

December 06, 2019

India Infoline Finance Limited: Ratings assigned

Summary of rating action

Instrument*	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Commercial Paper Programme (IPO Financing)	-	5,000.00	[ICRA]A1+; assigned
Non-convertible Debenture Programme	5,000.00	5,000.00	[ICRA]AA (negative); outstanding
Commercial Paper Programme	8,000.00	8,000.00	[ICRA]A1+; outstanding
Subordinated Debt Programme	1,000.00	1,000.00	[ICRA]AA (negative); outstanding
Long-term Bank Lines	5,775.00	5,775.00	[ICRA]AA (negative); outstanding
Long-term Debt Programme	2,510.00	2,510.00	[ICRA]AA (negative); outstanding
Secured NCD Programme	2,000.00	2,000.00	[ICRA]AA (negative); outstanding
Unsecured NCD Programme	500.00	500.00	[ICRA]AA (negative); outstanding
Long-term Principal Protected Equity Linked Debenture Programme	500.00	500.00	PP-MLD[ICRA]AA (negative); outstanding
Long-term Principal Protected Market Linked Debenture Programme	100.00	100.0	PP-MLD[ICRA]AA (negative); outstanding
Long-term Principal Protected Market Linked Debenture Programme	400.00	400.00	PP-MLD[ICRA]AA (negative); outstanding
Total	25,785.00	30,785.00	

*Instrument details in Annexure-1

Rationale

While ICRA used to take a consolidated view of IIFL Finance Limited (erstwhile IIFL Holdings Limited), following the scheme of demerger (effective May 2019), there has been a restructuring, thereby creating three separate entities – India Infoline Finance Limited (lending operations), IIFL Wealth Management Limited (wealth and asset management) and IIFL Securities Limited (capital markets and broking business). The ratings for India Infoline Finance Limited and IIFL Home Finance Limited are based on a consolidated view of India Infoline Finance Limited and its subsidiaries (referred to as IIFL/Group/company), given their common senior management team and strong financial and operational synergies.

The rating reaffirmation favourably factors in the group's diversified lending portfolio with assets under management (AUM) of Rs. 35,007 crore as on September 30, 2019 (retail portfolio accounted for 87%) and the widespread presence across 26 states with 2,309 branches. The ratings also consider the adequate capitalisation of the Group. The consolidated net worth stood at Rs. 4,579 crore with on-book gearing of 5.0x. ICRA notes that while the current capitalisation is adequate, in the scenario of stress on the real estate lending book, the Group could need additional capital depending on the likely loss given default. The ratings also factor in the moderate profitability of IIFL. The

company has been able to increase its net interest margins (NIMs) by passing on the higher cost of funds to its borrowers and by focussing on higher-yielding loans. However, its ability to control credit costs will be a key driver of profitability.

The Negative outlook factors in the challenges in resource mobilisation for non-banking finance companies (NBFCs) and housing finance companies (HFCs) in the current operating environment, including IIFL, and the increased vulnerability in the group's real estate lending book. While IIFL has been able to raise long-term bank loans and NCDs, assignment and securitisation accounted for ~78% of the incremental funds raised in H1 FY2020. As the Group has significant retail exposures (~87% of the AUM), it has been able to assign/securitise its portfolio, which has helped meet its liquidity requirements.

While IIFL's real estate lending book accounted for 13% of the AUM as on September 30, 2019, it accounted for 103% of the net worth. ICRA positively notes the management's focus on reducing the real estate lending book. Given the increased stress in the real estate segment, the Group's ability to control slippages and reduce its exposure to this sector in relation to the net worth remains a key monitorable.

Key rating drivers and their description

Credit strengths

Diversified lending book; increasing focus on retail lending provides comfort – The Group has a diversified lending book with AUM of Rs. 35,007 crore as on September 30, 2019. Home loans accounted for 35% of the portfolio, followed by business loans (23%), gold (20%), developer and construction finance (13%), microfinance (8%) and capital market (1%). The total AUM grew by 9% on a YoY basis (excluding the impact of the sale of the commercial vehicle(CV) business). Within the AUM, the off-balance sheet book grew substantially to Rs. 10,100 crore (29% of AUM) as on September 30, 2019 from Rs. 2,105 crore (8% of AUM, excluding CV) as on March 31, 2018. The AUM growth was largely led by 16% YoY growth in home loans, 38% in gold loans while microfinance loans grew by 87%, albeit on a relatively smaller base. Business loans, construction finance and real estate, and capital markets witnessed a decline. Going forward, management intends to focus on retail mortgage loans and other high-yielding loans such as gold loans and microfinance loans and reduce incremental exposure to the loans against property (LAP) segment and the wholesale segment (13% of the AUM currently).

