

## May 30, 2025

# Tarajyot Polymers Limited: Ratings downgraded to [ICRA]BBB-(Stable)/[ICRA]A3 and rated amount enhanced

# **Summary of rating action**

Instrument*	Previous rated amount (Rs. crore)	Current rated amount (Rs. crore)	Rating action		
Fund-based limits	11.00	13.00	[ICRA]BBB- (Stable); downgraded from [ICRA]BBB (Stable) and assigned for enhanced amount		
Non-fund based facilities^	151.00	180.75	[ICRA]A3; downgraded from [ICRA]A3+ and assigned for enhanced amount		
Short-term unallocated limits	2.75	-	-		
Short term – Fund-based - Buyers facility		20.00	[ICRA]A3; assigned		
Short term - Non-fund based facilities - Credit exposure limit/Forward cover		5.75	[ICRA]A3; assigned		
Total	164.75	219.50			

<sup>\*</sup>Instrument details are provided in Annexure I ARs. 5 crore interchangeable to fund-based limits

#### Rationale

While arriving at the ratings, ICRA has taken a consolidated view of the operational and financial profiles of Tarajyot Polymers Limited (TPL) and PP Products Private Limited (PPPPL), referred to as the Group, considering the common promoters, and operational and financial synergies between the entities.

The ratings downgrade considers the moderation in the Group's leverage and coverage indicators owing to an increase in the working capital borrowings. At a consolidated level, the interest coverage ratio moderated to 1.3 times in FY2024 and 1.2 times in FY2025, declining from 2.5 times in FY2023. Additionally, with an increase in outstanding liabilities (creditors), the adjusted TOL/TNW increased to 2.7 times in FY2024 and 3.6 times in FY2025, compared to 2.2 times in FY2023. The ratings are also constrained by TPL's low profitability due to the trading nature of its business and the exposure of its margins to fluctuations in raw material prices, intense competition, volatility in foreign exchange (forex) rates and regulatory risks arising from import duties and anti-dumping duties (ADDs) on polymers.

The ratings, however, favourably factor in the extensive experience of the Shyam Group in the polymer trading industry, with a strong presence in the southern markets, and the established relationship of the Group with customers and global suppliers. In FY2025, on a provisional basis, the consolidated revenue grew by a healthy ~15% year-on-year (YoY) on account of an increase in volumes; however, the realisations had softened. ICRA also notes the management's stated intent to infuse funds in the form of unsecured loans, as and when required to meet the working capital requirements. Further, the ratings factor in the favourable long-term outlook for polymer imports amid a domestic supply-demand mismatch.

The Stable outlook on the rating reflects ICRA's opinion that the Group will continue to benefit from the extensive experience of the Shyam Group of companies in polymer trading with an established relationship with customers and global suppliers.

<sup>&</sup>lt;sup>1</sup> Adjusted for encumbered cash



# Key rating drivers and their description

## **Credit strengths**

**Extensive experience of promoter group in polymer trading industry** - TPL, incorporated in 1990, is a part of the Shyam Group with over three decades of extensive experience in polymer trading. The Group has footprints in diverse businesses, such as polymer processing and non-banking financing activities. TPL also benefits from operational linkages and financial support in the form of unsecured loans from other Group entities.

**Established relationship with customers and global suppliers** - The Group enjoys established relationships with international suppliers such as Exxon Mobile, Saudi Basic Industries Corporation, Basell Asia Pacific Limited, Oman Polypropolyne LLC, Dow Chemicals Limited, etc. Its customers are mainly polymer traders and processors, with some of them providing repeat orders. The Group attracts customers by providing a favourable credit period of 60-90 days; while its imports are mainly LC-backed with a usance period of 90 to 150 days.

Favourable long-term demand for polymers; import dependence likely to continue — The long-term domestic demand outlook remains favourable and is likely to be sustained by an increased demand from end-user industries such as automobiles, FMCG, packaging and pharmaceuticals. While higher domestic supply has increased the competitive pressure, it still lags behind demand and the import dependence is expected to continue.

## **Credit challenges**

Low profitability levels and moderate debt indicators - The company's profitability was modest with its OPM and NPM in the range of 1.5%-2.5% and 0.4-0.5%, respectively, in the last few years due to the low value-added nature of the trading operations. The operating profits, at an absolute level, improved in FY2024 and FY2025 as the company availed cash discounts from the suppliers. At a consolidated level, the interest coverage ratio moderated to 1.3 times in FY2024 and 1.2 times in FY2025, declining from 2.5 times in FY2023. Additionally, with an increase in outstanding liabilities (creditors), the adjusted TOL/TNW increased to 2.7 times in FY2024 and 3.6 times in FY2025, compared to 2.2 times in FY2023.

Susceptible to volatility in crude prices, forex rates and changes in Government policies - TPL's revenue and margins are susceptible to fluctuations in polymer prices and exchange rates. However, the company hedges its receivables, and the hedging cost is captured in the final pricing, which partly mitigates the risk. Further, its performance is also susceptible to changes in Government policies, especially pertaining to the duty structure.

Limited pricing flexibility due to low entry barriers and intense competition - TPL faces intense competition from larger domestic manufacturers and organised/unorganised traders, with the industry characterised by low entry barriers, which limits the company's pricing flexibility.

## **Liquidity position: Adequate**

The liquidity is expected to remain adequate on the back of the availability of unutilised fund-based limits, minimal capex plans due to an asset-light business model and no term loan debt obligations. Further, the recent enhancement of the working capital limits and infusion of unsecured loans from promoters, as and when required, would support the liquidity, going forward.

# **Rating sensitivities**

**Positive factors** - ICRA could upgrade the ratings if the companies exhibit an improvement in the debt metrics while maintaining the profitability and liquidity position.



