

## April 17, 2025

# Satin Finserv Limited: Rating confirmed as final for PTCs backed by secured business loan receivables issued by Butterfly 12 2024

## **Summary of rating action**

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action		
Duthardia 12 2024	Series A1(a) PTCs		[ICRA]AA-(SO); provisional rating confirmed as final		
Butterfly 12 2024	Series A1(b) PTCs	1.88	[ICRA]A+(SO); provisional rating confirmed as final		

<sup>\*</sup>Instrument details are provided in Annexure I

#### Rationale

ICRA had assigned a provisional rating to the pass-through certificates (PTCs) issued by Butterfly 12 2024 under a securitisation transaction originated by Satin Finserv Limited {SFL/Originator; rated [ICRA]A- (Stable)}. The PTCs are backed by a pool of secured business loan receivables originated by SFL with an aggregate principal outstanding of Rs. 21.46 crore (underlying pool receivables of Rs. 27.60 crore). SFL would also act as the servicer for the transaction.

Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said rating has now been confirmed as final.

#### **Pool performance summary**

Parameter	Butterfly 12 2024		
Payout month	Mar 2025		
Months post securitisation	3		
Pool amortisation	11.82%		
Series A1(a) PTCs amortisation	15.00%		
Series A1(b) PTCs amortisation	0.00%		
Cumulative prepayment rate	0.93%		
Cumulative collection efficiency <sup>1</sup>	98.15%		
Loss-cum 0+ days past due (dpd) <sup>2</sup>	3.94%		
Loss cum 30+ dpd <sup>3</sup>	1.45%		
Loss cum 90+ dpd <sup>4</sup>	0.00%		
Cumulative cash collateral (CC) utilisation	0.00%		

#### **Transaction structure**

The transaction has a two-tranche structure with Series A1 PTC comprising 87.50% of the pool principal, which is further split into Series A1(a) PTC (78.75% of the pool principal) and Series A1(b) PTC (8.75% of the pool principal).

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<sup>&</sup>lt;sup>1</sup> Cumulative collections/ (Cumulative billings + Opening overdues at the time of securitisation)

<sup>&</sup>lt;sup>2</sup> Principal outstanding on contracts aged 0+ dpd / Principal outstanding on the pool at the time of securitisation

<sup>&</sup>lt;sup>3</sup> Principal outstanding on contracts aged 30+ dpd / Principal outstanding on the pool at the time of securitisation

<sup>&</sup>lt;sup>4</sup> Principal outstanding on contracts aged 90+ dpd / Principal outstanding on the pool at the time of securitisation



The promised cash flow schedule for Series A1(a) and Series A1(b) PTCs on a monthly basis will comprise the interest (at the pre-determined yield on pari-passu basis) on the outstanding PTC principal on each payout date and the entire principal on the final maturity date for both series of PTCs. On each payout date till July 15 2026, after meeting the promised Series A1(a) and Series A1(b) PTC interest payouts, the balance collections would be used to make the expected principal payouts to Series A1(a) PTC till its redemption, followed by the expected principal payouts to Series A1(b) PTC. On each payout date from July 16, 2026, after meeting the promised Series A1(a) and Series A1(b) PTC interest payouts, the balance collections would be used to make the expected principal payouts to Series A1(a) and Series A1(b) PTC on a pari-passu basis. Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. However, on the occurrence of predefined acceleration events, the residual EIS every month shall be utilised for accelerating the principal payment due to Series A1 PTC. Any prepayment in the pool would be first used for the prepayment of the Series A1(a) PTC principal till redemption and then for the prepayment of the Series A1(b) principal till redemption.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 5.00% of the initial pool principal, amounting to Rs. 1.07 crore, provided by the Originator, (ii) subordination of 21.25% of the initial pool principal for Series A1(a) PTC and 12.50% of the initial pool principal for Series A1(b) PTC, and (iii) the EIS of 19.15% of the initial pool principal for Series A1(a) and Series A1(b) PTCs.

# Key rating drivers and their description

## **Credit strengths**

**Granular pool supported by presence of credit enhancement** – The pool is granular, consisting of 2,076 contracts, with no contract exceeding 1% of the pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, subordination and EIS would absorb a part of the losses in the pool and provide support in meeting the PTC payouts.

No overdue contracts in the pool – The pool has been filtered in such a manner that there were no overdue contracts as on the cut-off date. Further, none of the contracts in the pool have ever been delinquent, which is a credit positive.

**Contracts backed by self-occupied residential properties** – A major part of the pool (94% of the contracts in terms of the principal amount outstanding on the cut-off date) is backed by self-occupied residential properties. This is expected to support the quality of the pool as it has been observed that borrowers tend to prioritise repayments towards such loans even during financial stress.

**Servicing capability of the originator** – The company has adequate processes for the servicing of the loan accounts in the securitised pool. It has demonstrated a track record of regular collections and recoveries across a wide geography and multiple economic cycles.

