

SCG Contracts India Private Limited

Instrument	Amount Rated	Outstanding Rating
	In Rs. Crore	As on December 2016
Working Capital Limits	3.0	[ICRA]BBB-(Stable); outstanding
LC/BG Limits	25.0 (enhanced from 15.0)	[ICRA]A3; assigned/outstanding

ICRA has assigned its short-term rating for the enhanced bank facilities at [ICRA]A3 (pronounced ICRA A three)¹ on the Rs. 25.0-crore² (enhanced from Rs. 15.0 crore) non fund-based facilities of SCG Contracts India Private Limited (SCG). ICRA also has an outstanding long term rating of [ICRA]BBB- (pronounced ICRA triple B minus) on the fund based facilities of SCG. The outlook on the long term rating is Stable.

ICRA's ratings continue to take into account the improvement in SCG's profitability in FY2016. While the company's order book continues to be moderate, it has also been able to improve its order execution, as reflected in the substantially better top line of Rs. 73.3 crore in FY2016. ICRA also notes that SCG's dependence on the fund-based facility has reduced with mobilisation advance being available for the current orders. Consequently, the company's working capital cycle has moderated on account of better receivable realisation and lower inventory. Further, enhancement in non-fund based facility has been received.

The ratings, however, remain constrained by the high dependence on a few clients and the timely completion of these projects as well as the exposure to raw material price fluctuation due to limited price escalation clause. The company's ability to maintain its growth in the order book and its execution and the profitability will be the key rating sensitivities. Further, SCG's ability to maintain the improved working capital cycle, part of which is funded through secured advances, will also be a key rating factor.

Company Profile

SCG Contracts India Pvt. Ltd (SCG) is a private limited company which executes civil, engineering and interior finishing works, primarily for commercial properties and hotels. The company was started by Mr. S.C. Gupta and is at present managed by him along with Mr. Anil Aggarwal. The client base of the company includes reputed players in the commercial and hotel industry like Lemon Tree Hotels, Indian Hotel Company Ltd., Brigade Enterprises Ltd. etc.

Recent results

In FY2016, the company had an operating income of Rs. 73.3 crore and a Profit after Tax of Rs. 3.0 crore compared to an operating income of Rs. 27.8 crore and a Profit after Tax of Rs. 0.8 crore in the previous year.

December 2016

¹ For complete rating scale and definitions, please refer to ICRA's website <u>www.icra.in</u> or other ICRA Rating Publications.

² 100 lakh = 1 crore = 10 million



For further details, please contact:

<u>Analyst Contacts:</u>

Mr. Sabyasachi Majumdar (Tel. No. +91 124 4545304) sabyasachi@icraindia.com

Me. Manish Ballabh (Tel. No +0124-4545 812) manish.ballabh@icraindia.com

Mr. Dhruv Mahajan (Tel. No +0124- 4545 821) dhruv.mahajan@icraindia.com

Ms. Sheetal Sharad (Tel. No +0124-4545 374) sheetal.sharad@icraindia.com

Relationship Contacts:

Mr. Jayanta Chatterjee (Tel. No. +91-80-43326401) jayantac@icraindia.com

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Registered Office ICRA Limited

1105, Kailash Building, 11th Floor, 26, Kasturba Gandhi Marg, New Delhi 110001 Tel: +91-11-23357940-50, Fax: +91-11-23357014

Corporate Office Mr. Vivek Mathur

Mobile: +91 9871221122 Email: vivek@icraindia.com

Email: jayantac@icraindia.com

Tel:- +91-40-40676500

Bhavan Road, Hyderabad—500083

4th Floor, Shobhan, 6-3-927/A&B. Somajiguda, Raj

Building No. 8, 2nd Floor, Tower A, DLF Cyber City, Phase II, Gurgaon 122002 Ph: +91-124-4545310 (D), 4545300 / 4545800 (B) Fax; +91-124-4050424

Mumbai Kolkata Mr. L. Shivakumar Mr. Jayanta Roy Mobile: +91 9903394664 Mobile: +91 9821086490 Email: shivakumar@icraindia.com Email: jayanta@icraindia.com 3rd Floor, Electric Mansion A-10 & 11, 3rd Floor, FMC Fortuna Appasaheb Marathe Marg, Prabhadevi 234/3A, A.J.C. Bose Road Mumbai-400025, Kolkata—700020 Board: +91-22-61796300; Fax: +91-22-24331390 Tel +91-33-22876617/8839 22800008/22831411, Fax +91-33-22870728 Chennai Bangalore Mr. Jayanta Chatterjee Mr. Jayanta Chatterjee Mobile: +91 9845022459 Mobile: +91 9845022459 Email: jayantac@icraindia.com Email: jayantac@icraindia.com 5th Floor, Karumuttu Centre 'The Millenia' 634 Anna Salai, Nandanam Tower B, Unit No. 1004,10th Floor, Level 2 12-14, 1 & 2, Chennai-600035 Murphy Road, Bangalore 560 008 Tel: +91-44-45964300; Fax: +91-44 24343663 Tel: +91-80-43326400; Fax: +91-80-43326409 Ahmedabad Pune Mr. L. Shivakumar Mr. L. Shivakumar Mobile: +91 9821086490 Mobile: +91 9821086490 Email: shivakumar@icraindia.com Email: shivakumar@icraindia.com 907 & 908 Sakar -II, Ellisbridge, 5A, 5th Floor, Symphony, S.No. 210, CTS 3202, Range Ahmedabad- 380006 Hills Road, Shivajinagar, Pune-411 020 Tel: +91-79-26585049, 26585494, 26584924; Fax: Tel: + 91-20-25561194-25560196; Fax: +91-20-+91-79-25569231 25561231 Hvderabad Mr. Jayanta Chatterjee Mobile: +91 9845022459