

January 29, 2025

Hero Housing Finance Limited: Ratings reaffirmed and rated amount enhanced for bank facilities

Summary of rating action

| Instrument* | Previous rated amount (Rs. crore) | Current rated amount (Rs. crore) | Rating action | | |
|--|-----------------------------------|-------------------------------------|--|--|--|
| Long-term/ Short-term fund based/ Non-fund based | 1,965.00 | 2,565.00 | [ICRA]AA+ (Stable)/[ICRA]A1+; reaffirmed/ assigned for enhanced amount | | |
| Non-convertible debentures 100.00 | | 100.00 | [ICRA]AA+ (Stable); outstanding | | |
| Subordinated debt | 200.00 | 200.00 | [ICRA]AA+ (Stable); outstanding | | |
| Commercial paper | 150.00 | 150.00 | [ICRA]A1+; outstanding | | |
| Total | 2,415.00 | 3,015.00 | | | |

^{*}Instrument details are provided in Annexure I

Rationale

To arrive at the ratings, ICRA has taken a consolidated view of the credit profiles of Hero FinCorp Limited (HFCL) and Hero Housing Finance Limited (HHFL), referred to as the Hero FinCorp Group or the Group, as HHFL is a majority-owned subsidiary of HFCL and the companies have significant operational and business synergies in addition to a shared name and management oversight.

The ratings for the Hero FinCorp Group draw significant strength from HFCL's strong parentage, track record of adequate capitalisation supported by regular equity infusions, diversified borrowing profile with good financial flexibility, and strong liquidity position. Hero MotoCorp Limited (HMCL; rated [ICRA]AAA (Stable)/[ICRA]A1+) and its promoter group, i.e. members of the Munjal family and their investment companies (collectively referred to as the Hero BML Group), held a 79.54% stake in HFCL as on September 30, 2024. ICRA expects HMCL (41.19% stake in HFCL as on September 30, 2024) to remain the single largest shareholder in HFCL, which will continue to benefit from Group synergies in the form of branding, distribution network, management guidance, and capital support.

The ratings factor in the moderate asset quality indicators with the consolidated gross and net stage 3 ratios (as per the new Income Recognition and Asset Classification (IRAC) norms) at 4.5% and 2.2%, respectively, as on September 30, 2024 (4.1% and 2.1%, respectively, as on March 31, 2024). The deterioration was on account of high slippages in the personal loan book, resulting in elevated write-offs in H1 FY2025. In line with the weakening in the reported asset quality indicators, the solvency metrics deteriorated with Net stage 3/Net worth at 13.3% as on September 30, 2024 (12.0% as on March 31, 2024).

HFCL's capitalisation profile remains adequate with a marginal improvement in the standalone capital-to-risk weighted assets ratio (CRAR) in H1 FY2025 due to the perpetual debt issuances and Tier-II eligible subordinated debt issuances during this period. In ICRA's view, HFCL will need to raise capital during FY2025-FY2026 to support growth and provide growth capital to HHFL while maintaining prudent capitalisation levels. As for profitability (consolidated basis), the lending spreads compressed in H1 FY2025 because of the reduction in the share of high-yielding personal loans in incremental disbursements, elevated systemic interest rates and increase in the risk weights for bank lending to non-banking financial companies (NBFCs). Further, the net interest margin (NIM; consolidated basis) in relation to average managed assets moderated in H1 FY2025 because of the higher gearing. While operating expenses remained stable, the increase in credit costs due to higher write-offs led to further weakening in the already subdued profitability indicators of the company, with a return on managed assets (RoMA) 0.3% in H1 FY2025 vis-à-vis 1.3% in FY2024. Keeping control over the asset quality and improving the profitability would be critical from a rating perspective.



The Stable outlook reflects ICRA's expectation that HFCL will continue to benefit from the parentage and receive capital support, as and when needed, besides branding, distribution network and management guidance. Hence, the good financial flexibility and adequate capitalisation will be maintained and shall keep supporting the credit profile, notwithstanding the moderate asset quality and subdued profitability.

