

February 10, 2026

## Parijat Industries India Limited: Ratings assigned

### Summary of rating action

Instrument*	Current rated amount (Rs. crore)	Rating action
<b>Long term/Short term - Fund based/Non-fund based - Working capital facilities</b>	405.00	[ICRA]A- (Stable)/[ICRA]A2+; Assigned
<b>Short term - Fund Based - Working capital term loan</b>	7.50	[ICRA]A2+; Assigned
<b>Long term - Fund based - Term loan</b>	29.68	[ICRA]A- (Stable); Assigned
<b>Long term – Unallocated limits</b>	17.82	[ICRA]A- (Stable); Assigned
<b>Total</b>	<b>460.00</b>	

\*Instrument details are provided in Annexure I

### Rationale

The assigned ratings for the bank lines of Parijat Industries India Limited (PIIL/the company) factors in the long and established track record of the promoters and the company in the agrochemical business. The company has a diversified product profile with a sizeable registration portfolio as well as a healthy product pipeline. Its revenue stream is diversified across products and product segments. The company undertakes retail as well as institutional sales in the domestic market and also exports agrochemicals to East Africa, Middle East, Asia-Pacific, Latin America, Canada, Europe, West African nations and Russia.

The ratings are, however, constrained by regulatory and the agroclimatic risks faced by the company's operations in the domestic and export markets. Its operations remain working capital-intensive owing to the sizeable credit period offered to the customers and the elongated receivables from the export markets. Additionally, the inventory levels maintained by the company tend to be sizeable owing to a diversified product portfolio, which requires manufacturing a wide variety of products and procuring a variety of raw material ahead of the Kharif season – the major agrochemical consumption season. The company has to stock up inventory in short bouts as well as deliver large export orders with short delivery timelines.

Its profitability can also be impacted by the volatility in raw material prices, given the elevated competitive intensity in the industry. Additionally, as the company only partly hedges its forex exposure, its profitability may be impacted by the adverse movement in the currency markets. However, the company's exports provide a natural hedge to its forex exposure to an extent.

ICRA notes that the company is in the process of undertaking an initial public offering (IPO) wherein it plans to raise ~Rs. 160 crores of fresh equity which will be used to reduce the borrowing levels. The completion of the IPO and its impact on the credit profile will remain a key monitorable.

The Stable outlook on PIIL's rating reflects ICRA's expectation that the growing scale of operations and a healthy product profile will support the cash flow from operations and keep the credit profile stable.

### Key rating drivers and their description

#### Credit strengths

**Extensive experience of promoter family in agrochemical industry** – The Parijat Group is promoted by the Anand family with more than three decades of experience in the agrochemical industry. PIIL started as a trader undertaking agrochemical exports and gradually moved into the manufacturing of agrochemicals in India.

**Diversified product profile and geographical presence**— PIIL has a wide product portfolio with nearly 805 registrations in the, with 222 registrations achieved from CY2022 to CY2025. A healthy trend in achieving product registrations helped the company's revenue to record a CAGR of 10% over FY2022 to FY2025. The company also had a dedicated research and development facility at its Ambala facility which enables it to undertake testing for new products and their impact on crops, thus supporting product development. Going forward, with a healthy product pipeline, ICRA expects the company to post a revenue growth of 7-10% in FY2026. The company's product profile is spread across insecticides, fungicides and herbicides. In FY2025, the revenue share of insecticides was 49.5%, while that of fungicides is 15.3% and of herbicides 32%.

**Diversified revenue stream across various channels and partly backward-integrated operations** – PIIL operates in the domestic market through institutional and brand sales (retail sales). Institutional sales include the sale of bulk formulation and certain technicals to other leading agrochemical players who then package these for sale in the market. The institutional sales also include the sale of packaged formulations with the branding of other agrochemical players wherein PIIL supplies the final finished and packaged product at the marketing locations of the customers. The company has a healthy presence across India in the retail segment with more than 90 products and supplies across 20 states in the country.

The company also exports branded formulations and is present largely in the East Africa, Middle East, Asia-Pacific, Latin America, Canada, Europe, West African nations and Russia. It had also acquired a majority stake in Crimsun Organics Private Limited (COPL, PIIL's shareholding at 78.12% as on March 31, 2025) which enabled it to achieve part backward integration through the manufacturing of technicals. Its ability to manufacture various technicals enables PIIL to achieve raw material security to some extent.

### Credit challenges

**Performance vulnerable to agroclimatic and regulatory risks** – The company's performance remains susceptible to agroclimatic factors as the demand for agrochemicals is dependent on the sowing levels and rainfall distribution. The sector is highly regulated as the registrations of products is a lengthy process and the products can be banned on regulatory scrutiny.

