

February 17, 2025

Jamshedpur Continuous Annealing & Processing Co. Pvt. Ltd.: Rating assigned for bank facilities; Rating withdrawn for commercial paper

Summary of rating action

Instrument*	Previous rated amount (Rs. Crore)	Current rated amount (Rs. Crore)	Rating action
Commercial Paper**	175.00	-	[ICRA]A1+; reaffirmed and withdrawn
Long-Term – Fund based facilities	-	300.00	[ICRA]AA- (Stable); assigned
Long-Term – Proposed Term Loan	-	200.00	[ICRA]AA- (Stable); assigned
Total	175.00	500.00	

^{*}Instrument details are provided in Annexure I

Rationale

The assigned rating factors in the strong parentage of Jamshedpur Continuous Annealing & Processing Co. Pvt. Ltd. (JCAPCPL), a joint venture (JV) between Nippon Steel Corporation (NSC, rated Baa2 (Stable) by Moody's Investors Service) and Tata Steel Downstream Products Limited (TSDPL), which in turn is a 100% subsidiary of Tata Steel Limited (TSL, rated at [ICRA]A1+ and Baa3 (Stable) by Moody's Investors Service). The rating also considers the strategic importance of the company to both TSL and NSC, as indicated by regular financial support in the form of equity infusion, totalling ~Rs. 558 crore since the start of the company's commercial operations. Additionally, the company has substantial operational and managerial linkages with TSL. The established presence of TSL in the domestic automotive steel market, coupled with NSC's technical capabilities, helped the company maintain high capacity utilisation levels across business cycles. ICRA notes that the company's business has a high moat due to the technological entry barriers in the auto-grade advanced high strength steel (AHSS), with the domestic market largely dominated by three players, within which JCAPCPL has the leading market share. Going forward, with the secular trends of decarbonation, electrification and light-weighting, ICRA expects the domestic demand for AHSS to witness a healthy growth in the foreseeable future, which augurs well for JCAPCPL. The rating also considers the favourable procurement terms with TSL for raw materials, which help partly insulate the volatility associated with steel prices, in turn supporting the overall earnings across the business cycles. The rating also considers the company's reputed customer base, which comprises leading automotive OEMs in the domestic market. The rating additionally factors in the comfortable financial risk profile of the company, which has been aided by aggressive deleveraging and strong operating performance.

The rating, however, continues to be constrained by the company's exposure to sectoral concentration risk as the company's steel deliveries are mainly directed towards the passenger vehicle (PV) segment. Consequently, its cash flows and margins remain exposed to the cyclicality inherent in the PV industry. The rating also considers the company's exposure to earnings volatility due to its linkages with the cyclicality of the steel sector. ICRA notes that demand for the auto grade steel is not directly correlated with steel cycles, but the company's earnings remain exposed to the volatility in scrap prices, which are highly correlated with steel cycles, and remain a meaningful contributor to the overall earnings.

The rating for the Rs.175 crore commercial paper programme, against which no amount is outstanding, has been reaffirmed and withdrawn at the request of the company and in accordance with ICRA's policy on withdrawal of the credit rating.

The Stable outlook on the long-term rating reflects ICRA's expectations that JCAPCPL's credit profile will remain supported by stable demand and its established position in the domestic auto-grade steel market.

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^{**} Unplaced



Key rating drivers and their description

Credit strengths

Strong parentage and strategic importance to both parents; significant managerial and operational linkages with TSL – JCAPCPL was incorporated as a 51:49 JV between TSL and NSC. In 2021, TSL's 51% shareholding was transferred to TSDPL, a 100% subsidiary of TSL, as a part of the overall restructuring of the Tata Steel Group. Notwithstanding this, the company continues to have substantial operational and managerial linkages with TSL. JCAPCPL's manufacturing facility, located within the premises of TSL's Jamshedpur plant, can produce high strength steel of up to 980 megapascal (MPa) for the automotive sector, making it strategically important to TSL as the latter can only manufacture automotive cold-rolled sheets with a maximum strength of 300 MPa through the batch annealing route. The entire raw material requirement is met by supplies from TSL. The company also carries out tolling orders for TSL, which help in maintaining the overall capacity utilisation level. The presence of the company in the domestic market has been strengthened further by NSC, a leading global supplier of automotive quality steel. NSC has provided technology for setting up the plant, enabling quality production at a competitive cost.