Key rating drivers and their description

Credit strengths

Strong parentage and strategic importance to HMCL – The ratings for the Hero FinCorp Group derive significant strength from the parentage with the Hero BML Group holding a 79.54% stake in HFCL as on September 30, 2024. ICRA expects HMCL to remain the single largest shareholder in HFCL and the Hero BML Group to be willing to extend capital support to HFCL and HHFL if needed, given the importance of the business for the Hero BML Group. HFCL is a key company for the Hero BML Group's foray into financial services and is strategically important to the Hero BML Group as it plays a vital role in HMCL's sales by financing its two-wheelers (2Ws). As on September 30, 2024, ~36% of the consolidated loan book¹ had linkages to the Hero ecosystem through 2W finance (16%), personal loans (9%), housing loans (8%), and unsecured micro, small and medium-sized enterprise (MSME) loans (3%). In H1 FY2025, 62% of HMCL's total vehicle sales were financed (62% in FY2024), of which 28% (% of total financed) was financed by HFCL (29% in FY2024).

Overall, ICRA expects HFCL and HHFL to continue to benefit from Group synergies in the form of branding, distribution network, management guidance, and capital support.

Diversified borrowing profile and good financial flexibility – As a part of the Hero BML Group, HFCL and HHFL enjoy good financial flexibility and have continued to raise funds at competitive costs. HFCL's consolidated borrowing profile is diversified, with bank borrowings accounting for the majority of the funding mix at 80.2% (including 13.0% share of external commercial borrowings (ECBs) and 1.0% share of National Housing Bank {NHB} refinance) as on September 30, 2024 (81.2% as on March 31, 2024), followed by debt market instruments (debentures at 9.0% and commercial paper (CP) at 8.0%), direct assignment (DA; 2.6%) and others (0.2%). ICRA notes that the Hero FinCorp Group's dependence on bank lines has increased in the incremental borrowings during the past three years as a part of its portfolio is eligible for priority sector lending.

Adequate capitalisation profile supported by regular capital infusions – HFCL's capitalisation profile remains adequate with a standalone CRAR of 16.7% as on September 30, 2024 (16.3% as on March 31, 2024) and a consolidated managed gearing of 5.7x² (5.3x as on March 31, 2024). The marginal improvement in the CRAR in H1 FY2025 was due to the perpetual debt issuances and Tier-II eligible subordinated debt issuances during the period by HFCL. The capitalisation level was previously supported by regular equity infusions by the existing promoters/investors. Overall, Rs. 6,080-crore equity was raised by HFCL over the past 11 years, of which Rs. 3,905 crore was infused by the promoter group. HFCL will need to raise capital during FY2025-FY2026 to support growth and provide growth capital to HHFL while maintaining prudent capitalisation levels. In ICRA's opinion, prudent capitalisation is a key mitigant against the credit risks associated with the business and it expects HFCL to maintain prudent steady-state leverage, going forward. ICRA expects support from the promoter to be forthcoming, as and when required.

HHFL's capitalisation level continues to be supported by regular equity infusions from the parent – HFCL. Its capitalisation profile was characterised by a CRAR of 18.7% as on September 30, 2024 (19.6% as on March 31, 2024). The managed gearing increased to 6.7x as on September 30, 2024 from 6.1x as on March 31, 2024 as portfolio growth has been funded via fresh

¹ Including CROMS lending of Rs. 2,000 crore as on September 30, 2024

² Consolidated net worth of Rs. 8,457 crore as on September 30, 2024. The consolidated net worth reported by the company (considering compulsory convertible preference shares (CCPS) as sub-debt) stood at Rs. 5,731 crore with a consolidated managed gearing of 8.9x as on September 30, 2024



borrowings and DA transactions. Given the Group's focus on the housing finance segment, the loan book growth is expected to remain strong over the medium term. ICRA expects support from the parent group, as and when required, for maintaining a prudent capitalisation level.

Credit challenges

Moderate asset quality indicators – The Hero FinCorp Group's asset quality profile remains moderate with gross and net stage 3 ratios (as per new IRAC norms) of 4.5% and 2.2%, respectively, on a consolidated basis as on September 30, 2024 compared with 4.1% and 2.1%, respectively, as on March 31, 2024. The deterioration was on account of high slippages in the personal loan book, resulting in elevated write-offs in H1 FY2025 (Rs. 1,194 crore or 4.6% of the consolidated gross loan book on annualised basis), following write-offs of Rs. 1,742 crore (3.5% of the consolidated gross loan book) in FY2024. Further, the standard restructured assets stood at 0.3% as on September 30, 2024 compared to 0.4% as on March 31, 2024. In line with the weakening in the reported asset quality indicators, the solvency metrics deteriorated with Net stage 3/Net worth at 13.3% as on September 30, 2024 (12.0% as on March 31, 2024). The Hero FinCorp Group's ability to control fresh slippages and improve the asset quality from the current level, considering the high share of unsecured loans, would be a key monitorable. In this regard, it is noted that the overall provision cover on the consolidated loan book stood at 3.5% as on September 30, 2024 (3.2% as on March 31, 2024).