**Working capital-intensive operations** – The company's operations remain working capital-intensive owing to the sizeable inventory levels the company has to maintain to meet the demand during the Kharif season and the elongated working capital cycle. Additionally, the company may have to stock up raw material inventory to meet the large overseas orders. The receivable cycle has also remained elevated in FY2025 and FY2024 and is expected to stay so in FY2026 as well. The receivable cycle has increased due to a slow release of receivables from certain export geographies. The receivable cycle in the domestic market has also increased after Covid. The working capital intensity has remained in the range of 37-39% since FY2024 and may witness a slight uptick further in FY2026 owing to the impact of excess monsoon rains on farm income and in turn the collection cycles.

**Exposure to foreign exchange fluctuations** – The profitability remains exposed to foreign fluctuation risks as the company only partly hedges its foreign currency exposure. Although exports provide a natural hedge to the import of raw material, any adverse movement in forex rates can affect the profitability.

**High competitive intensity** – The intensely competitive and fragmented agrochemical industry exerts pricing pressure and necessitates continuous marketing and branding expenditure. Nevertheless, the company benefits to an extent from the promoter's experience of more than four decades.

### Liquidity position: Adequate

ICRA expects the company's liquidity to remain adequate over the next 12 months, supported by cash accruals of Rs. 75-80 crore in FY2026, cushion in fund-based limits of ~Rs. 40.0 crore (in a limit of Rs. 332.5 crore) and cash and liquid investments of Rs. 8.5 crore as on November 30, 2025. The accruals will be adequate to meet debt repayments of ~Rs. 15.0 crore in FY2026 and ~Rs. 6.1 crore in FY2027.

## Rating sensitivities

**Positive factors** – The ratings could be upgraded in case of a significant scale-up in the revenues and profitability, along with a sustained improvement in the company's leverage and coverage ratio as well as its working capital position.

**Negative factors** – The rating could witness a downward revision in case of any adverse impact on the revenue and profitability of the company or further stretch in overall WC position impacting the liquidity position. Further, any materially large debt funded capex/investment and/or unexpected cash outflow to provide an exit to the investors in the company, leading to an adverse impact on the coverage and leverage metrics of the company can trigger a downward rating revision.

## Analytical approach

Analytical approach	Comments
Applicable rating methodologies	<a href="#">Corporate Credit Rating Methodology</a> <a href="#">Agrochemicals</a>
Parent/Group support	Not applicable
Consolidation/Standalone	For arriving at the ratings, ICRA has considered the consolidated financials of PIIL. Refer to Annexure II for the list of entities considered for consolidation

## About the company

Parijat Industries (India) Limited (PIIL) was incorporated in 1995 by Mr. Keshav Anand and Mr. Vikram Anand, with Mr. Sharat Anand joining the company later. It manufactures formulations, insecticides, fungicides, herbicides and technicals of agrochemicals. Its manufacturing facilities are at Ambala and Cuddalore. It has more than 300 agrochemical formulation registrations in its portfolio. Its current product portfolio includes sales of formulations and technicals of fungicides, insecticides, herbicides, Plant Growth Regulators etc, covering the entire life cycle of major crops – from seed to harvest. PIIL is present across 20 states in India through a robust distribution network and marketing and outreach programmes. PIIL also has a strong presence in international markets across more than 65 countries in Europe, Africa, Southeast Asia and Latin America.

## Key financial indicators (audited)

PIIL (Consolidated)	FY2024	FY2025
Operating income	949.8	1045.3
PAT	9.8	54.0
OPBDIT/OI	9.0%	11.9%
PAT/OI	1.0%	5.2%
Total outside liabilities/Tangible net worth (times)	2.7	2.4
Total debt/OPBDIT (times)	3.7	2.3
Interest coverage (times)	2.4	3.5

Source: Company, ICRA Research; All ratios as per ICRA's calculations; Amount in Rs. crore; PAT: Profit after tax; OPBDIT: Operating profit before depreciation, interest, taxes and amortisation

## Status of non-cooperation with previous CRA: Not applicable

## Any other information: None

### Rating history for past three years

Current (FY2026)			Chronology of rating history for the past 3 years				
			FY2025		FY2024		FY2023
Instrument	Type	Amount rated (Rs. crore)	Feb 10, 2026	Date	Rating	Date	Rating
<b>Fund based/Non-fund based - Working capital facilities</b>	Long term/Short term	405.00	[ICRA]A-(Stable)/[ICRA]A2+	-	-	-	-
<b>Fund based - Working capital term loan</b>	Short term	7.50	[ICRA]A2+				
<b>Fund based - Term loan</b>	Long term	29.68	[ICRA]A- (Stable)	-	-	-	-
<b>Unallocated limits</b>	Long term	17.82	[ICRA]A- (Stable)				

