

## April 24, 2025

# Shriram Finance Limited: Ratings reaffirmed for PTCs issued under secured MSME loan securitisation transaction

#### Summary of rating action

Trust name	Instrument*	Initial rated amount (Rs. crore)	Amount O/s after last surveillance (Rs. crore)	Current rated amount (Rs. crore)	Rating action
Sansar Trust Dec	Series A1 PTC	495.20	492.02	220.86	[ICRA]AAA(SO); reaffirmed
2023	Series A2 PTC	55.02	54.67	54.67	[ICRA]A-(SO); reaffirmed

\*Instrument details are provided in Annexure I

## Rationale

The pass-through certificates (PTCs) are backed by secured micro, small and medium enterprise (MSME) loan receivables originated by Shriram Finance Limited {SFL; rated [ICRA]AA+ (Stable)}.

The ratings reaffirmation factors in the build-up of the credit enhancement cover over the future PTC payouts on account of moderate amortisation and healthy pool performance. The ratings also draw comfort from the fact that the breakeven collection efficiency is lower than the actual collection level observed in the pool till the March 2025 payout month.

#### Pool performance summary

Parameter	Sansar Trust Dec 2023
Payout month	March 2025
Months post securitisation	14
Pool amortisation	49.4%
PTC amortisation	49.6%
Cumulative collection efficiency <sup>1</sup>	99.0%
Cumulative prepayment rate	17.9%
Average monthly prepayment rate	1.4%
Loss-cum-90+ dpd <sup>2</sup> (% of initial pool)	1.1%
Loss-cum-180+ dpd <sup>3</sup> (% of initial pool)	0.1%
Cumulative cash collateral (CC) utilisation	0.00%
Breakeven collection efficiency <sup>4</sup> for PTC Series A/A1	62.3%
CC (% of balance pool)	5.9%
Excess interest spread (EIS; % of balance pool) for PTC A/A1 <sup>5</sup>	21.7%

## **Transaction structure**

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) but is promised on the final maturity date. Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of PTC Series A1 principal. As per the transaction

<sup>&</sup>lt;sup>1</sup> Cumulative collections till date (including advance collections) / (Cumulative billings till date + Opening overdue)

<sup>&</sup>lt;sup>2</sup> Inclusive of Unbilled and overdue principal portion of contracts delinquent for more than 90 days, as a % of Initial pool principal

<sup>&</sup>lt;sup>3</sup> Inclusive of Unbilled and overdue principal portion of contracts delinquent for more than 180 days, as a % of Initial pool principal

<sup>&</sup>lt;sup>4</sup> (Balance cash flows payable to investor – CC available) / Balance pool cash flows

<sup>&</sup>lt;sup>5</sup> (Pool cash flows – Cash flows to PTC) / Pool principal outstanding



structure, the monthly cash flow schedule will comprise the promised interest payments to Series A1 PTCs at the predetermined interest rate on the principal outstanding and the entire principal on the final maturity date (November 18, 2029). During the tenure of Series A1 PTCs, the collections from the pool, after making the promised interest payouts to Series A1 PTCs, will be used to make the expected principal payouts to Series A1 PTCs (100% of the pool principal billing). However, this principal payout is not promised and any shortfall in making the expected principal payment to Series A1 PTCs would be carried forward to the subsequent payout.

## Key rating drivers and their description

## **Credit strengths**

Adequate servicing capability of SFL – SFL, which is also servicing the loans in the transaction, has a well-established track record of more than four decades in the lending business with adequate underwriting policies and collection procedures across a wide geography. It also has satisfactory processes for servicing the loan accounts in the securitised pool.

**Build-up of credit enhancement available in the structure** – The ratings factor in the build-up of the credit enhancement cover with the cash collateral (CC) and subordination increasing from the time of the securitisation of the pool. Further, there have been no instances of CC utilisation till date owing to the strong collection performance and the presence of subordination and EIS in the transaction.

**Healthy pool performance** – The pool's performance has been healthy with a cumulative collection efficiency of ~99% till the March 2025 payout month. This has resulted in low delinquencies with the 90+ days past due (dpd) at 1.1%. The breakeven collection efficiency is also low compared to the collection efficiency observed in the pool.

## **Credit challenges**

**Exposure to interest rate risk** – The transaction is exposed to interest rate risk as the underlying pool has fixed rate loans while the yield on the PTC is floating (linked to RBI repo rate plus a fixed spread of 210 basis points; bps).

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

## **Key rating assumptions**

ICRA's cash flow modelling for the surveillance of asset-backed securitisation (ABS) transactions involves the simulation of potential delinquencies, losses (shortfall in principal collection during the balance tenor of the pool) and prepayments in the pool. The assumptions for the loss and coefficient of variation (CoV) are arrived at after considering the past performance of the Originator's portfolio and the rated pools, as well as the performance and characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor in the current operating environment and any industry-specific factors that ICRA believes could impact the performance of the underlying pool of contracts.

For the current pool, ICRA has estimated the shortfall in the pool principal collection and prepayments during its tenure as provided in the following table:

S. no. Transaction name		Estimated shortfall (% of initial pool principal)	Prepayment	
1	Sansar Trust Dec 2023	6.25%	6.0-20.0% p.a.	



Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final ratings for the instruments.

## **Details of key counterparties**

The key counterparties in the rated transaction are as follows:

Transaction name	Sansar Trust Dec 2023		
Originator	Shriram Finance Limited		
Servicer	Shriram Finance Limited		
Trustee	Axis Trustee Services Limited		
CC holding bank	Axis Bank Limited		
Collection and payout account bank	Axis Bank Limited		

## **Liquidity position**

#### For Series A1 PTC: Strong

The liquidity position for Series A1 PTC is strong after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be 6 times the estimated loss in the pool.

