

### May 06, 2025

# Shriram Finance Limited: Ratings confirmed as final for PTCs backed by vehicle, tractor and construction equipment loan receivables issued by Sansar March 2025 Trust

#### Summary of rating action

Trust name	Instrument*	Current rated amount (Rs. crore)	Rating action
Sansar March 2025 Trust	PTC Series A	99.40	[ICRA]AA+(SO); provisional rating confirmed as final
	Equity Tranche	7.48	[ICRA]A-(SO); provisional rating
			confirmed as final

\*Instrument details are provided in Annexure I

#### Rationale

ICRA had assigned a provisional rating to the pass-through certificates (PTCs) issued by Sansar March 2025 Trust under a securitisation transaction originated by Shriram Finance Limited {SFL/Originator; rated [ICRA]AA+ (Stable)}. The PTCs are backed by a pool of vehicle, tractor and construction equipment loan receivables originated by SFL with an aggregate principal outstanding of Rs. 106.88 crore (pool receivables of Rs. 132.44 crore).

Since the executed transaction documents are in line with the rating conditions and the legal opinion for the transaction has been provided to ICRA, the said ratings have now been confirmed as final.

#### **Transaction structure**

The transaction has a two-tranche structure, wherein PTC Series A will be equivalent to 93% of the initial pool principal while the equity tranche, equivalent to 7% of the initial pool principal, will be subordinated to PTC Series A.

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout to PTC Series A. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) firstly to PTC Series A and then to the equity tranche (after PTC Series A is fully paid off). Any surplus excess interest spread (EIS), after meeting the promised and expected payouts, will flow back to the Originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of the PTC Series A principal (and to the equity tranches after PTC Series A is fully paid off).

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 3.00% of the initial pool principal, amounting to Rs. 3.21 crore, provided by the Originator, (ii) subordination of 7.00% of the initial pool principal for PTC Series A, and (iii) the EIS of 12.57% of the initial pool principal for PTC Series A and the equity tranche.

### Key rating drivers and their description

#### **Credit strengths**

Adequate servicing capability of originator – The Originator, which is also servicing the loans in the transaction, has a wellestablished track record of more than four decades in the preowned commercial vehicle financing business and has adequate underwriting policies, recovery, and regular collections across a wide geography.

**Granular pool supported by presence of credit enhancement** – The pool was granular as on the cut-off date. It comprises 3,245 contracts with the top 10 contracts forming 2.4% of the initial pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of the CC, subordination and EIS would absorb a part of the losses in the pool and provide support in meeting the PTC payouts.



**Seasoned contracts in the pool** – The pool had amortised by ~20% with seasoning of ~11 months as of the cut-off date, reflecting the borrowers' relatively better credit profile and repayment track record.

#### **Credit challenges**

**Presence of long-tenure contracts** – As of the cut-off date, ~36% of the contracts in the pool had an original tenure of more than 48 months. The performance of such contracts has remained relatively weaker in the portfolio. Thus, the pool's performance would depend on the company's ability to limit slippages of such borrowers.

**Risks associated with lending business** – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

### **Key rating assumptions**

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 4.25% with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.8% to 18.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final ratings for the instruments.

### **Details of key counterparties**

The key counterparties in the rated transaction are as follows:

Transaction name	Sansar March 2025 Trust		
Originator	Shriram Finance Limited		
Servicer	Shriram Finance Limited		
Trustee	IDBI Trusteeship Services Limited		
CC holding bank	IDBI Bank Limited		
Collection and payout account bank	IDBI Bank Limited		

### **Liquidity position**

#### For PTC Series A: Strong

The liquidity position for PTC Series A is strong after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be 4.0 times the estimated loss in the pool.

#### For equity tranche: Adequate

The liquidity position for the equity tranche is adequate after factoring in the credit enhancement available for meeting the promised payouts to the investor. The total credit enhancement would be 2.25 times the estimated loss in the pool.



### **Rating sensitivities**

**Positive factors** – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

**Negative factors** – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the ratings.

### Analytical approach

The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Analytical approach	Comments
Applicable rating methodologies	Securitisation Transactions
Parent/Group support	Not applicable
Consolidation/Standalone	Not applicable

### About the originator

Shriram Finance Limited [SFL; erstwhile Shriram Transport Finance Company Limited (STFC)], incorporated in 1979, is a part of the Shriram Group of companies and an upper layer non-banking financial company. Based on the National Company Law Tribunal order dated November 14, 2022, the operations of Shriram City Union Finance Limited (SCUF) and Shriram Capital Limited (SCL) were merged with STFC, which was rechristened Shriram Finance Limited on November 30, 2022.

SFL enjoys a leadership position in preowned commercial vehicle finance and has a pan-India presence with more than 3,800 branches and other offices. As on December 31, 2024, its assets under management (standalone) stood at Rs. 2.54 lakh crore comprising commercial vehicle finance (46%), passenger vehicle finance (20%), small and medium-sized enterprise (SME) lending (14%), construction equipment and farm equipment finance (9%), two-wheeler loans (6%), personal loans (3%), and gold loans (2%).

#### **Key financial indicators**

SFL (standalone)	FY2023*	FY2024^	9M FY2025^	
	Audited	Audited	Limited review	
Total income	29,803	34,998	30,399	
Profit after tax	5,979	7,193	7,622	
Total managed assets#	2,16,010	2,52,802	3,00,986	
Gross stage 3	6.2%	5.5%	5.4%	
Capital-to-risk weighted assets ratio	22.6%	20.3%	21.0%	

Source: Company, ICRA Research; All ratios are as per ICRA's calculations; Amount in Rs. crore

With the scheme of arrangement and amalgamation of STFC, SCUF and SCL becoming effective, figures for the year ended March 31, 2023 are not comparable with the figures for the year ended March 31, 2022

\*For SFL, prior to the merger with SCUF and SCL; ^Consolidated, post-merger

*<sup>#</sup>Total managed assets = Total assets + Impairment allowance + Direct assignment – Goodwill* 



### Status of non-cooperation with previous CRA: Not applicable

#### Any other information: None

#### **Rating history for past three years**

	Current rating (FY2026)			Chronology of rating history for the past 3 years			
Trust name	Instrument	Initial rated amount (Rs. crore)	Current rated amount (Rs. crore)	Date & rating in FY2026	Date & rating in FY2025	Date & rating in FY2024	Date & rating in FY2023
				May 06, 2025	March 24, 2025	-	-
Sansar March 2025 Trust	PTC Series A	99.40	99.40	[ICRA]AA+(SO)	Provisional [ICRA]AA+(SO)	-	-
	Equity Tranche	7.48	7.48	[ICRA]A-(SO)	Provisional [ICRA]A-(SO)	-	

### **Complexity level of the rated instrument**

Instrument	Complexity indicator
PTC Series A	Moderately Complex
Equity Tranche	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: <u>Click Here</u>



#### Annexure I: Instrument details

Trust name	Instrument	Date of issuance/ Sanction	Coupon rate (p.a.p.m.)	Maturity date	Amount rated (Rs. crore)	Rating
Sansar March 2025	PTC Series A	March 24, 2025	7.75%	September 20, 2029	99.40	[ICRA]AA+(SO)
Trust	Equity Tranche		Residual		7.48	[ICRA]A-(SO)
C						

Source: Company

Annexure II: List of entities considered for consolidated analysis

Not applicable



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#### **ABOUT ICRA LIMITED**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



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## Branches



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