

March 27, 2025

## Satin Finserv Limited: Provisional [ICRA]A(SO) assigned to Series A1 PTC and Provisional [ICRA]BBB+(SO) assigned to Series A2 PTC, backed by secured business loan receivables issued by Lunify 2025

### Summary of rating action

Trust name	Instrument*	Current Rated Amount (Rs. crore)	Rating action
Lunify 2025	Series A1 PTC	32.69	Provisional [ICRA]A(SO); Assigned
	Series A2 PTC	1.82	Provisional [ICRA]BBB+(SO); Assigned

\*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
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### Rationale

The pass-through certificates (PTCs) are backed by a pool of secured business loan receivables originated by Satin Finserv Limited (SFL/Originator; rated [ICRA]A- (Stable)) with an aggregate principal outstanding of Rs. 36.32 crore (underlying pool receivables of Rs. 49.28 crore). SFL would also act as the servicer for the transaction.

The provisional ratings are based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The provisional ratings are subject to the fulfilment of all the conditions under the structure and ICRA's review of the documentation pertaining to the transaction.

### Transaction structure

The transaction has a two-tranche structure, wherein Series A2 PTC is subordinate to Series A1 PTC. As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout to the outstanding senior tranche. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) to the outstanding senior tranche but is promised on the final maturity date. Any prepayment in the pool would be used for the prepayment of Series A1 PTC principal. After the maturity of the senior tranche, the principal is expected to be paid on a monthly basis (100% of the pool principal billed) to the outstanding Series A2 PTC (principal payouts to Series A2 PTC) on expected basis. Any surplus excess interest spread (EIS), after meeting the promised payouts, will flow back to the Originator on a monthly basis.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 5.00% of the initial pool principal, amounting to Rs. 1.82 crore, to be provided by the Originator, (ii) subordination of 10.00% of the initial pool principal for Series A1 PTC and 5.00% of the initial pool principal for Series A2 PTC, and (iii) the EIS of 22.54% of the initial pool principal for Series A1 PTC and Series A2 PTC.

### Key rating drivers and their description

#### Credit strengths

**Granular pool supported by presence of credit enhancement** – The pool is granular, consisting of 2,765 contracts, with no contract exceeding 1% of the pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, subordination and EIS would absorb some amount of the losses in the pool and provide support in meeting the PTC payouts.

**No overdue contracts in the pool** – The pool has been filtered in such a manner that there are no overdue contracts as on the cut-off date.

**Contracts backed by self-occupied residential properties** – The pool (~96% of its contracts in terms of the principal amount outstanding on the cut-off date) is backed by self-occupied residential properties. This is expected to support the quality of the pool as it has been observed that borrowers tend to prioritise repayments towards such loans even during financial stress.

**Servicing capability of SFL** – The company has adequate processes for servicing the loan accounts in the securitised pool. It has demonstrated a considerable track record of regular collections and recoveries across a wide geography and multiple economic cycles.

#### Credit challenges

**High geographical concentration** – The pool has high geographical concentration with the top 3 states, viz Punjab, Uttar Pradesh and Haryana, contributing ~52% to the initial pool principal amount. The pool's performance would thus be exposed to any state-wide disruption that may occur due to natural calamities, political events, etc.

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

#### Key rating assumptions

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 6.25% with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.80% to 18.00% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final ratings for the instruments.

#### Liquidity position

##### Strong for Series A1 PTC and Series A2 PTC

The liquidity for the instruments in the transaction is strong after factoring in the credit enhancement available to meet the promised payouts to the investors. The total credit enhancement would be ~4.25 times and ~3.45 times the estimated loss in the pool for Series A1 PTC and Series A2 PTC, respectively.

#### Rating sensitivities

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the ratings.

## Analytical approach

The rating action is based on the analysis of the performance of SFL's portfolio till December 2024, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical approach	Comments
Applicable rating methodologies	<a href="#">Rating Methodology for Securitisation Transactions</a>
Parent/Group support	Not applicable
Consolidation/Standalone	Not applicable

## Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned ratings are provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Auditor's certificate
6. Any other documents executed for the transaction

## Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

## Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at [www.icra.in](http://www.icra.in).

## About the originator

SFL is a non-banking financial company (NBFC) and a wholly-owned subsidiary of Satin Creditcare Network Ltd. (SCNL). It offers micro, small and medium enterprise (MSME) loans (retail and wholesale) and loans to joint liability groups (JLGs) for its business correspondent (BC) partners. It had operations in 11 states as on September 30, 2024 with assets under management (AUM) of Rs. 435.43 crore. On a standalone basis, it reported a net profit of Rs. 3.4 crore in H1 FY2025 (total comprehensive income (TCI) of Rs. 3.5 crore) against Rs. 5.1 crore in FY2024 (TCI of Rs. 5.1 crore).

SCNL is an NBFC-microfinance institution (NBFC-MFI), primarily offering JLG loans to women. It had 1,463 branches spread across 29 States/Union Territories, on a consolidated basis, as on September 30, 2024. Apart from SFL, SCNL has two wholly-owned subsidiaries – Satin Housing Finance Limited and Satin Technologies Limited.

