

### November 18, 2025

# **Zerach Renewables Energy Private Limited: Ratings Reaffirmed**

## **Summary of rating action**

Instrument*	Previous rated amount (Rs. crore)	Current rated amount (Rs. crore)	Rating action		
Long-term - Fund based – Term loan	54.36	54.36	[ICRA]A- (Stable); Reaffirmed		
Total	54.36	54.36			

<sup>\*</sup>Instrument details are provided in Annexure I

## **Rationale**

The rating action for Zerach Renewables Energy Private Limited's (ZREPL) factors in the strengths arising from the company's parentage, being a part of the Cleantech Solar Group, an experienced management, established track record in developing and operating renewable power projects and a diversified solar & wind project portfolio of ~1,083 MWp tied up with large commercial & industrial customers. The capacity under the holding company Cleantech India OA Pte Ltd (CIOA) stands at ~374MW with the entire capacity being operational. Recently, Keppel Corporation has acquired the balance 49% stake from Shell Plc, thereby gaining full ownership of the platform.

Further, the rating favourably factors in the long-term power purchase agreement (PPA) signed by ZREPL with TDK India Private Limited (TDKIPL) at a fixed tariff under the captive mode, thereby limiting the demand and pricing risks for its 14 MW solar power projects. The tariff offered under the PPA is highly competitive in relation to the grid tariff for this customer and the PPA would enable the customer to meet its sustainability goals. Further, the rating draws comfort from the comfortable credit profile of TDKIPL, which is expected to lead to timely realisation of payments for the company. Going forward, the debt metrics are expected to remain adequate, supported by the PPA at a fixed tariff rate and the long tenure of the project debt.

While a top-up term loan of Rs 12.0 crore availed during the debt refinancing is likely to adversely impact the company's debt coverage indicators, they are expected to remain adequate and commensurate with the rating level, supported by the PPAs at fixed tariff rates, a satisfactory generation performance and the long tenure of the project debt. Also, comfort is drawn from the presence of a debt service reserve account (DSRA) equivalent to one quarter of debt servicing. However, any additional leveraging by the entity, impacting its debt coverage metrics would remain a key rating sensitivity, going forward.

However, the rating is constrained by the vulnerability of the cash flows and debt coverage metrics of the solar power project to the generation performance, given the single part tariff under the PPA. Any adverse variation in weather conditions or equipment performance or inability to ensure adequate O&M practices for the solar assets would impact generation and consequently the cash flows. Herein, comfort is drawn from the healthy generation performance achieved so far for 7 MW capacity operational since April 2021, with the PLF remaining above the P90 estimate. The balance capacity of 7 MW was commissioned in September 2024. Thus, demonstration of generation performance in line with, or above the P90 estimate remains a key monitorable.

The rating also takes note of the risk of cash flow mismatch owing to the lower lock-in period under the PPAs in relation to the debt tenure. Moreover, the termination payments under the PPA do not cover for the entire debt outstanding. Nonetheless, comfort can be drawn from the competitive tariff offered by the company and the Group's track record in securing PPAs with large industrial and commercial customers. ICRA also takes note of the sensitivity of the debt coverage metrics to the movement in interest rates considering the leveraged capital structure and fixed tariffs under the PPA. Further, the company remains exposed to regulatory risks associated with forecasting & scheduling regulations, norms for captive projects and open



access charges. While the open access charges are to be paid by the customers under the PPAs, any significant increase in these charges would impact the competitiveness of the tariffs.

The Stable outlook assigned to the long-term rating of ZREPL factors in the steady cash flow visibility, aided by the long-term PPA and the timely cash collections expected from the customer.

## Key rating drivers and their description

## **Credit strengths**

Strengths by virtue of being part of Cleantech Solar Group – ZREPL is part of the Cleantech Solar Group, which in turn is promoted by Keppel Consortium. Recently, Keppel Corporation has acquired the balance 49% stake from Shell Plc, thereby gaining full ownership of the platform. The platform benefits from a diversified portfolio of ~1,083 MWp across seven countries in South Asia and the presence of strong shareholders, who are focused are growing their renewable energy portfolio. ZREPL is expected to receive support from the Group in case of any exigency, given the cross-default linkages with the parent, Cleantech India OA Pte Ltd (CIOA).

Low offtake risk with presence of long-term PPA with an industrial customer at a highly competitive tariff – The solar project under ZREPL has tied-up a long-term PPA with TDKIPL under the captive mode at a fixed tariff, thereby limiting the demand and pricing risks. The PPA includes a provision for termination payments which covers for a certain portion of the debt under the SPVs. Further, comfort is drawn from the competitive tariff offered by the project to the customer against the grid tariff rates. Moreover, the PPA would enable the customer to meet its renewable purchase obligations.

