

Shriram Transport Finance Company Limited

September 12, 2018

Summary of rated instruments

Trust Name	Instrument*	Rated Amount (Rs. crore)	Rating Action
Sansar Trust June 2018 II	PTC Series A	498.86	Provisional [ICRA]AAA(SO) confirmed as final
	Second Loss Facility	23.70	Provisional [ICRA]BBB+(SO) confirmed as final

*Instrument details are provided in Annexure-1

Rating action

ICRA has confirmed the provisional ratings assigned to PTCs and Second Loss Facility issued by Sansar Trust June 2018 II trust as final, as tabulated above. The PTCs are backed by receivables from a Rs. 498.86 crore (Principal outstanding) pool of vehicle, construction equipment and tractor loan receivables originated by Shriram Transport Finance Company Limited (STFC).

Rationale

In June 2018, ICRA had assigned Provisional [ICRA]AAA(SO) and Provisional [ICRA]BBB+(SO) rating to PTC Series A and Second Loss Facility respectively. Since the executed transaction documents are in line with the rating conditions, and the legal opinion for the transaction have been provided to ICRA, the said ratings have now been confirmed as final.

Key rating drivers

Credit strengths

- Availability of credit enhancement in the form of EIS and Credit Collateral;
- Moderately high seasoning profile of the pool contracts with average seasoning of ~12 months
- Low obligor concentration with the top 10 obligors together accounting for only ~0.62% of the overall pool principal amount;

Credit challenges

- Moderately high average LTV of 75.07%; share of contracts with LTV more than 90% is 8.27%
- Share of overdue contracts is 8.57% of the pool principal; however, none of the contracts is overdue for more than one month
- Share of contracts backed by tractor loans is higher at 8.54% of the overall pool principal

Description of key rating drivers highlighted above:

According to the transaction structure, the loan pool receivables will be transferred “at par” to a Special Purpose Vehicle (SPV) and the Trust will issue a single series of PTCs, backed by the same. The first line of support for meeting scheduled PTC payouts is the subordination of EIS in the structure. Further credit support in the transaction is available through a Cash Collateral (CC) of 9.75% of the pool principal amount.

The pool is characterised by moderately high seasoning (average seasoning of 11.59 months) and has an average LTV of around 75.07%. Share of contracts backed by tractor loans in the selected pool is higher at 8.54%. However, none of the contracts is overdue for more than one month. The selected pool consists of receivables from loans given for both new and used vehicles in the Commercial Vehicle (CV; around 71% share in the pool), new and used vehicles in the Passenger Vehicle (PV; around 11% share in the pool), new and used Construction Equipment (CE; around 9% share in the pool), and new and used Tractor (Tractor; 9% share in the pool) asset classes. Share of contracts backed by tractor loans is higher at 8.54% of the overall pool principal. Tractor loans, as an asset class, is considered weaker.

Key Rating Assumptions

ICRA’s cash flow modelling for rating of ABS transactions involves simulation of potential delinquencies, losses (shortfall in principal collection during the tenor of the pool) and prepayments in the pool. The assumptions for loss and the Co-efficient of Variation (CoV) are arrived at after taking into account the past performance of the Originator’s portfolio and rated pools, and also the characteristics of the specific pool being evaluated. Additionally, the assumptions may be adjusted to factor the current operating environment and any industry specific factors that ICRA believes could impact the performance of the underlying pool contracts.

After making the aforementioned adjustments, the expected mean shortfall in principal collection during the tenure of the pool is estimated to be about 4.0% - 5.0%, with certain variability around it. The prepayment rate for the underlying pool is estimated to be in the range of 8.0% - 12.0% per annum.

Analytical approach: The rating action is based on the trustee confirming compliance with the terms of the transaction and the executed transaction documents being in line with the terms initially shared with ICRA.

Links to applicable criteria:

[Rating Methodology for Securitisation Transactions](#)

About the company:

STFC is the market leader in financing of used vehicles with a total AUM of Rs. 100,978 crores as on June 30, 2018. Used vehicle financing accounted for around 84% of its portfolio (managed assets) as on June 30, 2018. The company finances vehicles with age of up to 12 years.