Adequate capitalisation – The consolidated net worth stood at Rs. 4,579 crore as on September 30, 2019 with on-book gearing of 5.0x (managed gearing including off-book of 7.5x). On a standalone basis, the company reported a CRAR of 21.9% with Tier I of 18.2% as of September 30, 2019 (16.2% and 14.8%, respectively, as on March 31, 2018). The increase in CRAR was largely supported by a Rs. 325-crore sub-debt raised from CDC Group plc during this period and a reduction in the on-book portfolio. The subsidiaries remained adequately capitalised with IIFL Home Finance reporting CRAR and Tier I of 23.99% and 19.06%, respectively as on September 30, 2019, (17.17% and 13.06%, respectively, as on March 31, 2018) and Samasta Microfinance reporting CRAR and Tier I of 27.38% and 20.71%, respectively (16.91% and 15.16%, respectively, as on March 31, 2018). While the current capitalisation is adequate, in the scenario of stress on the real estate lending book, the Group could need additional capital depending on the likely loss given default. ICRA expects the company to raise equity in FY2021 to support the losses, if any, as well as for its growth plans.

Moderate profitability supported by growth in high-yielding products – The cost of funds for the company increased in FY2019 and H1 FY2020. However, with the change in the mix towards higher-yielding products (gold loans, MSMEs, MFIs), the company has been passing on this cost in the form of higher yields. As a result, the gross interest spreads for

IIFL improved compared to FY2018. With the increase in small ticket loans, which are operating cost intensive (gold, MSMEs and MFIs), and growth in the number of branches (2,309 as of September 2019 from 1,547 as of March 2018), the company's operating expenses, as a percentage of AMA, have increased. To address the increase in operating costs, IIFL has been focusing on digitization, which would help contain the costs to an extent once the portfolio starts growing. Supported by higher NIMs, which were partially offset by higher operating expenses, the Group reported operating profit of Rs. 1,260 crore in FY2019 compared to Rs. 1,022 crore in FY2018. Provisions remained high for the company in FY2019 and H1 FY2020 due to provisioning and write-offs in the corporate mortgage portfolio. The net profitability (PAT/AMA) was 1.6% in FY2019 (excluding the one-time impact of a gain on the sale of the CV book), similar to 1.5% in FY2018. For H1 FY2020, PAT/AMA reduced to 1.3% largely due to the impact of a one-time tax reversal on deferred tax asset (DTA). Adjusting this, PAT/AMA would have been 1.8%.

Credit challenges

Asset quality exposed to lumpy deterioration due to exposure to riskier construction finance and real estate segments

– The wholesale lending portfolio (13% of the book and 103% of the net worth as on September 30, 2019) comprises real estate loans with lower ticket size construction finance accounting for ~3%, and corporate mortgage, which is the higher ticket size funding for the relatively initial stages of the project, accounting for the rest (10%). The top 10 exposures in the real estate sector formed ~45% of the net worth as of March 31, 2019. IIFL's asset quality is exposed to lumpy deterioration, given the concentration in the wholesale lending portfolio. The risks are further aggravated by the current environment, given the continued slowdown in the real estate sector and the liquidity squeeze faced by developers and financiers. ICRA, however, notes management's intent to reduce this exposure as well as the presence of adequate collateral and exposure to a bouquet of projects, thereby reducing dependence on specific projects. The Group, like most of its peers, also has high exposure to the riskier self-employed segment, where the earnings profile is more volatile than the salaried segment.