**Timely payments by the customer** – ZREPL have tied up PPA with TDK India Private Limited, which is a subsidiary of TDK Electronics. TDK electronics is promoted by TDK Corporation (rated A3 (Stable) by Moody's) headquartered in Japan. The comfortable credit profile of the customer is expected to result in timely payments, as demonstrated so far.

Adequate debt coverage metrics and liquidity profile, despite moderation post refinancing — While the top-up term loan availed during the debt refinancing is likely to adversely impact the company's debt coverage indicators, they are expected to remain adequate and commensurate with the rating level, supported by the presence of PPAs at fixed tariff rates, a satisfactory generation performance and the long tenure of the project debt. However, any additional leveraging by the entity, impacting its debt coverage metrics would remain a key rating sensitivity. Also, the liquidity profile of the company is supported by the presence of DSRA equivalent to one quarter and timely payments from the customer.

## **Credit challenges**

**Vulnerability of cash flows to solar radiation** – Given the single-part tariff under the PPA, the revenues and cash flows of the solar power project under ZREPL remain vulnerable to the actual generation, which in turn is exposed to the variability in solar radiation. This risk is amplified by the geographic concentration of the asset. While comfort is drawn from the performance so far for the 7 MW capacity, a demonstration of generation in line with or above the appraised estimate on a sustained basis remains a key monitorable for the entire 14 MW capacity.

Risk of cash flow mismatch owing to lower lock-in period under the PPAs in relation to debt tenure – The PPA signed by ZREPL has a lock-in period of 10 and 15 years against debt repayment tenure of ~19 and 20 years for the two loans availed respectively. Inability of the company to continue the PPA beyond the lock-in period or tie-up PPA with new customers, could lead to risk of cash flow mismatch for debt servicing. Also, the termination payments under the PPAs do not cover for the entire debt outstanding. Nonetheless, comfort can be drawn from the significant discount offered by the company to its customers against the grid tariff and the track record of the sponsor in securing PPAs with large industrial and commercial customers.



**Exposed to interest rate risk** – The interest rates on the term loans availed by the company for its projects is floating and subject to regular reset. Given the fixed tariffs under the PPA and the leveraged capital structure, the debt coverage metrics for the company remained exposed to the movements in interest rates as seen in the recent past.

Regulatory risks – The company's operations remain exposed to regulatory risks pertaining to scheduling and forecasting requirements applicable for solar power projects. However, the risk of variation is relatively low for solar power projects compared to wind power projects. Also, the projects are exposed to any revision in policies & regulations for captive projects as well as revision in open access charges, which could impact the competitiveness of the tariff offered.

## Liquidity position: Adequate

The liquidity position of ZREPL is expected to be adequate, with sufficient buffer between cash flows from operations and the debt repayment obligation. Moreover, the presence of a one-quarter DSRA and timely payments from the customer is expected to support the liquidity profile. The company had cash and liquid investments of Rs. 2.80 crore as on July 31, 2025 including DSRA of Rs. 0.85 crore.

## **Rating sensitivities**

**Positive factors** – ICRA could upgrade the rating if the company is able to demonstrate a generation performance in line or higher than the historical average along with timely payments from the customer, leading to improvement in credit metrics. Also, the rating would remain sensitive to the credit profile of its parent, CIOA.

Negative factors – Pressure on the rating could arise if the generation performance of ZREPL remains below the appraised estimate on a sustained basis, adversely impacting the debt coverage metrics. Also, delay in payments from counterparty adversely impacting the liquidity profile of the company would be a negative trigger. Further, the rating would remain sensitive to the credit profile of its parent, CIOA. A specific credit metric for downgrade is the cumulative DSCR on the project debt falling below 1.15x.

## **Analytical approach**

Analytical approach	Comments
Applicable rating methodologies	Corporate Credit Rating Methodology Power - Solar and Wind
Parent/Group support	The rating assigned to ZREPL factors in the implicit support from holding company, CIOA, with support expected to be forthcoming in case of any cash flow mismatch, given the cross-default linkages with CIOA and other SPVs of the group.
Consolidation/Standalone	Standalone

## About the company

ZREPL is a subsidiary of CIOA, Singapore, wherein CIOA holds a 73.38% stake and the remaining 26.62% is held by the sole customer, TDK India Private Limited. CIOA is a 100% subsidiary of Cleantech Solar Asia Pte. Ltd. (CSA), which in turn is 100.0% owned by the Keppel consortium. CSA has a solar power portfolio of ~1,083 MWp across India, Thailand, Malaysia, Cambodia, Indonesia, Vietnam and Singapore.

