

June 30, 2020

Aravon Services Private Limited: Ratings withdrawn

Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action			
Long-term: Fund based / cash						
credit	7.0	7.0	[ICRA]AA (CE)(Stable); withdrawn			
Total	7.0	7.0				

^{*}Instrument details are provided in Annexure-1

Rationale

The ratings assigned to Aravon Services Private Limited (ASPL) have been withdrawn at the request of the company. ASPL was amalgamated with Quess Corp Limited (rated at [ICRA]AA (stable)/[ICRA]A1+) on November 15, 2019. ICRA does not have requisite information to suggest that the credit risk has changed since the time the rating was last reviewed.

Link to the last Press Release published on ICRA website

https://www.icra.in/Rationale/ShowRationaleReport?Id=78337

About the company

Aravon Services Private Limited (formerly known ARAMARK India Private Limited), incorporated on July 19, 2007, became a wholly-owned subsidiary of Quess Corp Limited (QCL) with effect from April 1, 2015 pursuant to a share purchase agreement dated February 12, 2015 entered into between the company, its erstwhile shareholders (Aramark Senior Notes Co. and Aramark India Holdings LLC.) and QCL. The company provides integrated food and facility management services to corporate customers in India, predominantly in the areas of housekeeping and guest house management services.

About the guarantor

Quess Corp Limited (QCL) offers end-to-end business solutions like general staffing, professional staffing, technology staffing, IT products and solutions, skill development, payroll, compliance management, integrated facility management and industrial asset management services to corporate clients operating across sectors. By dealing with QCL, clients have the flexibility to maintain a large employee base all round the year, thereby allowing them to save on unwanted manpower costs during off-season and outsource their non-core activities. In February 2018, the company acquired a 100% stake in Monster Worldwide's India, Singapore, Hong Kong and Malaysia entities. These entities have operations across India, Singapore, Malaysia, Philippines, Hong Kong, Vietnam, Thailand, Indonesia, UAE and Kingdom of Saudi Arabia and currently operates the same under the internet business segment. QCL currently operates under three major segments – Workforce Management, Global Technology Solutions and Operating Asset Management.

QCL was incorporated in October 2007 in Bangalore and is promoted by Mr. Ajit Isaac. The company received the initial round of private equity funding in February 2008, wherein India Equity Partners (IEP) acquired a stake in QCL for an investment of Rs. 21.3 crore. In May 2013, Thomas Cook (India) Limited (TCIL), India's largest integrated travel company,



acquired a 74.85% stake in QCL for a consideration of Rs. 256 crore in February 2013. IEP had also exited QCL by selling its shares to TCIL as a part of this deal. In FY2020, QCL was demerged from TCIL, leading to Fairfax currently holding ~32.29% in QCL.

QCL has acquired companies engaged in a variety of businesses over the last few years and currently operates various joint ventures and subsidiaries. On a consolidated basis, the company currently has over ~3,85,000 associate employees under payrolls providing services to ~2,650 clients across 644 cities across the world. QCL provides services to clients operating across domains such as retail, information technology (IT), IT enabled services (ITeS), consumer durables, telecom, pharmaceuticals, entertainment, FMCG etc. QCL, head quartered in Bangalore, operates through 65 offices located in various parts of the world.

Key financial indicators (audited)

	FY2018	FY2019
Operating Income (Rs. crore)	73.6	59.6
PAT (Rs. crore)	13.8	-0.1
OPBDIT/OI (%)	11.2%	6.4%
RoCE (%)	43.1%	13.6%
Total Outside Liabilities/Tangible Net Worth (times)	0.4	0.3
Total Debt/OPBDIT (times)	-	-
Interest Coverage (times)	234.8	43.2
DSCR	195.9	34.4

Guarantor QCL's key financial indicators (audited)

Consolidated	FY2018	FY2019
Operating Income (Rs. crore)	6,167.3	8,527.0
PAT (Rs. crore)	309.8	256.5
OPBDITA/ OI (%)	5.9%	5.7%
RoCE (%)	12.2%	11.7%
Total Debt/TNW (times)	0.4	0.3
Total Debt/ OPBDITA (times)	2.8	1.6
Interest coverage (times)	4.7	4.2

Source: the company, ICRA research; OPBDITA: Operating Profit before Depreciation, Interest and Taxes; PAT: Profit After Tax; RoCE: Return on Capital Employed; TNW: Tangible Net Worth

Status of non-cooperation with previous CRA: Not applicable

Any other information: None



Rating history for past three years

		Current Rating (FY2021)				Chronology of Rating History for the Past 3 Years			
					Date & Rating	Date & Rating in FY2019		Date & Rating	Date & Rating
			Amount	Amount				in FY2018	in FY2017
			Rated	Outstanding	June 30, 2020	March 4,			March 28,
	Instrument	Type	(Rs. crore)	(Rs. crore)		2019	April 2, 2018	July 28, 2017	2017
		Long-			[ICRA]AA(CE)(stable);	[ICRA]AA (SO)	[ICRA] AA- (SO)	[ICRA]AA- (SO)	ICRA]AA- (SO)
1	Cash credit	term	7.0	NA	withdrawn	(Stable)	(Positive)	(Stable)	(Stable)

Amount in Rs. crore

Complexity level of the rated instrument

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website www.icra.in



Annexure-1: Instrument details

ISIN No	Instrument Name	Date of Issuance / Maturity Sanction Coupon Rate Date		Amount Rated (Rs. crore)	Rated Current Rating and	
NA	Fund based/ CC	NA	NA	NA	7.0	[ICRA]AA(CE), Stable; withdrawn

Source: the company

www.icra.in



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