**Negative factors** - ICRA could downgrade the ratings if the companies demonstrate a sustained decline in scale, operating profitability or weakening of the debt metrics and liquidity position.

## **Analytical approach**

Analytical approach	Comments
Applicable rating methodologies	Corporate Credit Rating Methodology
Parent/Group support	Not Applicable
	For arriving at the ratings, ICRA has considered a consolidated view of TPL and group entity, PP
Consolidation/Standalone	Products Private Limited, given the common promoters, and the operational and financial
	synergies between them

# **About the company**

TPL, incorporated in 1990, is a part of the Shyam Group of companies and operates out of Bengaluru. It has three branches in Bengaluru, Tuticorin (Tamil Nadu) and Mumbai. TPL is involved in the import and domestic trading of various polymers, including poly vinyl chloride (PVC), low-density polyethylene (LDPE), high-density polyethylene (HDPE), linear low-density polyethylene (LLDPE) fillers, polyethylene terephthalate (PET), etc. It imports polymer granules from various global majors.

The Shyam Group has footprints in diverse businesses - such as polymer processing and trading, and non-banking financing activities—and traces its roots to the business set up in 1986 by Mr. Ram Awtar Ramsisaria in Kolkata. The Group shifted its operational base to Bengaluru during the 1980s and started trading in plastic granules through different entities. Since then, the Group has expanded its operations by several folds, and at present has multiple trading, manufacturing and investment companies.

## **Key financial indicators (audited)**

Consolidated (TPL+PPPPL)	FY2024	FY2025*
Operating income	1,356.8	1,561.2
PAT	6.2	7.4
OPBDIT/OI	2.6%	2.1%
PAT/OI	0.5%	0.5%
Total outside liabilities/Tangible net worth (times)	3.2	4.1
Total debt/OPBDIT (times)	0.8	1.5
Interest coverage (times)	1.3	1.2

Source: Company, ICRA Research; \* Provisional numbers; All ratios as per ICRA's calculations; Amount in Rs. crore ,PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

TPL Standalone	FY2024	FY2025*
Operating income	696.8	797.0
PAT	3.8	3.7
OPBDIT/OI	2.6%	1.9%
PAT/OI	0.6%	0.5%
Total outside liabilities/Tangible net worth (times)	2.3	4.1
Total debt/OPBDIT (times)	0.7	2.3
Interest coverage (times)	1.2	1.2

 $Source: Company, ICRA\ Research; *Provisional\ numbers; All\ ratios\ as\ per\ ICRA's\ calculations; Amount\ in\ Rs.\ crore$ 

PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation



# Status of non-cooperation with previous CRA: Not applicable

# Any other information: None Rating history for past three years

		Current (FY20	26)	Chronology of rating history for the past 3 years						
	FY2026		FY2025		FY2024			FY2023		
Instrument	Туре	Amount rated (Rs. crore)	30-May-25	Date	Rating	Date	Rating	Date	Rating	
Long term - Cash credit - Fund based	Long term	13	[ICRA]BBB- (Stable)	-	-	26-Feb- 24	[ICRA]BBB (Stable)	18-Aug- 22	[ICRA]BBB (Stable) ISSUER NOT COOPERATING	
				-	-	-	-	7-Nov- 22	[ICRA]BBB (Stable)	
				-	-	-	-	30-Mar- 23	[ICRA]BBB (Stable)	
Short term - Forward cover/Credit exposure limit – Non- fund based	Short term	5.75	[ICRA]A3	-	-	-	-	30-Mar- 23	[ICRA]A3+	
Short term - Buyers facility - Fund-based	Short term	20	[ICRA]A3	-	-	-	-	-	-	
Short term – Letter of credit/SBLC – Non-fund based^	Short term	180.75	[ICRA]A3	-	-	26-Feb- 24	[ICRA]A3+	18-Aug- 22	[ICRA]A3+ ISSUER NOT COOPERATING	
				-	-	-	-	7-Nov- 22	[ICRA]A3+	
				-	-	-	-	30-Mar- 23	[ICRA]A3+	
Short term – Unallocated - Unallocated	Short term	0	-	-	-	26-Feb- 24	[ICRA]A3+	18-Aug- 22	[ICRA]A3+ ISSUER NOT COOPERATING	
				-	-	-	-	7-Nov- 22	[ICRA]A3+	
APs 5 crore interch				-	-	-	-	30-Mar- 23	[ICRA]A3+	

<sup>^</sup>Rs. 5 crore interchangeable to fund-based limits

# **Complexity level of the rated instruments**

Instrument	Complexity Indicator
Cash credit	Simple
Letter of credit/SBLC	Very Simple
Buyers facility	Simple
Forward cover/Credit exposure limit	Very Simple



The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click here



## **Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
NA	Cash credit	NA	NA	NA	13.00	[ICRA]BBB- (Stable)
NA	Letter of credit/SBLC	NA	NA	NA	180.75	[ICRA]A3
NA	Buyers facility	NA	NA	NA	20.00	[ICRA]A3
NA	Forward cover/Credit exposure limit	NA	NA	NA	5.75	[ICRA]A3

Source: Company

# Please click here to view details of lender-wise facilities rated by ICRA

# Annexure II: List of entities considered for consolidated analysis

Company name	TPL ownership	Consolidation approach
Tarajyot Polymers Limited	100.00% (Rated entity)	Full consolidation
PP Products Private Limited	Group entity	Full consolidation

Source: TPL annual report FY2023-FY2024

 ${\it Note: ICRA\ has\ taken\ a\ consolidated\ view\ of\ TPL\ and\ PPPPL\ while\ assigning\ the\ ratings.}$ 



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