

Shriram Transport Finance Company Limited

May 16, 2018

Summary of rated instruments

Trust Name	Instrument*	Rated Amount (Rs. crore)	Rating Action
Sansar Trust Mar 2018	PTC Series A	800.39	Provisional rating of [ICRA]AAA(SO) confirmed as final
	Second Loss Facility	36.02	Provisional rating of [ICRA]BBB+(SO) confirmed as final

*Instrument details are provided in Annexure-1

Rating action

ICRA has confirmed the provisional ratings assigned to PTCs and Second Loss Facility issued by Sansar Trust Mar 2018 trust as final, as tabulated above. The PTCs are backed by receivables from a Rs. 800.39 crore (Principal outstanding) pool of vehicle loan receivables originated by Shriram Transport Finance Company Limited (STFC).

Rationale

In March 2018, ICRA had assigned Provisional [ICRA]AAA(SO) and Provisional [ICRA]BBB+(SO) rating to PTC Series A and Second Loss Facility respectively. Since the executed transaction documents are in line with the rating conditions, and the legal opinion for the transaction have been provided to ICRA, the said ratings have now been confirmed as final.

Key rating drivers

Credit strengths

- Availability of credit enhancement in the form of EIS and Credit Collateral;
- Low obligor concentration with the top 10 obligors together accounting for only ~0.30% of the overall pool principal amount;
- Moderately low average LTV of ~69.46%.

Credit challenges

- Moderate geographical concentration with top 3 states accounting for ~46% of the overall pool principal amount
- Low seasoning profile of the pool contracts with average seasoning of ~8 months
- Share of overdue contracts is about 4.96% of the pool principal; however none of the contracts is overdue for more than one month.

Description of key rating drivers highlighted above:

According to the transaction structure, the loan pool receivables will be transferred “at par” to a Special Purpose Vehicle (SPV) and the Trust will issue a single series of PTCs, backed by the same. The first line of support for meeting scheduled PTC payouts is the subordination of EIS in the structure. Further credit support in the transaction is available through a Cash Collateral (CC) of 9.50% of the pool principal amount.

The pool is characterised by low seasoning (average seasoning of around 8 months) and has an average LTV of around 69%. The selected pool consists of receivables from loans given for both new and used vehicles in the Commercial Vehicle (CV; around 69% share in the pool), new and used vehicles in the Passenger Vehicle (PV; around 27% share in the pool) and new and used Construction Equipment (CE; around 4% share in the pool) asset classes.

Key Rating Assumptions

ICRA’s cash flow modelling for rating of ABS transactions involves simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for loss and the Coefficient of Variation (CoV) are arrived at after taking into account the past performance of the Originator’s portfolio and rated pools, and also the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor the current operating environment and any industry specific factors that ICRA believes could impact the performance of the underlying pool contracts.

After making the aforementioned adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated to be about 4.0% - 5.0%, with certain variability around it. The prepayment rate for the underlying pool is estimated to be in the range of 8.0% - 12.0% per annum.

Analytical approach: The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Links to applicable criteria:

[Rating Methodology for Securitisation Transactions](#)

About the company:

STFC is the market leader in financing of used vehicles with a total AUM of Rs. 95,306 crore as on March 31, 2018. Used vehicle financing accounted for around 84% of its portfolio (managed assets) as on March 31, 2018. The company finances vehicles with age of up to 12 years.

In FY2018 STFC reported a Profit After Tax (PAT) of Rs. 1568.02 crore on a total income base of Rs. 12143.55 crore against a PAT of Rs. 1257.34 crore on a total income base of Rs. 10730.58 crore in FY2017. As on March 31, 2018 STFC had a net worth of Rs. 12,572 crore and had a reported capital adequacy of 16.87%. As on March 31, 2018, STFC had a Gross NPA% of 9.15% and a Net NPA of 2.83% against a Gross NPA% of 8.16% and a Net NPA of 2.65% a year earlier. ICRA currently has a rating of MAA+ (Stable) on the fixed deposit programme of STFC.

Key financial indicators (audited)

STFC (Standalone)	FY2017	FY2018
Total Income (Rs. Crore)	10,731	12,144
Profit before tax (Rs. Crore)	1,924	2,372
Profit after tax (Rs. Crore)	1,257	1,568
Total Managed Portfolio (Rs. Crore)	65,463	79,673
Total Managed Assets (Rs. Crore)	78,761	95,306
CAR%	16.94%	16.87%
Cost to Income Ratio %	21.15%	20.59%
% Return on Assets	1.76%	1.94%
% Return on Equity	11.61%	13.06%
Gross NPA%	8.16%	9.15%
Net NPA%	2.65%	2.83%

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for last three years:

S.NO	Instrument	Current Rating (FY2019)			Chronology of Rating History for the past 3 years			
		Type	Amount Rated (Rs. crore)	Amount Outstanding (Rs Crore)	Date & Rating	Date & Rating in FY2018*	Date & Rating in FY2017	Date & Rating in FY2016
					May 2018	March 2018	-	-
1	Sansar Trust Mar 2018	PTC Series A	800.39	800.39	[ICRA]AAA(SO)	Provisional [ICRA]AAA(SO)	-	-
		Second Loss Facility	36.02	36.02	[ICRA]BBB+(SO)	Provisional [ICRA]BBB+(SO)	-	-

*Initial Ratings assigned

Complexity level of the rated instrument: Highly Complex

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website www.icra.in

Annexure I

Detail of Instruments

Trust Name	Instrument Name	Date of Issuance	Coupon Rate [#]	Scheduled Maturity Date	Amount Rated (Rs. crore ¹) [^]	Current Rating
Sansar Trust Mar 2018	PTC Series A	Mar 2018	6.97%*	Sep 2022	800.39	[ICRA]AAA(SO)
	Second Loss Facility		N.A.		36.02	[ICRA]BBB+(SO)

per annum payable monthly

** variable; Linked to one year MCLR with a floor and cap of 6.97% and 7.47% (per annum payable monthly)*

^ Total rated PTCs (excluding the Second Loss Facility) are Rs. 800.39 crore

¹ 100 lakh = 1 crore = 10 million

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About ICRA Limited:

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