The IIFL Group reported gross NPA of 1.96% and net NPA 0.63% as on March 31, 2019 (1.72% and 0.64% as on March 31, 2018). Post March 31, 2018, the company witnessed slippages in the real estate portfolio, which resulted in a significant increase in the gross and net NPA percentage as on December 31, 2018. The decline in gross NPA in March 2019 from December 2018 was on account of recoveries and write-offs in the real estate portfolio. Further, with the sale of the CV business, the NPAs declined as NPAs in this business were higher than the overall NPAs. With slippages across segments, the gross and net NPAs increased to Rs. 626 crore (2.51%) and Rs. 377 crore (1.51%), respectively, as on September 30, 2019 from Rs. 540 crore and Rs. 174 crore, respectively, as on March 31, 2019. Including repossessed assets, the net NPA stood at 3% as on September 30, 2019. The solvency profile weakened with Net Stage 3/Tangible Net Worth of ~8% as on September 30, 2019. The Group's ability to control slippages and reduce the real estate lending book as a percentage of the net worth remains a key monitorable.

Increase in reliance on assignment/securitisation to meet funding plans – As the Group has significant retail exposures (~87% of the AUM), it has been able to assign/securitise its portfolio which has helped meet its liquidity requirements. While the company has been able to raise long-term bank loans and NCDs, assignment and securitisation accounted for ~78% of the total funds raised in H1 FY2020. With increasing challenges in resource mobilisation stemming from the current operating environment and the risk-averse sentiment of domestic investors towards non-banks, an improvement in the Group's ability to raise funds at competitive rates compared to peers will remain a key monitorable.

High growth in loan book over past two-three years; a large part of the loan book yet to be tested for adverse economic cycles – The key segments of the Group have grown largely in the last two-three years, resulting in a

moderately seasoned portfolio. Home loans, gold loans, MSMEs and MFIs, which account for 65% of the book, witnessed a significant 3-year CAGR of 65%, 29%, 26% and 209% (2-year CAGR), respectively. While the gold loans are of a shorter tenure (<1 year), the home loans and MSME loans are of a longer tenure. Given the moderate seasoning of the home loans and the MSME book, the Group's ability to maintain its asset quality across business cycles will remain a monitorable. Additionally, the MFI loans are given to marginal borrower segments, which are exposed to event risks that can disrupt incomes. Given the unsecured nature of these loans, the loss upon default can be high in this segment.

Liquidity position: Adequate

As on September 30, 2019, the Group had on-balance sheet liquidity (in the form of cash and unencumbered fixed deposits) of Rs. 1,419 crore and undrawn bank lines of Rs. 960 crore on a consolidated basis. In addition to this, it has a significant pool of assets (~Rs. 4,561 crore as on September 30, 2019), which could be immediately securitised/assigned to generate additional liquidity. The liquidity profile remains adequate in relation to the near-term debt maturities (debt obligations of ~Rs. 2,584 crore due till March 2020 for India Infoline Finance Consolidated).

Rating sensitivities

Positive triggers – ICRA could revise the outlook to Stable if the company is able to contain the slippages and ensure Net Stage 3/Tangible Net Worth of less than 20% on a sustained basis while maintaining or improving the on-book gearing levels. This apart, a reduction in the real estate lending book in relation to the net worth with an improvement in the availability of diversified sources of funding remains a monitorable.

Negative triggers – ICRA could downgrade the ratings if there is a weakening in the solvency profile with Net Stage 3/Tangible Net Worth of more than 20%, a deterioration in the profitability with PAT/AMA of less than 1.25% and /or an increase in the on-book leverage to beyond 6x on a sustained basis. Any deterioration in the funding flexibility would also be a key negative.

Analytical approach

Analytical Approach	Comments
Applicable Rating Methodologies	ICRA's Credit Rating Methodology for Non-Banking Finance Companies Rating Methodology for Housing Finance Companies
Parent/Group Support	Not applicable; For arriving at the ratings, ICRA has taken a consolidated view of India Infoline Finance Limited and its subsidiaries, given their common senior management team and strong financial and operational synergies.
Consolidation/Standalone	For arriving at the ratings, ICRA has considered the consolidated financials of India Infoline Finance Limited.

