

July 17, 2025

## Resil Chemicals Private Limited: Ratings reaffirmed

### Summary of rating action

Instrument*	Previous rated amount (Rs. crore)	Current rated amount (Rs. crore)	Rating action
Long term – Fund based – Working capital	81.50	81.50	[ICRA]A- (Stable); reaffirmed
Long term – Term loan	53.63	42.67	[ICRA]A- (Stable); reaffirmed
Short term - Non-fund based	12.75	12.75	[ICRA]A2+; reaffirmed
Short term – Interchangeable^	(6.00)	(6.00)	[ICRA]A2+; reaffirmed
Long term/Short term - Unallocated limits	-	10.96	[ICRA]A- (Stable)/ [ICRA]A2+; reaffirmed
<b>Total</b>	<b>147.88</b>	<b>147.88</b>	

\*Instrument details are provided in Annexure I

### Rationale

The reaffirmation of the ratings factors in the diversified product portfolio of Resil Chemicals Private Limited (RCPL), providing revenue stability in adverse conditions, and its long-term relationship with customers. RCPL's operating margins have remained healthy at 9.96% at a standalone level in FY2025, driven by stable silicon oil prices. The capital structure and coverage indicators continue to be comfortable. The consolidated financial profile is expected to be broadly similar to the standalone financial profile. The ratings also factor in RCPL's substantial market share in the Indian silicon-based textile finishing agents (TFA) market and the company's continuous efforts to develop new products through investments in research and development.

The ratings, however, are constrained by the vulnerability of the company's profitability to fluctuations in raw material prices with limited bargaining power. The operating margins declined in FY 2023 owing to inventory losses caused by silicone prices which moderated after sharp increase in the prices owing to supply constraints and temporary scarcity of silicone materials which widely used Automobile, electronics sectors. etc., however with prices stabilising subsequently, the margins have bounced back in FY2024 and FY2025, although the FY2025 margins were impacted slightly due to higher employee costs for R&D centres and new marketing initiatives. The ratings are also constrained by high industry concentration risk with dependence on a single industry i.e., the textile industry, and the fragmented nature of the business with the presence of more than 300 players that limits the pricing flexibility.

The Stable outlook on the rating reflects ICRA's opinion that RCPL is likely to sustain its operating metrics with healthy revenues and profitability and will continue to benefit from the extensive experience of its promoters, a meaningful market share in the Indian silicon-based TFA market and its strong financial profile.

### Key rating drivers and their description

#### Credit strengths

**Diversified product profile** - RCPL has a diversified product profile as it manufactures a wide range of products, like textile finishing agents (TFA), speciality chemicals, process enhancers, organics, enzymes and lubricants under the textile segment. In the non-textile segment, RCPL manufactures performance enhancers, anti-foam agents, lubricants, car care products (under brand name Vista), personal care products and other products catering to industries such as leather, rubber and plastics,

construction, pharmaceutical, etc. The diversified product portfolio lowers the business risk related to a product getting obsolete or the commoditisation of any specific product.

**Comfortable capital structure and coverage indicators** - As on March 31, 2025, the standalone gearing was 0.6 times (0.6 times as on March 31, 2024) and the total outside liability/tangible net worth was 1.19 times. With a slight moderation in margins, the interest coverage had deteriorated to 4.95 times in FY2025 against 6.39 times in FY2024. However, the interest coverage is commensurate with the existing rating levels. The TD/OPBDITA was 2 times as of FY2025-end. ICRA also takes note of the company's debt-funded capex plans for the next three years. However, the capital structure and coverage indicators are expected to remain comfortable. The consolidated financial profile is similar to the standalone financial profile.

**Established presence and long-standing customer relationship** - RCPL has a diversified customer portfolio consisting of distributors, textile manufacturers, chemical and dye manufacturers, FMCG brands, etc. The customer concentration risk remains low for the company with the top 5 customers accounting for 18-26% of the revenue in recent years. The company has a wide distribution network and established relationships with suppliers and distributors. In addition, the pre-sales and post-sales support offered to its customers provides revenue stability over the medium term.