ICRA also notes that HHFL's asset quality indicators remained in line, with gross and net stage 3 ratios of 1.7% and 1.2%, respectively, as on December 31, 2024 (1.8% and 1.3%, respectively, as on September 30, 2024 as well as March 31, 2024). Given the limited seasoning of the portfolio in relation to the tenure of the assets, HHFL's ability to grow while maintaining the asset quality would be monitorable.

Subdued profitability – HFCL's yields (consolidated basis) moderated marginally to 16.2% in H1 FY2025 from 16.4% in FY2024 on account of the reduction in the share of high-yielding personal loans in incremental disbursements. Further, the weighted average cost of funds increased marginally to 8.1% in H1 FY2025 from 8.0% in FY2024. This was due to the rise in the cost of incremental borrowings on account of elevated systemic interest rates and increase in the risk weights for bank lending to NBFCs. This led to a compression in the lending spreads to 8.1% in FY2024 from 8.4% in FY2024. HFCL's NIMs (consolidated basis) moderated to 8.5% of average managed assets in H1 FY2025 from 8.8% in FY2024 because of the higher gearing. While operating expenses remained stable at 4.5% in H1 FY2025 (4.5% in FY2024), credit costs increased to 5.0% in H1 FY2025 from 3.4% in FY2024 because of higher write-offs on account of increased slippages and the change in the write-off policy for unsecured loans. Overall, the profitability (consolidated basis) has weakened and remained subdued with RoMA of 0.3% in H1 FY2025 compared to 1.3% in FY2024.

On a standalone basis, HHFL's cost of funds increased to 8.4% in H1 FY2025 from 7.9% in FY2024 while the yield remained stable at 11.5% (11.4% in FY2024). This led to a compression in the lending spreads to 3.1% in H1 FY2025 from 3.6% in FY2024. NIMs remained stable at 4.2% of average managed assets in H1 FY2025 compared to 4.3% in FY2024, supported by higher income from assignment transactions despite the rise in gearing. Operating expenses remained stable at 4.3% in H1 FY2025 (4.2% in FY2024). While the operating expense ratio could decline in the near term with improved efficiency, the extent of reduction would remain sensitive to HHFL's branch expansion plans. Although credit costs remained range-bound at 0.3% in H1 FY2025 (0.3% in FY2024), income from assignment transactions increased to 0.7% from 0.4% in FY2024. Overall, the profitability remained stable with RoMA and a return on net worth (RoNW) of 0.7% and 5.0%, respectively, in FY2024 (0.7% and 4.6%, respectively, in FY2024).

The ability of HFCL and HHFL to grow, while keeping good control over the asset quality, will be critical for an improvement in the profitability over the medium term.



Liquidity position: Strong

As on December 31, 2024, HHFL's asset-liability maturity (ALM; provisional basis) profile reflected debt maturities of Rs. 692 crore over the 6-month period ending June 30, 2025, against scheduled inflows from performing advances of Rs. 427 crore. Nevertheless, on-balance sheet liquidity of Rs. 314 crore (~6% of its on-balance sheet borrowings) and the availability of unutilised working capital lines of Rs. 74 crore as on December 31, 2024 are sufficient to plug mismatches in the near-term buckets. ICRA notes that the company has been able to raise funds successfully owing to its long-standing relationships with a large network of banks, mutual funds and other financial institutions and as it is a part of the Hero Group, which provides additional comfort.

HHFL's standalone borrowing profile consists of bank lines, which accounted for the majority of the borrowing mix (excluding DA) at 87.4% (including 8.5% share of NHB refinance and 3.1% share of ECBs) as on December 31, 2024, followed by debentures (6.5%) and CPs (6.1%).

Rating sensitivities

Positive factors – The rating could be upgraded on an improvement in the asset quality and a significant increase in the profitability on a sustained basis while maintaining prudent capitalisation.