About the company

India Infoline Finance Limited, incorporated in 2004, is a systemically important, non-deposit accepting non-banking financial company (NBFC-ND-SI). It is a subsidiary of IIFL Finance Limited (erstwhile IIFL Holdings Limited). It operates through 2,309 branches with assets under management (AUM) of Rs. 35,007 crore as on September 30, 2019. Along with its subsidiaries, IIFL Home Finance (registered as a housing finance company) and Samasta Microfinance Limited (registered as an NBFC-MFI), IIFL offers home loans, loans against property, MSME loans, gold loans, microfinance and real estate loans.

India Infoline Finance Limited's consolidated net worth stood at Rs. 4,579 crore as on September 30, 2019. It reported PAT of Rs. 729 crore in FY2019 on total assets of Rs. 33,191 crore compared to PAT of Rs. 465 crore in FY2018 on total assets of Rs. 31,979 crore. The company reported PAT of Rs. 263 crore in H1 FY2020 on total assets of Rs. 30,042 crore.

Key financial indicators (consolidated for India Infoline Finance Limited)

	FY2018 IND-AS Audited	FY2019 IND-AS Audited	H1 FY2020 IND-AS Unaudited
Operating income	1,769	2,430	1,134
Profit after tax	465	729	263
Net worth ¹	3,692	4,317	4,579
Loan book (AUM)	31,134	34,903	35,007
Total assets	31,979	33,191	30,042
PAT/AMA	1.5%	1.9%	1.3%
Return on equity	12.8%	18.2%	11.8%
Gross NPA	1.72%	1.96%	2.51%
Net NPA	0.64%	0.63%	1.51%
Capital adequacy ratio	16.2%	19.2%	21.9%
Gearing ²	7.1	6.2	5.0

Amounts in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

¹ Including minority interest

² Including minority interest

Rating history for last three years

Instr ume nt	T y p e	Current Rating (FY2020)		Date & Rating					Chronology of Rating History for the Past 3 Years						
		A m o u n t R a t e d (Rs. c r o r e)	A m o u n t O u t s t a n d i n g (Rs. c r o r e)^	06-Dec- 2019	FY2020		FY2019			FY2018			FY2017		
					29-Nov- 2019	14-Feb- 2019	03-Dec- 2018	05-Nov- 2018	03-Sep- 2018	25-Jul- 2018	16-Mar- 2018	14-Feb- 2018	11-Aug- 2017	16-Mar- 2017	05-Oct- 2016
1	Com merc ial P a p e r P r o g r a m m e (I P O F i n a n c i n g)	5,00 0.00	NA	[ICRA]A1 +; assigned	-	-	-	-	-	-	-	-	-	-	-
2	NCD P r o g r a m m e	5,00 0.00	1,02 3	[ICRA]AA (negative)	[ICRA]AA(n egative)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	-	-	-	-	-	-	-
3	Com merc ial P a p e r	8,00 0.00	NA	[ICRA]A1 +	[ICRA]A1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+	[ICRA]A 1+

Instr ume nt	T y p e	Current Rating (FY2020)		Date & Rating		Chronology of Rating History for the Past 3 Years									
		Amo unt Rate d	Amo unt Outs tand ing	FY2020	FY2019	FY2018			FY2017						
		(Rs. crore)	(Rs. crore)^	29-Nov- 2019	14-Feb- 2019	03-Dec- 2018	05-Nov- 2018	03-Sep- 2018	25-Jul- 2018	16-Mar- 2018	14-Feb- 2018	11-Aug- 2017	16-Mar- 2017	05-Oct- 2016	
4	Long-term Bank Lines	5,77 5.00	3,14 8.61	[ICRA]AA (negative)	[ICRA]AA(negative)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)
5	Long-term Debt Programme	2,51 0.00	1,08 2	[ICRA]AA (negative)	[ICRA]AA(negative)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)
6	Secured NCD Programme	2,00 0.00		[ICRA]AA (negative)	[ICRA]AA(negative)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)