## **Credit challenges**

**High geographical concentration** – The pool has high geographical concentration with the top 3 states, viz Punjab, Uttar Pradesh and Haryana, contributing ~70% to the initial pool principal amount. The pool's performance would thus be exposed to any state-wide disruption that may occur due to natural calamities, political events, etc.

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

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# **Key rating assumptions**

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 5.00%, with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.8% to 18.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final rating for the instrument.

## **Details of key counterparties**

The key counterparties in the rated transaction are as follows:

Transaction Name	Butterfly 12 2024		
Originator	Satin Finserv Limited		
Servicer	Satin Finserv Limited		
Trustee	Catalyst Trusteeship Limited		
CC holding bank	ICICI Bank		
Collection and payout account bank	ICICI Bank		

## **Liquidity position:**

#### For Series A1(a) PTC: Superior

The liquidity for the instruments is superior after factoring in the credit enhancement available to meet the promised payout to the investor. The total credit enhancement would be  $\sim$ 7.25 times the estimated loss in the pool for Series A1(a) PTC.

#### For Series A1(b) PTC: Strong

The liquidity for the instruments is strong after factoring in the credit enhancement available to meet the promised payout to the investor. The total credit enhancement would be  $\sim$ 5.50 times the estimated loss in the pool for Series A1(b) PTC.

## **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the ratings.

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# **Analytical approach**

The rating action is based on the trustee confirming compliance with the terms of the transaction and ICRA's evaluation of the executed transaction documents.

Analytical Approach	Comments
<b>Applicable Rating Methodologies</b>	Rating Methodology for Securitisation Transactions
Parent/Group Support	Not Applicable
Consolidation/Standalone	Not Applicable

## **About the originator**

SFL is a non-banking financial company (NBFC) and a wholly-owned subsidiary of Satin Creditcare Network Ltd. (SCNL). It offers micro, small and medium enterprise (MSME) loans (retail and wholesale) and loans to joint liability groups (JLGs) for its business correspondent (BC) partners. It had operations in 11 states as on September 30, 2024 with assets under management (AUM) of Rs. 435.43 crore. On a standalone basis, it reported a net profit of Rs. 3.4 crore in H1 FY2025 (total comprehensive income (TCI) of Rs. 3.5 crore) against Rs. 5.1 crore in FY2024 (TCI of Rs. 5.1 crore).

SCNL is an NBFC-microfinance institution (NBFC-MFI), primarily offering JLG loans to women. It had 1,463 branches spread across 29 States/Union Territories, on a consolidated basis, as on September 30, 2024. Apart from SFL, SCNL has two whollyowned subsidiaries – Satin Housing Finance Limited and Satin Technologies Limited.

#### **Key financial indicators**

Satin Finserv Limited	FY2023	FY2024	H1 FY2025^
Total income	107	121	59
Profit after tax	6	5	3
Total managed assets	791	643	549
Gross NPA	4.6%	4.3%	4.8%
CRAR	46.6%	48.0%	41.2%

Source: Company, ICRA Research; All ratios as per ICRA's calculations and estimates; Amount in Rs. crore; ^ Limited review financials for H1 FY2025

## Status of non-cooperation with previous CRA: Not applicable

## Any other information: None

## Rating history for past three years

	Trust Name	Current Rating (FY2026)				Chronology of Rating History for the Past 3 Years		
Sr. No.		Instrument	Initial Rated Amount (Rs. crore)	Current Amount Rated (Rs. crore)	FY2026	Date & Rating in FY2025	Date & Rating in FY2024	Date & Rating in FY2023
			,	(	Apr 17, 2025	Dec 31, 2024	-	-
	Butterfly 12 2024	Series A1(a)	16.90	16.90	[ICRA]AA-(SO)	Provisional	-	-
1		PTCs	10.90			[ICRA]AA-(SO)		
		Series A1(b)	1.88	1.88	[ICRA]A+(SO)	Provisional		
		PTCs	1.00	1.00		[ICRA]A+(SO)		

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# **Complexity level of the rated instrument**

Instrument	Complexity Indicator		
Series A1(a) PTCs	Moderately Complex		
Series A1(b) PTCs	Moderately Complex		

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click Here



## **Annexure I: Instrument details**

Trust Name	Instrument	Date of Issuance / Sanction	Coupon Rate (p.a.p.m.)	Maturity Date	Current Amount Rated (Rs. crore)	Current Rating
Puthorfly 12 2024	Series A1(a) PTC	December 26, 2024	11.95%	February 15, 2027	16.90	[ICRA]AA-(SO)
Butterfly 12 2024	Series A1(b) PTC	December 26, 2024	12.40%	February 15, 2027	1.88	[ICRA]A+(SO)

Source: Company

# Annexure II: List of entities considered for consolidated analysis

Not Applicable



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# **About ICRA Limited:**

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Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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