Negative factors — The ratings could be downgraded on a deterioration in HMCL's credit profile or lower-than-expected support from the parent group. Besides, a sustained deterioration in the consolidated asset quality indicators and/or the capitalisation level, with the consolidated solvency ratio (Net stage 3/Adjusted Tier I) deteriorating beyond 25% and/or a cushion of less than 3% in the Tier I capital over the regulatory requirement, may warrant a change in the outlook or a downward revision in the ratings. The ratings could also come under pressure on a deterioration in the liquidity and/or the incremental borrowing profile of the company. A significant further weakening in the profitability from the currently modest levels will also be a credit negative.

Analytical approach

| Analytical approach | Comments |
|---------------------------------|---|
| Applicable rating methodologies | ICRA's Credit Rating Methodology for Non-banking Finance Companies |
| Parent/Group support | The ratings derive significant strength from the strong parentage of HFCL and HHFL with HMCL, its individual promoters and their investment companies (collectively referred to as the Hero BML Group) holding a 79.5% stake in HFCL as on September 30, 2024. ICRA expects HMCL to remain the single largest shareholder in HFCL and the Hero BML Group to be willing to extend capital support to HFCL and HHFL if needed, given the importance that the business holds for the Hero BML Group. |
| Consolidation/Standalone | Consolidation |

About the company

HHFL, incorporated in June 2016 as a majority-owned subsidiary of HFCL, is a non-deposit taking housing finance company. It undertakes housing finance operations in 13 states/Union Territories, including Delhi NCR, Haryana, Punjab, Gujarat, Maharashtra, Rajasthan, Uttar Pradesh, Tamil Nadu, Puducherry, etc. The company plans to leverage the experience and network of its parent along with the strong brand recall of the Hero Group to scale up the loan book, largely in the mid-housing segment with some focus on the affordable segment. HHFL extends housing loans and loan against property (LAP) to retail borrowers and had assets under management (AUM) of Rs. 6,092 crore as on September 30, 2024 with home loans accounting for the largest share at 59%, followed by LAP (35%) and others, including construction finance (6%).



HHFL reported a profit after tax (PAT) of Rs. 20 crore in H1 FY2025 on a managed asset base of Rs. 6,513 crore as on September 30, 2024 compared to Rs. 36 crore in FY2024 on a managed asset base of Rs. 5,836 crore as on March 31, 2024. As on September 30, 2024, the company had a net worth of Rs. 817 crore and capital adequacy of 18.7% (Rs. 797 crore and 19.6% as on March 31, 2024). The gross and net stage 3 stood at 1.8% and 1.3%, respectively, as on September 30, 2024 as well as March 31, 2024.

HHFL reported a PAT of Rs. 35 crore in 9M FY2025 with a gross loan book of ~Rs. 5,901 crore as on December 31, 2024. The net worth was Rs. 834 crore while the gross and net stage 3 stood at 1.7% and 1.2%, respectively, as on December 31, 2024.

Key financial indicators

| | HHFL | | | |
|--------------------------|--------|--------|-----------|--|
| | FY2023 | FY2024 | H1 FY2025 | |
| Total income | 421 | 569 | 361 | |
| PAT | 23 | 36 | 20 | |
| Total managed assets | 4,413 | 5,836 | 6,513 | |
| Return on managed assets | 0.6% | 0.7% | 0.7% | |
| Managed gearing (times) | 4.6 | 6.1 | 6.7 | |
| Gross stage 3 | 2.4% | 1.8% | 1.8% | |
| CRAR | 30.2% | 19.6% | 18.7% | |

Source: HHFL, ICRA Research; Amount in Rs. crore; All figures and ratios as per ICRA's calculations/definitions/nomenclature

Hero FinCorp Limited

HFCL is a non-banking financial company (NBFC) extending retail finance for the two-wheeler (2W) sales of HMCL, bill discounting for HMCL's suppliers, loans to small and medium enterprises (SMEs), LAP, used car financing and personal loans. Moreover, its subsidiary, HHFL, received a housing finance licence from National Housing Bank (NHB) in August 2017. On a consolidated basis, HFCL's AUM stood at Rs. 53,642³ as on September 30, 2024. As on September 30, 2024, HFCL's consolidated AUM (excluding Clearcorp Repo Order Matching System (CROMS) lending) comprised personal loans (30.7%), 2W finance (16.9%), secured small and medium-sized enterprise (MSME) loans (12.9%), unsecured MSME loans (11.2%), corporate loans (9.7%), pre-owned car finance (7.3%), home loans (6.7%), and LAP and others (4.7%).