**Substantial market share in domestic silicon-based TFA market; continuous investment in R&D enhances market position** - RCPL is a strong player in the Indian silicone-based TFA market. Moreover, the company continues to invest 1.5-3% of its operating income in R&D activities for new product development. ICRA also takes note of the company's capex plans for adding capacities for new products, which will aid further diversification of the product portfolio.

### Credit challenges

**Vulnerability of operating profitability to fluctuation in raw material prices** - Raw materials account for 55-60% of the company's cost structure, which primarily involves the purchase cost of silicone intermediates. The company is able to partially pass on the volatility in raw material prices due to competition and, hence, the margins are susceptible to the fluctuation in raw material prices. The operating margins declined to ~3.8% on a consolidated basis in FY2023 owing to inventory losses caused by a sharp decline in raw material prices because of supply-side constraints of the key raw material, silicon oil. The operating margins, however, improved to around 12% in FY2024 and around 10% in FY2025 with stability in the supply and prices of raw materials. The margins remain susceptible to the volatility in raw material prices.

**High competition limits pricing flexibility** - A highly fragmented industry with elevated competition levels limits the company's pricing flexibility and restricts its margins. The other large players in the specialty chemicals segment include global silicone-based chemical manufacturers such as BASF Corporation, Clariant and Huntsman; and domestic manufacturers such as Britacel Silicones Limited and Fineotech Chemicals Ltd.

**High industry concentration risk** - RCPL derives 65-70% of its revenues from the textile segment, exposing its revenues to the cyclical nature in the textile industry. However, the share has been on a reducing trend in the past five fiscals, with a higher share of car care and other non-textile chemicals.

### Liquidity position: Adequate

The company's liquidity position is expected to remain adequate, supported by cash accruals, which have witnessed healthy growth in the last two fiscals, and the availability of unutilised working capital limits of Rs. 30 crore on an average over the past 12 months. ICRA notes that the utilisation has remained at an average of around 70% in the last 12 months ended March 2025. The company has a repayment obligation of Rs. 9.33 crore in FY2026 and Rs. 8.95 crore in FY2027 and has capex plans of ~Rs. 10-20 crore per year over the next two years (FY2026 and FY2027), which will be partly debt funded.

### Rating sensitivities

**Positive factors** – The ratings could be upgraded if the company's operating income and profitability witness substantial improvement on a sustained basis, strengthening the credit metrics further.

**Negative factors** – The ratings will be downgraded if the revenue and profitability are adversely impacted on a sustained basis, weakening the coverage indicators. Any increase in the working capital intensity, or a higher-than-anticipated capex stretching the liquidity position could also result in a downgrade. A specific credit metric for downgrade would be a total debt/OPBDITA of more than 2.3 times on a sustained basis.

## Analytical approach

Analytical approach	Comments
Applicable rating methodologies	<a href="#">Corporate Credit Rating Methodology Chemicals</a>
Parent/Group support	Not Applicable
Consolidation/Standalone	The ratings are based on the consolidated financial profile of the company. The details of the consolidation is provided in Annexure II

## About the company

Resil Chemical Private Limited (RCPL), incorporated by Mr. M.S. Mohan and his brother Mr. M.S Vijayan in 1991, commenced operations as an indenting agent for the sale of silicones. In 1994, RCPL integrated backwards to manufacture silicone-based textile finishing chemicals. The company also manufactures organic finishing agents, lubricants, enzymes and softeners for the textile industry. Over the years, RCPL has diversified its product range to include performance chemicals for industries like leather, rubber and plastics, construction, pharmaceutical, paper, agriculture, personal care and cosmetics and auto care (under the brand name Vista).

RCPL has its head office and R&D centre in Bengaluru and sales offices across the country (Tirupur, New Delhi, Mumbai, Ludhiana, Ahmedabad, and Kolkata). The company also has an overseas liaison office in Dhaka, Bangladesh. The manufacturing operations are carried out primarily from Malur, Kolar and Bommasandra, Bengaluru.