### Complexity level of the rated instruments

Instrument	Complexity indicator
<b>Long term/Short term - Fund based/Non-fund based - Working capital facilities</b>	Simple
<b>Short term - Fund based - Working capital term loan</b>	Simple
<b>Long term - Fund based - Term loan</b>	Simple
<b>Long term – Unallocated limits</b>	Not Applicable

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: [Click here](#)

**Annexure I: Instrument details**

ISIN	Instrument name	Date of issuance	Coupon rate	Maturity	Amount rated (Rs. crore)	Current rating and outlook
NA	Fund based/Non-fund based - Working capital facilities	NA	NA	NA	405.0	[ICRA]A- (Stable)/[ICRA]A2+
NA	Fund based - Working capital term loan	NA	NA	NA	7.50	[ICRA]A2+
NA	Fund based - Term loan	FY2021 to FY2022	9.25%	FY2026 to FY2028	29.68	[ICRA]A- (Stable)
NA	Unallocated limits	NA	NA	NA	17.82	[ICRA]A- (Stable)

Source: Company

[Please click here to view details of lender-wise facilities rated by ICRA](#)

**Annexure II: List of entities considered for consolidated analysis**

Company name	PIIL ownership	Consolidation approach
Prijat Industries India Limited	Parent Entity	Full consolidation
Crimsun Organics Private Limited	78.12%	Full consolidation
Leeds Life Sciences Private Limited	100.00%	Full consolidation
Belin International Limited	100.00%	Full consolidation
Leeds Lifescience Limited	100.00%	Full consolidation
Belin Limited	100.00%	Full consolidation
Prijat Tanzania Limited	99.00%	Full consolidation
Prijat Mali SA	70.00%	Full consolidation
Prijat Togo SARL	51.00%	Full consolidation

Source: Company

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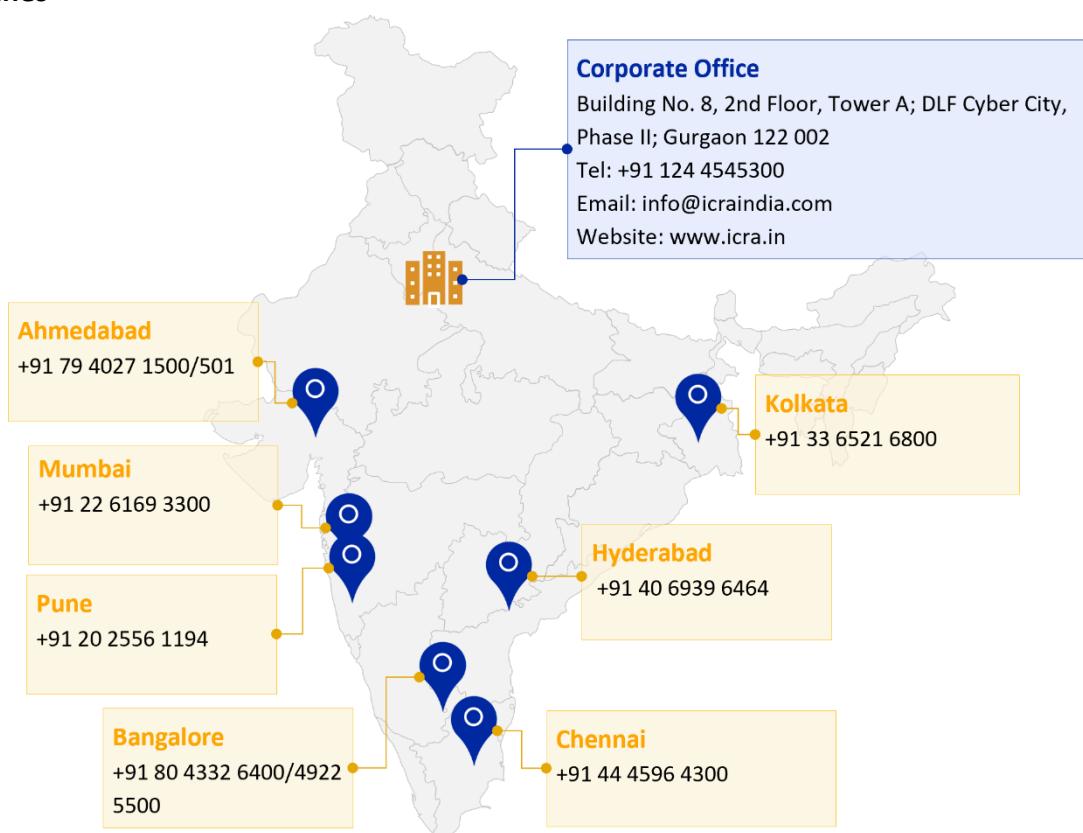
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