### Key financial indicators

Satin Finserv Limited	FY2023	FY2024	H1 FY2025 <sup>^</sup>
Total income	107	121	59
Profit after tax	6	5	3
Total managed assets	791	643	549
Gross NPA	4.6%	4.3%	4.8%
CRAR	46.6%	48.0%	41.2%

Source: Company, ICRA Research; All ratios as per ICRA's calculations and estimates; Amount in Rs. crore; <sup>^</sup> Limited review financials for H1 FY2025

### Status of non-cooperation with previous CRA: Not applicable

### Any other information: None

### Rating history for past three years

S. no.	Trust name	Instrument	Current rating (FY2025)		Chronology of rating history for the past 3 years			
			Initial rated amount (Rs. crore)	Current rated amount (Rs. crore)	Date & rating in FY2025	Date & rating in FY2024	Date & rating in FY2023	Date & rating in FY2022
1	Lunify 2025				Mar 27, 2025	-	-	-
		Series A1 PTC	32.69	32.69	Provisional [ICRA]A(SO)	-	-	-
		Series A2 PTC	1.82	1.82	Provisional [ICRA]BBB+(SO)			

### Complexity level of the rated instrument

Instrument	Complexity indicator
Series A1 PTC	Moderately Complex
Series A2 PTC	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click Here](#)

#### Annexure I: Instrument details

Trust name	Instrument	Date of issuance/ Sanction	Coupon rate (p.a.p.m.)	Maturity date	Current rated amount (Rs. crore)	Current rating
Lunify 2025	Series A1 PTC	March 21, 2025	11.95%	September 24, 2028	32.69	Provisional [ICRA]A(SO)
	Series A2 PTC	March 21, 2025	-	September 24, 2028	1.82	Provisional [ICRA]BBB+(SO)

Source: Company

#### Annexure II: List of entities considered for consolidated analysis

Not applicable

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ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit [www.icra.in](http://www.icra.in)

## ICRA Limited



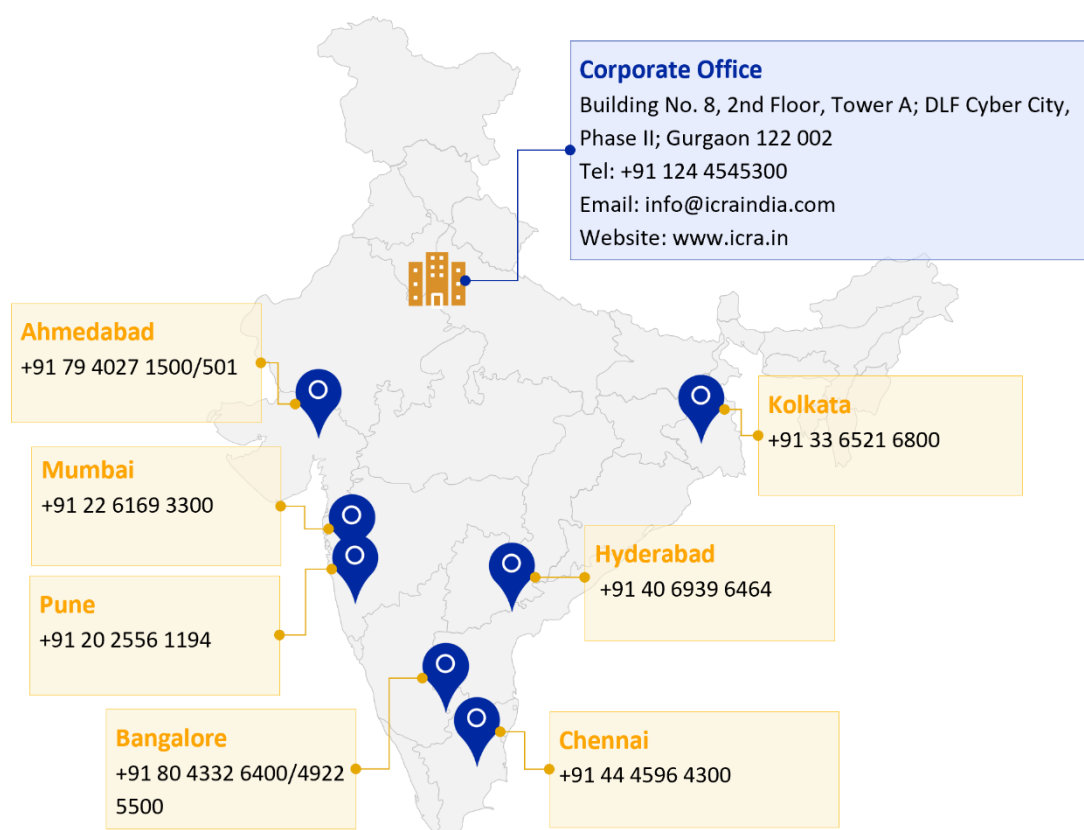
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