RCPL has a 100% subsidiary, N9 World Technologies Private Limited, which is a trading/marketing arm of RCPL for its nano-technology products. The subsidiary, based out of Bengaluru, started operations in FY2013 and caters to the textile and plastic industries. Vista Innovations Private Limited and Klenza Life Sciences Pvt Ltd are the other subsidiaries.

### Key financial indicators (audited) – RCPL Consolidated

RCPL Consolidated	FY2023	FY2024
Operating income	368.1	405.5
PAT	1.1	26.2
OPBDIT/OI	3.8%	11.2%
PAT/OI	0.3%	6.4%
Total outside liabilities/Tangible net worth (times)	1.1	1.2
Total debt/OPBDIT (times)	4.5	1.7
Interest coverage (times)	1.8	6.3

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore

PAT: Profit after tax; OPBDITA: Operating profit before depreciation, interest, taxes and amortisation

### Key financial indicators – RCPL Standalone

RCPL Standalone	FY2024	FY2025*
Operating income	393.57	416.26
PAT	25.28	21.21
OPBDIT/OI	11.61%	9.96%
PAT/OI	6.42%	5.10%
Total outside liabilities/Tangible net worth (times)	1.19	1.19
Total debt/OPBDIT (times)	1.66	2.00
Interest coverage (times)	6.39	4.95

Source: Company, ICRA Research; \* Provisional numbers; All ratios as per ICRA's calculations; Amount in Rs. crore  
 PAT: Profit after tax; OPBDITA: Operating profit before depreciation, interest, taxes and amortisation

### Status of non-cooperation with previous CRA: Not applicable

Any other information: None

### Rating history for past three years

Instrument	Type	Current rating (FY2026)			Chronology of rating history for the past 3 years				
		Amount rated (Rs. crore)	Date & rating in FY2026	Date & rating in FY2025	Date & rating in FY2024	Date & rating in FY2023			
			July 17, 2025	Apr 30, 2024	-	Jan 30, 2023	May 31, 2022	May 10, 2022	
1 Fund-based limits	Long Term	81.50	[ICRA]A-(Stable)	[ICRA]A-(Stable)	-	[ICRA]A-(Stable)	[ICRA]A-(Stable)	[ICRA]A-(Stable)	
2 Term loan	Long Term	42.67	[ICRA]A-(Stable)	[ICRA]A-(Stable)	-	[ICRA]A-(Stable)	[ICRA]A-(Stable)	[ICRA]A-(Stable)	
3 Fund-based limits	Short Term	0.00	-	-	-	-	-	[ICRA]A2+	
4 Non-fund based facilities	Short Term	12.75	[ICRA]A2+	[ICRA]A2+	-	[ICRA]A2+	[ICRA]A2+	[ICRA]A2+	
5 Interchangeable limits	Short Term	(6.00)	[ICRA]A2+	[ICRA]A2+	-	[ICRA]A2+	[ICRA]A2+	[ICRA]A2+	
6 Unallocated limits	Long Term/Short Term	10.96	[ICRA]A-(Stable)/[ICRA]A2+	-	-	-	-	[ICRA]A-(Stable)/[ICRA]A2+	

### Complexity level of the rated instruments

Instrument	Complexity indicator
Long term – Fund-based – Working capital	Simple

<b>Long term – Term loan</b>	Simple
<b>Short term - Non-fund based</b>	Very Simple
<b>Short term – Interchangeable</b>	Simple
<b>Long term/Short term - Unallocated limits</b>	Not Applicable

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click here](#)

**Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and Outlook
NA	Term loan-I	Feb 2018	10.15%	Sep 2026	2.32	[ICRA]A- (Stable)
NA	Term loan-II	Jan 2020	10.15%	Mar 2026	0.04	[ICRA]A- (Stable)
NA	Term loan-III	Feb 2024	10.15%	May 2032	16.51	[ICRA]A- (Stable)
NA	Term loan-IV	Feb 2024	10.15%	Aug 2032	18.27	[ICRA]A- (Stable)
NA	Guaranteed emergency line of credit (GECL)	December 2021	8.90%	December 2026	5.53	[ICRA]A- (Stable)
NA	Cash credit	NA	9.70%	NA	71.50	[ICRA]A- (Stable)
NA	Standby line of credit	NA	NA	NA	10.00	[ICRA]A- (Stable)
NA	Letter of credit	NA	NA	NA	9.50	[ICRA]A2+
NA	Bank guarantee	NA	NA	NA	0.50	[ICRA]A2+
NA	PFCF/EPC/FBD/EBR	NA	NA	NA	(6.00)	[ICRA]A2+
NA	Credit exposure limits	NA	NA	NA	2.75	[ICRA]A2+
NA	Unallocated limits	NA	NA	NA	10.96	[ICRA]A- (Stable)/ [ICRA]A2+

Source: Company

[Please click here to view details of lender-wise facilities rated by ICRA](#)

**Annexure II: List of entities considered for consolidated analysis**

Company name	RCPL ownership	Consolidation approach
<b>N9 World Technologies Private Limited</b>	100.00%	Full consolidation
<b>Klenza Lifesciences Private Limited</b>	100.00%	Full consolidation

Source: RCPL annual report FY2024

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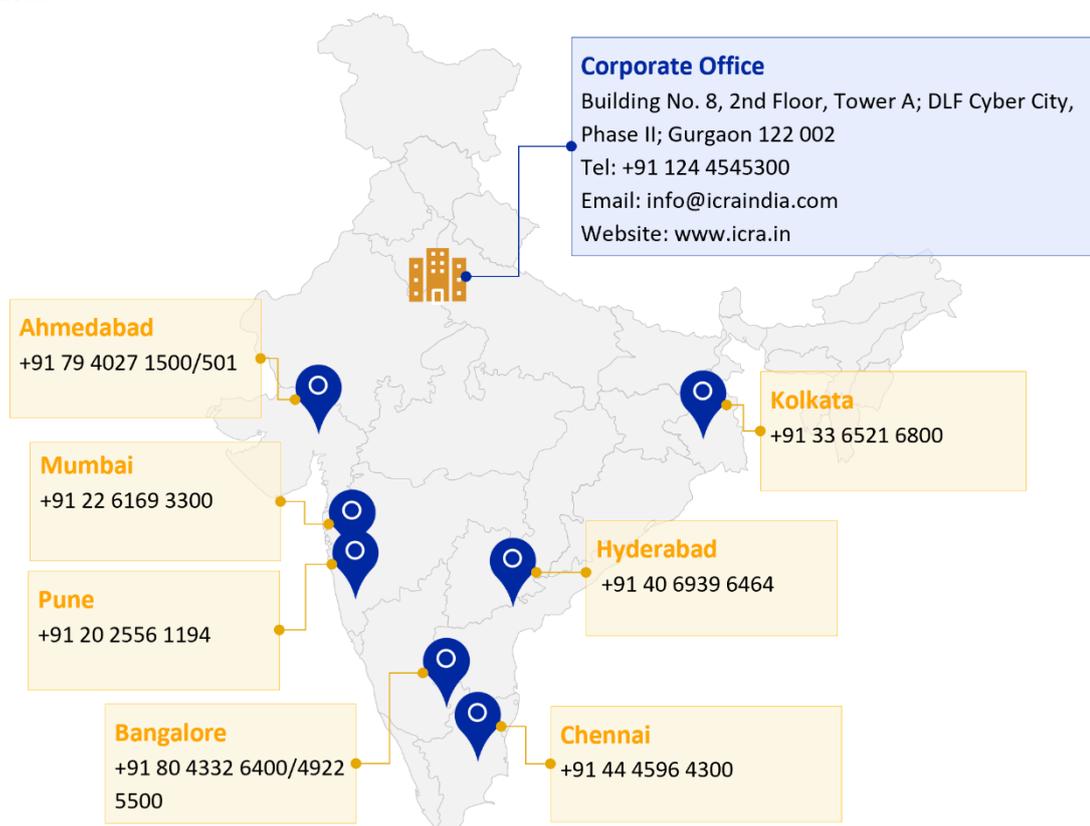
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