The promoters have demonstrated their willingness to support the company, given the strategic importance of JCAPCPL, through infusion of funds in the form of equity. Since commissioning of the plant, there has been a total equity infusion of ~Rs. 558 crore.

Reputed customer base, supplying to most leading automotive OEMs – Post commissioning of production facilities, JCAPCPL, within a short period, has established itself as one of the largest suppliers of auto grade steel. The company is either already supplying or has been approved for supplying to most of the major passenger car OEMs in India. Good relationships of both TSL and NSC with a reputed clientele helped the company in establishing its credentials as a high-strength steel manufacturer. Consequently, the company has been able to rapidly increase its domestic market share to 28% in FY2024 from 2% in FY2016.

Demonstrated ability to maintain volumes even during slowdown in the industry — The company started commercial production in September 2014. In the first couple of years, automotive orders for the company were low due to the time taken for approval of components by various OEMs, leading to a low capacity utilisation and loss-making operations during the initial period. However, the expertise of TSL and NSC helped the company fast-track customer approvals. Consequently, the company has been able to gradually increase the domestic market share to 28% in FY2024. JCAPCPL's volumes largely depend on demand from the automotive sector, particularly the PV segment. ICRA notes that even during periods when the domestic PV production contracted (like in FY2021), the company was able to grow its sales volumes by increasing its market share with leading domestic automobile OEMs. This demonstrates the company's resilience to withstand cyclical downturns.

Comfortable financial risk profile – The company has witnessed a steady improvement in its credit indicators, aided by aggressive deleveraging and strong operating performance. The interest coverage and Total Debt/OPBDITA has improved to 17.8 times and 0.4 times, respectively in 9M FY2025 from 1.8 times and 6.4 times, respectively in FY2020. With no capex plans in sight and working capital funded by internal sources, the company is expected to turn debt free by FY2026 end.

Favourable procurement terms with TSL support overall earnings – The raw materials of the company are full hard cold-rolled coils (FHCR), which are primarily procured from TSL. Located within TSL's Jamshedpur campus, JCAPCPL has to incur nominal logistics cost for transporting raw materials. In addition, the purchase price is determined by a pricing formula that partly insulates the company from fluctuations in input steel prices.

Credit challenges

Exposed to sectoral concentration risk – The company's steel deliveries are mainly made to the PV segment, which exposes the company to sectoral concentration risks. Consequently, its cash flows and margins remain exposed to the cyclicality inherent in the PV industry.

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Exposed to earnings volatility due to linkages with the cyclicality of the steel sector – While demand for the auto grade steel is not directly correlated with steel cycles, the company's earnings remain exposed to the volatility in scrap prices, which are highly correlated with steel cycles. The auto grade steel manufacturing process generates significant scrap. As a result, scrap sales as a proportion of the operating profit before depreciation, interest, taxes and amortisation (OPBDITA) have historically remained high.

Liquidity position: Strong

JCAPCPL's liquidity has been assessed as strong, supported by undrawn working capital lines of Rs. 200 crore as on December 31, 2024 and healthy cash flow from operations expected over the medium term. Against these sources of cash, the company has a total capex commitment of Rs.45-50 crore and debt repayment obligations of ~Rs. 172 crore in FY2025. Overall, ICRA expects JCAPCPL to be able to comfortably meet its capex commitments and service its debt obligations through internal accruals as well as tapping undrawn working capital lines. Moreover, the parentage of TSL and NSC and demonstrated support from the promoters in the past impart significant financial flexibility to the company.