Instrument	Type	Current Rating (FY2020)		Date & Rating		Chronology of Rating History for the Past 3 Years								
		Amount	Amount	06-Dec-2019	FY2020	FY2019		FY2018			FY2017			
		(Rs. crore)	Outstanding (Rs. crore)^			29-Nov-2019	14-Feb-2019	03-Dec-2018	05-Nov-2018	03-Sep-2018	25-Jul-2018	16-Mar-2018	14-Feb-2018	11-Aug-2017
7	Subordinated Debt Programme	1,000.00	443	[ICRA]AA (negative)	[ICRA]AA(negative)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)
8	Unsecured NCD Programme	500		[ICRA]AA (negative))	[ICRA]AA(negative))	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)	[ICRA]A A(stable)
9	Long-term Principal Protected Market Link	400	203	PP-MLD[ICRA]AA(negative)	PP-MLD[ICRA]AA(negative)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)	PP-MLD[ICRA]A A(stable)

Instrument	Type	Current Rating (FY2020)		Date & Rating		Chronology of Rating History for the Past 3 Years									
		Amount	Amount	FY2020	FY2019	FY2018			FY2017						
		Rate	Outstanding												
		(Rs. crore)	(Rs. crore)^	06-Dec-2019	29-Nov-2019	14-Feb-2019	03-Dec-2018	05-Nov-2018	03-Sep-2018	25-Jul-2018	16-Mar-2018	14-Feb-2018	11-Aug-2017	16-Mar-2017	05-Oct-2016
d	Debt														
	Debt														
	Debt														
	Debt														
10	Equity	500	-	PP-MLD[ICRA]AA(negative)	PP-MLD[ICRA]AA(negative)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)	PP-MLD[ICRA]AA(stable)
	Long-term														
	Principal														
	Protected														
	Long-term														
	Debt														
	Debt														
	Debt														
	Debt														

³ Proposed

Instrument	Type	Current Rating (FY2020)		Date & Rating		Chronology of Rating History for the Past 3 Years																					
		Amount	Amount	FY2020	FY2019	FY2018			FY2017																		
		Rate	Outstanding																								
11	Long-term Principal Protected Mortgage Linked Debt Programme	100	-	06-Dec-2019	PP-MLD[ICRA]AA(negative)	29-Nov-2019	PP-MLD[ICRA]AA(negative)	14-Feb-2019	PP-MLD[ICRA]AA(stable)	03-Dec-2018	PP-MLD[ICRA]AA(stable)	05-Nov-2018	PP-MLD[ICRA]AA(stable)	03-Sep-2018	PP-MLD[ICRA]AA(stable)	25-Jul-2018	PP-MLD[ICRA]AA(stable)	16-Mar-2018	PP-MLD[ICRA]AA(stable)	14-Feb-2018	PP-MLD[ICRA]AA(stable)	11-Aug-2017	PP-MLD[ICRA]AA(stable)	16-Mar-2017	PP-MLD[ICRA]AA(stable)	05-Oct-2016	PP-MLD[ICRA]AA(stable)

[^]Balance amount unutilised

Complexity level of the rated instrument

ICRA has classified various instruments based on their complexity as "Simple", "Complex" and "Highly Complex". The classification of instruments according to their complexity levels is available on the website www.icra.in

Annexure-1: Instrument details

ISIN	Instrument Name	Borrowing Date	Co up on / Yield (%)	Mat urity Date	Am ount Rat ed (Rs. cror e)	Current Rating and Outlook
INE866 I07BB2	Long-term debt programme/ Secured NCD programme	3-Oct-16	9.30%	20-Apr-20	150	[ICRA]AA(ne gative)
INE866 I07BG1	Long-term debt programme/ Secured NCD programme	4-Nov-16	9.20%	4-Nov-19	30	[ICRA]AA(ne gative)
INE866 I07BH9	Long-term debt programme/ Secured NCD programme	5-Jan-17	8.85%	7-Apr-20	11	[ICRA]AA(ne gative)
INE866 I07BI7	Long-term debt programme/ Secured NCD programme	5-Jan-17	8.85%	12-Nov-19	5	[ICRA]AA(ne gative)
INE866 I07BJ5	Long-term debt programme/ Secured NCD programme	31-Mar-17	8.77%	30-Apr-20	500	[ICRA]AA(ne gative)
INE866 I07BL1	Long-term debt programme/ Secured NCD programme	29-Sep-17	8.00%	29-Apr-21	250	[ICRA]AA(ne gative)
INE866 I07BO5	Long-term debt programme/ Secured NCD programme	14-Mar-18	8.75%	30-Apr-21	10	[ICRA]AA(ne gative)
INE866 I07BQ0	Long-term debt programme/ Secured NCD programme	25-Jun-18	9.25%	25-May-21	26	[ICRA]AA(ne gative)
INE866 I07BU2	Long-term debt programme/ Secured NCD programme	28-Sep-18	9.98%	28-Sep-20	100	[ICRA]AA(ne gative)
INE866 I07BY4	Non-convertible debenture programme	7-Feb-19	9.50%	7-May-22	261	[ICRA]AA(ne gative)
INE866 I07BZ1	Non-convertible debenture programme	7-Feb-19	9.60%	7-May-22	39	[ICRA]AA(ne gative)
INE866 I07CB0	Non-convertible debenture programme	7-Feb-19	9.60%	7-May-22	49	[ICRA]AA(ne gative)
INE866 I07CD6	Non-convertible debenture programme	7-Feb-	9.75%	7-Feb-	257	[ICRA]AA(ne gative)

