensitivities : [Click here](#) ICRA is unable to provide the latest information because of non-cooperation by the entity.

Analytical approach

| Analytical Approach | Comments |
|---------------------------------|---|
| Applicable Rating Methodologies | Policy in respect of non-cooperation by the rated entity Corporate Credit Rating Methodology |
| Parent/Group Support | NA |
| Consolidation/Standalone | Standalone |

About the company

Established in 1996, Le Marble Gallery Private Limited is primarily engaged in retailing sanitary ware, marble and tiles. The company's showroom is located at Kozhikode in Kerala, spread across about 25,000 sq. ft. The promoters of the company, Mr. Abdul Majeed and Mr. Viju Thomas, have been engaged in similar businesses since 1996. LMGPL trades in imported as well as indigenous products. Branded tiles, sanitary ware and fittings constitute its import products, procured mostly from Spain. The company also trades in renowned Indian brands and has own brand of tiles—Titles. Moreover, LMGPL also procures marble blocks, which are cut into 20mm width pieces and sold as unbranded products. Some of the key brands sold by the company are Nitro, Somany Ceramics, Kajaria, Toto (Japan), Colorker (Spain), Roca (Spain), Kohler (USA) and Duravit (Germany). The company also has eight channel partners across Kerala, who help in marketing and selling its products.

Key financial indicators

| | FY2023 | FY2024 |
|--|--------|--------|
| Operating income | 82.1 | 80.6 |
| PAT | 2.1 | 1.1 |
| OPBDIT/OI | 5.2% | 3.8% |
| PAT/OI | 2.6% | 1.4% |
| Total outside liabilities/Tangible net worth (times) | 1.1 | 1.1 |
| Total debt/OPBDIT (times) | 5.2 | 6.2 |
| Interest coverage (times) | 2.1 | 1.6 |

OPBDIT: Operating Profit before Depreciation, Interest, Taxes and Amortisation

Source: MCA

Status of non-cooperation with previous CRA:NA

Any other information: None

Rating history for past three years

| Instrument | Type | Amount Rated (Rs. Crore) | Current Rating (FY2025) | Chronology of Rating History for the past 3 years | | | | | |
|--------------------------|------------|-----------------------------------|--|--|--|-----------|--|-----------|--|
| | | | Date & Rating in | FY2024 | | FY2023 | | FY2022 | |
| | | | 27-Jan-2025 | Date | Rating | Date | Rating | Date | Rating |
| 1 Cash Credit | Long Term | 9.00 | [ICRA]B+ (Stable); ISSUER NOT COOPERATING | 21-Nov-23 | [ICRA]B+ (Stable); ISSUER NOT COOPERATING | 28-Sep-22 | [ICRA]B+ (Stable); ISSUER NOT COOPERATING | 23-Aug-21 | [ICRA]B+ (Stable); ISSUER NOT COOPERATING |
| 2 Non Fund Based- Others | Short Term | 7.00 | [ICRA]A4; ISSUER NOT COOPERATING | 21-Nov-23 | [ICRA]A4; ISSUER NOT COOPERATING | 28-Sep-22 | [ICRA]A4; ISSUER NOT COOPERATING | 23-Aug-21 | [ICRA]A4; ISSUER NOT COOPERATING |

Complexity level of the rated instrument

| Instrument | Complexity Indicator |
|----------------|----------------------|
| Cash Credit | Simple |
| Non Fund Based | Very Simple |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments, is available on ICRA's website: [Click Here](#)

Annexure-I: Instrument details

| ISI N No | Instrument Name | Date of Issuance / Sanction | Coupo n Rate | Maturity Date | Amount Rated (RS Crore) | Current Rating and Outlook |
|----------------|--------------------|-----------------------------------|-----------------|------------------|-------------------------------|--|
| NA | Cash Credit | - | - | - | 9.00 | [ICRA]B+(Stable); ISSUER NOT COOPERATING |
| NA | Non Fund Based | - | - | - | 7.00 | [ICRA]A4; ISSUER NOT COOPERATING |

Source: LE Marble Gallery Private Limited

Annexure-II: List of entities considered for consolidated analysis: Not Applicable

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About ICRA Limited:

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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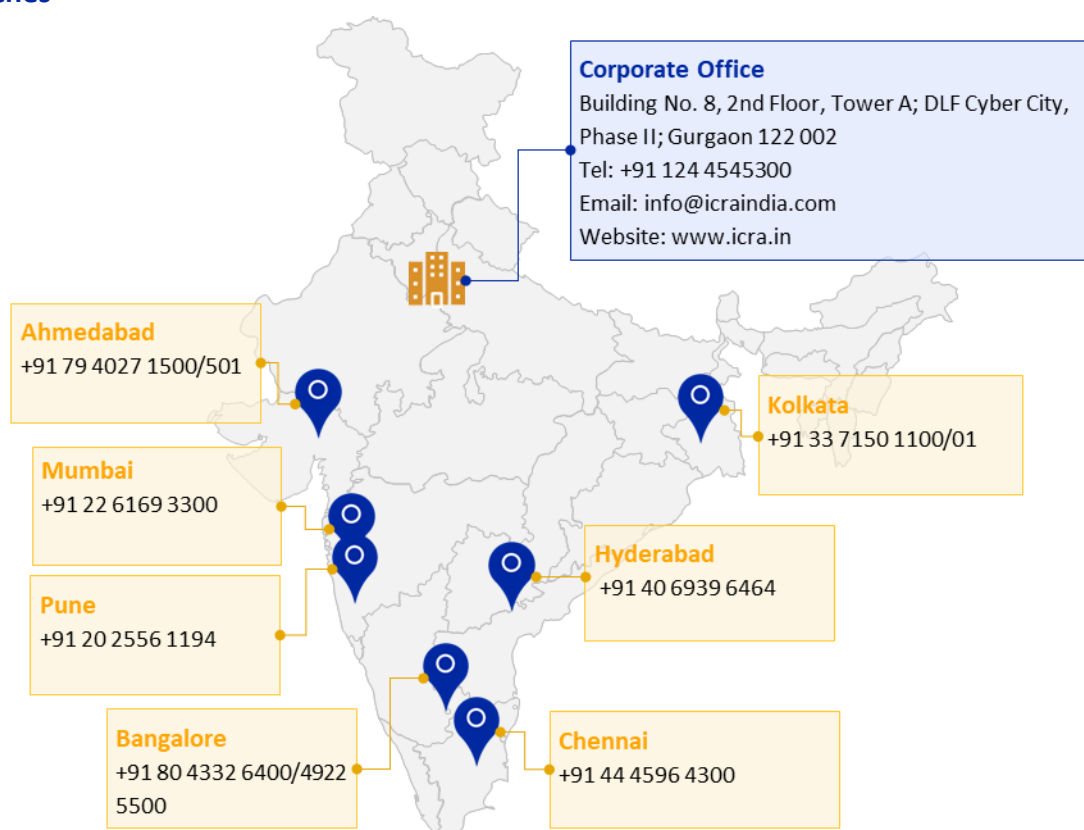


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