

August 04, 2025

Best Capital Services Limited: Provisional [ICRA]A(SO) assigned to Series A1 PTCs for a pool backed by vehicle loan receivables issued by Chara 07 2025

Summary of rating action

Trust Name	Instrument*	Current Rated Amount (Rs. crore)	Rating Action
Chara 07 2025	Series A1 PTCs	3.96	Provisional [ICRA]A(SO); Assigned

*Instrument details are provided in Annexure I

Rating in the absence of pending actions/documents	No rating would have been assigned as it would not be meaningful
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Rationale

The pass-through certificates (PTCs) are backed by a pool of Cars, commercial vehicles, construction equipment and multi-utility vehicle loan receivables originated by Best Capital Services Limited (BCSL/Originator) with an aggregate principal outstanding of Rs.4.40 crore (pool receivables of Rs. 5.50 crore). BCSL would be the servicer for the rated transaction.

The provisional rating is based on the strength of the cash flows from the selected pool of contracts, the credit enhancement available in the structure as well as the integrity of the legal structure. The rating is subject to the fulfilment of all the conditions under the structure and ICRA's review of the documentation pertaining to the transaction.

Transaction structure

As per the transaction structure, the monthly cash flow schedule comprises the promised interest payout. The principal is expected to be paid on a monthly basis (100% of the pool principal billed) but is promised on the final maturity date. The residual cash flows from the pool, after meeting the promised and expected payouts, will flow back to the originator on a monthly basis. Any prepayment in the pool would be used for the prepayment of Series A1 PTCs principal.

The credit enhancement available in the structure is in the form of (i) a cash collateral (CC) of 7.50% of the initial pool principal to be provided by the Originator, (ii) subordination of 10.00% of the initial pool principal for Series A1 PTCs (iii) excess interest spread (EIS) of 13.10% of the initial pool principal.

Key rating drivers and their description

Credit strengths

Granular pool supported by presence of credit enhancement – The pool is granular, consisting of 170 contracts, with no contract exceeding 2.67% of the pool principal, thereby reducing the exposure to any single borrower. Further, the credit enhancement available in the form of CC, subordination and EIS would absorb some amount of the losses in the pool and provide support in meeting the PTC payouts.

No overdue contracts in the pool – The pool has been filtered in such a manner that there are no overdue contracts as on cut-off date. Further, more than 99% of borrowers have never defaulted during the tenure of the loan, which is a credit positive for the transaction.

Adequate servicing capability of BCSL – The company, which would be servicing the loans in the transaction, has an adequate track record in the lending business of more than seven years and has adequate underwriting policies and collection procedures. The company has adequate processes for servicing the loan accounts.

Credit challenges

High geographical concentration - The pool has high geographical concentration with the top 3 states, viz. Rajasthan, Karnataka and Telangana together accounting for ~82% of the initial pool principal amount. The pool's performance would thus be exposed to any state-wide disruption that may occur due to natural calamities, political events, etc.

Risks associated with lending business – The pool's performance would remain exposed to macro-economic shocks, business disruptions and natural calamities that may impact the income-generating capability of the borrowers and their ability to make timely repayments of their loans.

Key rating assumptions

ICRA's cash flow modelling for rating securitisation transactions involves the simulation of potential losses, delinquencies and prepayments in the pool. The losses and prepayments are assumed to follow a log-normal distribution. The assumptions for the losses and the coefficient of variation are considered on the basis of the values observed from the analysis of the past performance of the Originator's loan portfolio as well as the characteristics of the specific pool being evaluated. The resulting collections from the pool, after incorporating the impact of the losses and prepayments, are accounted for in ICRA's cash flow model, in accordance with the cash flow waterfall of the transaction.

For the current pool, ICRA has estimated the shortfall in the pool principal collection during its tenure at 5.00% of the pool principal with certain variability around it. The average prepayment rate for the underlying pool is modelled in the range of 4.8% to 18.0% per annum. Various possible scenarios have been simulated at stressed loss levels and prepayment rates and the incidences of default to the investor as well as the extent of losses are measured after factoring in the credit enhancement to arrive at the final rating for the instrument.