#### For Series A2 PTC: Adequate

The liquidity position for Series A2 PTC is adequate after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be 3 times the estimated loss in the pool.

#### **Rating sensitivities**

Positive factors - Not applicable for Series A1 PTCs

**Series A2 PTCs** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels and lower credit enhancement utilisation levels, would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the ratings.

## Analytical approach

The rating action is based on the performance of the pool till March 2025 (payout month), the present delinquency levels and the credit enhancement available in the pool, and the performance expected over the balance tenure of the pool.

Analytical approach	Comments
Applicable rating methodologies	Securitisation Transactions
Parent/Group support	Not applicable
Consolidation/Standalone	Not applicable

## About the originator

Shriram Finance Limited [SFL; erstwhile Shriram Transport Finance Company Limited (STFC)], incorporated in 1979, is a part of the Shriram Group of companies and an upper layer non-banking financial company. Based on the National Company Law



Tribunal order dated November 14, 2022, the operations of Shriram City Union Finance Limited (SCUF) and Shriram Capital Limited (SCL) were merged with STFC, which was rechristened Shriram Finance Limited on November 30, 2022.

SFL enjoys a leadership position in preowned commercial vehicle finance and has a pan-India presence with more than 3,700 branches and other offices. As on December 31, 2024, SFL's assets under management (AUM) stood at Rs. 2.54 lakh crore comprising commercial vehicle finance (45%), passenger vehicle finance (20%), construction equipment and farm equipment finance (9%), small and medium-sized enterprise (SME) lending (14%), personal loans (3%), gold loans (2%) and two-wheeler loans (6%).

#### **Key financial indicators**

Standalone	FY2023*	FY2024^	9M FY2025^	
	Audited	Audited	Limited review	
Total income	29,803	34,998	30,399	
Profit after tax	5,979	7,190	6,132	
Total managed assets <sup>#</sup>	2,16,010	2,52,802	3,00,986	
Gross stage 3	6.2%	5.5%	5.4%	
Capital-to-risk weighted assets ratio	22.6%	20.3%	21.0%	

Source: Company, ICRA Research; All ratios are as per ICRA's calculations; Amount in Rs. crore

With the scheme of arrangement and amalgamation of STFC, SCUF and SCL becoming effective, figures for the year ended March 31, 2023 are not comparable with the figures for the year ended March 31, 2022

\*For SFL, prior to the merger with SCUF and SCL; ^Consolidated, post-merger

"Total managed assets = Total assets + Impairment allowance + Direct assignment – Goodwill

#### Status of non-cooperation with previous CRA: Not applicable

#### Any other information: None

#### **Rating history for past three years**

		Current rating (FY2026)			Chronology of rating history for the past 3 years			
S. no.	Trust name	Instrument	Initial amount Current rated amount rated (Rs. (Rs. crore) crore)		Date & rating in FY2026	Date & rating in FY2025	Date & rating in FY2024	Date & rating in FY2023
				April 24, 2025	April 18, 2024	December 29, 2023	-	
1	Sansar Trust	Series A1 PTC	495.20	220.86	[ICRA]AAA (SO)	[ICRA]AAA (SO)	Provisional [ICRA]AAA(SO)	-
	Dec 2023	Series A2 PTC	55.02	54.67	[ICRA]A- (SO)	[ICRA]A- (SO)	Provisional [ICRA]A-(SO)	-

#### **Complexity level of the rated instrument**

Trust	Instrument	Complexity indicator	
Samear Truct Dec 2022	Series A1 PTC	Moderately Complex	
Sansar Trust Dec 2023	Series A2 PTC	Moderately Complex	

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### Annexure I: Instrument details

ISIN	Trust name	Instrument type	Date of issuance/ Sanction	Coupon rate (p.a.p.m.)	Maturity date*	Current rated amount (Rs. crore)	Current rating
	Sansar Trust Dec	Series A1 PTC	December 29,	8.60%**	November	220.86	[ICRA]AAA(SO)
NA	2023	Series A2 PTC	2023	-	22, 2029	54.67	[ICRA]A-(SO)

\*Scheduled PTC maturity date at transaction initiation; may change on account of prepayments

\*\*Floating, linked to RBI Policy repo rate plus fixed spread of 210 bps

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable



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ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

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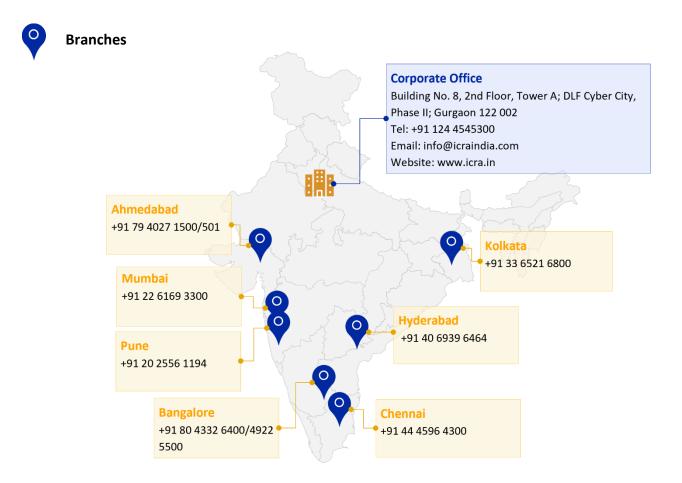


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