HFCL was incorporated in December 1991 as Hero Honda FinLease Limited. Following a change in the ownership of its parent, i.e. HMCL (formerly Hero Honda Motors Limited), the company changed its name to Hero FinCorp Limited in July 2011. Until April 2013, HFCL extended term loans, machinery loans, and bill discounting facilities primarily to entities within the HMCL ecosystem. It subsequently expanded its operations to entities outside the HMCL ecosystem and started extending loans for HMCL's 2Ws, used car financing, personal loans, LAP, etc.

HMCL and its promoter group (members of the Munjal family and their investment companies) together held a 79.54% stake in HFCL as on September 30, 2024. While 41.19% was held directly by HMCL, 38.35% was held by the Munjal family members and their investment companies including Bahadur Chand Investment Pvt. Ltd. {rated [ICRA]AA (Stable)}. External investors such as Apis, Credit Suisse (Singapore), Otter Ltd (Chrys Capital) together held a 14.03% stake with the balance (6.43%) held by HMCL's dealers, employees and others. Further, external investors such as Apollo Global and JM Financial Group had invested in HFCL via compulsorily convertible preference shares (CCPS) during the capital infusion in June 2022.

³ Excluding CROMS lending of Rs. 2,000 crore as on September 30, 2024



On a standalone basis, HFCL reported a profit after tax (PAT)⁴ of Rs. 66 crore in H1 FY2025 on a managed asset base of Rs. 54,055 crore as on September 30, 2024 compared to Rs. 602 crore in FY2024 on a managed asset base of Rs. 50,124 crore as on March 31, 2024. As on September 30, 2024, the company had a net worth of Rs. 8,441 crore and capital adequacy of 16.7% (Rs. 8,387 crore and 16.3% as on March 31, 2024). The gross and net stage 3 stood at 4.8% and 2.3%, respectively, as on September 30, 2024 compared to 4.4% and 2.1%, respectively, as on March 31, 2024.

On a consolidated basis, HFCL reported a PAT⁵ of Rs. 87 crore in H1 FY2025 on a managed asset base of Rs. 59,755 crore as on September 30, 2024 compared to Rs. 637 crore in FY2024 on a managed asset base of Rs. 55,144 crore as on March 31, 2024. As on September 30, 2024, the company had a net worth of Rs. 8,457 crore (Rs. 8,383 crore March 31, 2024). The gross and net stage 3 stood at 4.5% and 2.2%, respectively, as on September 30, 2024 compared to 4.1% and 2.1%, respectively, as on March 31, 2024.

Key financial indicators

| | HFCL – Standalone | | | HFCL – Consolidated | | | |
|--------------------------|-------------------|--------|-----------|---------------------|--------|-----------|--|
| | FY2023 | FY2024 | H1 FY2025 | FY2023 | FY2024 | H1 FY2025 | |
| Total income | 5,731 | 7,458 | 4,373 | 6,148 | 8,021 | 4,732 | |
| PAT | 457 | 602 | 66 | 480 | 637 | 87 | |
| Total managed assets | 41,718 | 50,124 | 54,055 | 45,331 | 55,144 | 59,755 | |
| Return on managed assets | 1.2% | 1.3% | 0.3% | 1.2% | 1.3% | 0.3% | |
| Managed gearing (times) | 4.1 | 4.7 | 5.1 | 4.6 | 5.3 | 5.7 | |
| Gross stage 3 | 5.7% | 4.4% | 4.8% | 5.4% | 4.1% | 4.5% | |
| CRAR | 20.6% | 16.3% | 16.7% | NA | NA | NA | |

Source: HFCL, ICRA Research; Amount in Rs. crore; All figures and ratios as per ICRA's calculations/definitions/nomenclature

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

⁴ The reported PAT was lower by Rs. 174.64 crore in H1 FY2025 (Rs. 348.69 crore in FY2024) due to a non-cash non-payable accounting entry regarding CCPS valuation

⁵ The reported PAT was lower by Rs. 174.64 crore in H1 FY2025 (Rs. 348.69 crore in FY2024) due to a non-cash non-payable accounting entry regarding CCPS valuation