Liquidity position

For Series A1 PTCs: Strong

The liquidity for Series A1 PTCs is strong after factoring in the credit enhancement available to meet the promised payouts to the investor. The total credit enhancement would be 4.75 times the estimated loss in the pool.

Rating sensitivities

Positive factors – The sustained strong collection performance of the underlying pool of contracts (monthly collection efficiency >95%), leading to lower-than-expected delinquency levels, and an increase in the cover available for future investor payouts from the credit enhancement would result in a rating upgrade.

Negative factors – The sustained weak collection performance of the underlying pool of contracts (monthly collection efficiency <90%), leading to higher-than-expected delinquency levels and higher credit enhancement utilisation levels, would result in a rating downgrade. Weakening in the credit profile of the servicer could also exert pressure on the rating.

Analytical approach

The rating action is based on the analysis of the performance of BCSL's loan portfolio till March 2025, the key characteristics and composition of the current pool, the performance expected over the balance tenure of the pool, and the credit enhancement cover available in the transaction.

Analytical Approach	
Applicable rating methodologies	Securitisation Transactions
Parent/Group support	Not Applicable
Consolidation/Standalone	Not Applicable

Pending actions/documents required to be completed for conversion of the provisional rating into final

The assigned rating is provisional and would be converted into final upon the execution of:

1. Trust deed
2. Assignment agreement
3. Legal opinion
4. Trustee letter
5. Auditor's certificate
6. Any other documents executed for the transaction

Validity of the provisional rating

The Trust is expected to complete the pending actions/execute the pending documents in the near term. However, in case of continued pendency of the actions/documents beyond one year of this publication, the provisional rating would be withdrawn for the transaction even if the instrument has been issued.

Risks associated with the provisional rating

In case the issuance is completed, but the pending actions/documents are not completed for the transaction within one year (validity period) from the assignment of the rating, the provisional rating will be withdrawn in accordance with ICRA's Policy on Provisional Ratings available at www.icra.in.

About the originator

Best Capital Services Limited is a registered NBFC which was incorporated in 1995. BCSL was acquired by Mr. Arun Bagadia in 2011. The company commenced operation with vehicle financing and over time, it expanded its product offerings to include MSME loans secured against residential or commercial property, and vehicle financing for both private and light commercial vehicles. The company got registered with the Reserve Bank of India (RBI) as a non-banking finance company – non deposit accepting (NBFC) in 1995. Registered Office is located at Jaipur, Rajasthan. As on June 30, 2025, the company was operating in 7 states, with assets under management (AUM) of Rs. 272 crores.

Exhibit 1: Key Financial Indicators

Best Capital Services Limited	FY2023	FY2024	FY2025
Total Income	26.41	52.77	68.55
Profit After Tax	2.7	3.9	4.7
Total Managed Assets	163	292	371
Gross NPA	0.3%	0.3%	1.1%
CRAR	35%	30%	31%

Source: Company, ICRA Research; Amount in Rs. Crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

Trust Name	Instrument	Current Rating (FY2026)		Date & Rating in FY2026	Chronology of Rating History for the Past 3 Years		
		Initial Amount Rated (Rs. crore)	Current amount rated (Rs. Crore)		Date & Rating in FY2025	Date & Rating in FY2024	Date & Rating in FY2023
				August 4, 2025	-	-	-
Chara 07 2025	Series A1 PTCs	3.96	3.96	Provisional [ICRA]A(SO)	-	-	-

Complexity level of the rated instrument

Instrument	Complexity Indicator
Series A1 PTCs	Moderately Complex

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [click here](#)

Annexure I: Instrument details

Trust Name	Instrument Name	Date of Issuance / Sanction	Coupon Rate* (p.a.)	Maturity Date	Amount Rated (Rs. crore)	Current Rating
Chara 07 2025	Series A1 PTCs	July 31, 2025	14.75%	February 15, 2028	3.96	Provisional [ICRA]A(SO)

Source: Company; *Fixed

Annexure II: List of entities considered for consolidated analysis

Not applicable

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ABOUT ICRA LIMITED

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For more information, visit www.icra.in

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Branches



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