In FY2018 STFC reported a Profit After Tax (PAT) of Rs. 1568.02 crore on a total income base of Rs. 12143.55 crore against a PAT of Rs. 1257.34 crore on a total income base of Rs. 10730.58 crore in FY2017. In Q1 FY2019 STFC reported a Profit After Tax (PAT) of Rs. 571.72 crore on a total income base of Rs. 3739.85 crore against a PAT of Rs. 459.69 crore on a total income base of Rs. 3118.68 crore in Q1 FY2018. As on June 30, 2018 STFC had a net worth of Rs. 14,023 crore and had a reported capital adequacy of 17.06%. As on June 30, 2018, STFC had a Gross NPA% of 8.98% and a Net NPA of 2.74% against a Gross NPA% of 8.03% and a Net NPA of 2.49% a year earlier.

ICRA currently has a rating of MAA+ (Stable) on the fixed deposit programme of STFC.

Key financial indicators (audited)

STFC (Standalone)	FY2017	FY2018
Total Income (Rs. Crore)	10,731	12,144
Profit before tax (Rs. Crore)	1,924	2,372
Profit after tax (Rs. Crore)	1,257	1,568
Total Managed Portfolio (Rs. Crore)	65,463	79,673
Total Managed Assets (Rs. Crore)	78,761	95,306
CAR%	16.94%	16.87%
Cost to Income Ratio %	21.15%	20.59%
% Return on Assets	1.76%	1.94%
% Return on Equity	11.61%	13.06%
Gross NPA%	8.16%	9.15%
Net NPA%	2.65%	2.83%

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for last three years:

S.NO	Instrument	Current Rating (FY2019)				Chronology of Rating History for the past 3 years			
		Type	Initial Rated Amount (Rs. crore)	Amount Outstanding (Rs Crore)	Date & Rating	Date & Rating in FY2019	Date & Rating in FY2018	Date & Rating in FY2017	
					September 2018	June 2018	-	-	
1	Sansar Trust June 2018 II	PTC Series A	498.86	498.86	[ICRA]AAA(SO)	Provisional [ICRA]AAA(SO)	-	-	
		Second Loss Facility	23.70	23.70	[ICRA]BBB+(SO)	Provisional [ICRA]BBB+(SO)	-	-	

**Initial Ratings assigned*

Complexity level of the rated instrument: Highly Complex

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website www.icra.in

Annexure I

Detail of Instruments

Trust Name	Instrument Name	Date of Issuance	Coupon Rate [#]	Scheduled Maturity Date	Rated Amount (Rs. crore ¹) [^]	Current Rating
Sansar Trust June 2018 II	PTC Series A	June 2018	7.70%	June 2023	498.86	[ICRA]AAA(SO)
	Second Loss Facility	June 2018	N.A.	June 2023	23.70	[ICRA]BBB+(SO)

[#] per annum payable monthly

[^] Total rated PTCs (excluding the Second Loss Facility) are Rs.498.86 crore

¹ 100 lakh = 1 crore = 10 million

ANALYST CONTACTS

Vibhor Mittal

+91 22 6114 3440
vibhorm@icraindia.com

Rahul Panigrahi

+91 22 6114 3436
rahul.panigrahi@icraindia.com

Ayush Agarwal

+91 22 6114 3417
ayush.agarwal@icraindia.com

Abhijeet Ajinkya

+91 22 6114 3434
abhijeet.ajinkya@icraindia.com

Sachin Joglekar

+91 22 6114 3470
sachin.joglekar@icraindia.com

RELATIONSHIP CONTACT

L Shivakumar

+91 22 6114 3406
shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860
communications@icraindia.com

Helpline for business queries:

+91-124-2866928 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

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For more information, visit www.icra.in

ICRA Limited

Corporate Office

Building No. 8, 2nd Floor, Tower A; DLF Cyber City, Phase II; Gurgaon 122 002

Tel: +91 124 4545300

Email: info@icraindia.com

Website: www.icra.in

Registered Office

1105, Kailash Building, 11th Floor; 26 Kasturba Gandhi Marg; New Delhi 110001

Tel: +91 11 23357940-50

Branches

Mumbai + (91 22) 24331046/53/62/74/86/87

Chennai + (91 44) 2434 0043/9659/8080, 2433 0724/ 3293/3294,

Kolkata + (91 33) 2287 8839 /2287 6617/ 2283 1411/ 2280 0008,

Bangalore + (91 80) 2559 7401/4049

Ahmedabad+ (91 79) 2658 4924/5049/2008

Hyderabad + (91 40) 2373 5061/7251

Pune + (91 20) 6606 9999

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