Rating history for past three years

| | Current | (FY2025) | | | | | Chronology of rating history for the past 3 years | | | | | |
|---|--------------------------|--------------------------------|---------------------------------|-------------|---------------------------------|-------------|---|-------------|----------------------------------|-------------|-------------------------------------|--|
| | | | | | FY2025 | | FY2024 | | FY2023 | | FY2022 | |
| Instrument | Туре | Amount rated (Rs. crore) | JAN-29-2025 | Date | Rating | Date | Rating | Date | Rating | Date | Rating | |
| Subordinated debt | Long term | 200.00 | [ICRA]AA+ (Stable) | 30-JUN-2024 | [ICRA]AA+ (Stable) | 15-SEP-2023 | [ICRA]AA+ (Stable) | 30-JUN-2022 | [ICRA]AA+ (Stable) | 05-APR-2021 | [ICRA]AA+ (Stable) | |
| | | | | 20-DEC-2024 | [ICRA]AA+ (Stable) | 01-MAR-2024 | [ICRA]AA+ (Stable) | 16-SEP-2022 | [ICRA]AA+ (Stable) | 02-JUL-2021 | [ICRA]AA+ (Stable) | |
| Non-convertible debentures | Long term | 100.00 | [ICRA]AA+ (Stable) | 30-JUN-2024 | [ICRA]AA+ (Stable) | 15-SEP-2023 | [ICRA]AA+ (Stable) | 30-JUN-2022 | [ICRA]AA+ (Stable) | 05-APR-2021 | [ICRA]AA+ (Stable) | |
| | | | | 20-DEC-2024 | [ICRA]AA+ (Stable) | 01-MAR-2024 | [ICRA]AA+ (Stable) | 16-SEP-2022 | [ICRA]AA+ (Stable) | 02-JUL-2021 | [ICRA]AA+ (Stable) | |
| Long-term/ Short- term fund based/ Non-fund based | Long term/ Short term | 2,565.00 | [ICRA]AA+ (Stable)/[ICRA]A1+ | 30-JUN-2024 | [ICRA]AA+ (Stable)/[ICRA]A1+ | 15-SEP-2023 | [ICRA]AA+ (Stable)/[ICRA]A1+ | 30-JUN-2022 | [ICRA]AA+ (Stable)/ [ICRA]A1+ | 05-APR-2021 | [ICRA]AA+ (Stable)/ [ICRA]A1+ | |
| | | | | 20-DEC-2024 | [ICRA]AA+ (Stable)/[ICRA]A1+ | 01-MAR-2024 | [ICRA]AA+ (Stable)/[ICRA]A1+ | 16-SEP-2022 | [ICRA]AA+ (Stable)/ [ICRA]A1+ | 02-JUL-2021 | [ICRA]AA+ (Stable)/ [ICRA]A1+ | |
| Commercial paper | Short term | 150.00 | [ICRA]A1+ | 30-JUN-2024 | [ICRA]A1+ | 15-SEP-2023 | [ICRA]A1+ | 30-JUN-2022 | [ICRA]A1+ | 05-APR-2021 | [ICRA]A1+ | |
| | | | | 20-DEC-2024 | [ICRA]A1+ | 01-MAR-2024 | [ICRA]A1+ | 16-SEP-2022 | [ICRA]A1+ | 02-JUL-2021 | [ICRA]A1+ | |

Source: ICRA Research

Complexity level of the rated instruments

| Instrument | Complexity indicator |
|--|----------------------|
| Commercial paper programme | Very simple |
| Subordinated debt | Very simple |
| Non-convertible debentures | Very simple |
| Long-term/Short-term fund based/Non-fund based | Simple |