ISIN	Instrument Name	Borrowing Date	Coupon / Yield (%)	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
		19		24		
INE866 I07CF1	Non-convertible debenture programme	7-Feb-19	10.20%	7-Feb-24	126	[ICRA]AA(negative)
INE866 I08279	Non-convertible debenture programme	7-Feb-19	10.00%	7-Feb-29	31	[ICRA]AA(negative)
INE866 I08295	Non-convertible debenture programme	7-Feb-19	10.50%	7-Feb-29	15	[ICRA]AA(negative)
INE866 I07CJ3	Non-convertible debenture programme	6-Sep-19	10.00%	6-Dec-20	98	[ICRA]AA(negative)
INE866 I07CK1	Non-convertible debenture programme	6-Sep-19	9.50%	6-Dec-22	37	[ICRA]AA(negative)
INE866 I07CL9	Non-convertible debenture programme	6-Sep-19	9.85%	6-Dec-22	12	[ICRA]AA(negative)
INE866 I07CM7	Non-convertible debenture programme	6-Sep-19	9.85%	6-Dec-22	65	[ICRA]AA(negative)
INE866 I08303	Non-convertible debenture programme	6-Sep-19	10.00%	6-Jun-25	26	[ICRA]AA(negative)
INE866 I08311	Non-convertible debenture programme	6-Sep-19	10.50%	6-Jun-25	6	[ICRA]AA(negative)
INE866 I07BR8	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	6-Sep-18	8.75%	21-Apr-20	50	PPMLD[ICRA]AA(negative)
INE866 I07BS6	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	11-Sep-18	9.00%	27-Apr-20	26	PPMLD[ICRA]AA(negative)
INE866 I07BT4	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	26-Sep-18	9.00%	10-Jan-20	18	PPMLD[ICRA]AA(negative)
INE866 I07BS6	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	7-Mar-19	9.00%	27-Apr-20	18	PPMLD[ICRA]AA(negative)
INE866	Long-term principal protected equity linked debenture	19-	9.0	27-	7	PPMLD[ICRA]

ISIN	Instrument Name	Borrowing Date	Coupon / Yield (%)	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
I07BS6	programme/Long-term principal protected market linked debenture programme	Mar-19	0%	Apr-20]AA(negative)
INE866 I07BS6	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	25-Mar-19	9.00%	27-Apr-20	6	PPMLD[ICRA]AA(negative)
INE866 I07CG9	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	9-Apr-19	9.00%	9-Jul-20	11	PPMLD[ICRA]AA(negative)
INE866 I07CG9	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	23-Apr-19	9.00%	9-Jul-20	18	PPMLD[ICRA]AA(negative)
INE866 I08253	Long-term principal protected equity linked debenture programme/Long-term principal protected market linked debenture programme	28-Aug-18	9.35%	25-Aug-28	50	PPMLD[ICRA]AA(negative)
INE866 I08121	Subordinated debt programme/Unsecured NCD programme	31-Aug-12	12.15%	30-Aug-22	5	[ICRA]AA(negative)
INE866 I08121	Subordinated debt programme/Unsecured NCD programme	31-Aug-12	12.15%	31-Aug-22	15	[ICRA]AA(negative)
INE866 I08162	Subordinated debt programme/Unsecured NCD programme	5-Nov-12	12.20%	4-Nov-22	23	[ICRA]AA(negative)
INE866 I08170	Subordinated debt programme/Unsecured NCD programme	24-May-13	12.10%	24-May-23	10	[ICRA]AA(negative)
INE866 I08196	Subordinated debt programme/Unsecured NCD programme	5-Sep-14	11.25%	5-Sep-20	134	[ICRA]AA(negative)
INE866 I08196	Subordinated debt programme/Unsecured NCD programme	5-Sep-14	11.25%	5-Sep-20	35	[ICRA]AA(negative)
INE866 I08196	Subordinated debt programme/Unsecured NCD programme	5-Sep-14	11.25%	5-Sep-20	31	[ICRA]AA(negative)
INE866 I08204	Subordinated debt programme/Unsecured NCD programme	25-Mar-15	10.75%	3-Jun-20	10	[ICRA]AA(negative)
INE866 I08212	Subordinated debt programme/Unsecured NCD programme	31-Mar-15	10.75%	30-Apr-20	45	[ICRA]AA(negative)