Rating sensitivities

Positive factors – The rating could be upgraded if the company is able to sustain its healthy earnings performance while maintaining a strong capital structure. Additionally, the rating may also be upgraded if there is an improvement in the credit profile of the JV partners.

Negative factors – The rating may be downgraded if there is a deterioration in the credit profile of the JV partners, or if the operational and financial linkages with the promoters are weakened. The rating could also witness pressure if JCAPCPL encounters a sustained period of weak earnings and/or makes a large debt-funded capex, leading to a significant deterioration in its liquidity profile. Specific metric that can lead to a rating downgrade includes Total Debt/OPBDITA of more than 2 times on a sustained basis.

Analytical approach

Analytical approach	Comments
	Corporate Credit Rating Methodology
Applicable rating methodologies	Rating Methodology – Iron & Steel
	Policy on withdrawal Credit Ratings
	Parent/Group Company: JCAPCPL is a 51:49 joint venture (JV) between TSDPL, a 100%
	subsidiary of TSL, and NSC ICRA expects the promoters to be willing to extend financial
Parent/Group support	support to JCAPCPL, given the strategic importance of JCAPCPL for its promoters and the close
	business linkages among them. There also exists a consistent track record of TSL and NSC for
	extending timely financial support to JCAPCPL in the recent past
Consolidation/Standalone	For arriving at the ratings, ICRA has considered the standalone financials of JCAPCPL

About the company

Jamshedpur Continuous Annealing & Processing Co. Pvt. Ltd. (JCAPCPL), incorporated in 2011 as a 51:49 joint venture (JV) between Tata Steel Limited (TSL) and Nippon Steel Corporation (NSC), has a continuous annealing and processing line (CAPL) with an annual capacity of 6,00,000 MT of high-grade cold-rolled sheets for the automotive industry. In January 2021, TSL's 51% stake was transferred to Tata Steel Downstream Products Limited (TSDPL), a 100% subsidiary of TSL, as a part of the overall business restructuring plan of the Tata Steel Group. The manufacturing facility, located within TSL's plant in Jamshedpur, can produce high strength steel of up to 980 MPa.

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Key financial indicators (audited)

JCAPCPL	FY2023	FY2024
Operating income	3997.6	3966.3
PAT	167.0	229.7
OPBDIT/OI	8.0%	10.7%
PAT/OI	4.2%	5.8%
Total outside liabilities/Tangible net worth (times)	0.6	0.4
Total debt/OPBDIT (times)	1.7	0.7
Interest coverage (times)	5.8	11.2

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. Crore; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

	Current (FY2025)			Chronology of rating history for the past 3 years						
			— FY2025 FY2024		Y2024	FY2023		FY2022		
Instrument	Туре	Amount rated (Rs. crore)	Date	Rating	Date	Rating	Date	Rating	Date	Rating
Commercial paper	Short term	-	Feb 17, 2025	[ICRA]A1+; Withdrawn	Feb 12, 2024	[ICRA]A1+	Feb 28, 2023	[ICRA]A1+	Feb 28, 2022	[ICRA]A1+
Fund based facilities	Long- Term	300.00	Feb 17, 2025	[ICRA]AA- (Stable)	-	-	-	-	-	-
Proposed Term Loan	Long- Term	200.00	Feb 17, 2025	[ICRA]AA- (Stable)	-	-	-	-	-	-

Complexity level of the rated instruments

Instrument	Complexity indicator		
Commercial Paper	Very Simple		
Long-Term – Fund based facilities	Simple		
Long-Term – Proposed Term Loan	Simple		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click here

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Annexure I: Instrument details

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
NA	Commercial Paper*	NA	NA	NA	175.00	[ICRA]A1+; Withdrawn
NA	Long-Term – Fund based facilities	NA	NA	NA	300.00	[ICRA]AA- (Stable)
NA	Long-Term – Proposed Term Loan	NA	NA	NA	200.00	[ICRA]AA- (Stable)

Source: Company; * unplaced

Please click here to view details of lender-wise facilities rated by ICRA

Annexure II: List of entities considered for consolidated analysis – Not Applicable



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