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here



Annexure I: Instrument details^

| ISIN | Instrument name | Date of issuance/ Sanction | Coupon rate | Maturity date | Amount rated (Rs. crore) | Current rating and outlook |
|--------------|--|-------------------------------|----------------|---------------|--------------------------|----------------------------------|
| INE800X14267 | Commercial paper | Oct-28-2024 | 8.0300% | Oct-28 2025 | 100.0 | [ICRA]A1+ |
| NA | Commercial paper* | NA | NA | NA | 50.0 | [ICRA]A1+ |
| INE800X08012 | Sub-debt | Dec-28-2018 | 9.5000% | Dec-28-2028 | 25.0 | [ICRA]AA+ (Stable) |
| INE800X08020 | Sub-debt | Mar-05-2021 | 7.8500% | Mar-05-2031 | 25.0 | [ICRA]AA+ (Stable) |
| INE800X08038 | Sub-debt | Nov-25-2022 | 8.7500% | Nov-25-2032 | 25.0 | [ICRA]AA+ (Stable) |
| NA | Sub-debt* | NA | NA | NA | 125.0 | [ICRA]AA+ (Stable) |
| INE800X07055 | NCD | Feb-15-2023 | 8.5000% | Feb-15-2033 | 25.00 | [ICRA]AA+ (Stable) |
| NA | NCD* | NA | NA | NA | 75.0 | [ICRA]AA+ (Stable) |
| NA | Bank line - 1 | NA | NA | NA | 150.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 2 | NA | NA | NA | 150.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 3 | NA | NA | NA | 51.92 | [ICRA]AA+ (Stable) |
| NA | Bank line - 4 | NA | NA | NA | 85.71 | [ICRA]AA+ (Stable) |
| NA | Bank line - 5 | NA | NA | NA | 178.57 | [ICRA]AA+ (Stable) |
| NA | Bank line - 6 | NA | NA | NA | 50.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 7 | NA | NA | NA | 52.50 | [ICRA]AA+ (Stable) |
| NA | Bank line - 8 | NA | NA | NA | 64.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 9 | NA | NA | NA | 25.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 10 | NA | NA | NA | 70.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 11 | NA | NA | NA | 35.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 12 | NA | NA | NA | 239.13 | [ICRA]AA+ (Stable) |
| NA | Bank line - 13 | NA | NA | NA | 100.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 14 | NA | NA | NA | 50.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 15 | NA | NA | NA | 267.16 | [ICRA]AA+ (Stable) |
| NA | Bank line - 16 | NA | NA | NA | 240.39 | [ICRA]AA+ (Stable) |
| NA | Bank line - 17 | NA | NA | NA | 103.85 | [ICRA]AA+ (Stable) |
| NA | Bank line - 18 | NA | NA | NA | 75.00 | [ICRA]AA+ (Stable) |
| NA | Bank line - 19 | NA | NA | NA | 104.41 | [ICRA]AA+ (Stable) |
| NA | Bank line - 20 | NA | NA | NA | 38.4 | [ICRA]AA+ (Stable) |
| NA | Bank line - 21 | NA | NA | NA | 70.99 | [ICRA]AA+ (Stable) |
| NA | LT/ST fund based/ Non-fund based* ch: * Yet to be placed/Prop | NA | NA | NA | 362.97 | [ICRA]AA+ (Stable)/ [ICRA]A1+ |

Source: ICRA Research; * Yet to be placed/Proposed; ^ As on December 31, 2024

Please click here to view details of lender-wise facilities rated by ICRA

Annexure II: List of entities considered for consolidated analysis

| Company name | Ownership | Consolidation approach |
|-------------------------------------|--------------|------------------------|
| Hero Housing Finance Limited (HHFL) | Rated entity | Full consolidation |
| Hero FinCorp Limited (HFCL) | Parent | Full consolidation |

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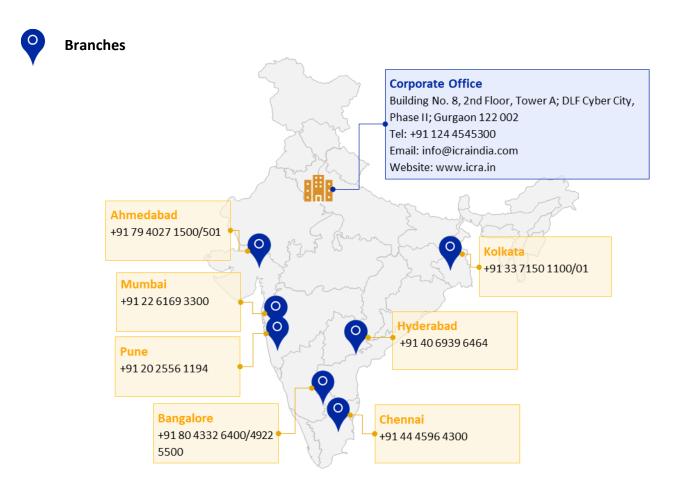


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