ISIN	Instrument Name	Borrowing Date	Coupon / Yield (%)	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
INE866 I08220	Subordinated debt programme/Unsecured NCD programme	11-Sep-15	10.75%	10-Sep-21	20	[ICRA]AA(negative)
INE866 I08238	Subordinated debt programme/Unsecured NCD programme	16-Sep-15	10.50%	16-Sep-21	15	[ICRA]AA(negative)
INE866 I08246	Subordinated debt programme/Unsecured NCD programme	21-Nov-17	8.70%	19-Nov-27	100	[ICRA]AA(negative)
NA	Commercial paper	NA	NA	7-365 Days	8,000	[ICRA]A1+
NA	Long-term bank lines - Fund based/ CC	NA	NA	NA	225	[ICRA]AA(negative)
NA	Long-term bank lines - Fund based term loans	NA	NA	NA	2,923.61	[ICRA]AA(negative)
NA	Long-term bank lines - Unallocated	NA	NA	NA	2,626.39	[ICRA]AA(negative)
NA	Commercial Paper Programme	-	-	7-30 days	5,000	[ICRA]A1+

Source: Company (data as on September 30, 2019)

Annexure-2: List of entities considered for consolidated analysis

Company Name	Ownership	Consolidation Approach
IIFL Home Finance Limited	100%	Full Consolidation
Samasta Microfinance Limited	98.59%	Full Consolidation
Clara Developers Private Limited	100%	Full Consolidation

Analyst Contacts

Karthik Srinivasan

+91 22 61143444
karthiks@icraindia.com

Neha Parikh

+91 22 61143426
Neha.parikh@icraindia.com

Sahil Udani

+91 22 61143429
sahil.udani@icraindia.com

Jui Kulkarni

+91 22 61143427
jui.kulkarni@icraindia.com

Relationship Contact

L. Shivakumar

+91 22 6114 3406
shivakumar@icraindia.com

MEDIA AND PUBLIC RELATIONS CONTACT

Ms. Naznin Prodhani

Tel: +91 124 4545 860
communications@icraindia.com

Helpline for business queries:

+91-9354738909 (open Monday to Friday, from 9:30 am to 6 pm)

info@icraindia.com

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ICRA Limited

Corporate Office

Building No. 8, 2nd Floor, Tower A; DLF Cyber City, Phase II; Gurgaon 122 002

Tel: +91 124 4545300

Email: info@icraindia.com

Website: www.icra.in

Registered Office

1105, Kailash Building, 11th Floor; 26 Kasturba Gandhi Marg; New Delhi 110001

Tel: +91 11 23357940-50

Branches

Mumbai + (91 22) 24331046/53/62/74/86/87

Chennai + (91 44) 2434 0043/9659/8080, 2433 0724/ 3293/3294,

Kolkata + (91 33) 2287 8839 /2287 6617/ 2283 1411/ 2280 0008,

Bangalore + (91 80) 2559 7401/4049

Ahmedabad+ (91 79) 2658 4924/5049/2008

Hyderabad + (91 40) 2373 5061/7251

Pune + (91 20) 2556 0194/ 6606 9999

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