ZREPL owns and operates a 7-MW (DC Capacity) solar power project in the Beed district of Maharashtra, which was commissioned on April 1, 2021. The company has also commissioned the 7-MW solar project on 30th September 2024, which is now fully operational. The company has signed a 25-year long-term PPAs with TDK India Private Limited for the entire capacity. As required under the group captive regulations, the customer has subscribed to the shareholding of the company.



### **Key financial indicators (audited)**

Standalone	15M FY2024	FY2025
Operating income (All lower except first letter and bold)	5.3	6.8
PAT	0.5	0.2
OPBDIT/OI	84.8%	86.5%
PAT/OI	8.7%	2.6%
Total outside liabilities/Tangible net worth (times)	1.9	3.0
Total debt/OPBDIT (times)	5.3	11.7
Interest coverage (times)	1.7	1.6

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amounts in Rs. crore; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

## Status of non-cooperation with previous CRA: Not applicable

Any other information: None

## Rating history for past three years

	Current (FY2026)				Chronology of rating history for the past 3 years						
				- FY2026		FY2025		FY2024		FY2023	
Instrument	Туре	Amount rated (Rs. crore)	Nov 18, 2025	Date	Rating	Date	Rating	Date	Rating	Date	Rating
Term loan	Long term	54.36	[ICRA]A- (Stable)	Apr-03- 25	[ICRA]A- (Stable)	Sep 27, 2024	[ICRA]A- (Stable)	Jun 30, 2023	[ICRA]A- (Stable)	Apr-26- 22	[ICRA]A- (CE) (Stable)
				Aug 26, 2025	[ICRA]A- (Stable)					Sep 23, 2022	[ICRA]A- (Stable)

## **Complexity level of the rated instruments**

Instrument	Complexity Indicator
Long-term Fund-based – Term loan	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: Click here

www.icra.in Sensitivity Label : Public Page 4



### **Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
NA	Term loan	NA	NA	FY2044	27.66	[ICRA]A- (Stable)
NA	Term loan	NA	NA	FY2045	26.70	[ICRA]A- (Stable)

Source: Company

<u>Please click here to view details of lender-wise facilities rated by ICRA</u>

Annexure II: List of entities considered for consolidated analysis – Not Applicable



#### **ANALYST CONTACTS**

Girishkumar Kashiram Kadam

+91 22 6114 3441

girishkumar@icraindia.com

**Sumit Jhunjhunwala** 

+91 33 6521 6814

sumit.jhunjhunwala@icraindia.com

**Ankit Jain** 

+91 124 4545 865

ankit.jain@icraindia.com

Soumya Satapathy

+91 33 6521 6809

soumya.satapathy@icraindia.com

#### RELATIONSHIP CONTACT

L. Shivakumar

+91 22 6114 3406

shivakumar@icraindia.com

#### MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860

communications@icraindia.com

## **HELPLINE FOR BUSINESS QUERIES**

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

#### **ABOUT ICRA LIMITED**

ICRA Limited was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional investment Information and Credit Rating Agency.

Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange. The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder.

For more information, visit www.icra.in



## **ICRA Limited**



# **Registered Office**

B-710, Statesman House, 148 Barakhamba Road, New Delhi-110001

Tel: +91 11 23357940-45



## © Copyright, 2025 ICRA Limited. All Rights Reserved.

### Contents may be used freely with due acknowledgement to ICRA.

ICRA ratings should not be treated as recommendation to buy, sell or hold the rated debt instruments. ICRA ratings are subject to a process of surveillance, which may lead to revision in ratings. An ICRA rating is a symbolic indicator of ICRA's current opinion on the relative capability of the issuer concerned to timely service debts and obligations, with reference to the instrument rated. Please visit our website www.icra.in or contact any ICRA office for the latest information on ICRA ratings outstanding. All information contained herein has been obtained by ICRA from sources believed by it to be accurate and reliable, including the rated issuer. ICRA however has not conducted any audit of the rated issuer or of the information provided by it. While reasonable care has been taken to ensure that the information herein is true, such information is provided 'as is' without any warranty of any kind, and ICRA in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. Also, ICRA or any of its group companies may have provided services other than rating to the issuer rated. All information contained herein must be construed solely as statements of opinion, and ICRA shall not be liable for any losses incurred by users from any use of this publication or its contents.